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03/18/24

Accrual Basis

Friends of the Museums of Florida History, Inc Balance Sheet Prev Year Comparison As of February 29, 2024

| | Feb 29, 24 | Feb 28, 23 | \$ Change | % Change |
|---------------------------------------|--------------|--------------|------------|----------|
| SSETS | | | | |
| Current Assets | | | | |
| Checking/Savings | | | | |
| Wells Fargo-Viva Florida Restri | 33,364.20 | 33,364.20 | 0.00 | 0.0% |
| Wells Fargo - Restricted Acc't | 80,475.48 | 80,371.48 | 104.00 | 0.1% |
| Wells Fargo - FMFH | 283,767.09 | 275,213.49 | 8,553.60 | 3.1% |
| Wells Fargo - FL History Shop | 26,658.73 | 35,070.59 | -8,411.86 | -24.0% |
| Wells Fargo - Knott House | 17,564.64 | 19,191.05 | -1,626.41 | -8.5% |
| Cash Drawer | 250.00 | 250.00 | 0.00 | 0.0% |
| PayPal Account | 0.00 | 180.89 | -180.89 | -100.0% |
| Total Checking/Savings | 442,080.14 | 443,641.70 | -1,561.56 | -0.4% |
| Accounts Receivable | | | | |
| Accounts Receivable | 0.00 | 4,210.00 | -4,210.00 | -100.0% |
| Total Accounts Receivable | 0.00 | 4,210.00 | -4,210.00 | -100.0% |
| Other Current Assets | | | | |
| Inventory | 61,701.90 | 77,684.49 | -15,982.59 | -20.6% |
| Total Other Current Assets | 61,701.90 | 77,684.49 | -15,982.59 | -20.6% |
| Total Current Assets | 503,782.04 | 525,536.19 | -21,754.15 | -4.1% |
| Fixed Assets | | | | |
| Accumulated Depreciation Equipment | -47,310.23 | -46,291.11 | -1,019.12 | -2.2% |
| Furniture & Fixtures | 34,281.59 | 34,281.59 | 0.00 | 0.0% |
| Office Equipment | 9,652.91 | 9,652.91 | 0.00 | 0.0% |
| Total Equipment | 43,934.50 | 43,934.50 | 0.00 | 0.0% |
| Renovations | 8,599.15 | 8,599.15 | 0.00 | 0.0% |
| Total Fixed Assets | 5,223.42 | 6,242.54 | -1,019.12 | -16.3% |
| Other Assets | | | | |
| FMFH FL Cultural Endowment | 644,405.09 | 623,461.80 | 20,943.29 | 3.4% |
| James Knott Endowment-W | 226,548.85 | 203,625.72 | 22,923.13 | 11.3% |
| JCharles Knott Endow-W | 148,781.01 | 147,711.45 | 1,069.56 | 0.7% |
| Total Other Assets | 1,019,734.95 | 974,798.97 | 44,935.98 | 4.6% |
| OTAL ASSETS | 1,528,740.41 | 1,506,577.70 | 22,162.71 | 1.5% |

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03/18/24

Accrual Basis

Friends of the Museums of Florida History, Inc Balance Sheet Prev Year Comparison As of February 29, 2024

| | Feb 29, 24 | Feb 28, 23 | \$ Change | % Change |
|---------------------------------|------------|------------|-----------|----------|
| ABILITIES & EQUITY | | | | |
| Liabilities | | | | |
| Current Liabilities | | | | |
| Accounts Payable | | | | |
| Accounts Payable-Restricted | 449.52 | 0.00 | 449.52 | 100.0% |
| Accounts Payable-KHM | -3.34 | -3.34 | 0.00 | 0.0% |
| Accounts Payable-FMFH | 328.90 | -250.00 | 578.90 | 231.6% |
| Accounts Payable-Gift Shop | 6,333.28 | 2,545.30 | 3,787.98 | 148.8% |
| Total Accounts Payable | 7,108.36 | 2,291.96 | 4,816.40 | 210.1% |
| Credit Cards | | | | |
| Bank of America #8278 | 0.00 | 121.59 | -121.59 | -100.0% |
| Bank of America #2461 | 0.00 | 6,294.90 | -6,294.90 | -100.0% |
| Bank of America #8542 | 0.00 | 1,508.23 | -1,508.23 | -100.0% |
| Total Credit Cards | 0.00 | 7,924.72 | -7,924.72 | -100.0% |
| Other Current Liabilities | | | | |
| Promises To Give | 0.00 | -4,000.00 | 4,000.00 | 100.0% |
| Gift Cards | 411.21 | 411.21 | 0.00 | 0.0% |
| Payroll Liabilities | -11,187.03 | -3,690.62 | -7,496.41 | -203.1% |
| Sales Tax Payable | 1,256.01 | 846.46 | 409.55 | 48.4% |
| Total Other Current Liabilities | -9,519.81 | -6,432.95 | -3,086.86 | -48.0% |
| Total Current Liabilities | -2,411.45 | 3,783.73 | -6,195.18 | -163.7% |
| Total Liabilities | -2,411.45 | 3,783.73 | -6,195.18 | -163.7% |
| Equity | | | | |
| Permanently Restricted | | | | |
| FMFH Inc. FL Cultural Endowment | 600,000.00 | 600,000.00 | 0.00 | 0.0% |
| Total Permanently Restricted | 600,000.00 | 600,000.00 | 0.00 | 0.0% |
| Retained Earnings | -21,998.96 | -63,172.24 | 41,173.28 | 65.2% |
| Temp Restricted Net Assets | | | | |
| Emancipation Day | 2,446.00 | 2,446.00 | 0.00 | 0.0% |
| Florida Inspired | 3,729.00 | 3,729.00 | 0.00 | 0.0% |
| Poetry Programming | 297.00 | 297.00 | 0.00 | 0.0% |
| Educational Programs | 10,531.00 | 10,531.00 | 0.00 | 0.0% |
| Acquisition Fund | 4,300.00 | 4,300.00 | 0.00 | 0.0% |
| Support Your ST History Museum | 142.00 | 142.00 | 0.00 | 0.0% |
| Knott House Temp Restricted | 37,154.00 | 37,154.00 | 0.00 | 0.0% |
| General Support | 2,000.00 | 2,000.00 | 0.00 | 0.0% |
| Viva Florida 500 | 29,146.00 | 29,146.00 | 0.00 | 0.0% |
| | | | | |

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Accrual Basis

Friends of the Museums of Florida History, Inc Balance Sheet Prev Year Comparison

As of February 29, 2024 Feb 29, 24 Feb 28, 23 \$ Cha

| | Feb 29, 24 | Feb 28, 23 | \$ Change | % Change |
|--|----------------------|----------------------|--------------|--------------|
| James Knott Endowment Women's History Collection Fund | 240,390.00 927.00 | 240,390.00 927.00 | 0.00 0.00 | 0.0% 0.0% |
| Total Temp Restricted Net Assets | 500,826.00 | 500,826.00 | 0.00 | 0.0% |
| Unrestricted Net Assets | | | | |
| Florida Heritage Education | 4,296.31 | 4,296.31 | 0.00 | 0.0% |
| Net Gift Shop Earnings | 87,124.08 | 87,124.08 | 0.00 | 0.0% |
| Operations | 203,051.10 | 228,470.00 | -25,418.90 | -11.1% |
| TREX Program | 108,589.00 | 108,589.00 | 0.00 | 0.0% |
| Total Unrestricted Net Assets | 403,060.49 | 428,479.39 | -25,418.90 | -5.9% |
| Net Income | 49,264.33 | 36,660.82 | 12,603.51 | 34.4% |
| Total Equity | 1,531,151.86 | 1,502,793.97 | 28,357.89 | 1.9% |
| TOTAL LIABILITIES & EQUITY | 1,528,740.41 | 1,506,577.70 | 22,162.71 | 1.5% |

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| Friends of the Museums of Florida History, Inc Budget vs Actual EXPENSE 7-1-2023 through 3-12-2024 | | | | | |
|---|-------------------|-------------------|-----------------|--------------|--|
| Expense Line Item | Estimated Expense | Jul 23-Mar 12, 24 | Over Budget | % of Budget | |
| | Education P | | ever Buuget | // of Budget | |
| Programming | | - ogranie | | | |
| Children's Day | \$0.00 | \$0.00 | \$0.00 | #DIV/0! | |
| Outreach | \$200.00 | \$140.00 | -\$60.00 | 70.00% | |
| Evening Programs | \$1,000.00 | \$0.00 | -\$1,000.00 | 0.00% | |
| Second Saturday Family Program | \$500.00 | \$265.84 | -\$234.16 | 53.17% | |
| History at High Noon/Daytime Program | \$500.00 | \$107.15 | -\$392.85 | 21.43% | |
| Education Program expenses - other | \$400.00 | \$256.83 | -\$143.17 | 64.21% | |
| Subtotal | \$2,600.00 | \$769.82 | -\$1,830.18 | 29.61% | |
| Exhibit Programming | | | | | |
| Off-site exhibit programming | \$1,000.00 | \$1,604.50 | \$604.50 | 0.00% | |
| Misc. exhibit programming | \$500.00 | \$0.00 | -\$500.00 | 0.00% | |
| Subtotal | \$1,500.00 | \$1,604.50 | \$104.50 | 106.97% | |
| | | | | | |
| Misc. Educational Programming Misc. Educational Programming - Other | \$1,000.00 | \$87.56 | -\$912.44 | 8.76% | |
| Subtotal | \$1,000.00 | \$87.56 | -\$912.44 | 8.76% | |
| Subtotal | \$1,000.00 | \$67.50 | -9912.44 | 0.70% | |
| Subtotal Education | \$5,100.00 | \$2,461.88 | -\$2,638.12 | 48.27% | |
| Florida History Day | | | | | |
| Florida History Day-May 2024 | \$44,000.00 | \$3,687.20 | -\$40,312.80 | 8.38% | |
| Subtotal Florida History Day | \$44,000.00 | \$3,687.20 | -\$40,312.80 | 8.38% | |
| Knott House | | | | | |
| 20th of May | \$8,000.00 | \$0.00 | -\$8,000.00 | 0.00% | |
| Spring Program | \$0.00 | \$0.00 | \$0.00 | #DIV/0! | |
| Swing Dance | \$0.00 | \$0.00 | \$0.00 | #DIV/0! | |
| General Programming | \$0.00 | \$0.00 | \$0.00 | #DIV/0! | |
| Subtotal | \$8,000.00 | \$0.00 | -\$8,000.00 | 0.00% | |
| Total All Programming | \$57,100.00 | \$6,149.08 | -\$50,950.92 | 10.77% | |
| | | | | | |
| | Exhibi | ts | | | |
| Exhibits Permanent exhibit planning | \$5,000.00 | \$0.00 | -\$5,000.00 | 0.00% | |
| Misc. exhibits | \$1,000.00 | \$0.00 | -\$5,000.00 | 0.00% | |
| Subtotal | \$6,000.00 | \$0.00 \$0.00 | -\$6,000.00 | 0.00% | |
| | +0,000,00 | ţ0.co | t of our of the | 0.0070 | |
| Equipment/Supplies | | | | | |

| \$19,743.01 | \$0.00 | -\$19,743.01 | 0.00% |
|-------------|--|--|--|
| | | | |
| \$10,000.00 | \$359.83 | -\$9,640.17 | 3.60% |
| \$15,000.00 | \$12,083.07 | -\$2,916.93 | 80.55% |
| \$750.00 | \$38.00 | -\$712.00 | 5.07% |
| \$45,493.01 | \$12,480.90 | -\$33,012.11 | 27.43% |
| \$51 403 01 | \$12 480 90 | -\$30 012 11 | 24.24% |
| | \$10,000.00 \$15,000.00 \$750.00 | \$10,000.00 \$359.83 \$15,000.00 \$12,083.07 \$750.00 \$38.00 \$45,493.01 \$12,480.90 | \$10,000.00 \$15,000.00 \$12,083.07 \$750.00 \$38.00 \$750.00 \$38.00 -\$712.00 \$45,493.01 \$12,480.90 -\$33,012.11 |

| | Collections Acqu | listion | | |
|---|-------------------------|---------|-------------|-------|
| Collections Acquistion | | | | |
| Artifacts for Museum's permanent collection | \$4,300.00 | \$0.00 | -\$4,300.00 | 0.00% |
| Total Collections Acquisition | \$4,300.00 | \$0.00 | -\$4,300.00 | 0.00% |
| 10000 | Facility Use/Rece | ptions | | |
| Facility Use/Receptions | | | | |
| Equipment/Supplies | \$0.00 | \$0.00 | \$0.00 | 0.00% |

| Café rent | \$0.00 | \$0.00 | \$0.00 | 0.00% |
|-------------------------------|--------|--------|--------|---------|
| Total Facility Use/Receptions | \$0.00 | \$0.00 | \$0.00 | #DIV/0! |

| General & Administrative | | | | |
|---------------------------------------|------------|----------|-------------|---------|
| General & Administrative | | | | |
| Registration | \$150.00 | \$0.00 | -\$150.00 | 0.00% |
| Board Meeting Expense | \$75.00 | \$56.56 | -\$18.44 | 75.41% |
| Advertising and Marketing | \$1,000.00 | \$386.33 | -\$613.67 | 38.63% |
| FAW Meeting Notices | \$135.00 | \$28.56 | -\$106.44 | 21.16% |
| Licenses and Permits | | | | |
| Museum miscellaneous (music) | \$200.00 | \$288.28 | \$88.28 | 144.14% |
| Dept. of Agriculture/Charitable Cont. | \$275.00 | \$0.00 | -\$275.00 | 0.00% |
| Div. of Corporations/Non-Profit | \$61.25 | \$61.25 | \$0.00 | 100.00% |
| Miscellaneous | \$200.00 | \$0.00 | -\$200.00 | 0.00% |
| Subtotal | \$2,096.25 | \$820.98 | -\$1,275.27 | 39.16% |

| Hospitality | | | | |
|-----------------------|------------|----------|-----------|---------|
| DOS Employee Programs | \$1,000.00 | \$275.08 | -\$724.92 | 27.51% |
| Hospitality - other | \$200.00 | \$230.07 | \$30.07 | 115.04% |
| Subtotal | \$1,200.00 | \$505.15 | -\$694.85 | 42.10% |

| Professional Fees | | | | |
|--------------------------------|-------------|------------|-------------|--------|
| Accounting | \$4,500.00 | \$2,818.48 | -\$1,681.52 | 62.63% |
| Auditing | \$3,500.00 | \$3,368.33 | -\$131.67 | 96.24% |
| Subtotal | \$8,000.00 | \$6,186.81 | -\$1,813.19 | 77.34% |
| Total General & Administrative | \$11,296.25 | \$7,512.94 | -\$3,783.31 | 66.51% |

| Total General & Administrative | \$11,296.25 | \$7,512.94 | -\$3,783.31 | 66 |
|--------------------------------|-------------|------------|-------------|----|
|--------------------------------|-------------|------------|-------------|----|

| Knott | House Restricte | d Endowment | | |
|----------------------------------|-----------------|-------------|-------------|---------|
| Knott House Restricted Endowment | | | | |
| Designated Maintenance Projects | \$0.00 | \$0.00 | \$0.00 | #DIV/0! |
| Emergency Maintenance | \$1,000.00 | \$0.00 | -\$1,000.00 | 0.00% |
| Landscape Maintenance | \$3,620.00 | \$2,080.00 | -\$1,540.00 | 57.46% |
| Subtotal | \$4,620.00 | \$2,080.00 | -\$2,540.00 | 45.02% |
| Accounting | \$3,000.00 | \$2,818.48 | -\$181.52 | 93.95% |
| Auditing | \$3,500.00 | \$3,368.33 | -\$131.67 | 96.24% |
| Subtotal | \$6,500.00 | \$6,186.81 | -\$313.19 | 95.18% |
| Total Knott House Rest. Endow. | \$11,120.00 | \$8,266.81 | -\$2,853.19 | 74.34% |
| | Membersh | ip | | |
| Membership | | | | |
| Newsletter | \$2,000.00 | \$950.56 | -\$1,049.44 | 47.53% |
| Printing and Reproduction | \$500.00 | \$54.00 | -\$446.00 | 10.80% |
| Receptions and Events | \$2,500.00 | \$0.00 | -\$2,500.00 | 0.00% |
| Membership Expenses - other | \$150.00 | \$0.00 | -\$150.00 | 0.00% |
| Total Membership | \$5,150.00 | \$1,004.56 | -\$4,145.44 | 19.51% |

| Special Events | | | | | | | | |
|----------------------------|------------|--------|-------------|-------|--|--|--|--|
| Special Event | | | | | | | | |
| Board initiated fundraiser | \$2,500.00 | \$0.00 | -\$2,500.00 | 0.00% | | | | |
| Total Special Event | \$2,500.00 | \$0.00 | -\$2,500.00 | 0.00% | | | | |

| Volunteer Program | | | | | | | | |
|------------------------|----------|----------|----------|---------|--|--|--|--|
| Volunteer Program | | | | | | | | |
| Volunteer Reception | \$0.00 | \$0.00 | \$0.00 | #DIV/0! | | | | |
| Volunteer Refreshments | \$200.00 | \$184.50 | -\$15.50 | 92.25% | | | | |

| Total Volunteer Program | \$200.00 | \$184.50 | -\$15.50 | 92.25% |
|-------------------------|----------|----------|----------|---------|
| Knott House volunteers | \$0.00 | \$0.00 | | |
| Volunteer Training | \$0.00 | \$0.00 | \$0.00 | #DIV/0! |
| Volunteer Recognition | \$0.00 | \$0.00 | \$0.00 | #DIV/0! |

Total Expenses for MFH \$143,159.26 \$35,598.79 -\$107,560.47 24.87%

| Expense Line Item | Estimated Expense | Jul 23-March 12, 24 | Over Budget | % of Budget |
|--|-------------------|---------------------|--------------|-------------|
| | History | Shop | | |
| General & Administrative Expenses | | | | |
| Workers Comp Insurance | \$2,000.00 | \$1,091.00 | -\$909.00 | 54.55% |
| Advertising & Marketing | \$500.00 | \$0.00 | -\$500.00 | 0.00% |
| Depreciation | \$5,110.00 | \$0.00 | -\$5,110.00 | 0.00% |
| Filing Fees | \$0.00 | \$0.00 | \$0.00 | 0.00% |
| Freight Charges | \$0.00 | \$0.00 | \$0.00 | 0.00% |
| Licenses and Permits, Staff Parking, staff exp | \$250.00 | \$99.38 | -\$150.62 | 39.75% |
| Merchant Service Charge | \$10,000.00 | \$5,393.73 | -\$4,606.27 | 53.94% |
| Point of sale/e-commerce system | \$5,000.00 | \$39.50 | -\$4,960.50 | 0.79% |
| Office Supplies | \$500.00 | \$60.37 | -\$439.63 | 12.07% |
| Payroll Expenses | \$35,000.00 | \$28,217.38 | -\$6,782.62 | 80.62% |
| Inventory Purchases | \$50,000.00 | \$23,910.00 | -\$26,090.00 | 0.00% |
| Professional Development | \$0.00 | \$0.00 | \$0.00 | |
| Total G & A Expenses | \$108,360.00 | \$58,811.36 | -\$49,548.64 | 54.27% |
| Professional Fees | | | | |
| Accounting | \$7,000.00 | \$5,829.48 | -\$1,170.52 | 83.28% |
| Auditing | \$3,500.00 | \$3,368.34 | -\$131.66 | 96.24% |
| Total Professional Fee | \$10,500.00 | \$9,197.82 | -\$1,302.18 | 87.60% |
| Travel | | | | |
| Travel | \$1,000.00 | \$0.00 | -\$1,000.00 | 0.00% |
| Total Travel | \$1,000.00 | \$0.00 | -\$1,000.00 | 0.00% |
| Total Est. Expenses for FHS | \$119,860.00 | \$68,009.18 | -\$51,850.82 | 56.74% |

\$263,019.26

\$103,607.97

-\$159,411.29

Total of MFH & FHS

39.39%

| | | | iends of the Museu Actual <u>Revenue</u> | | | 4 | | | | | |
|---------------------------------------|-----------------------|--------------|---|-------------|------------|---|--|--|--|--|--|
| Expense Line Item | Estimated Expense Est | mated Income | ıl 2023-Mar. 12, 2024 | Difference | Percentage | Funding Source(s) | | | | | |
| Education Programs | | | | | | | | | | | |
| Programming | | | | | | | | | | | |
| Children's Day | \$0.00 | | | | | | | | | | |
| Outreach | \$200.00 | | | | | | | | | | |
| Evening Programs | \$1,000.00 | | | | | | | | | | |
| Second Saturday Family Program | \$500.00 | | | | | | | | | | |
| History at High Noon/Daytime Program | \$500.00 | | | | | | | | | | |
| Education Program expenses - other | \$400.00 | | | | | | | | | | |
| Subtotal | \$2,600.00 | | | | | Unrestricted contributions, rollover, sponsorship | | | | | |
| Exhibit Programming | | | | | | | | | | | |
| Off-site exhibit related programming | \$1,000.00 | | | | | | | | | | |
| Misc. exhibit programming | \$500.00 | | | | | | | | | | |
| Subtotal | \$1,500.00 | | | | | Rollover | | | | | |
| Misc. Educational Programming | | | | | | | | | | | |
| Misc. Educational Programming - Other | \$1,000.00 | | | | | Rollover | | | | | |
| Subtotal | \$1,000.00 | | | | | | | | | | |
| | | \$0.00 | \$0.00 | \$0.00 | #DIV/0! | | | | | | |
| | | \$0.00 | \$0.00 | \$0.00 | #DIV/0! | | | | | | |
| | | \$0.00 | \$0.00 | \$0.00 | #DIV/0! | | | | | | |
| | | \$0.00 | \$0.00 | \$0.00 | #DIV/0! | | | | | | |
| | | \$0.00 | \$0.00 | \$0.00 | #DIV/0! | | | | | | |
| | | \$5,100.00 | | \$0.00 | 100.0% | | | | | | |
| Subtotal Education | AE 400.00 | \$0.00 | \$0.00 | \$0.00 | #DIV/0! | | | | | | |
| Subtotal Education | \$5,100.00 | \$5,100.00 | \$5,100.00 | \$0.00 | 100.0% | Rollover, unrestricted contributions, sponsorship | | | | | |
| Florida History Day | | | | | | | | | | | |
| Florida History Day - May 2024 | \$44,000.00 | \$0.00 | | \$8,642.68 | #DIV/0! | Prog. Fees; Donations, merchandise sales | | | | | |
| | | \$0.00 | | \$7,320.00 | #DIV/0! | Grants | | | | | |
| | | \$0.00 | \$4,500.00 | \$4,500.00 | #DIV/0! | Sponsorships | | | | | |
| Subtotal Florida History Fair | \$44,000.00 | \$0.00 | \$20,462.68 | \$20,462.68 | #DIV/0! | | | | | | |
| Knott House | | | | | | | | | | | |
| 20th of May | \$8,000.00 | \$8,000.00 | | \$0.00 | 100.00% | | | | | | |
| Spring Program | \$0.00 | \$0.00 | \$0.00 | \$0.00 | #DIV/0! | | | | | | |
| Swing Dance | \$0.00 | \$0.00 | \$0.00 | \$0.00 | #DIV/0! | | | | | | |
| General Programming | \$0.00 | \$0.00 | \$0.00 | \$0.00 | #DIV/0! | | | | | | |
| Total Knott House | \$8,000.00 | \$8,000.00 | \$8,000.00 | \$0.00 | 100.00% | (\$585 donations received to-date) sponsorships; rollover; endowment fu | | | | | |
| | | | | | | L | | | | | |
| Total All Programming | \$57,100.00 | \$13,100.00 | \$33,562.68 | \$20,462.68 | 256.2% | | | | | | |

| Expense Line Item | Estimated Expense Est | imated Income | Jul-March12, 2024 | Difference | Percentage | Funding Source(s) |
|---|-----------------------|-------------------|------------------------|-------------------------|------------|--|
| | | | Ex | hibits | | |
| xhibits | | | | | | |
| Permanent exhibit planning | \$5,000.00 | \$0.00 | \$0.00 | | | |
| lisc. Exhibits | \$1,000.00 | \$0.00 | \$0.00 | | um u dia i | |
| ubtotal | \$6,000.00 | \$0.00 | \$0.00 | \$0.00 | #DIV/0! | Rollover, unrestricted contributions |
| quipment/Supplies | | | | | | |
| ermanent exhibit | \$19,743.01 | \$19,743.01 | | | | Restricted funds raised for permanent exhibit-Forever Changed |
| REX Exhibits | | | | | | |
| New Exhibits (including addt'l to existing) | \$10,000.00 | | | | | |
| Maintenance/Shippings/Marketing | \$15,000.00 | | | | | |
| quipment/Supplies - other | \$750.00 | \$25,750.00 | \$16,371.30 | | | TREX: Program fees (\$20,000), Rollover (\$7,750) |
| ubtotal | \$45,493.01 | \$45,493.01 | | | | Restricted funds released for permanent exhibit-Forever Change |
| | Restricted | \$19,743.01 | \$19,743.01 | \$0.00 | 100.00% | |
| | TREX | \$25,750.00 | \$16,371.30 | -\$9,378.70 | 63.58% | |
| | Temp. exhibits | \$6,000.00 | \$0.00 | -\$6,000.00 | 0.00% | |
| | | | | •••• | | |
| | 654 400 04 | *54 400 04 | \$00 444 04 | \$45 070 70 | 70 40/ | |
| otal Exhibit | \$51,493.01 | \$51,493.01 | \$36,114.31 | -\$15,378.70 | 70.1% | |
| | | | Collection | Accusati | | |
| | | | Collection | s Acquisti | on | |
| ollections Acquistion | 6 (200 00) | * (222 22 | 8 4 999 99 | | | |
| rtifacts for Museum's permanent collection | \$4,300.00 | \$4,300.00 | \$4,300.00 | | | Rollover |
| otal Collections Acquisition | \$4,300.00 | \$4,300.00 | \$4,300.00 | | | |
| | | | Const Different Direct | 11000 - 1000 | | · |
| | | | Facility Us | e/Receptio | ons | |
| acility Use/Receptions | | | | | | |
| quipment/Supplies | \$0.00 | \$0.00 | \$0.00 | a she a she a she a she | | |
| afé Rent | \$0.00 | \$0.00 | \$0.00 | | | |
| etel Casility Has/Decentions | \$0.00 | ¢0.00 | 0.00 | | | |
| otal Facility Use/Receptions | \$0.00 | \$0.00 | \$0.00 | | | |
| | | | General & | Administra | tivo | |
| ieneral & Administrative | | | Ochicial di | Administra | | |
| egistration | \$150.00 | | | | | |
| Board Meeting Expense | \$75.00 | | | | | |
| Advertising & Marketing | \$1,000.00 | | | | | |
| AW Meeting Notices | \$135.00 | | | | | |
| icenses and Permits | + | | | | | |
| Museum miscellaneous (music) | \$200.00 | | | | | |
| Dept. of Agriculture/Charitable Cont. | \$275.00 | | | | | |
| Div. of Corporations/Non-Profit | \$61.25 | | | | | |
| Aiscellaneous | \$200.00 | | | | | |
| | φ200.00 | | | | | |
| Subtotal | \$2,096.25 | \$2,096.25 | \$333.00 | | | parking revenue, rollover |
| | | | | | | |
| ospitality | \$1,000 pp] | £1.000.00 | 60 00L | | | |
| OS Employee Programs | \$1,000.00 | \$1,000.00 | \$0.00 | | | 1 |

| Hospitality - other | \$200.00 | \$200.00 | \$0.00 | 1 | | |
|----------------------------------|---------------------|------------------|------------------|---------------|------------------------|--|
| Subtotal | \$1,200.00 | \$1,200.00 | \$2,442.00 | | and the provide starts | parking revenue |
| Expense Line Item | Estimated Expense E | stimated Income* | Jul-March12 2024 | Difference | Percentage | Funding Source(s) |
| Professional Fees | | | | | | |
| Accounting | \$4,500.00 | | | | | |
| Auditing | \$3,500.00 | | | | | |
| Subtotal | \$8,000.00 | \$0.00 | \$4,483.40 | \$4,483.40 | #DIV/0! | rollover, unrestricted contributions to-date \$4,483.40 |
| | | | ¥ 1, 1001 10 | • 1, 100110 | | |
| Total Facility Use and G & A | \$11,296.25 | \$0.00 | \$7,258.40 | \$7,258.40 | #DIV/0! | unrestricted contributions; income roll over; parking revenue YTD is 2775 |
| | φ11,230.23 | \$ 0.00 | φ1,230.40 | \$7,230.40 | #010/01 | |
| | | Knot | t House Res | tricted End | lowment | |
| Knott House Restricted Endowment | | | | | | |
| Designated Maintenance Projects | \$0.00 | \$0.00 | \$0.00 | | | |
| Emergency Maintenance | \$1,000.00 | \$1,000.00 | \$1,000.00 | | | |
| Landscape Maintenance | \$3,620.00 | \$3,620.00 | \$3,620.00 | | | |
| Subtota | | \$4,620.00 | \$4,620.00 | \$0.00 | 100.00% | |
| Accounting | \$3,000.00 | \$3,000.00 | \$3,000.00 | | | |
| Auditing | \$3,500.00 | \$3,500.00 | \$3,500.00 | | | |
| Subtota | 1 \$6,500.00 | \$6,500.00 | \$6,500.00 | \$0.00 | 100.00% | |
| Total Knott House Endowments | \$11,120.00 | \$11,120.00 | \$11,120.00 | \$0.00 | 100.00% | Endowment Funds, Rollover |
| | | | | bership | | |
| Membership | | | monn | soromp | | |
| Newsletter | \$2,000.00 | \$2,000.00 | \$3,966.25 | | | Paid by Membership dues |
| Printing and Reproduction | \$500.00 | \$500.00 | \$3,900.20 | | | |
| Receptions and Events | \$2,500.00 | \$500.00 | | | | Paid by Membership dues |
| Membership Expenses - other | \$2,500.00 | \$150.00 | | | | Sponsorship (Need to raise) |
| | \$150.00 | \$150.00 | | | | Paid by Membership dues |
| Total Membership | \$5,150.00 | \$2,650.00 | \$3,966.25 | \$1,316.25 | 149.7% | |
| | | | Specia | al Events | | |
| Special Event | | | Opecie | | | |
| | | | | | | |
| Board initiated fundraiser | \$2,500.00 | \$0.00 | \$0.00 | | | |
| Total Special Event | ¢0 500 00 | ¢0.00 | * 0.00 | \$0.00 | #DB//01 | |
| Total Special Event | \$2,500.00 | \$0.00 | \$0.00 | \$0.00 | #DIV/0! | special event requires fundraising |
| | | | Voluntee | er Program | | |
| Volunteer Program | | | | | | |
| Volunteer Reception | \$0.00 | | \$0.00 | | | |
| Volunteer Refreshments | \$200.00 | Γ | \$0.00 | | | |
| Volunteer Recognition | \$0.00 | Γ | \$0.00 | | | |
| Volunteer Training | \$0.00 | Γ | \$0.00 | | | |
| Knott House volunteers | \$0.00 | F | \$0.00 | | | |
| | | | | | | 1 |
| Total Volunteer Program | \$200.00 | \$200.00 | \$0.00 | -\$200.00 | 0.0% | Rollover |
| | | | | | | |
| Total Expenses/Income for MFH | \$143,159.26 | \$82,863.01 | \$85,521.64 | \$2,658.63 | 103.2% | Total in MFH account (as of 2/29/2024) \$284,875.87; |

| Expense Line Item | Estimated Expense Estimated Inc *Estimated I | come* Jul-March12,2024 based on 2019-20 income | Difference | Percentage F | unding Source(s) |
|-------------------------------------|---|---|------------|--------------|-------------------------|
| | | Histo | ory Shop | | |
| General & Administrative Expenses | | | | | |
| Workers Comp Insurance | \$2,000.00 | | | S | hop revenue |
| Advertising & Marketing | \$500.00 | | | R | ollover |
| Filing Fees | \$0.00 | | | | |
| Freight Charges | \$0.00 | | | | |
| Depreciation | \$5,110.00 | | | S | Shop revenue |
| Licenses and Permits, Staff Parking | \$250.00 | | | | |
| Merchant Service Charge | \$10,000.00 | | | A | As needed; Shop revenue |
| Point of sale/e-commerce system | \$5,000.00 | | | S | Shop revenue |
| Office Supplies | \$500.00 | | | 5 | Shop revenue |
| Payroll Expenses | \$35,000.00 | | | S | Shop revenue |
| Inventory Purchases | \$50,000.00 | | | sl | hop revenue |
| Professional Development | \$0.00 | | | 5 | Shop revenue |
| Total G & A Expenses | \$108,360.00 | | | | |

| Professional Fees | \$7,000.00 | Shop revenue |
|--------------------------------|---------------------------------|---|
| Auditing | \$3,500.00 | Shop revenue: Split total cost with MFH & KHM |
| | \$10,500.00 | |
| | | |
| Fravel Work-related | | |
| | \$1,000.00 | Shop revenue |
| Travel, Work-related Travel | \$1,000.00 \$1,000.00 | Shop revenue |
| | | Shop revenue Total in account (as of 2/29/2024) \$23,972.48 |

| Income | Jul 2023-Feb 2024 |
|------------------------------------|-------------------|
| Museum | \$10,681.32 |
| New Capitol | \$17,846.89 |
| Historic Capitol | \$31,892.52 |
| On-Line | \$10,367.55 |
| Sales-Other | -\$20.99 |
| Total Income | \$70,767.29 |
| Total COGS | \$38,712.24 |
| Gross profit | \$32,055.05 |
| Other Income, Sales tax commission | \$108.14 |
| Gross profit & Other Income total | \$32,163.19 |
| Expenses | \$28,217.38 |
| Net Income | \$3,945.81 |

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Accrual Basis

Friends of the Museums of Florida History, Inc

Profit & Loss by Class

| | Gift Shops | Knott House | Membership | MFH | Restricted Account | Unclassified | TOTAL |
|---|------------------------|-----------------------|----------------------|-----------------------|--------------------|---------------------------------------|------------------------|
| - Ordinary Income/Expense | | | | | | · · · · · · · · · · · · · · · · · · · | |
| Income Workers Comp. Insurance | 607.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 607.00 |
| Inter-Company Transfers Contribution Income | 0.00 | 0.00 | 0.00 | 214.90 | 0.00 | 0.00 | 214.90 |
| Unrestricted Contributions | 0.00 | 510.00 | 0.00 | 3,325.00 | 0.00 | 0.00 | 3,835.00 |
| Contribution Income - Other | 0.00 | 585.00 | 0.00 | 648.40 | 0.00 | 0.00 | 1,233.40 |
| Total Contribution Income | 0.00 | 1,095.00 | 0.00 | 3,973.40 | 0.00 | 0.00 | 5,068.40 |
| Exhibit Income TREX | | | | | | | |
| Maintenance/Shipping/Marketing TREX - Other | 0.00 | 0.00 0.00 | 0.0D 0.0D | 3,505.30 12,866.00 | 0.00 0.00 | 0.00 | 3,505.30 12,866.00 |
| - Total TREX | 0.00 | 0.00 | 0.00 | 16,371.30 | 0.00 | 0.00 | 16,371.30 |
| - Total Exhibit Income | 0.00 | 0.00 | 0.00 | 16,371.30 | 0.00 | 0.00 | 16,371.30 |
| Education Program Income | | | | 40 507 60 | 2,482.50 | 0.00 | 21,020.18 |
| Florida History Fair Misc. Educational Programing | 0.00 | 0.00 | 0.00 | 18,537.68 -79.99 | 2,482.50 | 0.00 | -79.99 |
| Total Education Program Income | 0.00 | 0.00 | 0.00 | | 2,482.50 | 0.00 | 20,940.19 |
| Facility Use/Reception Income | | 0.00 | 0.00 | 10,101.00 | £, 01.00 | | |
| Rent from Cafe | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Facility Use/Reception Income | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Gift Shop Sales Income Museum | 9,655.85 | 0.00 | 100.00 | 0.00 | 307.50 | 617.97 | 10,681.32 |
| New Capitol Old Capitol | 17,829.19 31,374.00 | 0.00 0.00 | 0.00 | 0.00 | 0.00 0.00 | 17.70 445.73 | 17,846.89 31,892.52 |
| On-Line | 10,271.45 | 0.00 | 96.10 | 0.00 | 0.00 | 0.00 | 10,367.55 |
| Gift Shop Sales Income - Other | 27.41 | 0.00 | 0.00 | -48.40 | 0.00 | 0.00 | -20.99 |
| Total Gift Shop Sales Income | 69,157.90 | 0.00 | 196.10 | 24.39 | 307.50 | 1,081.40 | 70,767.29 |
| Grant Income Restricted Grant | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| - Total Grant Income | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Investment income | | | | | | - | |
| FMFH FL Cultural Endowment Unrealized Gain/Loss | 0.00 | 10,244.44 | 0.00 | 0.00 | 0.00 | 0.00 | 10,244.44 |
| Dividends | 0.00 | 14,025.90 | 0.00 | 0.00 | 0.00 | 0.00 | 14,025.90 |
| Total FMFH FL Cultural Endowment | 0.00 | 24,270.34 | 0.00 | 0.00 | 0.00 | 0.00 | 24,270.34 |
| J. Charles Knott Endowment, Res Dividends | 0.00 | 4,715.18 | 0.00 | 0.00 | 0.00 | 0.00 | 4,715.18 |
| Trustee Fees Unrealized Gain/Loss | 0.00 0.00 0.00 | -710.39 1,540.78 | 0.00 0.00 0.00 | 0.00 0.00 | 0.00 0.00 | -366.88 0.00 | -1,077.27 1,540.78 |
| Total J. Charles Knott Endowment, Res | 0.00 | 5,545.57 | 0.00 | 0.00 | 0.00 | -366.88 | 5,178.69 |
| James Knott Endowment, Res. | | | | | | | 0.044.00 |
| Dividends Trustee Fees | 0.00 0.00 | 8,041.36 -1,040.75 | 0.00 0.00 | 0.00 | 0.00 0.00 | 0.00 -651.92 | 8,041.36 -1,592.67 |
| Unrealized Gain/Loss | 0.00 | 12,307.46 | 0.00 | 0.00 | 0.00 | -651.92 | 12,307.46 18,756.15 |
| Total James Knott Endowment, Res. | 0.00 | 19,308.07 | 0.00 | 0.00 | 0.00 | -551.92 | 48,205.18 |
| Total Investment Income Membership Income | 0.00 | 49,123.98 | 0.00 | 0.00 | 0.00 | -510.00 | 40,200.10 |
| Membership Dues Membership Income - Other | 0.00 0.00 | 0.00 0.00 | 3,280.75 490.50 | 195.00 0.00 | 0.00 0.00 | 0.00 0.00 | 3,475.75 490.50 |
| Total Membership Income | 0.00 | 0.00 | 3,771.25 | 195.00 | 0.00 | 0.00 | 3,966.25 |
| Parking Income | 0.00 | 0.00 | 0.00 | 2,775.00 | 0.00 | 0.00 | 2,775.00 |
| Total Income | 69,764.90 | 50,218.98 | 3,967.35 | 42,011.68 | 2,790.00 | 162.60 | 168,915.51 |
| Cost of Goods Sold | | | | | | | |
| Change in Inventory Adjustment Cost of Goods Sold | 7,874.00 0.00 | 0.00 | 0.00 | 0.00 | 0.00 0.00 | 0.00 0.00 | 7,874.00 0.00 |
| Purchases | 30,800.94 | 0.00 | 0.00 | 37.30 | 0.00 | 0.00 | 30,838.24 |
| Total COGS | 38,674.94 | 0.00 | 0.00 | 37.30 | 0.00 | 0.00 | 38,712.24 |
| Gross Profit | 31,089.96 | 50,218.98 | 3,967.35 | 41,974.38 | 2,790.00 | 162.60 | 130,203.27 |
| Expense Restricted Contribution Expense | 0.00 | 0.00 | 0.00 | 510.00 | 0.00 | 0.00 | 510.00 |
| Education Program Expenses | | | | | | 2.00 | 407.45 |
| History at High Noon Florida History Fair | 0.00 746.75 | 0.00 0.00 | 0.00 90.00 | 107.15 3,837.20 | 0.00 -150.00 | 0.00 0.00 | 107.15 4,523.95 |
| Misc. Educational Programing | | | | 07.55 | 0.05 | 0.00 | 07.00 |
| Misc. Ed. Programming-Other Misc. Educational Programing - Other | | 0.00 0.00 | 0.00 | 87.56 256.83 | 0.00 0.00 | 0.00 | 87.56 256.83 |
| Total Misc. Educational Programing | 0.00 | 0.00 | 0.00 | 344.39 | 0.00 | 0.00 | 344.39 |

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Accrual Basis

Friends of the Museums of Florida History, Inc

Profit & Loss by Class

| | Gift Shops | Knott House | Membership | MFH | Restricted Account | Unclassified | TOTAL |
|--|---------------------------------|------------------------------|------------------------------|--------------------------------------|------------------------------|-------------------------------|--------------------------------------|
| Outreach Second Saturday Family Program Third Thursday/Evening Programs Education Program Expenses - Other | 0.00 0.00 0.00 0.00 | 0.00 0.00 0.00 0.00 | 0.00 0.00 0.00 0.00 | 140.00 265.84 0.00 1,604.50 | 0.00 0.00 0.00 0.00 | 0.00 0.00 0.00 0.00 | 140.00 265,84 0.00 1,604.50 |
| Total Education Program Expenses | 746.75 | 0.00 | 90.00 | 6,299.08 | -150.00 | 0.00 | 6,985.83 |
| Exhibit Expenses Equipment/Supplies Equipment/Supplies-Other TREX Exhibits Maintenance/Shipping/Marketing New Exhibits | 0.00 322.67 0.00 | 0.00 0.00 0.00 | 0.00 0.00 0.00 | 38,00 11,760.40 359.83 | 0.00 0.00 0.00 | 0.00 0.00 0.00 | 38.00 12,083.07 359.83 |
| Total TREX Exhibits | 322.67 | 0.00 | 0.00 | 12,120.23 | 0.00 | 0.00 | 12,442.90 |
| Total Equipment/Supplies | 322.67 | 0.00 | 0.00 | 12,158.23 | 0.00 | 0.00 | 12,480.90 |
| Total Exhibit Expenses | 322.67 | 0.00 | 0.00 | 12,158.23 | 0.00 | 0.00 | 12,480.90 |
| General & Administrative Exp. Point of salele-commerce system Advertising & Markoting Board Meeting Expense Hospitality DOS Employee Programs | 15.80 0.00 0.00 0.00 | 0.00 0.00 0.00 0.00 | 0.00 0.00 0.00 0.00 | 0,00 334,53 56.56 275,08 | 0.00 0.00 0.00 0.00 | 0.00 51.80 0.00 0.00 | 15.80 386.33 56.56 275.08 |
| Hospitality - Other | 99.38 | 0.00 | 0.00 | 130.69 | 0.00 | 0.00 | 230.07 |
| Total Hospitality | 99.38 | 0.00 | 0.00 | 405.77 | 0.00 | 0.00 | 505.15 |
| Licenses and Permits Div of Corp Non-profit Museum misc | 0.00 | 0.00 0.00 | 0.00 0.00 | 61.25 288,28 | 0.00 | 0.00 0.00 | 61.25 288.28 |
| Total Licenses and Permits | 0.00 | 0.00 | 0.00 | 349.53 | 0.00 | 0.00 | 349.53 |
| Merchant Service Charge Miscellaneous Payroll Expenses | 5,429,63 -20.97 28,217.38 | 0.00 0.00 0.00 | 0.00 0.00 0.00 | 0.00 578.90 0.00 | 0.00 0.00 0.00 | 3.60 0.00 0.00 | 5,433.23 557.93 28,217.38 |
| Postage and Delivery Professional Fees Accounting | 8.55 6,085.38 | 0.00 | 0.00 | 0.00 2,772.11 | 0.00 | 0.00 | 8.55 10,887.02 |
| Auditing | 2,500.00 | 2,500.00 | 0.00 | 2,500.00 | 0.00 | 0.00 | 7,500.00 |
| Total Professional Fees | 8,586,38 | 4,529.53 | 0.00 | 5,272.11 | 0.00 | 0.00 | 18,387.02 |
| Workers Comp Insurance General & Administrative Exp, - Other | 1,091.00 249.90 | 0.00 0.00 | 0.00 | 0.00 | 0.00 | 0.00 0.00 | 1,091.00 249.90 |
| Total General & Administrative Exp. | 43,676.05 | 4,529.53 | 0.00 | 6,997.40 | 0,00 | 55.40 | 55,258.38 |
| Knott House Restricted End. Landscape Maintenance | 0.00 | 2,080.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,080.00 |
| Total Knott House Restricted End. | 0.00 | 2,080.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,080.00 |
| Membership Expenses Newsletter Printing and Reproduction Membership Expenses - Other | 0.00 0.00 555.75 | 0.00 0.00 0.00 | 0.00 54.00 2,045.50 | 960.56 0.00 0.00 | 0.00 0.00 0.00 | 0.00 0.00 0.00 | 960.56 54,00 2,601.25 |
| Total Membership Expenses | 555.75 | 0.00 | 2,099.50 | 960.56 | 0.00 | 0.00 | 3,615.81 |
| Volunteer Program Volunteer Refreshments | 0.00 | 0.00 | 0.00 | 184.50 | 0.00 | 0.00 | 184.50 |
| Total Volunteer Program | 0.00 | 0.00 | 0.00 | 184.50 | 0.00 | 0.00 | 184.50 |
| Total Expense | 45,301.22 | 6,609.53 | 2,189.50 | 27,109.77 | -150.00 | 55.40 | 81,115.42 |
| Net Ordinary Income | -14,211.26 | 43,609.45 | 1,777.85 | 14,864.61 | 2,940.00 | 107.20 | 49,087.85 |
| Other Income/Expense Other Income Interest Sales Tax Commission | 4.65 108.14 | 0.00 | 0.00 | 0.00 0.00 | 63.69 0.00 | 0.00 0.00 | 68.34 108.14 |
| Total Other Income | 112.79 | 0.00 | 0.00 | 0.00 | 63.69 | 0.00 | 176.48 |
| Net Other Income | 112.79 | 0.00 | 0.00 | 0.00 | 63.69 | 0.00 | 176.48 |
| Net Income | -14,098.47 | 43,609.45 | 1,777.85 | 14,864.61 | 3,003.69 | 107.20 | 49,264.33 |
| | | | | | | | |

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Friends of the Museums of Florida History, Inc Profit & Loss Prev Year Comparison

03/18/24

Accrual Basis

| | Jul '23 - Feb 24 | Jul '22 - Feb 23 | \$ Change | % Change |
|--|-----------------------|---------------------|----------------------|-----------------|
| y Income/Expense | | | | |
| icome Workers Comp. Insurance | 607.00 | 0.00 | 607.00 | 10 |
| Inter-Company Transfers | 214.90 | 0.00 | 214.90 | 10 |
| Contribution Income | 21.000 | 0.00 | 211.00 | |
| Donation Box | | | | |
| MFH | 0.00 | 5,088.04 | -5,088.04 | -100.0% |
| Total Donation Box | 0.00 | 5,088.04 | -5,088.04 | -100.0% |
| Unrestricted Contributions | 3,835.00 | 5,133.60 | -1,298.60 | -25.3% |
| Contribution Income - Other | 1,233.40 | 0.00 | 1,233.40 | 100.0% |
| Total Contribution Income | 5,068.40 | 10,221.64 | -5,153.24 | -5 |
| Exhibit Income | | | | |
| TREX | | | | |
| Maintenance/Shipping/Marketing TREX - Other | 3,505.30 12,866.00 | 944.67 10,633.33 | 2,560.63 2,232.67 | 271.1% 21.0% |
| Total TREX | 16,371.30 | 11,578.00 | 4,793.30 | 41.4% |
| Total Exhibit Income | 16,371.30 | 11,578.00 | 4,793.30 | 4 |
| Education Program Income | | | | |
| Emancipation Day | 0.00 | 9,133.09 | -9,133.09 | -100.0% |
| Florida History Fair | 21,020.18 | 17,703.00 | 3,317.18 | 18.7% |
| Misc. Educational Programing | | | | |
| Misc. Ed. Programming-Other | 0.00 | -674.02 | 674.02 | 100.0% |
| Misc. Educational Programing - Other | -79.99 | 60.60 | -140.59 | -232.0% |
| Total Misc. Educational Programing | -79.99 | -613.42 | 533.43 | 87.0% |
| Total Education Program Income | 20,940.19 | 26,222.67 | -5,282.48 | -1 |
| Facility Use/Reception Income | | | | |
| Rent from Cafe | 0.00 | 0.00 | 0.00 | 0.0% |
| Total Facility Use/Reception Income | 0.00 | 0.00 | 0.00 | |
| Gift Shop Sales Income | | | | |
| Museum | 10,681.32 | 27,056.20 | -16,374.88 | -60.5% |
| New Capitol | 17,846.89 | 8,789.65 | 9,057.24 | 103.0% |
| Old Capitol | 31,892.52 | 32,036.59 | -144.07 | -0.5% |
| On-Line | 10,367.55 | 8,140.22 | 2,227.33 | 27.4% |
| Gift Shop Sales Income - Other | -20.99 | 0.00 | -20.99 | -100.0% |
| Total Gift Shop Sales Income | 70,767.29 | 76,022.66 | -5,255.37 | |
| Grant Income | | | | |
| Restricted Grant | 0.00 | 0.00 | 0.00 | 0.0% |

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03/18/24

Friends of the Museums of Florida History, Inc

Profit & Loss Prev Year Comparison July 2023 through February 2024

| al Basis July 2023 through February 2024 | | | | |
|--|-------------------|-------------------|----------------|----------|
| | Jul '23 - Feb 24 | Jul '22 - Feb 23 | \$ Change | % Change |
| Investment Income | | | | |
| FMFH FL Cultural Endowment | | | | |
| Unrealized Gain/Loss | 10,244.44 | -4,491.90 | 14,736.34 | 328.1% |
| Dividends | 14,025.90 | 5,456.27 | 8,569.63 | 157.1% |
| Total FMFH FL Cultural Endowment | 24,270.34 | 964.37 | 23,305.97 | 2,416.7% |
| J. Charles Knott Endowment, Res | | | | |
| Dividends | 4,715.18 | 4,593.33 | 121.85 | 2.7% |
| Trustee Fees | -1,077.27 | -690.79 | -386.48 | -56.0% |
| Unrealized Gain/Loss | 1,540.78 | -1,547.06 | 3,087.84 | 199.6% |
| Total J. Charles Knott Endowment, Res | 5,178.69 | 2,355.48 | 2,823.21 | 119.9% |
| James Knott Endowment, Res. | | | | |
| Dividends | 8,041.36 | 8,301.99 | -260.63 | -3.1% |
| Trustee Fees | -1,592.67 | -1,449.80 | -142.87 | -9.9% |
| Unrealized Gain/Loss | 12,307.46 | 1,779.15 | 10,528.31 | 591.8% |
| Total James Knott Endowment, Res. | 18,756.15 | 8,631.34 | 10,124.81 | 117.3% |
| Total Investment Income | 48,205.18 | 11,951.19 | 36,253.99 | 303. |
| Membership Income | | | | |
| Membership Dues | 3,475.75 | 4,213.18 | -737.43 | -17.5% |
| Membership Income - Other | 490.50 | 0.00 | 490.50 | 100.0% |
| Total Membership Income | 3,966.25 | 4,213.18 | -246.93 | -5. |
| Parking Income | 2,775.00 | 1,578.00 | 1,197.00 | 75. |
| Total Income | 168,915.51 | 141,787.34 | 27,128.17 | 19. |
| Cost of Goods Sold | | | | |
| Change in Inventory Adjustment | 7,874.00 | 4,889.21 | 2,984.79 | 61. |
| Cost of Goods Sold Purchases | 0.00 30,838.24 | 0.00 30,536.89 | 0.00 301.35 | 0. 1. |
| Total COGS | | | 3,286.14 | 9 |
| From COSS | 130,203.27 | 106,361.24 | 23,842.03 | |
| | 130,203.27 | 100,001.24 | 23,042.03 | ZZ. |
| Expense Restricted Contribution Expense | 510.00 | 0.00 | 510.00 | 100. |
| Education Program Expenses | | | | |
| Education Program ExpOther | 0.00 | 211.20 | -211.20 | -100.0% |
| History at High Noon | 107.15 | 93.60 | 13.55 | 14.5% |
| Florida History Fair | 4,523.95 | 3,348.45 | 1,175.50 | 35.1% |
| Misc. Educational Programing | | | | |
| Misc. Ed. Programming-Other | 87.56 | 0.00 | 87.56 | 100.0% |
| Misc. Educational Programing - Other | 256.83 | 0.00 | 256.83 | 100.0% |
| | | | | |
| Total Misc. Educational Programing | 344.39 | 0.00 | 344.39 | 100.0% |

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03/18/24

Accrual Basis

Friends of the Museums of Florida History, Inc Profit & Loss Prev Year Comparison

| | Jul '23 - Feb 24 | Jul '22 - Feb 23 | \$ Change | % Change |
|---|--|---|--|--|
| Outreach Second Saturday Family Program Third Thursday/Evening Programs Education Program Expenses - Other | 140.00 265.84 0.00 1,604.50 | 106.60 27.99 0.00 0.00 | 33.40 237.85 0.00 1,604.50 | 31.3% 849.8% 0.0% 100.0% |
| Total Education Program Expenses | 6,985.83 | 3,787.84 | 3,197.99 | 84.4 |
| Exhibit Expenses Equipment/Supplies Equipment/Supplies-Other TREX Exhibits Maintenance/Shipping/Marketing New Exhibits TREX Exhibits - Other | 38.00 12,083.07 359.83 0.00 | 0.00 7,040.14 1,661.66 1,302.04 | 38.00 5,042.93 -1,301.83 -1,302.04 | 100.0% 71.6% -78.4% -100.0% |
| Total TREX Exhibits | 12,442.90 | 10,003.84 | 2,439.06 | 24.4% |
| Equipment/Supplies - Other | 0.00 | 32.62 | -32.62 | -100.0% |
| Total Equipment/Supplies | 12,480.90 | 10,036.46 | | 24.4% |
| Total Exhibit Expenses | 12,480.90 | 10,036.46 | 2,444.44 | 24.4 |
| General & Administrative Exp. Point of sale/e-commerce system Miscallaneous (Point of sale) Advertising & Marketing Board Meeting Expense FAW Meeting Notices Hospitality | 15.80 0.00 386.33 56.56 0.00 | 4,765.58 0.08 653.65 0.00 55.30 | -4,749.78 -0.08 -267.32 56.56 -55.30 | -99.7% -100.0% -40.9% 100.0% -100.0% |
| DOS Employee Programs Hospitality - Other | 275.08230.07 | 544.55 0.00 | -269.47 230.07 | -49.5% 100.0% |
| Total Hospitality | 505.15 | 544.55 | -39.40 | -7.2% |
| Licenses and Permits Div of Corp Non-profit Museum misc | 61.25 | 0.00 | 61.25 -250.52 | 100.0% -46.5% |
| Total Licenses and Permits | 349.53 | 538.80 | -189.27 | -35.1% |
| Merchant Service Charge Miscellaneous Office Supplies Payroll Expenses | 5,433.23 557.93 0.00 28,217.38 | 5,021.53 1.90 134.20 21,460.38 | 411.70 556.03 -134.20 6,757.00 | 8.2% 29,264.7% -100.0% 31.5% |
| Postage and Delivery Professional Fees Accounting | 8.55 10,887.02 | 0.00 7,082.83 | 8.55 3,804.19 | 100.0% 53.7% |
| Auditing | 7,500.00 | 10,185.00 | -2,685.00 | -26.4% |
| - | · | <u> </u> | | |

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03/18/24 Accrual Basis

Friends of the Museums of Florida History, Inc Profit & Loss Prev Year Comparison

| | Jul '23 - Feb 24 | Jul '22 - Feb 23 | \$ Change | % Change |
|---|-----------------------------|--------------------------|-----------------------------|--------------------------|
| Workers Comp Insurance General & Administrative Exp Other | 1,091.00 249.90 | 1,066.00 0.00 | 25.00 249.90 | 2.4% 100.0% |
| Total General & Administrative Exp. | 55,258.38 | 52,099.19 | 3,159.19 | 6.1% |
| Knott House Restricted End. Emergency Maintenance Landscape Maintenance | 0.00 2,080.00 | 245.40 2,635.97 | -245.40 -555.97 | -100.0% -21.1% |
| Total Knott House Restricted End. | 2,080.00 | 2,881.37 | -801.37 | -27.8% |
| Membership Expenses Newsletter Printing and Reproduction Membership Expenses - Other | 960.56 54.00 2,601.25 | 935.51 120.00 0.00 | 25.05 -66.00 2,601.25 | 2.7% -55.0% 100.0% |
| Total Membership Expenses | 3,615.81 | 1,055.51 | 2,560.30 | 242.6% |
| Volunteer Program Volunteer Refreshments | 184.50 | 0.00 | 184.50 | 100.0% |
| Total Volunteer Program | 184.50 | 0.00 | 184.50 | 100.0% |
| Total Expense | 81,115.42 | 69,860.37 | 11,255.05 | 16.1% |
| Net Ordinary Income | 49,087.85 | 36,500.87 | 12,586.98 | 34.5% |
| Other Income/Expense Other Income | | | | |
| Interest Sales Tax Commission | 68.34 108.14 | 41.50 118.45 | 26.84 -10.31 | 64.7% -8.7% |
| Total Other Income | 176.48 | 159.95 | 16.53 | 10.3% |
| Net Other Income | 176.48 | 159.95 | 16.53 | 10.3% |
| Net Income | 49,264.33 | 36,660.82 | 12,603.51 | 34.4% |