# Friends of the Museums of Florida History, Inc Balance Sheet Prev Year Comparison As of February 28, 2023

	Feb 28, 23	Feb 28, 22	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Wells Fargo-Viva Florida Restri	33,364.20	33,364.20	0.00	0.0%
Wells Fargo - Restricted Acc't	80,371.48	80,332.01	39.47	0.1%
Wells Fargo - FMFH	275,213.49	260,654.58	14,558.91	5.6%
Wells Fargo - FL History Shop	35,542.55	36,843.43	-1,300.88	-3.5%
Wells Fargo - Knott House	19,191.05	25,605.86	-6,414.81	-25.1%
Cash Drawer	250.00	250.00	0.00	0.0%
PayPal Account	180.89	527.69	-346.80	-65.7%
Total Checking/Savings	444,113.66	437,577.77	6,535.89	1.5%
Other Current Assets				
Inventory	77,684.49	94,008.60	-16,324.11	-17.4%
<b>Total Other Current Assets</b>	77,684.49	94,008.60	-16,324.11	-17.4%
Total Current Assets	521,798.15	531,586.37	-9,788.22	-1.8%
Fixed Assets				
Accumulated Depreciation Equipment	-45,272.11	-45,272.11	0.00	0.0%
Furniture & Fixtures	34,281.59	34,281.59	0.00	0.0%
Office Equipment	9,652.91	9,652.91	0.00	0.0%
Total Equipment	43,934.50	43,934.50	0.00	0.0%
Renovations	8,599.15	8,599.15	0.00	0.0%
Total Fixed Assets	7,261.54	7,261.54	0.00	0.0%
Other Assets				
FMFH FL Cultural Endowment	623,461.80	629,128.74	-5,666.94	-0.9%
James Knott Endowment-W	203,625.72	223,135.42	-19,509.70	-8.7%
JCharles Knott Endow-W	147,711.45	162,231.34	-14,519.89	-9.0%
Total Other Assets	974,798.97	1,014,495.50	-39,696.53	-3.9%
TOTAL ASSETS	1,503,858.66	1,553,343.41	-49,484.75	-3.2%
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable				
Accounts Payable-KHM	-3.34	0.00	-3.34	-100.0%
Accounts Payable-Krim Accounts Payable-Gift Shop	2.208.03	2.208.03	0.00	0.0%
Accounts rayable-ont onop				
Total Accounts Payable	2,204.69	2,208.03	-3.34	-0.2%

# Friends of the Museums of Florida History, Inc Balance Sheet Prev Year Comparison As of February 28, 2023

_	Feb 28, 23	Feb 28, 22	\$ Change	% Change	
Credit Cards					
Bank of America #0096	0.00	2,736.62	-2,736.62	-100.0%	
Bank of America #8278	76.04	0.00	76.04	100.0%	
Bank of America #2461	7.90	5,131.49	-5,123.59	-99.9%	
Bank of America #8542	181.60	17.11	164.49	961.4%	
Total Credit Cards	265.54	7,885.22	-7,619.68	-96.6%	
Other Current Liabilities					
Gift Cards	411.21	411.21	0.00	0.0%	
Payroll Liabilities	-3,690.62	1.34	-3,691.96	-275,519.4%	
Sales Tax Payable	3.53	1,819.96	-1,816.43	-99.8%	
Total Other Current Liabilities	-3,275.88	2,232.51	-5,508.39	-246.7%	
Total Current Liabilities	-805.65	12,325.76	-13,131.41	-106.5%	
Total Liabilities	-805.65	12,325.76	-13,131.41	-106.5%	
Equity					
Permanently Restricted					
FMFH Inc. FL Cultural Endowment	600,000.00	600,000.00	0.00	0.0%	
Total Permanently Restricted	600,000.00	600,000.00	0.00	0.0%	
Retained Earnings	-8,275.56	63,711.02	-71,986.58	-113.0%	
Temp Restricted Net Assets					
Emancipation Day	3,500.00	3,500.00	0.00	0.0%	
Florida Inspired	3,729.00	3,729.00	0.00	0.0%	
Poetry Programming	297.00	297.00	0.00	0.0%	
Educational Programs	5,000.00	5,000.00	0.00	0.0%	
Acquisition Fund	4.300.00	4.300.00	0.00	0.0%	
Support Your ST History Museum	142.00	142.00	0.00	0.0%	
Knott House Temp Restricted	44,649.00	44.649.00	0.00	0.0%	
General Support	2,000.00	2.000.00	0.00	0.0%	
Viva Florida 500	29.146.00	29.146.00	0.00	0.0%	
JCharles Knott Endow	152,468.00	152,468.00	0.00	0.0%	
James Knott Endowment	187,421.00	187,421.00	0.00	0.0%	
Women's History Collection Fund	927.00	927.00	0.00	0.0%	
Total Temp Restricted Net Assets	433,579.00	433,579.00	0.00	0.0%	
Unrestricted Net Assets					
Florida Heritage Education	4,296.31	4,296.31	0.00	0.0%	
Net Gift Shop Earnings	75,413.08	75,413.08	0.00	0.0%	
Operations	247,286.00	247,286.00	0.00	0.0%	
TREX Program	105,864.00	105,864.00	0.00	0.0%	
Total Unrestricted Net Assets	432,859.39	432,859.39	0.00	0.0%	

10:57 AM 03/29/23 **Accrual Basis** 

# Friends of the Museums of Florida History, Inc Balance Sheet Prev Year Comparison As of February 28, 2023

	Feb 28, 23	Feb 28, 22	\$ Change	% Change
Net Income	46,501.48	10,868.24	35,633.24	327.9%
Total Equity	1,504,664.31	1,541,017.65	-36,353.34	-2.4%
TOTAL LIABILITIES & EQUITY	1,503,858.66	1,553,343.41	-49,484.75	-3.2%

# Friends of the Museums of Florida History, Inc Budget vs Actual <u>EXPENSE</u> July 2022 through February 2023

Expense Line Item	Estimated Expense	Jul 22-Feb 23	Over Budget	% of Budget
	Education Pr	rograms		
Programming				
Children's Day	\$4,000.00	\$0.00	-\$4,000.00	0.00%
Outreach	\$200.00	\$106.60	-\$93.40	53.30%
Evening Programs	\$7,000.00	\$0.00	-\$7,000.00	0.00%
Second Saturday Family Program	\$200.00	\$0.00	-\$200.00	0.00%
History at High Noon/Daytime Program	\$200.00	\$76.04	-\$123.96	38.02%
Education Program expenses - other Subtotal	\$1,000.00 <b>\$12,600.00</b>	\$211.20 <b>\$393.84</b>	-\$788.80 <b>-\$12,206.16</b>	21.12% <b>3.13%</b>
Exhibit Programming				
Lure of Florida Fishing	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Misc. exhibit programming	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Subtotal	\$2,000.00	\$0.00	-\$2,000.00	0.00%
Misc. Educational Programming				
Misc. Educational Programming - Other	\$1,800.00	\$674.02	-\$1,125.98	37.45%
Family Guide for Permanent Exhibits	\$6,600.00	\$0.00	-\$6,600.00	0.00%
Subtotal	\$8,400.00	\$674.02	-\$7,725.98	8.02%
Subtotal Education	\$23,000.00	\$1,067.86	-\$21,932.14	4.64%
Florida History Day				
Florida History Day-May 2023	\$37,325.00	\$3,348.45	-\$33,976.55	8.97%
Subtotal Florida History Day	\$37,325.00	\$3,348.45	-\$33,976.55	8.97%
Knott House				
20th of May	\$8,000.00	\$0.00	-\$8,000.00	0.00%
Spring Program		\$0.00	\$0.00	#DIV/0!
Swing Dance		\$0.00	\$0.00	#DIV/0!
General Programming	\$500.00	\$0.00	-\$500.00	0.00%
Subtotal	\$8,500.00	\$0.00	-\$8,500.00	0.00%
Total All Programming	\$68,825.00	\$4,416.31	-\$64,408.69	6.42%
	Exhibi	ts		
Exhibits				
Lure of Florida Fishing	\$500.00	\$0.00	-\$500.00	0.00%
Misc. Exhibits	\$5,000.00	\$0.00	-\$5,000.00	0.00%
Subtotal	\$5,500.00	\$0.00	-\$5,500.00	0.00%
Equipment/Supplies	440 = 40 04	40.00	0 10 = 10 0 1 l	0.000/
Permanent Exhibit TREX Exhibits	\$19,743.01	\$0.00	-\$19,743.01	0.00%
	¢7,000,00	¢1 661 66	<b>₽E 220 24</b>	22 740/
New Exhibits (including add't to existing)  Maintenance/Shippings/Marketing	\$7,000.00 \$20,000.00	\$1,661.66 \$7,040.14	-\$5,338.34 -\$12,959.86	23.74% 35.20%
Equipment/Supplies - other	\$750.00	\$32.62	-\$12,939.80 -\$717.38	4.35%
Subtotal	\$47,493.01	\$8,734.42	-\$38,758.59	18.39%
Total Exhibit	\$52,993.01	\$8,734.42	-\$44,258.59	16.48%
			<b>VII,200.00</b>	10.1070
Collections Acquistion	Collections A	cquistion		
Artifacts for Museum's permanent collection	\$4,300.00	\$0.00	-\$4,300.00	0.00%
Total Collections Acquisition	\$4,300.00	\$0.00	-\$4,300.00	0.00%
	Facility Use/Ro	eceptions		
Facility Use/Receptions				

<u>.</u>			
Equipment/Supplies	\$800.00	-\$800.00	0.00%
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Café rent	\$0.00	\$0.00	\$0.00	0.00%
Total Facility Use/Receptions	\$800.00	\$0.00	-\$800.00	0.00%
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		1.4.41		
	General & Admir	nistrative		
General & Administrative Registration	\$150.00	\$0.00	-\$150.00	0.00%
Board Meeting Expense	\$100.00	\$0.00	-\$100.00	0.00%
Advertising and Marketing	\$3,000.00	\$212.84	-\$2,787.16	7.09%
FAW Meeting Notices	\$135.00	\$55.30	-\$79.70	40.96%
Licenses and Permits	¥100100	700.00	¥1.00.0	
Museum miscellaneous (music)	\$1,000.00	\$538.80	-\$461.20	53.88%
Dept. of Agriculture/Charitable Cont.	\$275.00	\$0.00	-\$275.00	0.00%
Div. of Corporations/Non-Profit	\$61.25	\$0.00	-\$61.25	0.00%
Miscellaneous	\$200.00	\$0.00	-\$200.00	0.00%
Subtotal	\$4,921.25	\$806.94	-\$4,114.31	16.40%
Hospitality				
DOS Employee Programs	\$1,000.00	\$544.55	-\$455.45	54.46%
Hospitality - other	\$200.00	\$0.00	-\$200.00	0.00%
Subtotal	\$1,200.00	\$544.55	-\$655.45	45.38%
Professional Fees				
Accounting	\$3,000.00	\$1,994.41	-\$1,005.59	66.48%
Auditing	\$3,100.00	\$4,228.34	\$1,128.34	136.40%
Subtotal	\$6,100.00	\$6,222.75	\$122.75	102.01%
Total General & Administrative	\$13,021.25	\$7,574.24	-\$5,447.01	58.17%
Total General & Administrative	\$13,021.23	\$1,314.24	-95,447.01	30.17 /6
Knott	House Restricte	d Endowment		
Knott House Restricted Endowment				
Designated Maintenance Projects	\$3,500.00	\$0.00	-\$3,500.00	0.00%
Emergency Maintenance	\$2,000.00	\$245.40	-\$1,754.60	12.27%
Landscape Maintenance	\$4,500.00	\$2,635.97	-\$1,864.03	58.58%
Subtotal	\$10,000.00	\$2,881.37	-\$7,118.63	28.81%
Accounting	\$3,000.00	\$1,495.94	-\$1,504.06	49.86%
Auditing	\$3,100.00	\$3,395.00	\$295.00	109.52%
Subtotal Total Knott House Rest. Endow.	\$6,100.00 \$16,100.00	\$4,890.94	-\$1,209.06	80.18%
Total Knott House Rest. Endow.	Membersh	\$7,772.31	-\$8,327.69	48.28%
Membership	Wembersh	пр		
Newsletter	\$2,000.00	\$935.51	-\$1,064.49	46.78%
Printing and Reproduction	\$750.00	\$120.00	-\$630.00	16.00%
Receptions and Events	\$4,500.00	\$0.00	-\$4,500.00	0.00%
Membership Expenses - other	\$150.00	\$0.00	-\$150.00	0.00%
Total Membership	\$7,400.00	\$1,055.51	-\$6,344.49	14.26%
	Special Eve	ents		
Special Event FL Heritage Month	\$0.00	\$0.00	¢0.00	0.00%
Board initiated fundraiser	\$2,790.00	\$0.00	\$0.00 -\$2,790.00	0.00%
Total Special Event	\$2,790.00	\$0.00	-\$2,790.00 -\$2,790.00	0.00%
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	Volunteer Pro	gram		
Volunteer Program	¢750 00l	<b>ድ</b> ስ ስለ	¢750 00l	0.000/
Volunteer Reception	\$750.00	\$0.00	-\$750.00 \$200.00	0.00%
Volunteer Refreshments	\$200.00	\$0.00	-\$200.00	0.00%

Volunteer Recognition	\$500.00	\$0.00	-\$500.00	0.00%
Volunteer Training	\$300.00	\$0.00	-\$300.00	0.00%
Knott House volunteers	\$100.00	\$0.00	-\$100.00	0.00%
Total Volunteer Program	\$1,850.00	\$0.00	-\$1,850.00	0.00%
Total Expenses for MFH	\$167,279.26	\$29,552.79	-\$137,726.47	17.67%

Expense Line Item	Estimated Expense	Jul 22-Feb 23	Over Budget	% of Budget
	History S	hop	-	•
General & Administrative Expenses				
Workers Comp Insurance	\$2,000.00	\$1,066.00	-\$934.00	53.30%
Advertising & Marketing	\$250.00	\$341.22	\$91.22	136.49%
Depreciation	\$5,110.00	\$0.00	-\$5,110.00	0.00%
Filing Fees	\$0.00	\$0.00	\$0.00	0.00%
Freight Charges	\$0.00	\$0.00	\$0.00	0.00%
Licenses and Permits, Staff Parking	\$900.00	\$0.00	-\$900.00	0.00%
Merchant Service Charge	\$10,000.00	\$4,448.85	-\$5,551.15	44.49%
Point of sale/e-commerce system	\$4,700.00	\$7.98	-\$4,692.02	0.17%
Office Supplies	\$2,500.00	\$134.20	-\$2,365.80	5.37%
Payroll Expenses	\$75,000.00	\$19,208.71	-\$55,791.29	25.61%
Inventory Purchases	\$90,000.00	\$29,007.59	-\$60,992.41	0.00%
Professional Development	\$0.00	\$0.00	\$0.00	
Total G & A Expenses	\$190,460.00	\$54,214.55	-\$136,245.45	28.47%
Professional Fees				
Accounting	\$6,000.00	\$3,592.48	-\$2,407.52	59.87%
Auditing	\$3,100.00	\$2,561.66	-\$538.34	82.63%
Total Professional Fee	\$9,100.00	\$6,154.14	-\$2,945.86	67.63%
Travel				
Travel	\$1,000.00	\$589.39	-\$410.61	58.94%
Total Travel	\$1,000.00	\$589.39	-\$410.61	58.94%
Total Est. Expenses for FHS	\$200,560.00	\$60,958.08	-\$139,601.92	30.39%
T ( ) (MEN ) ENO		200 540 05	***************************************	24.242/
Total of MFH & FHS	\$367,839.26	\$90,510.87	-\$277,328.39	24.61%

### Friends of the Museums of Florida History, Inc Budget vs Actual <u>Revenue</u> July 2022 thru Feb 2023

Expense Line Item	Estimated Expense Est		Jul-Feb 2023 n 2019-20 income	Difference	Percentage	Funding Source(s)
			Education	Programs		
Programming						
Children's Day	\$4,000.00					Ticket sales(\$500), FHS (\$500), Rollover from 21-22 (\$1000), Donation box (\$2000)
Outreach	\$200.00					Donation box (\$200)
Evening Programs	\$7,000.00					Don. box(\$3500), Sponsorship (\$1000), Unrestricted donations (\$2500)
Second Saturday Family Program	\$200.00					Rollover from 21-22 (\$195), Donation box (\$5)
History at High Noon/Daytime Program	\$200.00					Rollover from 21-22 (\$200)
Education Program expenses - other	\$1,000.00					Rollover from 21-22 (\$950), Donation box (\$50)
Subtotal	\$12,600.00					
Exhibit Programming						
Lure of Florida Fishing	\$1,000.00					Donation box (\$1000)
Misc. exhibit programming	\$1,000.00					Rollover from 21-22 (\$1000)
Subtotal	\$2,000.00					(**************************************
						•
Misc. Educational Programming						<u> </u>
Misc. Educational Programming - Other	\$1,800.00					Program fees (\$500), Rollover from 21-22 (\$1300)
Family Guide for Permanent Exhibits	\$6,600.00					Designated funds from FHS (\$6600), Rolled over from 20-21 and 21-22
Subtotal	\$8,400.00					
		\$500.00	\$0.00	-\$500.00		Children's Day ticket sales
		\$500.00	\$60.60	-\$439.40		Program fees
		\$6,755.00	\$5,088.04	-\$1,666.96		Donation Box
		\$2,500.00	\$2,500.00	\$0.00		Unrestricted donations
		\$7,100.00	\$0.00	-\$7,100.00		From FL History Shop
		\$4,645.00	\$4,645.00	\$0.00		Funds Rolled Over from 21-22 Budget
0.14.4151		\$1,000.00	\$0.00	-\$1,000.00		Donations, Sponsorships
Subtotal Education	\$23,000.00	\$23,000.00	\$12,293.64	-\$10,706.36	53.5%	
1						
Florida History Day						
Florida History Day - May 2023	\$37,325.00	\$17,425.00	\$17,703.00	\$278.00		Prog. Fees; Donations, merchandise sales
		\$5,900.00	\$0.00	-\$5,900.00		Grants
_		\$14,000.00	\$5,000.00	-\$9,000.00		Sponsorships (Need to Raise)
Subtotal Florida History Fair	\$37,325.00	\$37,325.00	\$22,703.00	-\$14,622.00	60.8%	
Knott House						
20th of May	\$8,000.00	\$8,000.00	\$9,173.09	\$1,173.09	114,66%	Sponsorships/Grants (\$7000), Cultural Endowment (\$1000); donations (\$40)
Spring Program	\$0.00	\$0.00	\$0.00	\$0.00	#DIV/0!	
Swing Dance	\$0.00	\$0.00	\$0.00	\$0.00	#DIV/0!	
General Programming	\$500.00	\$500.00	\$500.00	\$0.00		Rollover from 21-22 (\$500)
Total Knott House	\$8,500.00	\$8,500.00	\$9,673.09	\$1,173.09	113.80%	. '
		. ,				\$1000 from Cultural Endowment
						Sponsorships/Grants (\$7000) (CRA grant funds \$4,920)
Total All Programming	\$68,825.00	\$68,825.00	\$44,669.73	-\$24,155.27	64.9%	
Farmer Harden	Patient de E		Later Loose	Diff	D 1	Findling Occupation
Expense Line Item	Estimated Expense Est	timated income*	Jul-Feb 2023	Difference	Percentage	Funding Source(s)

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Updated 3/30/2023

#### \*Estimated based on 2019-20 income

			Exhi	bits		
Exhibits						
Lure of Florida Fishing	\$500.00	\$500.00	\$0.00			Donation box (\$500)
Misc. Exhibits	\$5,000.00	\$5,000.00	\$2,593.60			Unrestricted contributions (\$5000)
Subtotal	\$5,500.00	\$5,500.00	\$2,593.60	-\$2,906.40	47%	
Equipment/Supplies						
Permanent exhibit	\$19,743.01	\$19,743.01				Restricted funds raised for permanent exhibit-Forever Changed
TREX Exhibits						
New Exhibits (including addt'l to existing)	\$7,000.00					
Maintenance/Shippings/Marketing	\$20,000.00					
Equipment/Supplies - other	\$750.00	\$27,750.00				TREX: Program fees (\$20,000), Rollover (\$7,750)
Subtotal	\$47,493.01	\$47,493.01				
						Restricted funds released for permanent exhibit-Forever Changed; total
	Restricted	\$19,743.01	\$19,743.01	\$0.00	100.00%	in checking account: \$33,364.20
	TREX	\$27,750.00	\$19,328.00	-\$8,422.00	69.65%	(rollover amount plus \$11,578 recevied to date)
	Temp. exhibits	\$5,500.00	\$2,593.60	-\$2,906.40	47.16%	
Total Exhibit	\$52.993.01	\$52,993.01	\$41,664.61	-\$11,328.40	78.6%	
Total Exhibit	\$52,993.01	\$52,993.01	\$41,004.01	-\$11,320.40	70.0%	
		C	ollections	<b>Acquistion</b>	1	
Collections Acquistion						
Artifacts for Museum's permanent collection	\$4,300.00	\$4,300.00	\$4,300.00			Rollover from 21-22
Total Collections Acquisition	\$4,300.00	\$4,300.00	\$4,300.00			
1		F-	sailite Haal	Decentions		•
Facility Hay/Deceptions		Га	acility Use/	Receptions	5	
Facility Use/Receptions Equipment/Supplies	\$800.00	\$800.00	\$800.00			Rollover from 21-22 (\$650), parking fees (\$150), café rent if applicable
Café Rent	\$0.00	\$0.00	\$0.00			Rollover from 21-22 (\$650), parking lees (\$150), cale tent if applicable
Cale Rent	\$0.00	\$0.00	\$0.00			
Total Facility Use/Receptions	\$800.00	\$800.00	\$800.00			Café rent if applicable; parking fees, rollover
I		0.0		luatusta turatti.		
One and O. Administration		Ge	neral & Ac	<u>Iministrativ</u>	e	
General & Administrative Registration	\$150.00	I				Parking fees (\$45), Rollver from 21-22 (\$105)
Board Meeting Expense	\$100.00					Parking fees (\$45), Rollover from 21-22 (\$105)  Parking fees (\$50), Rollover from 21-22 (\$50)
Advertising & Marketing	\$3,000.00					Split Cost with History Shop, Donation box (\$1000), Rollover (\$1000)
FAW Meeting Notices	\$135.00					Parking fees (\$65), Rollover from 21-22 (\$70)
Licenses and Permits	φ133.00					i aiking ices (ψου), Nollovei iroin 21-22 (φ/υ)
Museum miscellaneous (music)	\$1,000.00					Split Cost with History Shop, Donation box (\$900), Rollover (\$100)
, ,	\$275.00					Actual filing fee-need to leave as is-if we have to file, Rollover
Dept. of Agriculture/Charitable Cont.  Div. of Corporations/Non-Profit						IActual filing fee-need to leave as is. Parking fees (\$61.25)
Div. of Corporations/Non-Profit	\$61.25					Actual filing fee-need to leave as is, Parking fees (\$61.25)  Parking fees (\$100), Rollover from 21-22 (\$100)
, ,						Actual filing fee-need to leave as is, Parking fees (\$61.25)  Parking fees (\$100), Rollover from 21-22 (\$100)
Div. of Corporations/Non-Profit	\$61.25	\$4,921.25				
Div. of Corporations/Non-Profit Miscellaneous	\$61.25 \$200.00	\$4,921.25				Parking fees (\$100), Rollover from 21-22 (\$100)

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Updated 3/30/2023

Hospitality - other	\$200.00	\$200.00	\$200.00		Rollover from 21-22
Subtotal	\$1,200.00	\$1,200.00	\$1,001.00		
Expense Line Item	Estimated Expense	Estimated Income* *Estimated based o	Jul-Feb 2023 n 2019-20 income	Difference	Percentage Funding Source(s)
Professional Fees					
Accounting	\$3,000.00				Cultural Endowment (\$2075) rollover(\$925)
Auditing	\$3,100.00				Cultural Endowment (\$2175) rollover(\$925)
					Totals for Facility Use and G&A: Parking fees (\$1471.25), Cultural
Subtotal	\$6,100.00	\$6,100.00	\$1,601.00	-\$4,499.00	26.25% Endowment (\$6100),
					Donation box (\$2900), Rollover (\$2550)
Total Facility Use and G & A	\$13,021.25	\$13,021.25	\$1,601.00	-\$11,420.25	12.3% income roll over; parking revenue YTD \$1,578
		Knott	House Restr	icted Endo	owment
Knott House Restricted Endowment					
Designated Maintenance Projects	\$3,500.00	\$3,500.00	\$3,500.00		\$3500 rollover from 21-22
Emergency Maintenance	\$2,000.00	\$2,000.00	\$1,625.00		\$1625 rollover from 21-22; \$375 from J. Charles Knott
Landscape Maintenance	\$4,500.00	\$4,500.00	\$500.00		\$4000 from James Knott Endow.; \$500 rollover
Subtota		\$10,000.00	\$5,625.00	-\$4,375.00	56.25%
Accounting	\$3,000.00	\$3,000.00	\$500.00		\$2500 from James Knott Endowment; rollover (\$500)
Auditing Subtota	\$3,100.00 I \$6,100.00	\$3,100.00 \$6,100.00	\$1,000.00 <b>\$1,500.00</b>	-\$4,600.00	\$3000 from J. Charles Knott Endowment, \$100 rollover
Total Knott House Endowments	\$16,100.00	\$16,100.00	\$7,125.00	-\$4,600.00	44.25% all revenue YTD is roll over
Total Knott House Endownients	\$10,100.00	\$10,100.00	Membe	. ,	44.25% an revenue i i D is fon over
Membership			Membe	лэпір	
Newsletter	\$2,000.00	\$2,000.00	\$4,213.18		Paid by Membership dues
Printing and Reproduction	\$750.00	\$750.00	ψ+,210.10		Paid by Membership dues
Receptions and Events	\$4,500.00	\$4,500.00			Sponsorship (Need to raise)
Membership Expenses - other	\$150.00	\$150.00			Paid by Membership dues
Total Membership	\$7,400.00	\$7,400.00	\$4,213.18	-\$3,186.82	56.9%
			Special	Evente	
Special Event			Special	Events	
FL Heritage Month	\$0.00	\$0.00	\$0.00		Sponsorships raised by DOS
Board initiated fundraiser	\$2,790.00	\$2,790.00	\$0.00		Sponsorships; ticket, food & beverage sales
Board illitation furnariation	ΨΣ,100.00	ψ2,700.00	ψ0.00	I	Sponsorompo, dokot, rood a povorago sanos
Total Special Event	\$2,790.00	\$2,790.00	\$0.00	-\$2,790.00	0.00% Sponsorships, Donations (NEED TO RAISE)
			Volunteer	Program	
Volunteer Program					
Volunteer Reception	\$750.00		\$0.00		
Volunteer Refreshments	\$200.00	<u> </u>	\$0.00		
Volunteer Recognition	\$500.00	<u> </u>	\$0.00		
Volunteer Training	\$300.00	<u> </u>	\$0.00		
Knott House volunteers	\$100.00		\$0.00		
Total Volunteer Program	\$1,850.00	\$1,850.00	\$0.00	-\$1,850.00	0.0%
	. ,	. ,			
Total Expenses/Income for MFH	\$167,279.26	\$167,279.26	\$97,773.52	-\$69,505.74	58.4% Total in MFH account (as of 3/30/2023) \$284,884.02;

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Updated 3/30/2023

#### in KHM account \$19,191.05

Total Amount to be Raised \$29,540.00

Expense Line Item	Estimated Expense	Estimated Income*	Jul-Feb 2023	Difference	Percentage Funding Source(s)
Expense Line item	Estimated Expense	*Estimated income*		Difference	Percentage Funding Source(s)
			History	Shon	
			History	энор	
General & Administrative Expenses	40.000.00				
Workers Comp Insurance	\$2,000.00				Shop revenue
Advertising & Marketing	\$250.00				Rollover from 20-21
Filing Fees	\$0.00				
Freight Charges	\$0.00				
Depreciation	\$5,110.00				Shop revenue
Licenses and Permits, Staff Parking	\$900.00				
Merchant Service Charge	\$10,000.00				As needed; Shop revenue
Point of sale/e-commerce system	\$4,700.00				Shop revenue
Office Supplies	\$2,500.00				Shop revenue
Payroll Expenses	\$75,000.00				Shop revenue
Inventory Purchases	\$90,000.00				
Professional Development	\$0.00				Shop revenue
Total G & A Expenses	\$190,460.00				
Professional Fees					
Accounting	\$6,000.00				Shop revenue: Split total cost with MFH & KHM
Auditing	\$3,100.00				Shop revenue: Split total cost with MFH & KHM
•		•			•
	\$9,100.00				
Travel, Work-related					
Travel	\$1,000.00				Shop revenue
	\$1,000.00				
			•		
Total Est. Expenses	\$200,560.00				Total in account (as of 3/30/2023) \$35,483.20

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Income	Jul-Feb 2023
Museum	\$27,498.22
New Capitol	\$9,407.08
Historic Capitol	\$31,104.76
On-Line	\$7,999.54
Sales-Other	\$0.00
Total Income	\$76,009.60
Total COGS	\$34,619.88
Gross profit	\$41,389.72
Other Income, Sales tax commission	\$66.94
Gross profit & Other Income total	\$41,456.66
Expenses	\$31,950.19
Net Income	\$9,506.47

#### Profit & Loss by Class

	Gift Shops	Knott House	Membership	MFH	Restricted Account	Unclassified	TOTAL
Ordinary Income/Expense	OII OROPS	KIIUK HOUSE	menwersnip	mFf1	Resulted Account	Unclassmed	IOIAL
Income Contribution Income							
Donation Box MFH	0.00	0.00	0.00	5,088.04	0.00	0.00	5,088.04
Total Donation Box Unrestricted Contributions	0.00	0.00	0.00	5,088.04 5,093.60	0.00	0.00	5,088.04 5,133.60
Total Contribution Income	0.00	40.00	0.00	10,181.64	0.00	0.00	10,221.64
Exhibit Income TREX							
Maintenance/Shipping/Marketing TREX - Other	0.00 0.00	0.00 0.00	0.00 0.00	944.67 10,633.33	0.00 0.00	0.00 0.00	944.67 10,633.33
Total TREX	0.00	0.00	0.00	11,578.00	0.00	0.00	11,578.00
Total Exhibit Income	0.00	0.00	0.00	11,578.00	0.00	0.00	11,578.00
Education Program Income Emancipation Day Florida History Fair	0.00 0.00	4,920.00 0.00	0.00 0.00	4,213.09 17,578.00	0.00 0.00	0.00 125.00	9,133.09 17,703.00
Misc. Educational Programing							
Misc. Ed. Programming-Other Misc. Educational Programing - Other	0.00 0.00	0.00 0.00	0.00 0.00	-674.02 60.60	0.00 0.00	0.00 0.00	-674.02 60.60
Total Misc. Educational Programing	0.00	0.00	0.00	-613.42	0.00	0.00	-613.42
Total Education Program Income Facility Use/Reception Income	0.00	4,920.00	0.00	21,177.67	0.00		26,222.67
Rent from Cafe	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Facility Use/Reception Income Gift Shop Sales Income	0.00	0.00			0.00		0.00
Museum New Capitol	27,498.22 9,407.08	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	27,498.22 9,407.08
Old Capitol On-Line	33,180.23 8,140.22	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	33,180.23 8,140.22
Total Gift Shop Sales Income	78,225.75	0.00	0.00	0.00	0.00	0.00	78,225.75
Grant Income Restricted Grant	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Grant Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Investment Income FMFH FL Cultural Endowment Unrealized Gain/Loss	0.00	-4,491.90	0.00	0.00	0.00	0.00	-4,491.90
Dividends	0.00	5,456.27	0.00	0.00	0.00	0.00	5,456.27
Total FMFH FL Cultural Endowment  J. Charles Knott Endowment, Res	0.00	964.37	0.00	0.00	0.00	0.00	964.37
Dividends Trustee Fees	0.00 0.00 0.00	4,593.33 -690.79	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00 0.00	4,593.33 -690.79
Unrealized Gain/Loss Total J. Charles Knott Endowment. Res	0.00	-1,547.06 2.355.48	0.00	0.00	0.00	0.00	-1,547.06 2,355.48
James Knott Endowment, Res.							
Dividends Trustee Fees Unrealized Gain/Loss	0.00	8,301.99 -1,449.80	0.00	0.00	0.00 0.00	0.00 0.00	8,301.99 -1,449.80
Unrealized Gain/Loss  Total James Knott Endowment, Res.	0.00	1,779.15 8,631.34	0.00	0.00	0.00	0.00	1,779.15
Total Investment Income	0.00	11,951.19	0.00	0.00	0.00	0.00	11,951.19
Membership Income Membership Dues	0.00	0.00	4,213.18	0.00	0.00	0.00	4,213.18
Total Membership Income	0.00	0.00	4,213.18	0.00	0.00	0.00	4,213.18
Parking Income	0.00	0.00	0.00	1,578.00	0.00	0.00	1,578.00
Total Income Cost of Goods Sold	78,225.75	16,911.19	4,213.18	44,515.31	0.00		143,990.43
Change in Inventory Adjustment Cost of Goods Sold	4,889.21 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00	0.00 0.00 0.00	4,889.21 0.00
Purchases Total COGS	29,007.57	0.00	0.00	0.00	0.00	0.00	29,007.57
Gross Profit	44,328.97	16,911.19	4,213.18	44,515.31	0.00	125.00	110,093.65
Expense Education Program Expenses							
Education Program ExpOther History at High Noon	0.00 0.00	0.00 0.00	0.00 0.00	211.20 76.04	0.00 0.00	0.00 0.00	211.20 76.04
Florida History Fair Outreach	0.00	0.00	0.00	3,348.45 106.60	0.00	0.00	3,348.45 108.60
Total Education Program Expenses	0.00	0.00	0.00	3,742.29	0.00	0.00	3,742.29
Exhibit Expenses Equipment/Supplies TREX Exhibits							
TREX Exhibits Maintenance/Shipping/Marketing New Exhibits	0.00 0.00	0.00 0.00	0.00 0.00	7,040.14 1,661.66	0.00 0.00	0.00 0.00	7,040.14 1,661.66
Total TREX Exhibits	0.00	0.00	0.00	8,701.80	0.00	0.00	8,701.80
Equipment/Supplies - Other	0.00	0.00	0.00	32.62	0.00	0.00	32.62
Total Equipment/Supplies	0.00	0.00	0.00	8,734.42 8,734.42	0.00	0.00	8,734.42 8,734.42
Total Exhibit Expenses  General & Administrative Exp.							
Point of sale/e-commerce system Miscallaneous (Point of sale)	7.90 0.08	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00	7.90 0.08
Advertising & Marketing FAW Meeting Notices Hospitality	341.22 0.00	0.00 0.00	0.00 0.00	287.84 55.30	0.00 0.00	0.00 0.00	629.06 55.30
DOS Employee Programs	0.00	0.00	0.00	544.55	0.00	0.00	544.55
Total Hospitality Licenses and Permits	0.00	0.00	0.00	544.55	0.00	0.00	544.55
Museum misc  Total Licenses and Permits	0.00	0.00	0.00	538.80	0.00	0.00	538.80
Merchant Service Charge	0.00 5,021.23	0.00	0.00	538.80 0.00	0.00	0.00	5,021.53
Miscellaneous Office Supplies	1.90 134.20	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	1.90 134.20
Payroll Expenses Professional Fees	21,460.38	0.00	0.00	0.00	0.00	0.00	21,460.38
Accounting Auditing	3,592.48 2,561.66	1,495.94 3,395.00	0.00	1,994.41 4,228.34	0.00	0.00	7,082.83 10,185.00
Auditing  Total Professional Fees	2,561.66	3,395.00	0.00	4,228.34 6,222.75	0.00	0.00	10,185.00
Travel	589.39	0.00	0.00	0.00	0.00	0.00	589.39
Workers Comp Insurance	1,086.00	0.00	0.00	0.00	0.00	0.00	1,066.00
Total General & Administrative Exp.  Knott House Restricted End.	34,776.44	4,890.94		7,649.24			47,316.92
Emergency Maintenance Landscape Maintenance	0.00 0.00	245.40 2,635.97	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	245.40 2,635.97
Total Knott House Restricted End.	0.00	2,881.37	0.00	0.00	0.00	0.00	2,881.37
Membership Expenses Newsletter	0.00	0.00	935.51 120.00	0.00 0.00	0.00	0.00 0.00	935.51
Printing and Reproduction  Total Membership Expenses	0.00	0.00	120.00	0.00	0.00	0.00	120.00
Total Expense	34,776.44	7,772.31	1,055.51	20,125.95	0.00	0.30	63,730.51
Net Ordinary Income	9,552.53	9,138.88	3,157.67	24,389.36	0.00	124.70	46,363.14
Other Income/Expense Other Income Interest	4.72	0.00	0.00	0.00	36.78	0.00	41.50
Sales Tax Commission	96.84	0.00	0.00	0.00	0.00	0.00	96.84
Total Other Income Net Other Income	101.56 101.56	0.00	0.00	0.00	36.78 36.78		138.34 138.34
Net Income	9,654.09	9,138.88	3,157.67	24,389.36	36.78		46,501.48

# Friends of the Museums of Florida History, Inc Profit & Loss Prev Year Comparison

Jul '22 - Feb 23		Jul '21 - Feb 22	\$ Change	% Change	
linary Income/Expense					
Income					
Contribution Income Donation Box					
MFH	5,088.04	13,458.38	-8,370.34	-62.2%	
Total Donation Box	5,088.04	13,458.38	-8,370.34	-62.2%	
Unrestricted Contributions	5,133.60	6,973.62	-1,840.02	-26.4%	
Total Contribution Income	10,221.64	20,432.00	-10,210.36	-50.0%	
Exhibit Income					
Spirits of the Passage TREX	0.00	5,000.00	-5,000.00	-100.0%	
Maintenance/Shipping/Marketing	944.67	0.00	944.67	100.0%	
TREX - Other	10,633.33	11,597.72	-964.39	-8.3%	
Total TREX	11,578.00	11,597.72	-19.72	-0.2%	
Total Exhibit Income	11,578.00	16,597.72	-5,019.72	-30.2%	
Education Program Income					
Emancipation Day Florida History Fair	9,133.09 17,703.00	0.00 13,965.00	9,133.09 3,738.00	100.0% 26.8%	
Misc. Educational Programing					
Misc. Ed. Programming-Other	-674.02	0.00	-674.02	-100.0%	
Misc. Educational Programing - Other	60.60	188.85	-128.25	-67.9%	
Total Misc. Educational Programing	-613.42	188.85	-802.27	-424.8%	
Total Education Program Income	26,222.67	14,153.85	12,068.82	85.3%	
Facility Use/Reception Income					
Rent from Cafe	0.00	466.66	-466.66	-100.0%	
Total Facility Use/Reception Income	0.00	466.66	-466.66	-100.0%	
Gift Shop Sales Income					
Museum	27,498.22	69,021.13	-41,522.91	-60.2%	
New Capitol	9,407.08	16,476.84	-7,069.76	-42.9%	
Old Capitol	33,180.23	22,326.88	10,853.35	48.6%	
On-Line	8,140.22	8,852.56	-712.34	-8.1%	
Total Gift Shop Sales Income	78,225.75	116,677.41	-38,451.66	-33.0%	
Grant Income Restricted Grant	0.00	0.00	0.00	0.0%	
Total Grant Income	0.00	0.00	0.00	0.0%	
Investment Income					
FMFH FL Cultural Endowment Unrealized Gain/Loss	-4,491.90	-12,154.32	7,662.42	63.0%	
Dividends	5,456.27	4,128.42	1,327.85	32.2%	
FMFH FL Cultural Endowment - Other	0.00	7,000.00	-7,000.00	-100.0%	
Total FMFH FL Cultural Endowment	964.37	-1,025.90	1,990.27	194.0%	
J. Charles Knott Endowment, Res					
Dividends	4,593.33	6,162.18	-1,568.85	-25.5%	
Trustee Fees	-690.79	-1,411.59	720.80	-23.5 % 51.1 %	
Unrealized Gain/Loss	-1,547.06	-1,411.39	11,315.73	88.0%	
J. Charles Knott Endowment, Res - Other	0.00	6,900.00	-6,900.00	-100.0%	
Total J. Charles Knott Endowment, Res	2,355.48	-1,212.20	3,567.68	294.3%	
i otal J. Charles Khott Endowment, Kes	2,300.40	-1,212.20	3,307.00	294.370	

# Friends of the Museums of Florida History, Inc Profit & Loss Prev Year Comparison

	Jul '22 - Feb 23	Jul '21 - Feb 22	\$ Change	% Change
James Knott Endowment, Res. Dividends Trustee Fees Unrealized Gain/Loss James Knott Endowment, Res Other	8,301.99 -1,449.80 1,779.15 0.00	15,569.56 -603.77 -31,602.22 2,000.00	-7,267.57 -846.03 33,381.37 -2,000.00	-46.7% -140.1% 105.6% -100.0%
Total James Knott Endowment, Res.	8,631.34	-14,636.43	23,267.77	159.0%
Total Investment Income	11,951.19	-16,874.53	28,825.72	170.8%
Membership Income Membership Dues	4,213.18	3,283.50	929.68	28.3%
Total Membership Income	4,213.18	3,283.50	929.68	28.3%
Parking Income	1,578.00	1,551.50	26.50	1.7%
Total Income	143,990.43	156,288.11	-12,297.68	-7.9%
Cost of Goods Sold Change in Inventory Adjustment Cost of Goods Sold Purchases	4,889.21 0.00 29,007.57	-1,917.44 0.00 47,261.54	6,806.65 0.00 -18,253.97	355.0% 0.0% -38.6%
Total COGS	33,896.78	45,344.10	-11,447.32	-25.3%
Gross Profit	110,093.65	110,944.01	-850.36	-0.8%
Expense Reconciliation Discrepancies Education Program Expenses Education Program ExpOther History at High Noon Children's Day Exhibit Programming	0.00 211.20 76.04 0.00	0.00 0.00 310.00	-129.72 211.20 76.04 -310.00	-100.0% 100.0% 100.0% -100.0%
Beyond the Vote	0.00	2,124.00	-2,124.00	-100.0%
Total Exhibit Programming	0.00	2,124.00	-2,124.00	-100.0%
Florida History Fair	3,348.45	3,415.90	-67.45	-2.0%
Misc. Educational Programing Misc. Ed. Programming-Other	0.00	152.71	-152.71	-100.0%
Total Misc. Educational Programing	0.00	152.71	-152.71	-100.0%
Outreach Second Saturday Family Program Third Thursday/Evening Programs	106.60 0.00 0.00	106.60 4.49 4,167.64	0.00 -4.49 -4,167.64	0.0% -100.0% -100.0%
Total Education Program Expenses	3,742.29	10,281.34	-6,539.05	-63.6%
Exhibit Expenses  Beyond the Vote  Spirits of the Passage  Equipment/Supplies  Equipment/Supplies-Other  TREX Exhibits	0.00 0.00	200.00 2,366.91 277.00	-200.00 -2,366.91 -277.00	-100.0% -100.0% -100.0%
Maintenance/Shipping/Marketing New Exhibits	7,040.14 1,661.66	9,677.89	-2,637.75 1,661.66	-27.3% 100.0%
Total TREX Exhibits	8,701.80	9,677.89	-976.09	-10.1%

# Friends of the Museums of Florida History, Inc Profit & Loss Prev Year Comparison

	Jul '22 - Feb 23	Jul '21 - Feb 22	\$ Change	% Change
Equipment/Supplies - Other	32.62	0.00	32.62	100.0%
Total Equipment/Supplies	8,734.42	9,954.89	-1,220.47	-12.3%
Total Exhibit Expenses	8,734.42	12,521.80	-3,787.38	-30.3%
Facility Use/Receptions Exp. Equipment/Supplies	0.00	150.00	-150.00	-100.0%
Total Facility Use/Receptions Exp.	0.00	150.00	-150.00	-100.0%
General & Administrative Exp. Point of sale/e-commerce system Other Miscallaneous (Point of sale) Advertising & Marketing FAW Meeting Notices Hospitality	7.90 0.00 0.08 629.06 55.30	3,662.40 82.13 0.00 288.56 29.12	-3,654.50 -82.13 0.08 340.50 26.18	-99.8% -100.0% 100.0% 118.0% 89.9%
DOS Employee Programs	544.55	1,024.76	-480.21	-46.9%
Total Hospitality	544.55	1,024.76	-480.21	-46.9%
Licenses and Permits Div of Corp Non-profit Museum misc	0.00 538.80	61.25 806.27	-61.25 -267.47	-100.0% -33.2%
Total Licenses and Permits	538.80	867.52	-328.72	-37.9%
Merchant Service Charge Miscellaneous Office Supplies Payroll Expenses	5,021.53 1.90 134.20 21,460.38	6,038.26 0.00 325.31 46,476.03	-1,016.73 1.90 -191.11 -25,015.65	-16.8% 100.0% -58.8% -53.8%
Professional Fees Accounting	7,082.83	7,233.72	-150.89	-2.1%
Auditing	10,185.00	8,350.00	1,835.00	22.0%
Total Professional Fees	17,267.83	15,583.72	1,684.11	10.8%
Travel	589.39	0.00	589.39	100.0%
Workers Comp Insurance General & Administrative Exp Other	1,066.00 0.00	-147.00 -64.86	1,213.00 64.86	825.2% 100.0%
Total General & Administrative Exp.	47,316.92	74,165.95	-26,849.03	-36.2%
Knott House Restricted End. Emergency Maintenance Landscape Maintenance	245.40 2,635.97	375.00 1,250.00	-129.60 1,385.97	-34.6% 110.9%
Total Knott House Restricted End.	2,881.37	1,625.00	1,256.37	77.3%
Membership Expenses Membership Expenses-other Newsletter Printing and Reproduction	0.00 935.51 120.00	107.72 1,262.08 0.00	-107.72 -326.57 120.00	-100.0% -25.9% 100.0%
Total Membership Expenses	1,055.51	1,369.80	-314.29	-22.9%
otal Expense	63,730.51	100,243.61	-36,513.10	-36.4%
	46,363.14	10,700.40	35,662.74	333.3%

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# Friends of the Museums of Florida History, Inc Profit & Loss Prev Year Comparison

**Accrual Basis** 

	Jul '22 - Feb 23	Jul '21 - Feb 22	\$ Change	% Change
Other Income/Expense				
Other Income Interest Sales Tax Commission	41.50 96.84	5.35 162.49	36.15 -65.65	675.7% -40.4%
Total Other Income	138.34	167.84	-29.50	-17.6%
Net Other Income	138.34	167.84	-29.50	-17.6%
Net Income	46,501.48	10,868.24	35,633.24	327.9%