

Friends of the Museums of Florida History, Inc
Balance Sheet Prev Year Comparison
As of August 31, 2022

09/16/22

Accrual Basis

	Aug 31, 22	Aug 31, 21	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Wells Fargo-Viva Florida Restri	33,364.20	33,364.20	0.00	0.0%
Wells Fargo - Restricted Acc't	80,336.06	80,328.03	8.03	0.0%
Wells Fargo - FMFH	263,567.83	241,370.57	22,197.26	9.2%
Wells Fargo - FL History Shop	25,331.31	33,344.56	-8,013.25	-24.0%
Wells Fargo - Knott House	20,579.13	22,015.92	-1,436.79	-6.5%
Cash Drawer	250.00	250.00	0.00	0.0%
PayPal Account	688.01	768.89	-80.88	-10.5%
Total Checking/Savings	424,116.54	411,442.17	12,674.37	3.1%
Other Current Assets				
Inventory	80,345.85	89,360.22	-9,014.37	-10.1%
Undeposited Funds	0.00	10.50	-10.50	-100.0%
Total Other Current Assets	80,345.85	89,370.72	-9,024.87	-10.1%
Total Current Assets	504,462.39	500,812.89	3,649.50	0.7%
Fixed Assets				
Accumulated Depreciation	-45,272.11	-45,272.11	0.00	0.0%
Equipment				
Furniture & Fixtures	34,281.59	34,281.59	0.00	0.0%
Office Equipment	9,652.91	9,652.91	0.00	0.0%
Total Equipment	43,934.50	43,934.50	0.00	0.0%
Renovations	8,599.15	8,599.15	0.00	0.0%
Total Fixed Assets	7,261.54	7,261.54	0.00	0.0%
Other Assets				
FMFH FL Cultural Endowment	622,497.43	637,551.15	-15,053.72	-2.4%
James Knott Endowment-W	206,180.72	245,191.35	-39,010.63	-15.9%
JCharles Knott Endow-W	150,332.03	172,501.14	-22,169.11	-12.9%
Total Other Assets	979,010.18	1,055,243.64	-76,233.46	-7.2%
TOTAL ASSETS	1,490,734.11	1,563,318.07	-72,583.96	-4.6%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable-KHM	-3.34	0.00	-3.34	-100.0%
Accounts Payable-FMFH	272.38	0.00	272.38	100.0%
Accounts Payable-Gift Shop	2,244.03	2,208.03	36.00	1.6%
Total Accounts Payable	2,513.07	2,208.03	305.04	13.8%
Other Current Liabilities				
Gift Cards	411.21	411.21	0.00	0.0%
Payroll Liabilities	-1,572.47	1.34	-1,573.81	-117,448.5%
Sales Tax Payable	679.22	-2.80	682.02	24,357.9%
Total Other Current Liabilities	-482.04	409.75	-891.79	-217.6%
Total Current Liabilities	2,031.03	2,617.78	-586.75	-22.4%
Total Liabilities	2,031.03	2,617.78	-586.75	-22.4%
Equity				
Permanently Restricted				
FMFH Inc. FL Cultural Endowment	600,000.00	600,000.00	0.00	0.0%
Total Permanently Restricted	600,000.00	600,000.00	0.00	0.0%
Retained Earnings	-8,311.56	63,711.02	-72,022.58	-113.1%

Friends of the Museums of Florida History, Inc

Balance Sheet Prev Year Comparison

As of August 31, 2022

Accrual Basis

	Aug 31, 22	Aug 31, 21	\$ Change	% Change
Temp Restricted Net Assets				
Emancipation Day	3,500.00	3,500.00	0.00	0.0%
Florida Inspired	3,729.00	3,729.00	0.00	0.0%
Poetry Programming	297.00	297.00	0.00	0.0%
Educational Programs	5,000.00	5,000.00	0.00	0.0%
Acquisition Fund	4,300.00	4,300.00	0.00	0.0%
Support Your ST History Museum	142.00	142.00	0.00	0.0%
Knott House Temp Restricted	44,649.00	44,649.00	0.00	0.0%
General Support	2,000.00	2,000.00	0.00	0.0%
Viva Florida 500	29,146.00	29,146.00	0.00	0.0%
JCharles Knott Endow	152,468.00	152,468.00	0.00	0.0%
James Knott Endowment	187,421.00	187,421.00	0.00	0.0%
Women's History Collection Fund	927.00	927.00	0.00	0.0%
Total Temp Restricted Net Assets	433,579.00	433,579.00	0.00	0.0%
Unrestricted Net Assets				
Florida Heritage Education	4,296.31	4,296.31	0.00	0.0%
Net Gift Shop Earnings	75,413.08	75,413.08	0.00	0.0%
Operations	247,286.00	247,286.00	0.00	0.0%
TREX Program	105,864.00	105,864.00	0.00	0.0%
Total Unrestricted Net Assets	432,859.39	432,859.39	0.00	0.0%
Net Income	30,576.25	30,550.88	25.37	0.1%
Total Equity	1,488,703.08	1,560,700.29	-71,997.21	-4.6%
TOTAL LIABILITIES & EQUITY	1,490,734.11	1,563,318.07	-72,583.96	-4.6%

Friends of the Museums of Florida History, Inc
Budget vs Actual EXPENSE July 2022 through August 2022

Expense Line Item	Estimated Expense	Jul-Aug 22	Over Budget	% of Budget
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Education Programs

Programming				
Children's Day	\$4,000.00	\$0.00	-\$4,000.00	0.00%
Outreach	\$200.00	\$0.00	-\$200.00	0.00%
Evening Programs	\$7,000.00	\$0.00	-\$7,000.00	0.00%
Second Saturday Family Program	\$200.00	\$0.00	-\$200.00	0.00%
History at High Noon/Daytime Program	\$200.00	\$0.00	-\$200.00	0.00%
Education Program expenses - other	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Subtotal	\$12,600.00	\$0.00	-\$12,600.00	0.00%

Exhibit Programming				
Lure of Florida Fishing	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Misc. exhibit programming	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Subtotal	\$2,000.00	\$0.00	-\$2,000.00	0.00%

Misc. Educational Programming				
Misc. Educational Programming - Other	\$1,800.00	\$0.00	-\$1,800.00	0.00%
Family Guide for Permanent Exhibits	\$6,600.00	\$0.00	-\$6,600.00	0.00%
Subtotal	\$8,400.00	\$0.00	-\$8,400.00	0.00%

Subtotal Education	\$23,000.00	\$0.00	-\$23,000.00	0.00%
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Florida History Day				
Florida History Day-May 2023	\$37,325.00	\$534.21	-\$36,790.79	1.43%
Subtotal Florida History Day	\$37,325.00	\$534.21	-\$36,790.79	1.43%

Knott House				
20th of May	\$8,000.00	\$0.00	-\$8,000.00	0.00%
Spring Program		\$0.00	\$0.00	#DIV/0!
Swing Dance		\$0.00	\$0.00	#DIV/0!
General Programming	\$500.00	\$0.00	-\$500.00	0.00%
Subtotal	\$8,500.00	\$0.00	-\$8,500.00	0.00%

Total All Programming	\$68,825.00	\$534.21	-\$68,290.79	0.78%
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Exhibits

Exhibits				
Lure of Florida Fishing	\$500.00	\$0.00	-\$500.00	0.00%
Misc. Exhibits	\$5,000.00	\$0.00	-\$5,000.00	0.00%
Subtotal	\$5,500.00	\$0.00	-\$5,500.00	0.00%

Equipment/Supplies				
Permanent Exhibit	\$19,743.01	\$0.00	-\$19,743.01	0.00%
TREX Exhibits				
New Exhibits (including add't to existing)	\$7,000.00	\$0.00	-\$7,000.00	0.00%
Maintenance/Shipings/Marketing	\$20,000.00	\$1,383.74	-\$18,616.26	6.92%
Equipment/Supplies - other	\$750.00	\$0.00	-\$750.00	0.00%
Subtotal	\$47,493.01	\$1,383.74	-\$46,109.27	2.91%

Total Exhibit	\$52,993.01	\$1,383.74	-\$51,609.27	2.61%
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Collections Acquisition

Collections Acquisition				
Artifacts for Museum's permanent collection	\$4,300.00	\$0.00	-\$4,300.00	0.00%
Total Collections Acquisition	\$4,300.00	\$0.00	-\$4,300.00	0.00%

Facility Use/Receptions

Facility Use/Receptions				
Equipment/Supplies	\$800.00		-\$800.00	0.00%

Café rent	\$0.00	\$0.00	\$0.00	0.00%
Total Facility Use/Receptions	\$800.00	\$0.00	-\$800.00	0.00%

General & Administrative

General & Administrative				
Registration	\$150.00	\$0.00	-\$150.00	0.00%
Board Meeting Expense	\$100.00	\$0.00	-\$100.00	0.00%
Advertising and Marketing	\$3,000.00	\$140.89	-\$2,859.11	4.70%
FAW Meeting Notices	\$135.00	\$0.00	-\$135.00	0.00%
Licenses and Permits				
Museum miscellaneous (music)	\$1,000.00	\$271.80	-\$728.20	27.18%
Dept. of Agriculture/Charitable Cont.	\$275.00	\$0.00	-\$275.00	0.00%
Div. of Corporations/Non-Profit	\$61.25	\$0.00	-\$61.25	0.00%
Miscellaneous	\$200.00	\$0.00	-\$200.00	0.00%
Subtotal	\$4,921.25	\$412.69	-\$4,508.56	8.39%

Hospitality				
DOS Employee Programs	\$1,000.00	\$298.20	-\$701.80	29.82%
Hospitality - other	\$200.00	\$0.00	-\$200.00	0.00%
Subtotal	\$1,200.00	\$298.20	-\$901.80	24.85%

Professional Fees				
Accounting	\$3,000.00	\$335.90	-\$2,664.10	11.20%
Auditing	\$3,100.00	\$333.34	-\$2,766.66	10.75%
Subtotal	\$6,100.00	\$669.24	-\$5,430.76	10.97%

Total General & Administrative	\$13,021.25	\$1,380.13	-\$11,641.12	10.60%
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Knott House Restricted Endowment

Knott House Restricted Endowment				
Designated Maintenance Projects	\$3,500.00	\$0.00	-\$3,500.00	0.00%
Emergency Maintenance	\$2,000.00	\$0.00	-\$2,000.00	0.00%
Landscape Maintenance	\$4,500.00	\$780.00	-\$3,720.00	17.33%
Subtotal	\$10,000.00	\$780.00	-\$9,220.00	7.80%
Accounting	\$3,000.00	\$335.90	-\$2,664.10	11.20%
Auditing	\$3,100.00	\$333.33	-\$2,766.67	10.75%
Subtotal	\$6,100.00	\$669.23	-\$5,430.77	10.97%
Total Knott House Rest. Endow.	\$16,100.00	\$1,449.23	-\$14,650.77	9.00%

Membership

Membership				
Newsletter	\$2,000.00		-\$2,000.00	0.00%
Printing and Reproduction	\$750.00		-\$750.00	0.00%
Receptions and Events	\$4,500.00		-\$4,500.00	0.00%
Membership Expenses - other	\$150.00		-\$150.00	0.00%
Total Membership	\$7,400.00	\$0.00	-\$7,400.00	0.00%

Special Events

Special Event				
FL Heritage Month	\$0.00	\$0.00	\$0.00	0.00%
Board initiated fundraiser	\$2,790.00	\$0.00	-\$2,790.00	0.00%
Total Special Event	\$2,790.00	\$0.00	-\$2,790.00	0.00%

Volunteer Program

Volunteer Program				
Volunteer Reception	\$750.00	\$0.00	-\$750.00	0.00%
Volunteer Refreshments	\$200.00	\$0.00	-\$200.00	0.00%

Volunteer Recognition	\$500.00	\$0.00	-\$500.00	0.00%
Volunteer Training	\$300.00	\$0.00	-\$300.00	0.00%
Knott House volunteers	\$100.00	\$0.00	-\$100.00	0.00%
Total Volunteer Program	\$1,850.00	\$0.00	-\$1,850.00	0.00%

Total Expenses for MFH	\$167,279.26	\$4,747.31	-\$162,531.95	2.84%
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Expense Line Item	Estimated Expense	Jul-Aug 22	Over Budget	% of Budget
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History Shop

General & Administrative Expenses

Workers Comp Insurance	\$2,000.00	\$0.00	-\$2,000.00	0.00%
Advertising & Marketing	\$250.00	\$0.00	-\$250.00	0.00%
Depreciation	\$5,110.00	\$0.00	-\$5,110.00	0.00%
Filing Fees	\$0.00	\$0.00	\$0.00	0.00%
Freight Charges	\$0.00	\$0.00	\$0.00	0.00%
Licenses and Permits, Staff Parking	\$900.00	\$0.00	-\$900.00	0.00%
Merchant Service Charge	\$10,000.00	\$1,427.99	-\$8,572.01	14.28%
Point of sale/e-commerce system	\$4,700.00	\$0.00	-\$4,700.00	0.00%
Office Supplies	\$2,500.00	\$107.79	-\$2,392.21	4.31%
Payroll Expenses	\$75,000.00	\$8,727.41	-\$66,272.59	11.64%
Inventory Purchases	\$90,000.00	\$12,266.20	-\$77,733.80	0.00%
Professional Development	\$0.00	\$0.00	\$0.00	
Total G & A Expenses	\$190,460.00	\$22,529.39	-\$167,930.61	11.83%

Professional Fees

Accounting	\$6,000.00	\$877.47	-\$5,122.53	14.62%
Auditing	\$3,100.00	\$333.33	-\$2,766.67	10.75%
Total Professional Fee	\$9,100.00	\$1,210.80	-\$7,889.20	13.31%

Travel

Travel	\$1,000.00	\$589.39	-\$410.61	58.94%
Total Travel	\$1,000.00	\$589.39	-\$410.61	58.94%

Total Est. Expenses for FHS	\$200,560.00	\$24,329.58	-\$176,230.42	12.13%
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Total of MFH & FHS	\$367,839.26	\$29,076.89	-\$338,762.37	7.90%
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Friends of the Museums of Florida History, Inc

Profit & Loss by Class

July through August 2022

	Gift Shops	Knott House	Membership	MFH	Restricted Account	TOTAL
Ordinary Income/Expense						
Income						
Contribution Income						
Donation Box						
MFH	0.00	0.00	0.00	1,982.82	0.00	1,982.82
Donation Box - Other	0.00	0.00	0.00	1,931.50	0.00	1,931.50
Total Donation Box	0.00	0.00	0.00	3,914.32	0.00	3,914.32
Unrestricted Contributions	0.00	25.00	0.00	75.00	0.00	100.00
Total Contribution Income	0.00	25.00	0.00	3,989.32	0.00	4,014.32
Exhibit Income						
TREX	0.00	0.00	0.00	400.00	0.00	400.00
Total Exhibit Income	0.00	0.00	0.00	400.00	0.00	400.00
Education Program Income						
Emancipation Day	0.00	0.00	0.00	4,213.09	0.00	4,213.09
Florida History Fair	0.00	0.00	0.00	10,038.00	0.00	10,038.00
Misc. Educational Programing	0.00	0.00	0.00	27.00	0.00	27.00
Total Education Program Income	0.00	0.00	0.00	14,278.09	0.00	14,278.09
Facility Use/Reception Income						
Rent from Cafe	0.00	0.00	0.00	0.00	0.00	0.00
Total Facility Use/Reception Income	0.00	0.00	0.00	0.00	0.00	0.00
Gift Shop Sales Income						
Museum	19,168.78	0.00	0.00	0.00	0.00	19,168.78
New Capitol	585.04	0.00	0.00	0.00	0.00	585.04
Old Capitol	4,185.98	0.00	0.00	0.00	0.00	4,185.98
On-Line	2,401.15	0.00	0.00	0.00	0.00	2,401.15
Total Gift Shop Sales Income	26,340.95	0.00	0.00	0.00	0.00	26,340.95
Investment Income						
J. Charles Knott Endowment, Res						
Dividends	0.00	344.25	0.00	0.00	0.00	344.25
Unrealized Gain/Loss	0.00	4,631.81	0.00	0.00	0.00	4,631.81
Total J. Charles Knott Endowment, Res	0.00	4,976.06	0.00	0.00	0.00	4,976.06
James Knott Endowment, Res.						
Dividends	0.00	132.88	0.00	0.00	0.00	132.88
Trustee Fees	0.00	-489.32	0.00	0.00	0.00	-489.32
Unrealized Gain/Loss	0.00	11,542.78	0.00	0.00	0.00	11,542.78
Total James Knott Endowment, Res.	0.00	11,186.34	0.00	0.00	0.00	11,186.34
Total Investment Income	0.00	16,162.40	0.00	0.00	0.00	16,162.40
Membership Income						
Membership Dues	0.00	0.00	335.00	0.00	0.00	335.00
Total Membership Income	0.00	0.00	335.00	0.00	0.00	335.00
Parking Income	0.00	0.00	0.00	307.00	0.00	307.00
Total Income	26,340.95	16,187.40	335.00	18,974.41	0.00	61,837.76
Cost of Goods Sold						
Change in Inventory Adjustment	2,227.85	0.00	0.00	0.00	0.00	2,227.85
Purchases	12,266.20	0.00	0.00	0.00	0.00	12,266.20
Total COGS	14,494.05	0.00	0.00	0.00	0.00	14,494.05
Gross Profit	11,846.90	16,187.40	335.00	18,974.41	0.00	47,343.71
Expense						
Education Program Expenses						
Florida History Fair	0.00	0.00	0.00	534.21	0.00	534.21
Total Education Program Expenses	0.00	0.00	0.00	534.21	0.00	534.21

Friends of the Museums of Florida History, Inc

Profit & Loss by Class

July through August 2022

	Gift Shops	Knott House	Membership	MFH	Restricted Account	TOTAL
Exhibit Expenses						
Equipment/Supplies						
TREX Exhibits						
Maintenance/Shipping/Marketing	0.00	0.00	0.00	1,383.74	0.00	1,383.74
Total TREX Exhibits	0.00	0.00	0.00	1,383.74	0.00	1,383.74
Total Equipment/Supplies	0.00	0.00	0.00	1,383.74	0.00	1,383.74
Total Exhibit Expenses	0.00	0.00	0.00	1,383.74	0.00	1,383.74
General & Administrative Exp.						
Advertising & Marketing	0.00	0.00	0.00	140.89	0.00	140.89
Hospitality						
DOS Employee Programs	0.00	0.00	0.00	298.20	0.00	298.20
Total Hospitality	0.00	0.00	0.00	298.20	0.00	298.20
Licenses and Permits						
Museum misc	0.00	0.00	0.00	271.80	0.00	271.80
Total Licenses and Permits	0.00	0.00	0.00	271.80	0.00	271.80
Merchant Service Charge	1,427.99	0.00	0.00	0.00	0.00	1,427.99
Office Supplies	107.79	0.00	0.00	0.00	0.00	107.79
Payroll Expenses	8,727.41	0.00	0.00	0.00	0.00	8,727.41
Professional Fees						
Accounting	877.47	335.90	0.00	335.90	0.00	1,549.27
Auditing	333.33	333.33	0.00	333.34	0.00	1,000.00
Total Professional Fees	1,210.80	669.23	0.00	669.24	0.00	2,549.27
Travel	589.39	0.00	0.00	0.00	0.00	589.39
Total General & Administrative Exp.	12,063.38	669.23	0.00	1,380.13	0.00	14,112.74
Knott House Restricted End.						
Landscape Maintenance	0.00	780.00	0.00	0.00	0.00	780.00
Total Knott House Restricted End.	0.00	780.00	0.00	0.00	0.00	780.00
Total Expense	12,063.38	1,449.23	0.00	3,298.08	0.00	16,810.69
Net Ordinary Income	-216.48	14,738.17	335.00	15,676.33	0.00	30,533.02
Other Income/Expense						
Other Income						
Interest	0.47	0.00	0.00	0.00	1.36	1.83
Sales Tax Commission	41.40	0.00	0.00	0.00	0.00	41.40
Total Other Income	41.87	0.00	0.00	0.00	1.36	43.23
Net Other Income	41.87	0.00	0.00	0.00	1.36	43.23
Net Income	-174.61	14,738.17	335.00	15,676.33	1.36	30,576.25

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
July through August 2022

	Jul - Aug 22	Jul - Aug 21	\$ Change	% Change
Ordinary Income/Expense				
Income				
Contribution Income				
Donation Box				
MFH	1,982.82	5,022.18	-3,039.36	-60.5%
Donation Box - Other	1,931.50	0.00	1,931.50	100.0%
Total Donation Box	3,914.32	5,022.18	-1,107.86	-22.1%
Unrestricted Contributions	100.00	139.30	-39.30	-28.2%
Total Contribution Income	4,014.32	5,161.48	-1,147.16	-22.2%
Exhibit Income				
TREX	400.00	3,186.97	-2,786.97	-87.5%
Total Exhibit Income	400.00	3,186.97	-2,786.97	-87.5%
Education Program Income				
Emancipation Day	4,213.09	0.00	4,213.09	100.0%
Florida History Fair	10,038.00	10,000.00	38.00	0.4%
Misc. Educational Programing	27.00	0.00	27.00	100.0%
Total Education Program Income	14,278.09	10,000.00	4,278.09	42.8%
Facility Use/Reception Income				
Rent from Cafe	0.00	352.43	-352.43	-100.0%
Total Facility Use/Reception Income	0.00	352.43	-352.43	-100.0%
Gift Shop Sales Income				
Museum	19,168.78	18,134.55	1,034.23	5.7%
New Capitol	585.04	183.88	401.16	218.2%
Old Capitol	4,185.98	3,520.82	665.16	18.9%
On-Line	2,401.15	1,474.95	926.20	62.8%
Total Gift Shop Sales Income	26,340.95	23,314.20	3,026.75	13.0%
Grant Income				
Restricted Grant	0.00	0.00	0.00	0.0%
Total Grant Income	0.00	0.00	0.00	0.0%
Investment Income				
FMFH FL Cultural Endowment				
Unrealized Gain/Loss	0.00	-897.33	897.33	100.0%
Dividends	0.00	1,293.84	-1,293.84	-100.0%
Total FMFH FL Cultural Endowment	0.00	396.51	-396.51	-100.0%
J. Charles Knott Endowment, Res				
Dividends	344.25	445.74	-101.49	-22.8%
Unrealized Gain/Loss	4,631.81	2,290.61	2,341.20	102.2%
Total J. Charles Knott Endowment, Res	4,976.06	2,736.35	2,239.71	81.9%

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
July through August 2022

	Jul - Aug 22	Jul - Aug 21	\$ Change	% Change
James Knott Endowment, Res.				
Dividends	132.88	235.25	-102.37	-43.5%
Trustee Fees	-489.32	0.00	-489.32	-100.0%
Unrealized Gain/Loss	11,542.78	4,605.50	6,937.28	150.6%
Total James Knott Endowment, Res.	11,186.34	4,840.75	6,345.59	131.1%
Total Investment Income	16,162.40	7,973.61	8,188.79	102.7%
Membership Income				
Membership Dues	335.00	380.75	-45.75	-12.0%
Total Membership Income	335.00	380.75	-45.75	-12.0%
Parking Income	307.00	474.00	-167.00	-35.2%
Total Income	61,837.76	50,843.44	10,994.32	21.6%
Cost of Goods Sold				
Change in Inventory Adjustment	2,227.85	2,730.94	-503.09	-18.4%
Cost of Goods Sold	0.00	0.00	0.00	0.0%
Purchases	12,266.20	4,072.57	8,193.63	201.2%
Total COGS	14,494.05	6,803.51	7,690.54	113.0%
Gross Profit	47,343.71	44,039.93	3,303.78	7.5%
Expense				
Reconciliation Discrepancies	0.00	129.72	-129.72	-100.0%
Education Program Expenses				
Florida History Fair	534.21	285.00	249.21	87.4%
Misc. Educational Programing				
Misc. Ed. Programming-Other	0.00	25.00	-25.00	-100.0%
Total Misc. Educational Programing	0.00	25.00	-25.00	-100.0%
Total Education Program Expenses	534.21	310.00	224.21	72.3%
Exhibit Expenses				
Equipment/Supplies				
TREX Exhibits				
Maintenance/Shipping/Marketing	1,383.74	1,908.03	-524.29	-27.5%
Total TREX Exhibits	1,383.74	1,908.03	-524.29	-27.5%
Total Equipment/Supplies	1,383.74	1,908.03	-524.29	-27.5%
Total Exhibit Expenses	1,383.74	1,908.03	-524.29	-27.5%
Facility Use/Receptions Exp.				
Equipment/Supplies	0.00	150.00	-150.00	-100.0%
Total Facility Use/Receptions Exp.	0.00	150.00	-150.00	-100.0%
General & Administrative Exp.				
Advertising & Marketing	140.89	0.00	140.89	100.0%

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
July through August 2022

	Jul - Aug 22	Jul - Aug 21	\$ Change	% Change
Hospitality				
DOS Employee Programs	298.20	1,024.76	-726.56	-70.9%
Total Hospitality	298.20	1,024.76	-726.56	-70.9%
Licenses and Permits				
Museum misc	271.80	0.00	271.80	100.0%
Total Licenses and Permits	271.80	0.00	271.80	100.0%
Merchant Service Charge	1,427.99	1,309.19	118.80	9.1%
Office Supplies	107.79	0.00	107.79	100.0%
Payroll Expenses	8,727.41	7,024.77	1,702.64	24.2%
Professional Fees				
Accounting	1,549.27	813.50	735.77	90.4%
Auditing	1,000.00	0.00	1,000.00	100.0%
Total Professional Fees	2,549.27	813.50	1,735.77	213.4%
Travel	589.39	0.00	589.39	100.0%
General & Administrative Exp. - Other	0.00	-64.86	64.86	100.0%
Total General & Administrative Exp.	14,112.74	10,107.36	4,005.38	39.6%
Knott House Restricted End.				
Landscape Maintenance	780.00	500.00	280.00	56.0%
Total Knott House Restricted End.	780.00	500.00	280.00	56.0%
Membership Expenses				
Membership Expenses-other	0.00	75.00	-75.00	-100.0%
Newsletter	0.00	336.00	-336.00	-100.0%
Total Membership Expenses	0.00	411.00	-411.00	-100.0%
Total Expense	16,810.69	13,516.11	3,294.58	24.4%
Net Ordinary Income	30,533.02	30,523.82	9.20	0.0%
Other Income/Expense				
Other Income				
Interest	1.83	1.37	0.46	33.6%
Sales Tax Commission	41.40	25.69	15.71	61.2%
Total Other Income	43.23	27.06	16.17	59.8%
Net Other Income	43.23	27.06	16.17	59.8%
Net Income	30,576.25	30,550.88	25.37	0.1%

Friends of the Museums of Florida History, Inc
Budget vs Actual Revenue July thru August 2022

Expense Line Item	Estimated Expense	Estimated Income*	Jul-Aug 2022	Difference	Percentage	Funding Source(s)
		*Estimated based on 2019-20 income				
Education Programs						
Programming						
Children's Day	\$4,000.00					Ticket sales(\$500), FHS (\$500), Rollover from 21-22 (\$1000), Donation box (\$2000)
Outreach	\$200.00					Donation box (\$200)
Evening Programs	\$7,000.00					Don. box(\$3500), Sponsorship (\$1000), Unrestricted donations (\$2500)
Second Saturday Family Program	\$200.00					Rollover from 21-22 (\$195), Donation box (\$5)
History at High Noon/Daytime Program	\$200.00					Rollover from 21-22 (\$200)
Education Program expenses - other	\$1,000.00					Rollover from 21-22 (\$950), Donation box (\$50)
Subtotal	\$12,600.00					
Exhibit Programming						
Lure of Florida Fishing	\$1,000.00					Donation box (\$1000)
Misc. exhibit programming	\$1,000.00					Rollover from 21-22 (\$1000)
Subtotal	\$2,000.00					
Misc. Educational Programming						
Misc. Educational Programming - Other	\$1,800.00					Program fees (\$500), Rollover from 21-22 (\$1300)
Family Guide for Permanent Exhibits	\$6,600.00					Designated funds from FHS (\$6600), Rolled over from 20-21 and 21-22
Subtotal	\$8,400.00					
		\$500.00	\$0.00	-\$500.00	0.0%	Children's Day ticket sales
		\$500.00	\$27.00	-\$473.00	5.4%	Program fees
		\$6,755.00	\$3,914.32	-\$2,840.68	57.9%	Donation Box
		\$2,500.00	\$100.00	-\$2,400.00	4.0%	Unrestricted donations
		\$7,100.00	\$0.00	-\$7,100.00	0.0%	From FL History Shop
		\$4,645.00	\$4,645.00	\$0.00	100.0%	Funds Rolled Over from 21-22 Budget
		\$1,000.00	\$0.00	-\$1,000.00	0.0%	Donations, Sponsorships (NEED TO RAISE)
Subtotal Education	\$23,000.00	\$23,000.00	\$8,686.32	-\$14,313.68	37.8%	
Florida History Day						
Florida History Day - May 2023	\$37,325.00	\$17,425.00	\$200.00	-\$17,225.00	1.1%	Prog. Fees; Donations, merchandise sales
		\$5,900.00	\$0.00	-\$5,900.00	0.0%	Grants
		\$14,000.00	\$0.00	-\$14,000.00	0.0%	Sponsorships (Need to Raise)
Subtotal Florida History Fair	\$37,325.00	\$37,325.00	\$200.00	-\$37,125.00	0.5%	
Knott House						
20th of May	\$8,000.00	\$8,000.00	\$0.00	-\$8,000.00	0.00%	Sponsorships/Grants (\$7000), Cultural Endowment (\$1000)
Spring Program	\$0.00	\$0.00	\$0.00	\$0.00	#DIV/0!	
Swing Dance	\$0.00	\$0.00	\$0.00	\$0.00	#DIV/0!	
General Programming	\$500.00	\$500.00	\$500.00	\$0.00	100.00%	Rollover from 21-22 (\$500)
Total Knott House	\$8,500.00	\$8,500.00	\$500.00	-\$8,000.00	5.88%	
						\$1000 from Cultural Endowment
						Sponsorships/Grants (\$7000) (Need to raise)
Total All Programming	\$68,825.00	\$68,825.00	\$9,386.32	-\$59,438.68	13.6%	

Expense Line Item	Estimated Expense	Estimated Income*	Jul-Aug 2022	Difference	Percentage	Funding Source(s)
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*Estimated based on 2019-20 income

Exhibits

Exhibits						
Lure of Florida Fishing	\$500.00	\$500.00	\$0.00			Donation box (\$500)
Misc. Exhibits	\$5,000.00	\$5,000.00	\$0.00			Unrestricted contributions (\$5000)
Subtotal	\$5,500.00	\$5,500.00	\$0.00	-\$5,500.00	0%	
Equipment/Supplies						
Permanent exhibit	\$19,743.01	\$19,743.01				Restricted funds raised for permanent exhibit-Forever Changed
TREX Exhibits						
New Exhibits (including add'l to existing)	\$7,000.00					
Maintenance/Shipings/Marketing	\$20,000.00					
Equipment/Supplies - other	\$750.00	\$27,750.00				TREX: Program fees (\$20,000), Rollover (\$7,750)
Subtotal	\$47,493.01	\$47,493.01				
		\$19,743.01	\$0.00	-\$19,743.01	0.00%	Restricted funds released for permanent exhibit-Forever Changed; total in checking account: \$33,364.20 (rollover amount plus \$400 received to date)
		\$27,750.00	\$8,150.00	-\$19,600.00	29.37%	
		\$5,500.00	\$0.00	-\$5,500.00	0.00%	
Total Exhibit	\$52,993.01	\$52,993.01	\$8,150.00	-\$44,843.01	15.4%	

Collections Acquisition

Collections Acquisition						
Artifacts for Museum's permanent collection	\$4,300.00	\$4,300.00	\$4,300.00			Rollover from 21-22
Total Collections Acquisition	\$4,300.00	\$4,300.00	\$4,300.00			

Facility Use/Receptions

Facility Use/Receptions						
Equipment/Supplies	\$800.00	\$800.00	\$800.00			Rollover from 21-22 (\$650), parking fees (\$150), café rent if applicable
Café Rent	\$0.00	\$0.00	\$0.00			
Total Facility Use/Receptions	\$800.00	\$800.00	\$800.00			Café rent if applicable; parking fees, rollover

General & Administrative

General & Administrative						
Registration	\$150.00					Parking fees (\$45), Rollover from 21-22 (\$105)
Board Meeting Expense	\$100.00					Parking fees (\$50), Rollover from 21-22 (\$50)
Advertising & Marketing	\$3,000.00					Split Cost with History Shop, Donation box (\$1000), Rollover (\$1000)
FAW Meeting Notices	\$135.00					Parking fees (\$65), Rollover from 21-22 (\$70)
Licenses and Permits						
Museum miscellaneous (music)	\$1,000.00					Split Cost with History Shop, Donation box (\$900), Rollover (\$100)
Dept. of Agriculture/Charitable Cont.	\$275.00					Actual filing fee-need to leave as is-if we have to file, Rollover
Div. of Corporations/Non-Profit	\$61.25					Actual filing fee-need to leave as is, Parking fees (\$61.25)
Miscellaneous	\$200.00					Parking fees (\$100), Rollover from 21-22 (\$100)
Subtotal	\$4,921.25	\$4,921.25				Parking fees (\$321.25), rollover (\$1700), donation box (\$2900)
Hospitality						
DOS Employee Programs	\$1,000.00	\$1,000.00	\$307.00			Parking fees (\$1000)

Hospitality - other	\$200.00	\$200.00	\$200.00			Rollover from 21-22
Subtotal	\$1,200.00	\$1,200.00	\$507.00			

Expense Line Item	Estimated Expense	Estimated Income*	Jul-Aug 2022	Difference	Percentage	Funding Source(s)
		*Estimated based on 2019-20 income				

Professional Fees

Accounting	\$3,000.00					Cultural Endowment (\$3000)
Auditing	\$3,100.00					Cultural Endowment (\$3100)
Subtotal	\$6,100.00	\$6,100.00	\$1,107.00	-\$4,993.00	18.15%	Totals for Facility Use and G&A: Parking fees (\$1471.25), Cultural Endowment (\$6100), Donation box (\$2900), Rollover (\$2550)

Total Facility Use and G & A	\$13,021.25	\$13,021.25	\$1,107.00	-\$11,914.25	8.5%	
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Knott House Restricted Endowment

Knott House Restricted Endowment

Designated Maintenance Projects	\$3,500.00	\$3,500.00	\$3,500.00			\$3500 rollover from 21-22
Emergency Maintenance	\$2,000.00	\$2,000.00	\$1,625.00			\$1625 rollover from 21-22; \$375 from J. Charles Knott
Landscape Maintenance	\$4,500.00	\$4,500.00	\$500.00			\$4000 from James Knott Endow.; \$500 rollover
Subtotal	\$10,000.00	\$10,000.00	\$5,625.00	-\$4,375.00	56.25%	
Accounting	\$3,000.00	\$3,000.00	\$500.00			\$2500 from James Knott Endowment; rollover (\$500)
Auditing	\$3,100.00	\$3,100.00	\$1,000.00			\$3000 from J. Charles Knott Endowment, \$100 rollover
Subtotal	\$6,100.00	\$6,100.00	\$1,500.00	-\$4,600.00	24.59%	
Total Knott House Endowments	\$16,100.00	\$16,100.00	\$7,125.00	-\$8,975.00	44.25%	

Membership

Membership

Newsletter	\$2,000.00	\$2,000.00	\$335.00			Paid by Membership dues
Printing and Reproduction	\$750.00	\$750.00	\$0.00			Paid by Membership dues
Receptions and Events	\$4,500.00	\$4,500.00	\$0.00			Sponsorship (Need to raise)
Membership Expenses - other	\$150.00	\$150.00	\$0.00			Paid by Membership dues
Total Membership	\$7,400.00	\$7,400.00	\$335.00	-\$7,065.00	4.5%	additional membership income designated for temporary exhibits

Special Events

Special Event

FL Heritage Month	\$0.00	\$0.00	\$0.00			Sponsorships raised by DOS
Board initiated fundraiser	\$2,790.00	\$2,790.00	\$0.00			Sponsorships; ticket, food & beverage sales
Total Special Event	\$2,790.00	\$2,790.00	\$0.00	-\$2,790.00	0.00%	Sponsorships, Donations (NEED TO RAISE)

Volunteer Program

Volunteer Program

Volunteer Reception	\$750.00		\$750.00			Rollover
Volunteer Refreshments	\$200.00		\$200.00			
Volunteer Recognition	\$500.00		\$500.00			
Volunteer Training	\$300.00		\$300.00			
Knott House volunteers	\$100.00		\$100.00			
Total Volunteer Program	\$1,850.00	\$1,850.00	\$1,850.00	\$0.00	100.0%	Rollover-\$1850

Total Expenses/Income for MFH	\$167,279.26	\$167,279.26	\$26,453.32	-\$140,825.94	15.8%	Total in MFH account (as of 9/16/2022) \$261,842.50;
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in KHM account \$20579.13

Total Amount to be Raised \$29,540.00

Expense Line Item	Estimated Expense	Estimated Income*	Jul-Aug 2022	Difference	Percentage	Funding Source(s)
		*Estimated based on 2019-20 income				

History Shop

General & Administrative Expenses

Workers Comp Insurance	\$2,000.00					Shop revenue
Advertising & Marketing	\$250.00					Rollover from 20-21
Filing Fees	\$0.00					
Freight Charges	\$0.00					
Depreciation	\$5,110.00					Shop revenue
Licenses and Permits, Staff Parking	\$900.00					
Merchant Service Charge	\$10,000.00					As needed; Shop revenue
Point of sale/e-commerce system	\$4,700.00					Shop revenue
Office Supplies	\$2,500.00					Shop revenue
Payroll Expenses	\$75,000.00					Shop revenue
Inventory Purchases	\$90,000.00					
Professional Development	\$0.00					Shop revenue
Total G & A Expenses	\$190,460.00					

Professional Fees

Accounting	\$6,000.00					Shop revenue: Split total cost with MFH & KHM
Auditing	\$3,100.00					Shop revenue: Split total cost with MFH & KHM
	\$9,100.00					

Travel, Work-related

Travel	\$1,000.00					Shop revenue
	\$1,000.00					

Total Est. Expenses \$200,560.00 **Total in account (as of 9/16/2022) \$29,548.71**

Income	Jul-Aug 2022
Museum	\$19,168.78
New Capitol	\$585.04
Historic Capitol	\$4,185.98
On-Line	\$2,401.15
Sales-Other	\$0.00
Total Income	\$26,340.95
Total COGS	\$14,494.05
Gross profit	\$11,846.90
Other Income, Sales tax commission	\$41.87
Gross profit & Other Income total	\$11,888.77
Expenses	\$12,063.38
Net Income	-\$174.61