

**Friends of the Museums of Florida History, Inc**  
**BUDGET, 2022-2023 (APPROVED 6-6-2022)**

Expense Line Item                      Est. Exps. 2022-23    Expenses To Date\*    Revenue To Date\*    Estimated Revenue    Funding Source(s)  
 \*Based on April 30, 2022 details

**Education Programs**

<b>Programming</b>					*Estimated based on 2019-20 income
Children's Day	\$4,000.00	\$2,656.20			Ticket sales(\$500), FHS (\$500), Rollover from 21-22 (\$1000), Donation box (\$2000)
Outreach	\$200.00	\$106.60			Donation box (\$200)
Evening Programs	\$7,000.00	\$5,556.76			Don. box(\$3500), Sponsorship (\$1000), Unrestricted donations (\$2500)
Second Saturday Family Program	\$200.00	\$4.49			Rollover from 21-22 (\$195), Donation box (\$5)
History at High Noon/Daytime Program	\$200.00	\$0.00			Rollover from 21-22 (\$200)
Education Program expenses - other	\$1,000.00	\$40.00			Rollover from 21-22 (\$950), Donation box (\$50)
<b>Subtotal</b>	<b>\$12,600.00</b>	<b>\$8,364.05</b>			

<b>Exhibit Programming</b>					
Lure of Florida Fishing	\$1,000.00	\$0.00			Donation box (\$1000)
Misc. exhibit programming	\$1,000.00	\$0.00			Rollover from 21-22 (\$1000)
<b>Subtotal</b>	<b>\$2,000.00</b>	<b>\$0.00</b>			

<b>Misc. Educational Programming</b>					
Misc. Educational Programming - Other	\$1,800.00	\$152.71			Program fees (\$500), Rollover from 21-22 (\$1300)
Family Guide for Permanent Exhibits	\$6,600.00	\$0.00			Designated funds from FHS (\$6600), Rolled over from 20-21 and 21-22
<b>Subtotal</b>	<b>\$8,400.00</b>	<b>\$152.71</b>			

			\$389.00	\$500.00	Children's Day ticket sales
			\$434.60	\$500.00	Program fees
			\$6,755.00	\$6,755.00	Donation Box
			\$2,500.00	\$2,500.00	Unrestricted donations
			\$0.00	\$7,100.00	From FL History Shop
			\$4,645.00	\$4,645.00	Funds Rolled Over from 21-22 Budget
			\$0.00	\$1,000.00	<b>Donations, Sponsorships (NEED TO RAISE)</b>
<b>Subtotal Education</b>	<b>\$23,000.00</b>	<b>\$8,516.76</b>	<b>\$14,723.60</b>	<b>\$23,000.00</b>	

<b>Florida History Day</b>					
Florida History Day - May 2023	\$37,325.00	\$19,971.65	\$16,165.00	\$17,425.00	Prog. Fees; Donations, merchandise sales
			\$5,900.00	\$5,900.00	Grants
			\$4,000.00	\$14,000.00	<b>Sponsorships (Need to Raise)</b>
<b>Subtotal Florida History Day</b>	<b>\$37,325.00</b>	<b>\$19,971.65</b>	<b>\$26,065.00</b>	<b>\$37,325.00</b>	

<b>Knott House</b>					
20th of May	\$8,000.00	\$0.00	\$0.00	\$8,000.00	Sponsorships/Grants (\$7000), Cultural Endowment (\$1000)
Spring Program	\$0.00	\$0.00	\$0.00	\$0.00	
Swing Dance	\$0.00	\$0.00	\$0.00	\$0.00	
General Programming	\$500.00	\$0.00	\$0.00	\$500.00	Rollover from 21-22 (\$500)
<b>Total Knott House</b>	<b>\$8,500.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$8,500.00</b>	
					\$1000 from Cultural Endowment
					<b>Sponsorships/Grants (\$7000) (Need to raise)</b>

<b>Total All Programming</b>	<b>\$68,825.00</b>	<b>\$28,488.41</b>	<b>\$40,788.60</b>	<b>\$68,825.00</b>	
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\*Based on April 30, 2022 details

### Exhibits

Exhibits					
<i>Lure of Florida Fishing</i>	\$500.00	\$458.45		\$500.00	Donation box (\$500)
Misc. Exhibits	\$5,000.00			\$5,000.00	Unrestricted contributions (\$5000)
<b>Subtotal</b>	<b>\$5,500.00</b>	<b>\$458.45</b>		<b>\$5,500.00</b>	

Equipment/Supplies					
Permanent exhibit	\$19,743.01	\$0.00	\$19,743.01	\$19,743.01	Restricted funds raised for permanent exhibit-Forever Changed
TREX Exhibits					
New Exhibits (including add't to existing)	\$7,000.00	\$0.00			
Maintenance/Shipings/Marketing	\$20,000.00	\$11,575.06			
Equipment/Supplies - other	\$750.00	\$346.34	\$12,495.60	\$27,750.00	TREX: Program fees (\$20,000), Rollover (\$7,750)
<b>Subtotal</b>	<b>\$47,493.01</b>	<b>\$11,921.40</b>		<b>\$47,493.01</b>	Restricted funds released for permanent exhibit-Forever Changed; total in checking account: \$33,364.20

<b>Total Exhibit</b>	<b>\$52,993.01</b>	<b>\$12,379.85</b>	<b>\$32,238.61</b>	<b>\$52,993.01</b>	
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### Collections Acquisition

Collections Acquisition					
Artifacts for Museum's permanent collection	\$4,300.00	\$0.00	\$4,300.00	\$4,300.00	Rollover from 21-22
<b>Total Collections Acquisition</b>	<b>\$4,300.00</b>	<b>\$0.00</b>	<b>\$4,300.00</b>	<b>\$4,300.00</b>	

### Facility Use/Receptions

Facility Use/Receptions					
Equipment/Supplies	\$800.00	\$150.00		\$800.00	Rollover from 21-22 (\$650), parking fees (\$150), café rent if applicable
Café rent	\$0.00		\$466.66	\$0.00	
<b>Total Facility Use/Receptions</b>	<b>\$800.00</b>	<b>\$150.00</b>	<b>\$466.66</b>	<b>\$800.00</b>	Café rent if applicable; parking fees, rollover

### General & Administrative

General & Administrative					
Registration	\$150.00	\$45.00			Parking fees (\$45), Rollover from 21-22 (\$105)
Board Meeting Expense	\$100.00	\$27.89			Parking fees (\$50), Rollover from 21-22 (\$50)
Advertising & Marketing	\$3,000.00	\$1,005.68			Split Cost with History Shop, Donation box (\$1000), Rollover (\$1000)
FAW Meeting Notices	\$135.00	\$62.16			Parking fees (\$65), Rollover from 21-22 (\$70)
Licenses and Permits					
Museum miscellaneous (music)	\$1,000.00	\$806.27			Split Cost with History Shop, Donation box (\$900), Rollover (\$100)
Dept. of Agriculture/Charitable Cont.	\$275.00	\$0.00			Actual filing fee-need to leave as is-if we have to file, Rollover
Div. of Corporations/Non-Profit	\$61.25	\$61.25			Actual filing fee-need to leave as is, Parking fees (\$61.25)
Miscellaneous	\$200.00	\$84.21			Parking fees (\$100), Rollover from 21-22 (\$100)
<b>Subtotal</b>	<b>\$4,921.25</b>	<b>\$2,092.46</b>	\$5,474.00	\$4,921.25	Parking fees (\$321.25), rollover (\$1700), donation box (\$2900)

Hospitality					
DOS Employee Programs	\$1,000.00	\$1,024.76	\$0.00	\$1,000.00	Parking fees (\$1000)
Hospitality - other	\$200.00	\$0.00	\$0.00	\$200.00	Rollover from 21-22
<b>Subtotal</b>	<b>\$1,200.00</b>	<b>\$1,024.76</b>	<b>\$0.00</b>	<b>\$1,200.00</b>	

Professional Fees					
Accounting	\$3,000.00	\$2,255.46		\$3,000.00	Cultural Endowment (\$3000)
Auditing	\$3,100.00	\$2,783.34		\$3,100.00	Cultural Endowment (\$3100)
<b>Subtotal</b>	<b>\$6,100.00</b>	<b>\$5,038.80</b>			

			<b>\$5,940.66</b>	<b>\$13,021.25</b>	Totals for Facility Use and G&A: Parking fees (\$1471.25), Cultural Endowment (\$2900), Rollover (\$2550)
<b>Total Facility Use and G &amp; A</b>	<b>\$13,021.25</b>	<b>\$8,306.02</b>	<b>\$5,940.66</b>	<b>\$13,021.25</b>	

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### Knott House Restricted Endowment

<b>Knott House Restricted Endowment</b>					
Designated Maintenance Projects	\$3,500.00	\$0.00	\$3,500.00	\$3,500.00	\$3500 rollover from 21-22
Emergency Maintenance	\$2,000.00	\$375.00	\$1,570.00	\$2,000.00	\$1625 rollover from 21-22; \$375 from J. Charles Knott
Landscape Maintenance	\$4,500.00	\$2,520.00	\$2,700.00	\$4,500.00	\$4000 from James Knott Endow.; \$500 rollover
<b>Subtotal</b>	<b>\$10,000.00</b>	<b>\$2,895.00</b>	<b>\$7,770.00</b>	<b>\$10,000.00</b>	
Accounting	\$3,000.00	\$2,080.96	\$3,000.00	\$3,000.00	\$2500 from James Knott Endowment; rollover (\$500)
Auditing	\$3,100.00	\$2,783.32	\$3,000.00	\$3,100.00	\$3000 from J. Charles Knott Endowment, \$100 rollover
<b>Subtotal</b>	<b>\$6,100.00</b>	<b>\$4,864.28</b>	<b>\$6,000.00</b>	<b>\$6,100.00</b>	
<b>Total Knott House Restricted Endow.</b>	<b>\$16,100.00</b>	<b>\$7,759.28</b>	<b>\$13,770.00</b>	<b>\$16,100.00</b>	

### Membership

<b>Membership</b>					
Newsletter	\$2,000.00	\$1,730.28	\$5,565.00	\$2,400.00	Paid by Membership dues
Printing and Reproduction	\$750.00	\$0.00		\$750.00	Paid by Membership dues
Receptions and Events	\$4,500.00	\$0.00		\$4,500.00	Sponsorship (Need to raise)
Membership Expenses - other	\$150.00	\$107.72		\$150.00	Paid by Membership dues
<b>Total Membership</b>	<b>\$7,400.00</b>	<b>\$1,838.00</b>	<b>\$5,565.00</b>	<b>\$7,800.00</b>	<b>additional membership income designated for temporary exhibits</b>

### Special Events

<b>Special Event</b>					
FL Heritage Month	\$0.00	\$0.00	\$0.00	\$0.00	Sponsorships raised by DOS
Board initiated fundraiser	\$2,790.00	\$0.00	\$0.00	\$2,790.00	Sponsorships; ticket, food & beverage sales
<b>Total Special Event</b>	<b>\$2,790.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,790.00</b>	<b>Sponsorships, Donations (NEED TO RAISE )</b>

### Volunteer Program

<b>Volunteer Program</b>					
Volunteer Reception	\$750.00	\$0.00			Rollover from 21-22
Volunteer Refreshments	\$200.00	\$0.00			
Volunteer Recognition	\$500.00	\$0.00			
Volunteer Training	\$300.00	\$0.00			
Knott House volunteers	\$100.00	\$0.00			
<b>Total Volunteer Program</b>	<b>\$1,850.00</b>	<b>\$0.00</b>	<b>\$1,850.00</b>	<b>\$1,850.00</b>	Rollover from 21-22

<b>Total Exp./Income for MFH</b>	<b>\$167,279.26</b>	<b>\$53,907.28</b>	<b>\$94,152.87</b>	<b>\$167,679.26</b>	<b>Total in MFH account \$260,911.31;</b>
					<b>in KHM account \$24,129.25</b>
<b>Total amount to be raised</b>				<b>\$29,540.00</b>	

\*Based on April 30, 2022 details

**History Shop**

**General & Administrative Expenses**

Workers Comp Insurance	\$2,000.00	\$480.00			Shop revenue
Advertising & Marketing	\$250.00	\$0.00			Rollover from 21-22
Depreciation	\$5,110.00	\$1,917.44			Shop revenue
Filing Fees	\$0.00	\$0.00			Shop revenue
Freight Charges	\$0.00	\$0.00			Shop revenue
Licenses, Permits, Staff Parking	\$900.00	\$0.00			Shop revenue
Merchant Service Charge	\$10,000.00	\$8,759.86			As needed; Shop revenue
Point of sale/e-commerce system	\$4,700.00	\$3,662.40			Shop revenue
Office Supplies	\$2,500.00	\$1,901.26			Shop revenue
Payroll Expenses	\$75,000.00	\$61,689.01			Shop revenue
Inventory Purchases	\$90,000.00	\$75,432.47			Shop revenue
Professional Development	\$0.00	\$0.00			Shop revenue

<b>Total G &amp; A Expenses</b>	<b>\$190,460.00</b>	<b>\$153,842.44</b>			
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**Professional Fees**

Accounting	\$6,000.00	\$4,813.85			Shop revenue: Split total cost with MFH & KHM
Auditing	\$3,100.00	\$2,783.34			Shop revenue: Split total cost with MFH & KHM

<b>Subtotal</b>	<b>\$9,100.00</b>	<b>\$7,597.19</b>			
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**Travel, Work-related**

Travel	\$1,000.00	\$0.00			Shop revenue
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<b>Subtotal</b>	<b>\$1,000.00</b>	<b>\$0.00</b>			
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<b>Total Est. Expenses</b>	<b>\$200,560.00</b>	<b>\$161,439.63</b>			<b>Total in account \$36,356.67</b>
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Income	YTD	FY 20-21 (Audit)
Museum	\$93,578.62	\$22,405.00
New Capitol	\$22,643.94	\$2,808.00
Historic Capitol	\$31,302.96	\$137.00
On-Line and Knott House	\$10,176.99	\$9,451.00
<b>Total Income</b>	<b>\$157,702.51</b>	<b>\$34,801.00</b>
Total COGS	\$80,254.86	\$9,768.00
Gross profit	\$77,447.65	\$25,033.00
Other Income, Sales tax commission	\$199.23	\$53.00
Gross profit & Other Income total	\$77,646.88	\$25,086.00
Expenses	\$64,084.23	\$13,633.00
<b>Net Income</b>	<b>\$13,562.65</b>	<b>\$11,453.00</b>

Payroll, FHS share of professional fees, workers comp, office supplies, merchant fees, travel, depreciation, advertising, other