

**Friends of the Museums of Florida History, Inc**  
**Balance Sheet Prev Year Comparison**  
As of December 31, 2020

	<u>Dec 31, 20</u>	<u>Dec 31, 19</u>	<u>\$ Change</u>	<u>% Change</u>
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
Wells Fargo-Viva Florida Restri	33,364.20	33,744.20	-380.00	-1.13%
Wells Fargo - Restricted Acc't	80,322.00	80,303.27	18.73	0.02%
Wells Fargo - FMFH	227,706.02	235,730.54	-8,024.52	-3.4%
Wells Fargo - FL History Shop	14,221.41	16,554.94	-2,333.53	-14.1%
Wells Fargo - Knott House	25,225.82	28,415.69	-3,189.87	-11.23%
Cash Drawer	250.00	250.00	0.00	0.0%
PayPal Account	2,026.40	200.00	1,826.40	913.2%
<b>Total Checking/Savings</b>	<u>383,115.85</u>	<u>395,198.64</u>	<u>-12,082.79</u>	<u>-3.06%</u>
<b>Accounts Receivable</b>				
A/R FMFH	0.00	-1,250.72	1,250.72	100.0%
Accounts Receivable	727.65	1,393.72	-666.07	-47.79%
<b>Total Accounts Receivable</b>	<u>727.65</u>	<u>143.00</u>	<u>584.65</u>	<u>408.85%</u>
<b>Other Current Assets</b>				
Inventory	92,358.12	110,475.26	-18,117.14	-16.4%
<b>Total Other Current Assets</b>	<u>92,358.12</u>	<u>110,475.26</u>	<u>-18,117.14</u>	<u>-16.4%</u>
<b>Total Current Assets</b>	<u>476,201.62</u>	<u>505,816.90</u>	<u>-29,615.28</u>	<u>-5.86%</u>
<b>Fixed Assets</b>				
Accumulated Depreciation	-44,252.99	-43,722.19	-530.80	-1.21%
<b>Equipment</b>				
Furniture & Fixtures	34,281.59	34,281.59	0.00	0.0%
Office Equipment	9,652.91	5,990.51	3,662.40	61.14%
<b>Total Equipment</b>	<u>43,934.50</u>	<u>40,272.10</u>	<u>3,662.40</u>	<u>9.09%</u>
Renovations	8,599.15	8,599.15	0.00	0.0%
<b>Total Fixed Assets</b>	<u>8,280.66</u>	<u>5,149.06</u>	<u>3,131.60</u>	<u>60.82%</u>
<b>Other Assets</b>				
FMFH FL Cultural Endowment	635,313.47	628,201.57	7,111.90	1.13%
James Knott Endowment-W	212,190.91	196,355.78	15,835.13	8.07%
JCharles Knott Endow-W	160,594.02	156,639.96	3,954.06	2.52%
<b>Total Other Assets</b>	<u>1,008,098.40</u>	<u>981,197.31</u>	<u>26,901.09</u>	<u>2.74%</u>
<b>TOTAL ASSETS</b>	<u><u>1,492,580.68</u></u>	<u><u>1,492,163.27</u></u>	<u><u>417.41</u></u>	<u><u>0.03%</u></u>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Accounts Payable</b>				
Accounts Payable-FMFH	0.00	-11.97	11.97	100.0%
Accounts Payable-Gift Shop	2,114.53	2,762.92	-648.39	-23.47%
<b>Total Accounts Payable</b>	<u>2,114.53</u>	<u>2,750.95</u>	<u>-636.42</u>	<u>-23.14%</u>
<b>Credit Cards</b>				
Bank of America #0096	882.64	380.00	502.64	132.27%
Bank of America #8278	0.00	37.98	-37.98	-100.0%
Bank of America #2461	0.00	14.48	-14.48	-100.0%

**Friends of the Museums of Florida History, Inc**  
**Balance Sheet Prev Year Comparison**  
As of December 31, 2020

	<u>Dec 31, 20</u>	<u>Dec 31, 19</u>	<u>\$ Change</u>	<u>% Change</u>
Bank of America #8542	13.58	22.04	-8.46	-38.39%
<b>Total Credit Cards</b>	<b>896.22</b>	<b>454.50</b>	<b>441.72</b>	<b>97.19%</b>
<b>Other Current Liabilities</b>				
Gift Cards	430.76	440.76	-10.00	-2.27%
Payroll Liabilities	1.08	10.71	-9.63	-89.92%
Sales Tax Payable	0.19	1,165.69	-1,165.50	-99.98%
<b>Total Other Current Liabilities</b>	<b>432.03</b>	<b>1,617.16</b>	<b>-1,185.13</b>	<b>-73.29%</b>
<b>Total Current Liabilities</b>	<b>3,442.78</b>	<b>4,822.61</b>	<b>-1,379.83</b>	<b>-28.61%</b>
<b>Total Liabilities</b>	<b>3,442.78</b>	<b>4,822.61</b>	<b>-1,379.83</b>	<b>-28.61%</b>
<b>Equity</b>				
<b>Permanently Restricted</b>				
FMFH Inc. FL Cultural Endowment	600,000.00	600,000.00	0.00	0.0%
<b>Total Permanently Restricted</b>	<b>600,000.00</b>	<b>600,000.00</b>	<b>0.00</b>	<b>0.0%</b>
Retained Earnings	11,734.32	22.29	11,712.03	52,543.88%
<b>Temp Restricted Net Assets</b>				
Poetry Programming	975.00	975.00	0.00	0.0%
KHM Radio Program	0.00	1,000.00	-1,000.00	-100.0%
Educational Programs	5,000.00	5,000.00	0.00	0.0%
Acquisition Fund	4,775.00	4,775.00	0.00	0.0%
Support Your ST History Museum	142.00	142.00	0.00	0.0%
Knott House Temp Restricted	32,093.00	32,093.00	0.00	0.0%
General Support	2,000.00	2,000.00	0.00	0.0%
Viva Florida 500	29,146.00	29,146.00	0.00	0.0%
JCharles Knott Endow	152,308.00	152,308.00	0.00	0.0%
James Knott Endowment	188,297.00	188,297.00	0.00	0.0%
Women's History Collection Fund	927.00	927.00	0.00	0.0%
<b>Total Temp Restricted Net Assets</b>	<b>415,663.00</b>	<b>416,663.00</b>	<b>-1,000.00</b>	<b>-0.24%</b>
<b>Unrestricted Net Assets</b>				
Florida Heritage Education	4,296.31	4,296.31	0.00	0.0%
Net Gift Shop Earnings	86,038.00	86,038.00	0.00	0.0%
Operations	240,829.76	240,829.76	0.00	0.0%
TRES Program	106,877.00	106,877.00	0.00	0.0%
<b>Total Unrestricted Net Assets</b>	<b>438,041.07</b>	<b>438,041.07</b>	<b>0.00</b>	<b>0.0%</b>
<b>Net Income</b>	<b>22,699.51</b>	<b>32,614.30</b>	<b>-9,914.79</b>	<b>-30.4%</b>
<b>Total Equity</b>	<b>1,488,137.90</b>	<b>1,487,340.66</b>	<b>797.24</b>	<b>0.05%</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>1,491,580.68</u></b>	<b><u>1,492,163.27</u></b>	<b><u>-582.59</u></b>	<b><u>-0.04%</u></b>

**Friends of the Museums of Florida History, Inc**  
**Budget vs Actual EXPENSE July 2020 through December 2020**

Expense Line Item	Estimated Expense	Jul-Dec 20	Over Budget	% of Budget
<b>Education Programs</b>				
<b>Programming</b>				
Children's Day	\$4,000.00	\$0.00	-\$4,000.00	0.00%
Outreach	\$200.00	\$0.00	-\$200.00	0.00%
Evening Programs	\$9,000.00	\$0.00	-\$9,000.00	0.00%
Second Saturday Family Program	\$400.00	\$0.00	-\$400.00	0.00%
History at High Noon/Daytime Program	\$200.00	\$0.00	-\$200.00	0.00%
Education Program expenses - other	\$1,000.00	\$24.99	-\$975.01	2.50%
<b>Subtotal</b>	<b>\$14,800.00</b>	<b>\$24.99</b>	<b>-\$14,775.01</b>	<b>0.17%</b>
<b>Exhibit Programming</b>				
Capital City Quilt Show	\$0.00	\$0.00	\$0.00	0.00%
<i>Beyond the Vote</i>	\$3,000.00	\$0.00	-\$3,000.00	0.00%
Misc. exhibit programming	\$1,000.00	\$0.00	-\$1,000.00	0.00%
<b>Subtotal</b>	<b>\$4,000.00</b>	<b>\$0.00</b>	<b>-\$4,000.00</b>	<b>0.00%</b>
<b>Misc. Educational Programming</b>				
Misc. Educational Programming - Other	\$1,800.00	\$210.28	-\$1,589.72	11.68%
Family Guide for Permanent Exhibits	\$6,600.00	\$0.00	-\$6,600.00	0.00%
Audio Wands Update	\$9,000.00	\$0.00	-\$9,000.00	0.00%
<b>Subtotal</b>	<b>\$17,400.00</b>	<b>\$210.28</b>	<b>-\$17,189.72</b>	<b>1.21%</b>
<b>Subtotal Education</b>	<b>\$36,200.00</b>	<b>\$235.27</b>	<b>-\$35,964.73</b>	<b>0.65%</b>
<b>Florida History Day</b>				
Florida History Day-May 2021	\$36,325.00	\$2,580.00	-\$33,745.00	7.10%
<b>Subtotal Florida History Day</b>	<b>\$36,325.00</b>	<b>\$2,580.00</b>	<b>-\$33,745.00</b>	<b>7.10%</b>
<b>Knott House</b>				
20th of May	\$6,000.00	\$0.00	-\$6,000.00	0.00%
Spring Program	\$400.00	\$0.00	-\$400.00	0.00%
Swing Dance	\$2,000.00	\$0.00	-\$2,000.00	0.00%
General Programming	\$3,000.00	\$50.00	-\$2,950.00	1.67%
<b>Subtotal</b>	<b>\$11,400.00</b>	<b>\$50.00</b>	<b>-\$11,350.00</b>	<b>0.44%</b>
<b>Total All Programming</b>	<b>\$83,925.00</b>	<b>\$2,865.27</b>	<b>-\$81,059.73</b>	<b>3.41%</b>
<b>Exhibits</b>				
<b>Exhibits</b>				
Capital City Quilt Show	\$0.00	\$0.00	\$0.00	0.00%
<i>Beyond the Vote</i>	\$4,000.00	\$0.00	-\$4,000.00	0.00%
<i>Spirits of the Passage</i> (rental fee)	\$25,000.00	\$25,000.00	\$0.00	100.00%
<b>Subtotal</b>	<b>\$29,000.00</b>	<b>\$25,000.00</b>	<b>-\$4,000.00</b>	<b>86.21%</b>
<b>Equipment/Supplies</b>				
Permanent Exhibit	\$19,743.01	\$0.00	-\$19,743.01	0.00%
TREX Exhibits				
New Exhibits (including add't to existing)	\$7,000.00	\$877.28	-\$6,122.72	12.53%
Maintenance/Shipments/Marketing	\$15,000.00	\$2,727.52	-\$12,272.48	18.18%
Equipment/Supplies - other	\$750.00	\$39.99	-\$710.01	5.33%
<b>Subtotal</b>	<b>\$42,493.01</b>	<b>\$3,644.79</b>	<b>-\$38,848.22</b>	<b>8.58%</b>
<b>Total Exhibit</b>	<b>\$71,493.01</b>	<b>\$28,644.79</b>	<b>-\$42,848.22</b>	<b>40.07%</b>
<b>Collections Acquisition</b>				
<b>Collections Acquisition</b>				
Artifacts for Museum's permanent collection	\$4,300.00	\$0.00	-\$4,300.00	0.00%
<b>Total Collections Acquisition</b>	<b>\$4,300.00</b>	<b>\$0.00</b>	<b>-\$4,300.00</b>	<b>0.00%</b>

## Facility Use/Receptions

Facility Use/Receptions				
Deposit Refunds	\$0.00	\$0.00	\$0.00	0.00%
Equipment/Supplies	\$800.00	\$56.95	-\$743.05	7.12%
Café rent	\$0.00	\$0.00	\$0.00	0.00%
<b>Total Facility Use/Receptions</b>	<b>\$800.00</b>	<b>\$56.95</b>	<b>-\$743.05</b>	<b>7.12%</b>

## General & Administrative

General & Administrative				
Registration	\$150.00	\$0.00	-\$150.00	0.00%
Board Meeting Expense	\$200.00	\$27.89	-\$172.11	13.95%
Advertising and Marketing	\$2,500.00	\$546.00	-\$1,954.00	21.84%
FAW Meeting Notices	\$135.00	\$54.88	-\$80.12	40.65%
Licenses and Permits				
Museum miscellaneous (music)	\$1,400.00	\$720.00	-\$680.00	51.43%
Dept. of Agriculture/Charitable Cont.	\$275.00	\$0.00	-\$275.00	0.00%
Div. of Corporations/Non-Profit	\$61.25	\$0.00	-\$61.25	0.00%
Miscellaneous	\$100.00	\$0.00	-\$100.00	0.00%
General & Administrative Exp. - other	\$100.00	\$5.36	-\$94.64	5.36%
<b>Subtotal</b>	<b>\$4,921.25</b>	<b>\$1,354.13</b>	<b>-\$3,567.12</b>	<b>27.52%</b>

### Hospitality

DOS Employee Programs	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Hospitality - other	\$200.00	\$0.00	-\$200.00	0.00%
<b>Subtotal</b>	<b>\$1,200.00</b>	<b>\$0.00</b>	<b>-\$1,200.00</b>	<b>0.00%</b>

### Professional Fees

Accounting	\$3,000.00	\$1,028.63	-\$1,971.37	34.29%
Auditing	\$3,000.00	\$2,333.33	-\$666.67	77.78%
<b>Subtotal</b>	<b>\$6,000.00</b>	<b>\$3,361.96</b>	<b>-\$2,638.04</b>	<b>56.03%</b>

<b>Total General &amp; Administrative</b>	<b>\$12,921.25</b>	<b>\$4,773.04</b>	<b>-\$8,148.21</b>	<b>36.94%</b>
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## Knott House Restricted Endowment

Knott House Restricted Endowment				
Designated Maintenance Projects	\$3,500.00	\$0.00	-\$3,500.00	0.00%
Emergency Maintenance	\$2,000.00	\$0.00	-\$2,000.00	0.00%
Landscape Maintenance	\$2,700.00	\$1,128.00	-\$1,572.00	41.78%
<b>Subtotal</b>	<b>\$8,200.00</b>	<b>\$1,128.00</b>	<b>-\$7,072.00</b>	<b>13.76%</b>
Accounting	\$3,000.00	\$909.10	-\$2,090.90	30.30%
Auditing	\$3,000.00	\$1,166.67	-\$1,833.33	38.89%
<b>Subtotal</b>	<b>\$6,000.00</b>	<b>\$2,075.77</b>	<b>-\$3,924.23</b>	<b>34.60%</b>
<b>Total Knott House Rest. Endow.</b>	<b>\$14,200.00</b>	<b>\$3,203.77</b>	<b>-\$10,996.23</b>	<b>22.56%</b>

## Membership

Membership				
Newsletter	\$2,400.00	\$667.00	-\$1,733.00	27.79%
Printing and Reproduction	\$750.00	\$298.80	-\$451.20	39.84%
Receptions and Events	\$1,500.00	\$0.00	-\$1,500.00	0.00%
Membership Expenses - other	\$150.00	\$0.00	-\$150.00	0.00%
<b>Total Membership</b>	<b>\$4,800.00</b>	<b>\$965.80</b>	<b>-\$3,834.20</b>	<b>20.12%</b>

## Special Events

Special Event				
FL Heritage Month	\$0.00	\$0.00	\$0.00	0.00%
Board initiated fundraiser	\$2,790.00	\$0.00	-\$2,790.00	0.00%
<b>Total Special Event</b>	<b>\$2,790.00</b>	<b>\$0.00</b>	<b>-\$2,790.00</b>	<b>0.00%</b>

## Volunteer Program

Volunteer Program				
Volunteer Dinner	\$700.00	\$0.00	-\$700.00	0.00%
Volunteer Luncheon	\$50.00	\$0.00	-\$50.00	0.00%
Volunteer Refreshments	\$200.00	\$0.00	-\$200.00	0.00%
Volunteer Recognition	\$500.00	\$0.00	-\$500.00	0.00%
Volunteer Training	\$300.00	\$0.00	-\$300.00	0.00%
Knott House volunteers	\$100.00	\$0.00	-\$100.00	0.00%
<b>Total Volunteer Program</b>	<b>\$1,850.00</b>	<b>\$0.00</b>	<b>-\$1,850.00</b>	<b>0.00%</b>

<b>Total Expenses for MFH</b>	<b>\$191,979.26</b>	<b>\$40,452.67</b>	<b>-\$151,526.59</b>	<b>21.07%</b>
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Expense Line Item	Estimated Expense	Jul-Dec 20	Over Budget	% of Budget
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## History Shop

General & Administrative Expenses				
Workers Comp Insurance	\$2,000.00	\$1,215.00	-\$785.00	60.75%
Advertising & Marketing	\$500.00	\$0.00	-\$500.00	0.00%
Depreciation	\$5,110.00	\$0.00	-\$5,110.00	0.00%
Filing Fees	\$0.00	\$0.00	\$0.00	0.00%
Freight Charges	\$0.00	\$0.00	\$0.00	0.00%
Licenses and Permits, Staff Parking	\$900.00	\$0.00	-\$900.00	0.00%
Merchant Service Charge	\$8,000.00	\$3,000.30	-\$4,999.70	37.50%
Point of sale/e-commerce system	\$4,200.00	\$0.00	-\$4,200.00	0.00%
Office Supplies	\$3,500.00	\$0.00	-\$3,500.00	0.00%
Payroll Expenses	\$75,000.00	\$196.60	-\$74,803.40	0.26%
Professional Development	\$0.00	\$0.00	\$0.00	0.00%
<b>Total G &amp; A Expenses</b>	<b>\$99,210.00</b>	<b>\$4,411.90</b>	<b>-\$94,798.10</b>	<b>4.45%</b>

Professional Fees				
Accounting	\$4,500.00	\$1,937.59	-\$2,562.41	43.06%
Auditing	\$3,000.00	\$0.00	-\$3,000.00	0.00%
<b>Total Professional Fee</b>	<b>\$7,500.00</b>	<b>\$1,937.59</b>	<b>-\$5,562.41</b>	<b>25.83%</b>

Travel				
Travel	\$1,000.00	\$0.00	-\$1,000.00	0.00%
<b>Total Travel</b>	<b>\$1,000.00</b>	<b>\$0.00</b>	<b>-\$1,000.00</b>	<b>0.00%</b>

<b>Total Est. Expenses for FHS</b>	<b>\$107,710.00</b>	<b>\$6,349.49</b>	<b>-\$101,360.51</b>	<b>5.89%</b>
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<b>Total of MFH &amp; FHS</b>	<b>\$299,689.26</b>	<b>\$46,802.16</b>	<b>-\$252,887.10</b>	<b>15.62%</b>
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**Friends of the Museums of Florida History, Inc**  
**Budget vs Actual Revenue July thru Dec 2020**

Expense Line Item	Estimated Expense	Estimated Income*	Jul-Dec 2020	Difference	Percentage	Funding Source(s)
		*Estimated based on 2019-20 income				
<b>Education Programs</b>						
<b>Programming</b>						
Children's Day	\$4,000.00					Ticket sales(\$1000), FHS (\$900) Sponsorship (\$1200), Rollover from 19-20 (\$900)
Outreach	\$200.00					Unrestricted contributions rollover (\$200)
Evening Programs	\$9,000.00					Don. box(\$3500), Sponsorship (\$1000), Rollover from 19-20 (\$4500)
Second Saturday Family Program	\$400.00					Unrestricted contributions rollover (\$400)
History at High Noon	\$200.00					Unrestricted contributions rollover (\$200)
Education Program expenses - other	\$1,000.00					Unrestricted contributions rollover (\$200), Rollover from 19-20 (\$800)
<b>Subtotal</b>	<b>\$14,800.00</b>					
<b>Exhibit Programming</b>						
Capital City Quilt Show	\$0.00					
Beyond the Vote	\$3,000.00					Donation Box(\$3000)
Misc. exhibit programming	\$1,000.00					Donation Box(\$1000)
<b>Subtotal</b>	<b>\$4,000.00</b>					
<b>Misc. Educational Programming</b>						
Misc. Educational Programming - Other	\$1,800.00					Program fees (\$500), Donation box (\$325), Rollover from 19-20 (\$475), Unrestricted con
Family Guide for Permanent Exhibits	\$6,600.00					Designated funds from FHS (\$6600), Rolled over from 19-20
Audio Wands Update	\$9,000.00					Unrestricted contributions (\$2000), Director's Society memberships (\$7000)
<b>Subtotal</b>	<b>\$17,400.00</b>					
		\$1,000.00	\$0.00	-\$1,000.00	0.0%	Children's Day ticket sales (January)
		\$500.00	\$0.00	-\$500.00	0.0%	Program fees
		\$3,450.00	\$3,450.00	\$0.00	100.0%	Unrestricted Contributions rolled over from 19-20
		\$6,825.00	\$0.00	-\$6,825.00	0.0%	Donation Box
		\$7,500.00	\$0.00	-\$7,500.00	0.0%	From FHS
		\$7,725.00	\$7,725.00	\$0.00	100.0%	Funds Rolled Over from 19-20 Budget
		\$7,000.00	\$6,000.00	-\$1,000.00	85.7%	Director's Society Memberships
		\$2,200.00	\$0.00	-\$2,200.00	0.0%	Donations, Sponsorships (Need to raise)
<b>Subtotal Education</b>	<b>\$36,200.00</b>	<b>\$36,200.00</b>	<b>\$17,175.00</b>	<b>-\$19,025.00</b>	<b>47.4%</b>	
<b>Florida History Day</b>						
Florida History Day - May 2021	\$36,325.00	\$17,825.00	\$1,470.00	-\$16,355.00	8.2%	Prog. fees: Donations, merchandise sales
		\$10,000.00	\$0.00	-\$10,000.00	0.0%	Donations, Sponsorships (CareerSource Florida Sponsorship)
		\$8,500.00	\$0.00	-\$8,500.00	0.0%	Tourism Development Council grant (arrives in June)
<b>Subtotal Florida History Fair</b>	<b>\$36,325.00</b>	<b>\$36,325.00</b>	<b>\$1,470.00</b>	<b>-\$34,855.00</b>	<b>4.0%</b>	
<b>Knott House</b>						
20th of May	\$6,000.00	\$6,000.00	\$0.00	-\$6,000.00	0.00%	Sponsorships/Grants (\$4000), Rollover from 19-20 (\$1000), Cultural Endow. (\$1000)
Spring Program	\$400.00	\$400.00	\$0.00	-\$400.00	0.00%	Rollover from 19-20
Swing Dance	\$2,000.00	\$2,000.00	\$0.00	-\$2,000.00	0.00%	Cult Prog Endow. (\$1000), Sponsorship (\$1000)
General Programming	\$3,000.00	\$3,000.00	\$0.00	-\$3,000.00	0.00%	Donation Box (\$635), JK Endow. (\$665), Rollover from 19-20 (\$1700)
<b>Total Knott House</b>	<b>\$11,400.00</b>	<b>\$11,400.00</b>	<b>\$0.00</b>	<b>-\$11,400.00</b>	<b>0.00%</b>	
						\$2000 from Cultural Endowment
						\$665 from James Knott Endowment
<b>Total All Programming</b>	<b>\$83,925.00</b>	<b>\$83,925.00</b>	<b>\$18,645.00</b>	<b>-\$65,280.00</b>	<b>22.2%</b>	

Expense Line Item                      Estimated Expense   Estimated Income\*                      Jul-Dec 2020                      Difference                      Percentage Funding Source(s)  
 \*Estimated based on 2019-20 income

### Exhibits

Exhibits					
Capital City Quilt Show	\$0.00				
Beyond the Vote	\$4,000.00				
Spirits of the Passage (rental fee)	\$25,000.00				
<b>Subtotal</b>	<b>\$29,000.00</b>				
Equipment/Supplies					
Permanent exhibit	\$19,743.01				Restricted funds released for Forever Changed
TREX Exhibits			\$5,010.75		
New Exhibits (including add'l to existing)	\$7,000.00				
Maintenance/Shipments/Marketing	\$15,000.00				
Equipment/Supplies - other	\$750.00				
<b>Subtotal</b>	<b>\$42,493.01</b>				
	\$19,743.01	\$19,743.01	\$0.00	100.00%	Restricted funds raised for Forever Changed
	\$22,750.00	\$15,710.75	-\$7,039.25	69.06%	TREX: Program fees (\$12,050); rollover (\$10,700)
	\$29,000.00	\$0.00	-\$29,000.00	0.00%	Sponsorships/Unrestricted funds/Grants
<b>Total Exhibit</b>	<b>\$71,493.01</b>	<b>\$71,493.01</b>	<b>\$35,453.76</b>	<b>-\$36,039.25</b>	<b>49.6%</b>

### Facility Use/Receptions

Facility Use/Receptions					
Deposit Refunds	\$0.00				Refunded back to vendor as appropriate
Equipment/Supplies	\$800.00				Donation box (\$500), Rollover from 19-20 (\$300)
Café Rent	\$0.00	\$0.00	\$0.00		Unknown income due to COVID-19
<b>Total Facility Use/Receptions</b>	<b>\$800.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		Restaurant Rent and rentals

### General & Administrative

General & Administrative					
Registration	\$150.00				
Board Meeting Expense	\$200.00				
Advertising & Marketing	\$2,500.00				Split Cost with History Shop
FAW Meeting Notices	\$135.00				
Licenses and Permits					
Museum miscellaneous (music)	\$1,400.00				Split Cost with History Shop
Dept. of Agriculture/Charitable Cont.	\$275.00				
Div. of Corporations/Non-Profit	\$61.25				
Miscellaneous	\$100.00				
General & Administrative Exp. - other	\$100.00				
<b>Subtotal</b>	<b>\$4,921.25</b>				Total parking fees (\$3161.25), rollover (\$1760); rent from café if applicable
Hospitality					
DOS Employee Programs	\$1,000.00	\$1,000.00	\$0.00		Parking fees
Hospitality - other	\$200.00	\$200.00			Parking fees (\$100), rollover (\$100)
<b>Subtotal</b>	<b>\$1,200.00</b>				

Expense Line Item	Estimated Expense	Estimated Income*	Jul-Dec 2020	Difference	Percentage	Funding Source(s)
		*Estimated based on 2019-20 income				
<b>Professional Fees</b>						
Accounting	\$3,000.00					Cultural Endowment (\$1550), High level memberships (\$1450)
Auditing	\$3,000.00					Cultural Endowment (\$3000)
<b>Subtotal</b>	<b>\$6,000.00</b>					
		\$12,921.25	\$0.00	-\$12,921.25	0.00%	Rent from café and parking fees
<b>Total Facility Use and G &amp; A</b>	<b>\$12,921.25</b>	<b>\$12,921.25</b>	<b>\$0.00</b>	<b>-\$12,921.25</b>	<b>0.0%</b>	

### Knott House Restricted Endowment

<b>Knott House Restricted Endowment</b>						
Designated Maintenance Projects	\$3,500.00	\$3,500.00	\$3,500.00			\$3500 rollover from 19-20
Emergency Maintenance	\$2,000.00	\$2,000.00	\$2,000.00			\$1600 rollover from 19-20 (\$400 from J. Charles Knott Endow.)
Landscape Maintenance	\$2,700.00	\$2,700.00	\$2,700.00			\$2200 from J.Charles Knott Endow.; \$500 rollover
<b>Subtotal</b>	<b>\$8,200.00</b>	<b>\$8,200.00</b>	<b>\$8,200.00</b>	<b>\$0.00</b>	<b>100.00%</b>	
Accounting	\$3,000.00	\$3,000.00	\$3,000.00			\$2000 from James Knott Endowment; rollover (\$1000)
Auditing	\$3,000.00	\$3,000.00	\$3,000.00			\$3000 from Cultural Program Endowment
<b>Subtotal</b>	<b>\$6,000.00</b>	<b>\$6,000.00</b>	<b>\$6,000.00</b>	<b>\$0.00</b>	<b>100.00%</b>	
<b>Total Knott House Endowments</b>	<b>\$14,200.00</b>	<b>\$14,200.00</b>	<b>\$14,200.00</b>	<b>\$0.00</b>	<b>100.00%</b>	

### Membership

<b>Membership</b>						
Newsletter	\$2,400.00	\$2,400.00	\$9,785.54			Membership dues
Printing and Reproduction	\$750.00	\$250.00				Membership dues
Receptions and Events	\$1,500.00	\$2,000.00				Director's Society memberships
Membership Expenses - other	\$150.00	\$150.00				Membership dues
<b>Total Membership</b>	<b>\$4,800.00</b>	<b>\$4,800.00</b>	<b>\$9,785.54</b>	<b>\$4,985.54</b>	<b>203.9%</b>	Additional Membership Income designated for temp. exhibits

### Special Events

<b>Special Event</b>						
FL Heritage Month	\$0.00	\$0.00	\$0.00			Sponsorships raised by DOS
Board initiated fundraiser	\$2,790.00	\$2,790.00	\$0.00			Sponsorships; ticket, food & beverage sales
<b>Total Special Event</b>	<b>\$2,790.00</b>	<b>\$2,790.00</b>	<b>\$0.00</b>	<b>-\$2,790.00</b>	<b>0.00%</b>	<b>Sponsorships, Donations (Need to Raise)</b>

### Volunteer Program

<b>Volunteer Program</b>						
Volunteer Dinner	\$700.00					Donation box revenue, rollover from 19-20
Volunteer Luncheon	\$50.00					
Volunteer Recognition	\$500.00					
Volunteer Refreshments	\$200.00					
Volunteer Training	\$300.00					
Knott House volunteers	\$100.00					
<b>Total Volunteer Program</b>	<b>\$1,850.00</b>	<b>\$1,850.00</b>	<b>\$1,350.00</b>	<b>-\$500.00</b>	<b>73.0%</b>	Donation Box Revenue-\$500; Rollover-\$1350

<b>Total Expenses/Income for MFH</b>	<b>\$191,979.26</b>	<b>\$191,979.26</b>	<b>\$73,434.30</b>	<b>-\$118,544.96</b>	<b>38.3%</b>	<b>Total in MFH account (as of 1/12/2021) \$226,266.80;</b>
						<b>in KHM account \$24,225.82</b>

**Total Amount to be Raised** **\$45,990.00**



Expense Line Item                      Estimated Expense   Estimated Income\*                      Jul-Dec 2020                      Difference                      Percentage Funding Source(s)  
 \*Estimated based on 2019-20 income

## History Shop

General & Administrative Expenses						
Workers Comp Insurance	\$2,000.00					Shop revenue
Advertising & Marketing	\$500.00					Rollover from 19-20
Filing Fees	\$0.00					
Freight Charges	\$0.00					
Depreciation	\$5,110.00					Shop revenue
Licenses and Permits, Staff Parking	\$900.00					
Merchant Service Charge	\$8,000.00					As needed; Shop revenue
Point of sale/e-commerce system	\$4,200.00					Shop revenue
Office Supplies	\$3,500.00					Shop revenue
Payroll Expenses	\$75,000.00					Shop revenue
Professional Development	\$0.00					Shop revenue
<b>Total G &amp; A Expenses</b>	<b>\$99,210.00</b>					

Professional Fees						
Accounting	\$4,500.00					Shop revenue: Split total cost with MFH & KHM
Auditing	\$3,000.00					Shop revenue: Split total cost with MFH & KHM
	<b>\$7,500.00</b>					

Travel, Work-related						
Travel	\$1,000.00					Shop revenue
	<b>\$1,000.00</b>					

<b>Total Est. Expenses</b>	<b>\$107,710.00</b>					<b>Total in account (as of 6/2/2020) \$23,146.39</b>
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Income	July-December 2020
Museum	\$4,438.63
New Capitol	\$341.51
Historic Capitol	\$26.95
On-Line	\$4,484.60
Sales-Other	\$0.00
<b>Total Income</b>	<b>\$9,291.69</b>
Total COGS	\$4,803.95
Gross profit	\$4,487.74
Other Income, Sales tax commission	\$9.20
Gross profit & Other Income total	\$4,496.94
Expenses	\$7,069.49
<b>Net Income</b>	<b>-\$2,572.55</b>

itr. (\$500)

**Friends of the Museums of Florida History, Inc**  
**Profit & Loss by Class**  
July through December 2020

	<u>Gift Shops</u>	<u>Knott House</u>	<u>Membership</u>	<u>MFH</u>	<u>Restricted Account</u>	<u>TOTAL</u>
Ordinary Income/Expense						
Income						
Contribution Income						
Unrestricted Contributions	0.00	0.00	0.00	288.16	0.00	288.16
Total Contribution Income	0.00	0.00	0.00	288.16	0.00	288.16
Exhibit Income						
TREX	0.00	0.00	0.00	5,010.75	0.00	5,010.75
Total Exhibit Income	0.00	0.00	0.00	5,010.75	0.00	5,010.75
Education Program Income						
Emancipation Day	0.00	0.00	0.00	0.00	0.00	0.00
Florida History Fair	0.00	0.00	0.00	1,470.00	0.00	1,470.00
Knott House General Programming	0.00	0.00	0.00	0.00	0.00	0.00
Misc. Educational Programing	0.00	0.00	0.00	0.00	0.00	0.00
Swing Dance	0.00	0.00	0.00	0.00	0.00	0.00
Total Education Program Income	0.00	0.00	0.00	1,470.00	0.00	1,470.00
Facility Use/Reception Income						
Rent from Cafe	0.00	0.00	0.00	0.00	0.00	0.00
Total Facility Use/Reception Income	0.00	0.00	0.00	0.00	0.00	0.00
Gift Shop Sales Income						
Museum	4,438.63	0.00	0.00	0.00	0.00	4,438.63
New Capitol	341.51	0.00	0.00	0.00	0.00	341.51
Old Capitol	26.95	0.00	0.00	0.00	0.00	26.95
On-Line	4,484.60	0.00	0.00	0.00	0.00	4,484.60
Total Gift Shop Sales Income	9,291.69	0.00	0.00	0.00	0.00	9,291.69
Investment Income						
FMFH FL Cultural Endowment						
Unrealized Gain/Loss	0.00	-12,430.64	0.00	0.00	0.00	-12,430.64
Dividends	0.00	4,916.20	0.00	0.00	0.00	4,916.20
Total FMFH FL Cultural Endowment	0.00	-7,514.44	0.00	0.00	0.00	-7,514.44
J. Charles Knott Endowment, Res						
Dividends	0.00	1,232.74	0.00	0.00	0.00	1,232.74
Realized Gain/Loss	0.00	521.60	0.00	0.00	0.00	521.60
Trustee Fees	0.00	-751.89	0.00	0.00	0.00	-751.89
Unrealized Gain/Loss	0.00	7,155.30	0.00	0.00	0.00	7,155.30
J. Charles Knott Endowment, Res - Other	0.00	2,600.00	0.00	0.00	0.00	2,600.00
Total J. Charles Knott Endowment, Res	0.00	10,757.75	0.00	0.00	0.00	10,757.75
James Knott Endowment, Res.						
Dividends	0.00	2,313.80	0.00	0.00	0.00	2,313.80
Realized Gain/Loss	0.00	1,686.73	0.00	0.00	0.00	1,686.73
Trustee Fees	0.00	-958.32	0.00	0.00	0.00	-958.32
Unrealized Gain/Loss	0.00	22,216.58	0.00	0.00	0.00	22,216.58
Total James Knott Endowment, Res.	0.00	25,258.79	0.00	0.00	0.00	25,258.79
Total Investment Income	0.00	28,502.10	0.00	0.00	0.00	28,502.10
Membership Income						
Membership Dues	0.00	0.00	9,785.54	0.00	0.00	9,785.54
Total Membership Income	0.00	0.00	9,785.54	0.00	0.00	9,785.54
Total Income	9,291.69	28,502.10	9,785.54	6,768.91	0.00	54,348.24
Cost of Goods Sold						
Change in Inventory Adjustment	311.87	0.00	0.00	0.00	0.00	311.87
Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	0.00

**Friends of the Museums of Florida History, Inc**  
**Profit & Loss by Class**  
July through December 2020

	<u>Gift Shops</u>	<u>Knott House</u>	<u>Membership</u>	<u>MFH</u>	<u>Restricted Account</u>	<u>TOTAL</u>
Purchases	4,492.08	0.00	0.00	0.00	0.00	4,492.08
Total COGS	4,492.08	0.00	0.00	0.00	0.00	4,492.08
Gross Profit	4,487.74	28,502.10	9,785.54	6,768.91	0.00	49,544.29
Expense						
Education Program Expenses						
Florida History Fair	0.00	0.00	0.00	2,580.00	0.00	2,580.00
Knott House General Programming	0.00	50.00	0.00	0.00	0.00	50.00
Misc. Educational Programing						
Misc. Ed. Programming-Other	0.00	0.00	0.00	73.26	0.00	73.26
Misc. Educational Programing - Other	0.00	0.00	0.00	137.02	0.00	137.02
Total Misc. Educational Programing	0.00	0.00	0.00	210.28	0.00	210.28
Swing Dance	0.00	0.00	0.00	0.00	0.00	0.00
Education Program Expenses - Other	0.00	0.00	0.00	24.99	0.00	24.99
Total Education Program Expenses	0.00	50.00	0.00	2,815.27	0.00	2,865.27
Exhibit Expenses						
Spirits of the Passage	0.00	0.00	0.00	25,000.00	0.00	25,000.00
Equipment/Supplies						
TREX Exhibits						
Maintenance/Shipping/Marketing	0.00	0.00	0.00	2,727.52	0.00	2,727.52
New Exhibits	0.00	0.00	0.00	877.28	0.00	877.28
Total TREX Exhibits	0.00	0.00	0.00	3,604.80	0.00	3,604.80
Equipment/Supplies - Other	0.00	0.00	0.00	39.99	0.00	39.99
Total Equipment/Supplies	0.00	0.00	0.00	3,644.79	0.00	3,644.79
Total Exhibit Expenses	0.00	0.00	0.00	28,644.79	0.00	28,644.79
Facility Use/Receptions Exp.	0.00	0.00	0.00	56.95	0.00	56.95
General & Administrative Exp.						
Other	0.00	0.00	0.00	5.36	0.00	5.36
Advertising & Marketing	0.00	0.00	0.00	546.00	0.00	546.00
Board Meeting Expense	0.00	0.00	0.00	27.89	0.00	27.89
FAW Meeting Notices	0.00	0.00	0.00	54.88	0.00	54.88
Licenses and Permits	720.00	0.00	0.00	0.00	0.00	720.00
Merchant Service Charge	3,000.30	0.00	0.00	0.00	0.00	3,000.30
Office Supplies	0.00	0.00	0.00	0.00	0.00	0.00
Payroll Expenses	196.60	0.00	0.00	0.00	0.00	196.60
Professional Fees						
Accounting	1,937.59	1,028.63	0.00	909.10	0.00	3,875.32
Auditing	0.00	1,166.67	0.00	2,333.33	0.00	3,500.00
Total Professional Fees	1,937.59	2,195.30	0.00	3,242.43	0.00	7,375.32
Workers Comp Insurance	1,215.00	0.00	0.00	0.00	0.00	1,215.00
Total General & Administrative Exp.	7,069.49	2,195.30	0.00	3,876.56	0.00	13,141.35
Knott House Restricted End.						
Landscape Maintenance	0.00	1,128.00	0.00	0.00	0.00	1,128.00
Total Knott House Restricted End.	0.00	1,128.00	0.00	0.00	0.00	1,128.00
Membership Expenses						
Newsletter	0.00	0.00	667.00	0.00	0.00	667.00
Printing and Reproduction	0.00	0.00	298.80	0.00	0.00	298.80
Total Membership Expenses	0.00	0.00	965.80	0.00	0.00	965.80
Total Expense	7,069.49	3,373.30	965.80	35,393.57	0.00	46,802.16
Net Ordinary Income	-2,581.75	25,128.80	8,819.74	-28,624.66	0.00	2,742.13

**Friends of the Museums of Florida History, Inc**  
**Profit & Loss by Class**  
 July through December 2020

	<u>Gift Shops</u>	<u>Knott House</u>	<u>Membership</u>	<u>MFH</u>	<u>Restricted Account</u>	<u>TOTAL</u>
Other Income/Expense						
Other Income						
Interest	0.00	0.00	0.00	0.00	3.37	3.37
Sales Tax Commission	9.20	0.00	0.00	0.00	0.00	9.20
Total Other Income	<u>9.20</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>3.37</u>	<u>12.57</u>
Net Other Income	<u>9.20</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>3.37</u>	<u>12.57</u>
Net Income	<u><u>-2,572.55</u></u>	<u><u>25,128.80</u></u>	<u><u>8,819.74</u></u>	<u><u>-28,624.66</u></u>	<u><u>3.37</u></u>	<u><u>2,754.70</u></u>

**Friends of the Museums of Florida History, Inc**  
**Profit & Loss Prev Year Comparison**  
July through December 2020

	<u>Jul - Dec 20</u>	<u>Jul - Dec 19</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Contribution Income</b>				
<b>Donation Box</b>				
Knott House	0.00	347.00	-347.00	-100.0%
MFH	0.00	7,663.53	-7,663.53	-100.0%
<b>Total Donation Box</b>	0.00	8,010.53	-8,010.53	-100.0%
Unrestricted Contributions	288.16	3,645.20	-3,357.04	-92.1%
<b>Total Contribution Income</b>	288.16	11,655.73	-11,367.57	-97.53%
<b>Exhibit Income</b>				
TREX	5,010.75	7,099.73	-2,088.98	-29.42%
<b>Total Exhibit Income</b>	5,010.75	7,099.73	-2,088.98	-29.42%
<b>Education Program Income</b>				
Poetry Programming	0.00	-210.00	210.00	100.0%
Emancipation Day	0.00	3,500.00	-3,500.00	-100.0%
Florida History Fair	11,470.00	1,200.00	10,270.00	855.83%
Knott House General Programming	665.00	227.00	438.00	192.95%
<b>Misc. Educational Programing</b>				
Misc. Ed. Programming-Other	0.00	270.70	-270.70	-100.0%
Misc. Educational Programing - Other	0.00	0.00	0.00	0.0%
<b>Total Misc. Educational Programing</b>	0.00	270.70	-270.70	-100.0%
Swing Dance	0.00	0.00	0.00	0.0%
<b>Total Education Program Income</b>	12,135.00	4,987.70	7,147.30	143.3%
<b>Facility Use/Reception Income</b>				
Rent from Cafe	0.00	0.00	0.00	0.0%
<b>Total Facility Use/Reception Income</b>	0.00	0.00	0.00	0.0%
<b>Gift Shop Sales Income</b>				
Knott House	0.00	4.65	-4.65	-100.0%
Museum	4,438.63	53,885.35	-49,446.72	-91.76%
New Capitol	341.51	10,108.00	-9,766.49	-96.62%
Old Capitol	26.95	9,008.85	-8,981.90	-99.7%
On-Line	4,484.60	5,744.25	-1,259.65	-21.93%

**Friends of the Museums of Florida History, Inc**  
**Profit & Loss Prev Year Comparison**  
July through December 2020

	<u>Jul - Dec 20</u>	<u>Jul - Dec 19</u>	<u>\$ Change</u>	<u>% Change</u>
Gift Shop Sales Income - Other	0.00	-16.13	16.13	100.0%
<b>Total Gift Shop Sales Income</b>	<b>9,291.69</b>	<b>78,734.97</b>	<b>-69,443.28</b>	<b>-88.2%</b>
<b>Grant Income</b>				
FL Inspired-Delmas Foundation	0.00	5,000.00	-5,000.00	-100.0%
<b>Total Grant Income</b>	<b>0.00</b>	<b>5,000.00</b>	<b>-5,000.00</b>	<b>-100.0%</b>
<b>Investment Income</b>				
<b>FMFH FL Cultural Endowment</b>				
Unrealized Gain/Loss	-12,430.64	-11,145.74	-1,284.90	-11.53%
Dividends	4,916.20	7,253.84	-2,337.64	-32.23%
FMFH FL Cultural Endowment - Other	0.00	11,300.00	-11,300.00	-100.0%
<b>Total FMFH FL Cultural Endowment</b>	<b>-7,514.44</b>	<b>7,408.10</b>	<b>-14,922.54</b>	<b>-201.44%</b>
<b>J. Charles Knott Endowment, Res</b>				
Dividends	1,232.74	7,086.60	-5,853.86	-82.61%
Realized Gain/Loss	521.60	466.54	55.06	11.8%
Trustee Fees	-751.89	-746.78	-5.11	-0.68%
Unrealized Gain/Loss	7,155.30	-2,474.74	9,630.04	389.13%
J. Charles Knott Endowment, Res - Other	2,600.00	2,800.00	-200.00	-7.14%
<b>Total J. Charles Knott Endowment, Res</b>	<b>10,757.75</b>	<b>7,131.62</b>	<b>3,626.13</b>	<b>50.85%</b>
<b>James Knott Endowment, Res.</b>				
Dividends	2,313.80	7,525.47	-5,211.67	-69.25%
Realized Gain/Loss	1,686.73	3,697.53	-2,010.80	-54.38%
Trustee Fees	-958.32	-929.31	-29.01	-3.12%
Unrealized Gain/Loss	22,216.58	-2,234.51	24,451.09	1,094.25%
James Knott Endowment, Res. - Other	0.00	3,780.00	-3,780.00	-100.0%
<b>Total James Knott Endowment, Res.</b>	<b>25,258.79</b>	<b>11,839.18</b>	<b>13,419.61</b>	<b>113.35%</b>
<b>Total Investment Income</b>	<b>28,502.10</b>	<b>26,378.90</b>	<b>2,123.20</b>	<b>8.05%</b>
<b>Membership Income</b>				
Membership Dues	9,785.54	2,215.00	7,570.54	341.79%
<b>Total Membership Income</b>	<b>9,785.54</b>	<b>2,215.00</b>	<b>7,570.54</b>	<b>341.79%</b>
Parking Income	0.00	2,477.00	-2,477.00	-100.0%
<b>Total Income</b>	<b>65,013.24</b>	<b>138,549.03</b>	<b>-73,535.79</b>	<b>-53.08%</b>
<b>Cost of Goods Sold</b>				

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**July through December 2020**

	<u>Jul - Dec 20</u>	<u>Jul - Dec 19</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Change in Inventory Adjustment</b>	311.87	-16,033.56	16,345.43	101.95%
<b>Cost of Goods Sold</b>	0.00	0.00	0.00	0.0%
<b>Purchases</b>	4,492.08	42,701.65	-38,209.57	-89.48%
<b>Total COGS</b>	<u>4,803.95</u>	<u>26,668.09</u>	<u>-21,864.14</u>	<u>-81.99%</u>
<b>Gross Profit</b>	60,209.29	111,880.94	-51,671.65	-46.18%
<b>Expense</b>				
<b>Grant Expense</b>				
<b>FL Inspired-Delmas Foundation</b>	0.00	740.29	-740.29	-100.0%
<b>Total Grant Expense</b>	<u>0.00</u>	<u>740.29</u>	<u>-740.29</u>	<u>-100.0%</u>
<b>Education Program Expenses</b>				
<b>Education Program Exp.-Other</b>	0.00	142.39	-142.39	-100.0%
<b>Children's Day</b>	0.00	1,263.06	-1,263.06	-100.0%
<b>Exhibit Programming</b>				
<b>Florida Inspired (Risner)</b>	0.00	3,413.40	-3,413.40	-100.0%
<b>Quilt Show</b>	0.00	144.18	-144.18	-100.0%
<b>Total Exhibit Programming</b>	<u>0.00</u>	<u>3,557.58</u>	<u>-3,557.58</u>	<u>-100.0%</u>
<b>Florida History Fair</b>	2,580.00	4,818.62	-2,238.62	-46.46%
<b>Knott House General Programming</b>	50.00	350.14	-300.14	-85.72%
<b>Knott House Poetry Program</b>	0.00	748.46	-748.46	-100.0%
<b>Misc. Educational Programing</b>				
<b>Misc. Educational Programing - Other</b>	210.28	298.36	-88.08	-29.52%
<b>Total Misc. Educational Programing</b>	<u>210.28</u>	<u>298.36</u>	<u>-88.08</u>	<u>-29.52%</u>
<b>Second Saturday Family Program</b>	0.00	72.50	-72.50	-100.0%
<b>Swing Dance</b>	0.00	401.34	-401.34	-100.0%
<b>Third Thursday/Evening Programs</b>	0.00	1,502.63	-1,502.63	-100.0%
<b>Education Program Expenses - Other</b>	24.99	0.00	24.99	100.0%
<b>Total Education Program Expenses</b>	<u>2,865.27</u>	<u>13,155.08</u>	<u>-10,289.81</u>	<u>-78.22%</u>
<b>Exhibit Expenses</b>				
<b>Spirits of the Passage</b>	25,000.00	0.00	25,000.00	100.0%
<b>Florida Inspired (Risner)</b>	0.00	400.00	-400.00	-100.0%
<b>Alligators Dragons in Paradise</b>	0.00	750.00	-750.00	-100.0%
<b>Equipment/Supplies</b>				



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	<u>Jul - Dec 20</u>	<u>Jul - Dec 19</u>	<u>\$ Change</u>	<u>% Change</u>
Forever Changed La Florida	0.00	569.99	-569.99	-100.0%
<b>TREX Exhibits</b>				
Maintenance/Shipping/Marketing	2,727.52	3,753.87	-1,026.35	-27.34%
New Exhibits	877.28	1,400.63	-523.35	-37.37%
<b>Total TREX Exhibits</b>	<u>3,604.80</u>	<u>5,154.50</u>	<u>-1,549.70</u>	<u>-30.07%</u>
Equipment/Supplies - Other	39.99	27.81	12.18	43.8%
<b>Total Equipment/Supplies</b>	<u>3,644.79</u>	<u>5,752.30</u>	<u>-2,107.51</u>	<u>-36.64%</u>
<b>Total Exhibit Expenses</b>	<u>28,644.79</u>	<u>6,902.30</u>	<u>21,742.49</u>	<u>315.0%</u>
Facility Use/Receptions Exp.	56.95	0.00	56.95	100.0%
<b>General &amp; Administrative Exp.</b>				
Other	5.36	50.00	-44.64	-89.28%
Advertising & Marketing	546.00	267.45	278.55	104.15%
Board Meeting Expense	27.89	73.52	-45.63	-62.07%
FAW Meeting Notices	54.88	0.00	54.88	100.0%
Hospitality	0.00	87.50	-87.50	-100.0%
Licenses and Permits	720.00	888.00	-168.00	-18.92%
Merchant Service Charge	3,000.30	6,522.81	-3,522.51	-54.0%
Miscellaneous	0.00	50.00	-50.00	-100.0%
Office Supplies	119.53	1,565.04	-1,445.51	-92.36%
Payroll Expenses	196.60	38,778.75	-38,582.15	-99.49%
<b>Professional Fees</b>				
Accounting	3,755.79	4,399.34	-643.55	-14.63%
Auditing	3,500.00	0.00	3,500.00	100.0%
<b>Total Professional Fees</b>	<u>7,255.79</u>	<u>4,399.34</u>	<u>2,856.45</u>	<u>64.93%</u>
Travel	0.00	732.02	-732.02	-100.0%
Workers Comp Insurance	1,215.00	1,338.00	-123.00	-9.19%
<b>Total General &amp; Administrative Exp.</b>	<u>13,141.35</u>	<u>54,752.43</u>	<u>-41,611.08</u>	<u>-76.0%</u>
<b>Knott House Restricted End.</b>				
Landscape Maintenance	1,128.00	1,085.00	43.00	3.96%
<b>Total Knott House Restricted End.</b>	<u>1,128.00</u>	<u>1,085.00</u>	<u>43.00</u>	<u>3.96%</u>
<b>Membership Expenses</b>				
Membership Expenses-other	0.00	135.51	-135.51	-100.0%

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	<u>Jul - Dec 20</u>	<u>Jul - Dec 19</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Newsletter</b>	667.00	583.68	83.32	14.28%
<b>Printing and Reproduction</b>	298.80	240.77	58.03	24.1%
<b>Receptions and Events</b>	0.00	1,642.72	-1,642.72	-100.0%
<b>Total Membership Expenses</b>	965.80	2,602.68	-1,636.88	-62.89%
<b>Volunteer Program</b>				
<b>Volunteer Recognition</b>	0.00	186.30	-186.30	-100.0%
<b>Total Volunteer Program</b>	0.00	186.30	-186.30	-100.0%
<b>Total Expense</b>	46,802.16	79,424.08	-32,621.92	-41.07%
<b>Net Ordinary Income</b>	13,407.13	32,456.86	-19,049.73	-58.69%
<b>Other Income/Expense</b>				
<b>Other Income</b>				
<b>Interest</b>	3.37	28.88	-25.51	-88.33%
<b>Sales Tax Commission</b>	9.20	128.56	-119.36	-92.84%
<b>Total Other Income</b>	12.57	157.44	-144.87	-92.02%
<b>Net Other Income</b>	12.57	157.44	-144.87	-92.02%
<b>Net Income</b>	<u><u>13,419.70</u></u>	<u><u>32,614.30</u></u>	<u><u>-19,194.60</u></u>	<u><u>-58.85%</u></u>