

Friends of the Museums of Florida History, Inc
Balance Sheet Prev Year Comparison
As of February 28, 2021

	<u>Feb 28, 21</u>	<u>Feb 29, 20</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
Wells Fargo-Viva Florida Restri	33,364.20	33,364.20	0.00	0.0%
Wells Fargo - Restricted Acc't	80,323.36	80,309.87	13.49	0.02%
Wells Fargo - FMFH	228,665.37	236,501.77	-7,836.40	-3.31%
Wells Fargo - FL History Shop	20,064.48	34,213.46	-14,148.98	-41.36%
Wells Fargo - Knott House	22,943.77	24,515.48	-1,571.71	-6.41%
Cash Drawer	250.00	250.00	0.00	0.0%
PayPal Account	855.65	453.45	402.20	88.7%
Total Checking/Savings	<u>386,466.83</u>	<u>409,608.23</u>	<u>-23,141.40</u>	<u>-5.65%</u>
Accounts Receivable				
A/R FMFH	0.00	-1,250.72	1,250.72	100.0%
Accounts Receivable	0.00	1,393.72	-1,393.72	-100.0%
Total Accounts Receivable	<u>0.00</u>	<u>143.00</u>	<u>-143.00</u>	<u>-100.0%</u>
Other Current Assets				
Inventory	95,556.47	95,799.06	-242.59	-0.25%
Total Other Current Assets	<u>95,556.47</u>	<u>95,799.06</u>	<u>-242.59</u>	<u>-0.25%</u>
Total Current Assets	<u>482,023.30</u>	<u>505,550.29</u>	<u>-23,526.99</u>	<u>-4.65%</u>
Fixed Assets				
Accumulated Depreciation	-44,762.55	-43,722.19	-1,040.36	-2.38%
Equipment				
Furniture & Fixtures	34,281.59	34,281.59	0.00	0.0%
Office Equipment	9,652.91	9,652.91	0.00	0.0%
Total Equipment	<u>43,934.50</u>	<u>43,934.50</u>	<u>0.00</u>	<u>0.0%</u>
Renovations	8,599.15	8,599.15	0.00	0.0%
Total Fixed Assets	<u>7,771.10</u>	<u>8,811.46</u>	<u>-1,040.36</u>	<u>-11.81%</u>
Other Assets				
FMFH FL Cultural Endowment	635,558.85	635,230.00	328.85	0.05%
James Knott Endowment-W	219,847.79	183,558.86	36,288.93	19.77%
JCharles Knott Endow-W	162,220.69	153,488.35	8,732.34	5.69%
Total Other Assets	<u>1,017,627.33</u>	<u>972,277.21</u>	<u>45,350.12</u>	<u>4.66%</u>
TOTAL ASSETS	<u><u>1,507,421.73</u></u>	<u><u>1,486,638.96</u></u>	<u><u>20,782.77</u></u>	<u><u>1.4%</u></u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable-FMFH	0.00	-11.97	11.97	100.0%
Accounts Payable-Gift Shop	2,114.53	1,632.34	482.19	29.54%
Total Accounts Payable	<u>2,114.53</u>	<u>1,620.37</u>	<u>494.16</u>	<u>30.5%</u>
Credit Cards				
Bank of America #0096	0.00	2,017.46	-2,017.46	-100.0%
Bank of America #8278	0.00	1,241.45	-1,241.45	-100.0%
Bank of America #2461	0.00	5,240.85	-5,240.85	-100.0%

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	<u>Feb 28, 21</u>	<u>Feb 29, 20</u>	<u>\$ Change</u>	<u>% Change</u>
Bank of America #8542	0.00	274.61	-274.61	-100.0%
Total Credit Cards	0.00	8,774.37	-8,774.37	-100.0%
Other Current Liabilities				
Gift Cards	411.21	430.76	-19.55	-4.54%
Payroll Liabilities	1.34	0.00	1.34	100.0%
Sales Tax Payable	0.19	1,645.48	-1,645.29	-99.99%
Total Other Current Liabilities	412.74	2,076.24	-1,663.50	-80.12%
Total Current Liabilities	2,527.27	12,470.98	-9,943.71	-79.74%
Total Liabilities	2,527.27	12,470.98	-9,943.71	-79.74%
Equity				
Permanently Restricted				
FMFH Inc. FL Cultural Endowment	600,000.00	600,000.00	0.00	0.0%
Total Permanently Restricted	600,000.00	600,000.00	0.00	0.0%
Retained Earnings	11,734.32	22.29	11,712.03	52,543.88%
Temp Restricted Net Assets				
Poetry Programming	975.00	975.00	0.00	0.0%
KHM Radio Program	1,000.00	1,000.00	0.00	0.0%
Educational Programs	5,000.00	5,000.00	0.00	0.0%
Acquisition Fund	4,775.00	4,775.00	0.00	0.0%
Support Your ST History Museum	142.00	142.00	0.00	0.0%
Knott House Temp Restricted	32,093.00	32,093.00	0.00	0.0%
General Support	2,000.00	2,000.00	0.00	0.0%
Viva Florida 500	29,146.00	29,146.00	0.00	0.0%
JCharles Knott Endow	152,308.00	152,308.00	0.00	0.0%
James Knott Endowment	188,297.00	188,297.00	0.00	0.0%
Women's History Collection Fund	927.00	927.00	0.00	0.0%
Total Temp Restricted Net Assets	416,663.00	416,663.00	0.00	0.0%
Unrestricted Net Assets				
Florida Heritage Education	4,296.31	4,296.31	0.00	0.0%
Net Gift Shop Earnings	86,038.00	86,038.00	0.00	0.0%
Operations	240,829.76	240,829.76	0.00	0.0%
TRES Program	106,877.00	106,877.00	0.00	0.0%
Total Unrestricted Net Assets	438,041.07	438,041.07	0.00	0.0%
Net Income	38,456.07	19,441.62	19,014.45	97.8%
Total Equity	1,504,894.46	1,474,167.98	30,726.48	2.08%
TOTAL LIABILITIES & EQUITY	<u>1,507,421.73</u>	<u>1,486,638.96</u>	<u>20,782.77</u>	<u>1.4%</u>

Friends of the Museums of Florida History, Inc
Budget vs Actual EXPENSE July 2020 through February 2021

Expense Line Item	Estimated Expense	Jul-Feb 21	Over Budget	% of Budget
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Education Programs

Programming				
Children's Day	\$4,000.00	\$0.00	-\$4,000.00	0.00%
Outreach	\$200.00	\$0.00	-\$200.00	0.00%
Evening Programs	\$9,000.00	\$0.00	-\$9,000.00	0.00%
Second Saturday Family Program	\$400.00	\$0.00	-\$400.00	0.00%
History at High Noon/Daytime Program	\$200.00	\$0.00	-\$200.00	0.00%
Education Program expenses - other	\$1,000.00	\$124.99	-\$875.01	12.50%
Subtotal	\$14,800.00	\$124.99	-\$14,675.01	0.84%

Exhibit Programming				
Capital City Quilt Show	\$0.00	\$0.00	\$0.00	0.00%
<i>Beyond the Vote</i>	\$3,000.00	\$0.00	-\$3,000.00	0.00%
Misc. exhibit programming	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Subtotal	\$4,000.00	\$0.00	-\$4,000.00	0.00%

Misc. Educational Programming				
Misc. Educational Programming - Other	\$1,800.00	\$210.28	-\$1,589.72	11.68%
Family Guide for Permanent Exhibits	\$6,600.00	\$0.00	-\$6,600.00	0.00%
Audio Wands Update	\$9,000.00	\$0.00	-\$9,000.00	0.00%
Subtotal	\$17,400.00	\$210.28	-\$17,189.72	1.21%

Subtotal Education	\$36,200.00	\$335.27	-\$35,864.73	0.93%
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Florida History Day				
Florida History Day-May 2021	\$36,325.00	\$2,944.60	-\$33,380.40	8.11%
Subtotal Florida History Day	\$36,325.00	\$2,944.60	-\$33,380.40	8.11%

Knott House				
20th of May	\$6,000.00	\$0.00	-\$6,000.00	0.00%
Spring Program	\$400.00	\$100.00	-\$300.00	25.00%
Swing Dance	\$2,000.00	\$0.00	-\$2,000.00	0.00%
General Programming	\$3,000.00	\$122.31	-\$2,877.69	4.08%
Subtotal	\$11,400.00	\$222.31	-\$11,177.69	1.95%

Total All Programming	\$83,925.00	\$3,502.18	-\$80,422.82	4.17%
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Exhibits

Exhibits				
Capital City Quilt Show	\$0.00	\$0.00	\$0.00	0.00%
<i>Beyond the Vote</i>	\$4,000.00	\$0.00	-\$4,000.00	0.00%
<i>Spirits of the Passage</i> (rental fee)	\$25,000.00	\$25,000.00	\$0.00	100.00%
Subtotal	\$29,000.00	\$25,000.00	-\$4,000.00	86.21%

Equipment/Supplies				
Permanent Exhibit	\$19,743.01	\$0.00	-\$19,743.01	0.00%
TREX Exhibits				
New Exhibits (including add't to existing)	\$7,000.00	\$1,226.76	-\$5,773.24	17.53%
Maintenance/Shipments/Marketing	\$15,000.00	\$3,761.12	-\$11,238.88	25.07%
Equipment/Supplies - other	\$750.00	\$275.23	-\$474.77	36.70%
Subtotal	\$42,493.01	\$5,263.11	-\$37,229.90	12.39%

Total Exhibit	\$71,493.01	\$30,263.11	-\$41,229.90	42.33%
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Collections Acquisition

Collections Acquisition				
Artifacts for Museum's permanent collection	\$4,300.00	\$0.00	-\$4,300.00	0.00%
Total Collections Acquisition	\$4,300.00	\$0.00	-\$4,300.00	0.00%

Facility Use/Receptions

Facility Use/Receptions				
Deposit Refunds	\$0.00	\$0.00	\$0.00	0.00%
Equipment/Supplies	\$800.00	\$56.95	-\$743.05	7.12%
Café rent	\$0.00	\$0.00	\$0.00	0.00%
Total Facility Use/Receptions	\$800.00	\$56.95	-\$743.05	7.12%

General & Administrative

General & Administrative				
Registration	\$150.00	\$0.00	-\$150.00	0.00%
Board Meeting Expense	\$200.00	\$27.89	-\$172.11	13.95%
Advertising and Marketing	\$2,500.00	\$621.00	-\$1,879.00	24.84%
FAW Meeting Notices	\$135.00	\$54.88	-\$80.12	40.65%
Licenses and Permits				
Museum miscellaneous (music)	\$1,400.00	\$542.51	-\$857.49	38.75%
Dept. of Agriculture/Charitable Cont.	\$275.00	\$0.00	-\$275.00	0.00%
Div. of Corporations/Non-Profit	\$61.25	\$61.25	\$0.00	100.00%
Miscellaneous	\$100.00	\$19.00	-\$81.00	19.00%
General & Administrative Exp. - other	\$100.00	\$5.36	-\$94.64	5.36%
Subtotal	\$4,921.25	\$1,331.89	-\$3,589.36	27.06%

Hospitality

DOS Employee Programs	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Hospitality - other	\$200.00	\$0.00	-\$200.00	0.00%
Subtotal	\$1,200.00	\$0.00	-\$1,200.00	0.00%

Professional Fees

Accounting	\$3,000.00	\$1,429.53	-\$1,570.47	47.65%
Auditing	\$3,000.00	\$5,499.99	\$2,499.99	183.33%
Subtotal	\$6,000.00	\$6,929.52	\$929.52	115.49%

Total General & Administrative	\$12,921.25	\$8,318.36	-\$4,602.89	64.38%
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Knott House Restricted Endowment

Knott House Restricted Endowment				
Designated Maintenance Projects	\$3,500.00	\$0.00	-\$3,500.00	0.00%
Emergency Maintenance	\$2,000.00	\$0.00	-\$2,000.00	0.00%
Landscape Maintenance	\$2,700.00	\$1,128.00	-\$1,572.00	41.78%
Subtotal	\$8,200.00	\$1,128.00	-\$7,072.00	13.76%
Accounting	\$3,000.00	\$1,135.50	-\$1,864.50	37.85%
Auditing	\$3,000.00	\$2,750.01	-\$249.99	91.67%
Subtotal	\$6,000.00	\$3,885.51	-\$2,114.49	64.76%
Total Knott House Rest. Endow.	\$14,200.00	\$5,013.51	-\$9,186.49	35.31%

Membership

Membership				
Newsletter	\$2,400.00	\$667.00	-\$1,733.00	27.79%
Printing and Reproduction	\$750.00	\$298.80	-\$451.20	39.84%
Receptions and Events	\$1,500.00	\$0.00	-\$1,500.00	0.00%
Membership Expenses - other	\$150.00	\$0.00	-\$150.00	0.00%
Total Membership	\$4,800.00	\$965.80	-\$3,834.20	20.12%

Special Events

Special Event				
FL Heritage Month	\$0.00	\$0.00	\$0.00	0.00%
Board initiated fundraiser	\$2,790.00	\$0.00	-\$2,790.00	0.00%
Total Special Event	\$2,790.00	\$0.00	-\$2,790.00	0.00%

Volunteer Program

Volunteer Program				
Volunteer Dinner	\$700.00	\$0.00	-\$700.00	0.00%
Volunteer Luncheon	\$50.00	\$0.00	-\$50.00	0.00%
Volunteer Refreshments	\$200.00	\$0.00	-\$200.00	0.00%
Volunteer Recognition	\$500.00	\$0.00	-\$500.00	0.00%
Volunteer Training	\$300.00	\$0.00	-\$300.00	0.00%
Knott House volunteers	\$100.00	\$0.00	-\$100.00	0.00%
Total Volunteer Program	\$1,850.00	\$0.00	-\$1,850.00	0.00%

Total Expenses for MFH	\$191,979.26	\$48,062.96	-\$143,916.30	25.04%
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Expense Line Item	Estimated Expense	Jul-Feb 21	Over Budget	% of Budget
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History Shop

General & Administrative Expenses				
Workers Comp Insurance	\$2,000.00	-\$121.00	-\$2,121.00	-6.05%
Advertising & Marketing	\$500.00	\$0.00	-\$500.00	0.00%
Depreciation	\$5,110.00	\$509.56	-\$4,600.44	9.97%
Filing Fees	\$0.00	\$0.00	\$0.00	0.00%
Freight Charges	\$0.00	\$0.00	\$0.00	0.00%
Licenses and Permits, Staff Parking	\$900.00	\$720.00	-\$180.00	80.00%
Merchant Service Charge	\$8,000.00	\$3,809.35	-\$4,190.65	47.62%
Point of sale/e-commerce system	\$4,200.00	\$0.00	-\$4,200.00	0.00%
Office Supplies	\$3,500.00	\$25.94	-\$3,474.06	0.74%
Payroll Expenses	\$75,000.00	\$671.10	-\$74,328.90	0.89%
Professional Development	\$0.00	\$0.00	\$0.00	0.00%
Total G & A Expenses	\$99,210.00	\$5,614.95	-\$93,595.05	5.66%

Professional Fees				
Accounting	\$4,500.00	\$2,278.05	-\$2,221.95	50.62%
Auditing	\$3,000.00	\$0.00	-\$3,000.00	0.00%
Total Professional Fee	\$7,500.00	\$2,278.05	-\$5,221.95	30.37%

Travel				
Travel	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Total Travel	\$1,000.00	\$0.00	-\$1,000.00	0.00%

Total Est. Expenses for FHS	\$107,710.00	\$7,893.00	-\$99,817.00	7.33%
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Total of MFH & FHS	\$299,689.26	\$55,955.96	-\$243,733.30	18.67%
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**Friends of the Museums of Florida History, Inc
Budget vs Actual Revenue July thru Feb 2021**

Expense Line Item	Estimated Expense	Estimated Income*	Jul-Feb 2021	Difference	Percentage	Funding Source(s)
		*Estimated based on 2019-20 income				
Education Programs						
Programming						
Children's Day	\$4,000.00					Ticket sales(\$1000), FHS (\$900) Sponsorship (\$1200), Rollover from 19-20 (\$900)
Outreach	\$200.00					Unrestricted contributions rollover (\$200)
Evening Programs	\$9,000.00					Don. box(\$3500), Sponsorship (\$1000), Rollover from 19-20 (\$4500)
Second Saturday Family Program	\$400.00					Unrestricted contributions rollover (\$400)
History at High Noon	\$200.00					Unrestricted contributions rollover (\$200)
Education Program expenses - other	\$1,000.00					Unrestricted contributions rollover (\$200), Rollover from 19-20 (\$800)
Subtotal	\$14,800.00					
Exhibit Programming						
Capital City Quilt Show	\$0.00					
Beyond the Vote	\$3,000.00					Donation Box(\$3000)
Misc. exhibit programming	\$1,000.00					Donation Box(\$1000)
Subtotal	\$4,000.00					
Misc. Educational Programming						
Misc. Educational Programming - Other	\$1,800.00					Program fees (\$500), Donation box (\$325), Rollover from 19-20 (\$475), Unrestricted contr. (\$500)
Family Guide for Permanent Exhibits	\$6,600.00					Designated funds from FHS (\$6600), Rolled over from 19-20
Audio Wands Update	\$9,000.00					Unrestricted contributions (\$2000), Director's Society memberships (\$7000)
Subtotal	\$17,400.00					
		\$1,000.00	\$0.00	-\$1,000.00	0.0%	Children's Day ticket sales (January)
		\$500.00	\$0.00	-\$500.00	0.0%	Program fees
		\$3,450.00	\$3,450.00	\$0.00	100.0%	Unrestricted Contributions rolled over from 19-20
		\$6,825.00	\$0.00	-\$6,825.00	0.0%	Donation Box
		\$7,500.00	\$0.00	-\$7,500.00	0.0%	From FHS
		\$7,725.00	\$7,725.00	\$0.00	100.0%	Funds Rolled Over from 19-20 Budget
		\$7,000.00	\$6,000.00	-\$1,000.00	85.7%	Director's Society Memberships
		\$2,200.00	\$0.00	-\$2,200.00	0.0%	Donations, Sponsorships (Need to raise)
Subtotal Education	\$36,200.00	\$36,200.00	\$17,175.00	-\$19,025.00	47.4%	
Florida History Day						
Florida History Day - May 2021	\$36,325.00	\$17,825.00	\$7,195.00	-\$10,630.00	40.4%	Prog. fees; Donations, merchandise sales
		\$10,000.00	\$0.00	-\$10,000.00	0.0%	Donations, Sponsorships (CareerSource Florida Sponsorship)
		\$8,500.00	\$0.00	-\$8,500.00	0.0%	Tourism Development Council grant (arrives in June)
Subtotal Florida History Fair	\$36,325.00	\$36,325.00	\$7,195.00	-\$29,130.00	19.8%	
Knott House						
20th of May	\$6,000.00	\$6,000.00	\$1,000.00	-\$5,000.00	16.67%	Sponsorships/Grants (\$4000), Rollover from 19-20 (\$1000), Cultural Endow. (\$1000)
Spring Program	\$400.00	\$400.00	\$400.00	\$0.00	100.00%	Rollover from 19-20
Swing Dance	\$2,000.00	\$2,000.00	\$1,000.00	-\$1,000.00	50.00%	Cult Prog Endow. (\$1000), Sponsorship (\$1000)
General Programming	\$3,000.00	\$3,000.00	\$2,365.00	-\$635.00	78.83%	Donation Box (\$635), JK Endow. (\$665), Rollover from 19-20 (\$1700)
Total Knott House	\$11,400.00	\$11,400.00	\$4,765.00	-\$6,635.00	41.80%	
						\$2000 from Cultural Endowment
						\$665 from James Knott Endowment
Total All Programming	\$83,925.00	\$83,925.00	\$29,135.00	-\$54,790.00	34.7%	

Expense Line Item	Estimated Expense	Estimated Income*	Jul-Feb 2021	Difference	Percentage	Funding Source(s)
		*Estimated based on 2019-20 income				

Exhibits

Exhibits						
Capital City Quilt Show	\$0.00					
Beyond the Vote	\$4,000.00					
Spirits of the Passage (rental fee)	\$25,000.00					
Subtotal	\$29,000.00					
Equipment/Supplies						
Permanent exhibit	\$19,743.01					Restricted funds released for Forever Changed

TREX Exhibits			\$5,764.80			
New Exhibits (including add'l to existing)	\$7,000.00					
Maintenance/Shipings/Marketing	\$15,000.00					
Equipment/Supplies - other	\$750.00					
Subtotal	\$42,493.01					
		\$19,743.01	\$19,743.01	\$0.00	100.00%	Restricted funds raised for Forever Changed
		\$22,750.00	\$16,464.80	-\$6,285.20	72.37%	TREX: Program fees (\$12,050); rollover (\$10,700)
		\$29,000.00	\$0.00	-\$29,000.00	0.00%	Sponsorships/Unrestricted funds/Grants
Total Exhibit	\$71,493.01	\$71,493.01	\$36,207.81	-\$35,285.20	50.6%	

Facility Use/Receptions

Facility Use/Receptions						
Deposit Refunds	\$0.00					Refunded back to vendor as appropriate
Equipment/Supplies	\$800.00					Donation box (\$500), Rollover from 19-20 (\$300)
Café Rent	\$0.00	\$0.00	\$0.00			Unknown income due to COVID-19
Total Facility Use/Receptions	\$800.00	\$0.00	\$0.00			Restaurant Rent and rentals

General & Administrative

General & Administrative						
Registration	\$150.00					
Board Meeting Expense	\$200.00					
Advertising & Marketing	\$2,500.00					Split Cost with History Shop
FAW Meeting Notices	\$135.00					
Licenses and Permits						
Museum miscellaneous (music)	\$1,400.00					Split Cost with History Shop
Dept. of Agriculture/Charitable Cont.	\$275.00					
Div. of Corporations/Non-Profit	\$61.25					
Miscellaneous	\$100.00					
General & Administrative Exp. - other	\$100.00					
Subtotal	\$4,921.25					Total parking fees (\$3161.25), rollover (\$1760); rent from café if applicable

Hospitality						
DOS Employee Programs	\$1,000.00	\$1,000.00	\$0.00			Parking fees
Hospitality - other	\$200.00	\$200.00				Parking fees (\$100), rollover (\$100)
Subtotal	\$1,200.00					

Expense Line Item	Estimated Expense	Estimated Income*	Jul-Feb 2021	Difference	Percentage	Funding Source(s)
		*Estimated based on 2019-20 income				
Professional Fees						
Accounting	\$3,000.00					Cultural Endowment (\$1550), High level memberships (\$1450)
Auditing	\$3,000.00					Cultural Endowment (\$3000)
Subtotal	\$6,000.00					
		\$12,921.25	\$0.00	-\$12,921.25	0.00%	Rent from café and parking fees
Total Facility Use and G & A	\$12,921.25	\$12,921.25	\$0.00	-\$12,921.25	0.0%	

Knott House Restricted Endowment

Knott House Restricted Endowment						
Designated Maintenance Projects	\$3,500.00	\$3,500.00	\$3,500.00			\$3500 rollover from 19-20
Emergency Maintenance	\$2,000.00	\$2,000.00	\$2,000.00			\$1600 rollover from 19-20 (\$400 from J. Charles Knott Endow.)
Landscape Maintenance	\$2,700.00	\$2,700.00	\$2,700.00			\$2200 from J.Charles Knott Endow.; \$500 rollover
Subtotal	\$8,200.00	\$8,200.00	\$8,200.00	\$0.00	100.00%	
Accounting	\$3,000.00	\$3,000.00	\$3,000.00			\$2000 from James Knott Endowment; rollover (\$1000)
Auditing	\$3,000.00	\$3,000.00	\$3,000.00			\$3000 from Cultural Program Endowment
Subtotal	\$6,000.00	\$6,000.00	\$6,000.00	\$0.00	100.00%	
Total Knott House Endowments	\$14,200.00	\$14,200.00	\$14,200.00	\$0.00	100.00%	

Membership

Membership						
Newsletter	\$2,400.00	\$2,400.00	\$10,585.54			Membership dues
Printing and Reproduction	\$750.00	\$250.00				Membership dues
Receptions and Events	\$1,500.00	\$2,000.00				Director's Society memberships

Membership Expenses - other	\$150.00	\$150.00				Membership dues
Total Membership	\$4,800.00	\$4,800.00	\$10,585.54	\$5,785.54	220.5%	Additional Membership Income designated for temp. exhibits

Special Events

Special Event						
FL Heritage Month	\$0.00	\$0.00	\$0.00			Sponsorships raised by DOS
Board initiated fundraiser	\$2,790.00	\$2,790.00	\$0.00			Sponsorships; ticket, food & beverage sales
Total Special Event	\$2,790.00	\$2,790.00	\$0.00	-\$2,790.00	0.00%	Sponsorships, Donations (Need to Raise)

Volunteer Program

Volunteer Program						
Volunteer Dinner	\$700.00					Donation box revenue, rollover from 19-20
Volunteer Luncheon	\$50.00					
Volunteer Recognition	\$500.00					
Volunteer Refreshments	\$200.00					
Volunteer Training	\$300.00					
Knott House volunteers	\$100.00					
Total Volunteer Program	\$1,850.00	\$1,850.00	\$1,350.00	-\$500.00	73.0%	Donation Box Revenue-\$500; Rollover-\$1350

Total Expenses/Income for MFH	\$191,979.26	\$191,979.26	\$85,478.35	-\$106,500.91	44.5%	Total in MFH account (as of 3/23/2021) \$231,022.87; in KHM account \$23,016.08
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Total Amount to be Raised **\$45,990.00**

Expense Line Item	Estimated Expense	Estimated Income*	Jul-Feb 2021	Difference	Percentage	Funding Source(s)
		*Estimated based on 2019-20 income				

History Shop

General & Administrative Expenses						
Workers Comp Insurance	\$2,000.00					Shop revenue
Advertising & Marketing	\$500.00					Rollover from 19-20
Filing Fees	\$0.00					
Freight Charges	\$0.00					
Depreciation	\$5,110.00					Shop revenue
Licenses and Permits, Staff Parking	\$900.00					
Merchant Service Charge	\$8,000.00					As needed; Shop revenue
Point of sale/e-commerce system	\$4,200.00					Shop revenue
Office Supplies	\$3,500.00					Shop revenue
Payroll Expenses	\$75,000.00					Shop revenue
Professional Development	\$0.00					Shop revenue
Total G & A Expenses	\$99,210.00					

Professional Fees						
Accounting	\$4,500.00					Shop revenue: Split total cost with MFH & KHM
Auditing	\$3,000.00					Shop revenue: Split total cost with MFH & KHM
	\$7,500.00					

Travel, Work-related						
Travel	\$1,000.00					Shop revenue
	\$1,000.00					

Total Est. Expenses	\$107,710.00					Total in account (as of 3/23/2021) \$21,524.06
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Income		Jul 2020-Feb 2021
Museum	\$7,457.10	
New Capitol	\$478.42	
Historic Capitol	\$26.95	
On-Line	\$7,485.86	
Sales-Other	\$0.00	

Total Income	\$15,448.33
Total COGS	\$3,590.60
Gross profit	\$11,857.73
Other Income, Sales tax commission	\$15.47
Gross profit & Other Income total	\$11,873.20
Expenses	\$7,893.00
Net Income	\$3,980.20

Friends of the Museums of Florida History, Inc
Profit & Loss by Class
July 2020 through February 2021

	Gift Shops	Knott House	Membership	MFH	Restricted Account	TOTAL
Ordinary Income/Expense						
Income						
Contribution Income						
Unrestricted Contributions	0.00	10.00	0.00	1,388.16	0.00	1,398.16
Total Contribution Income	0.00	10.00	0.00	1,388.16	0.00	1,398.16
Exhibit Income						
TREX	0.00	0.00	0.00	5,764.80	0.00	5,764.80
Total Exhibit Income	0.00	0.00	0.00	5,764.80	0.00	5,764.80
Education Program Income						
Emancipation Day	0.00	0.00	0.00	0.00	0.00	0.00
Florida History Fair	0.00	0.00	0.00	7,195.00	0.00	7,195.00
Knott House General Programming	0.00	0.00	0.00	0.00	0.00	0.00
Misc. Educational Programing	0.00	0.00	0.00	0.00	0.00	0.00
Swing Dance	0.00	1,000.00	0.00	0.00	0.00	1,000.00
Total Education Program Income	0.00	1,000.00	0.00	7,195.00	0.00	8,195.00
Facility Use/Reception Income						
Rent from Cafe	0.00	0.00	0.00	0.00	0.00	0.00
Total Facility Use/Reception Income	0.00	0.00	0.00	0.00	0.00	0.00
Gift Shop Sales Income						
Museum	7,457.10	0.00	0.00	0.00	0.00	7,457.10
New Capitol	478.42	0.00	0.00	0.00	0.00	478.42
Old Capitol	26.95	0.00	0.00	0.00	0.00	26.95
On-Line	7,485.86	0.00	0.00	0.00	0.00	7,485.86
Total Gift Shop Sales Income	15,448.33	0.00	0.00	0.00	0.00	15,448.33
Investment Income						
FMFH FL Cultural Endowment						
Unrealized Gain/Loss	0.00	-13,526.49	0.00	0.00	0.00	-13,526.49
Dividends	0.00	6,257.43	0.00	0.00	0.00	6,257.43
Total FMFH FL Cultural Endowment	0.00	-7,269.06	0.00	0.00	0.00	-7,269.06
J. Charles Knott Endowment, Res						
Dividends	0.00	5,374.13	0.00	0.00	0.00	5,374.13
Realized Gain/Loss	0.00	657.81	0.00	0.00	0.00	657.81
Trustee Fees	0.00	-1,156.00	0.00	0.00	0.00	-1,156.00
Unrealized Gain/Loss	0.00	4,908.48	0.00	0.00	0.00	4,908.48
J. Charles Knott Endowment, Res - Other	0.00	2,600.00	0.00	0.00	0.00	2,600.00
Total J. Charles Knott Endowment, Res	0.00	12,384.42	0.00	0.00	0.00	12,384.42
James Knott Endowment, Res.						
Dividends	0.00	8,123.66	0.00	0.00	0.00	8,123.66
Realized Gain/Loss	0.00	2,079.93	0.00	0.00	0.00	2,079.93
Trustee Fees	0.00	-1,512.80	0.00	0.00	0.00	-1,512.80
Unrealized Gain/Loss	0.00	24,224.88	0.00	0.00	0.00	24,224.88
Total James Knott Endowment, Res.	0.00	32,915.67	0.00	0.00	0.00	32,915.67
Total Investment Income	0.00	38,031.03	0.00	0.00	0.00	38,031.03
Membership Income						
Membership Dues	0.00	0.00	10,585.54	0.00	0.00	10,585.54
Total Membership Income	0.00	0.00	10,585.54	0.00	0.00	10,585.54
Total Income	15,448.33	39,041.03	10,585.54	14,347.96	0.00	79,422.86
Cost of Goods Sold						
Change in Inventory Adjustment	-2,886.48	0.00	0.00	0.00	0.00	-2,886.48
Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	6,477.08	0.00	0.00	0.00	0.00	6,477.08
Total COGS	3,590.60	0.00	0.00	0.00	0.00	3,590.60
Gross Profit	11,857.73	39,041.03	10,585.54	14,347.96	0.00	75,832.26
Expense						
Education Program Expenses						
KHM Spring Program	0.00	100.00	0.00	0.00	0.00	100.00
Education Program Exp.-Other	0.00	0.00	0.00	0.00	0.00	0.00
Florida History Fair	0.00	0.00	0.00	2,944.60	0.00	2,944.60
Knott House General Programming	0.00	122.31	0.00	0.00	0.00	122.31
Misc. Educational Programing						
Misc. Educational Programing - Other	0.00	0.00	0.00	210.28	0.00	210.28
Total Misc. Educational Programing	0.00	0.00	0.00	210.28	0.00	210.28
Swing Dance	0.00	0.00	0.00	0.00	0.00	0.00
Education Program Expenses - Other	0.00	0.00	0.00	124.99	0.00	124.99
Total Education Program Expenses	0.00	222.31	0.00	3,279.87	0.00	3,502.18
Exhibit Expenses						
Spirits of the Passage	0.00	0.00	0.00	25,000.00	0.00	25,000.00
Equipment/Supplies						
TREX Exhibits						
Maintenance/Shipping/Marketing	0.00	0.00	0.00	3,761.12	0.00	3,761.12
New Exhibits	0.00	0.00	0.00	1,226.76	0.00	1,226.76
Total TREX Exhibits	0.00	0.00	0.00	4,987.88	0.00	4,987.88
Equipment/Supplies - Other	0.00	0.00	0.00	275.23	0.00	275.23
Total Equipment/Supplies	0.00	0.00	0.00	5,263.11	0.00	5,263.11
Total Exhibit Expenses	0.00	0.00	0.00	30,263.11	0.00	30,263.11
Facility Use/Receptions Exp.						
Equipment/Supplies	0.00	0.00	0.00	56.95	0.00	56.95
Total Facility Use/Receptions Exp.	0.00	0.00	0.00	56.95	0.00	56.95
General & Administrative Exp.						
Other	0.00	0.00	0.00	5.36	0.00	5.36
Advertising & Marketing	0.00	0.00	0.00	621.00	0.00	621.00
Board Meeting Expense	0.00	0.00	0.00	27.89	0.00	27.89
Depreciation	509.56	0.00	0.00	0.00	0.00	509.56
FAW Meeting Notices	0.00	0.00	0.00	54.88	0.00	54.88
Licenses and Permits						
Div of Corp Non-profit	0.00	0.00	0.00	61.25	0.00	61.25
Museum misc	0.00	0.00	0.00	542.51	0.00	542.51
Licenses and Permits - Other	720.00	0.00	0.00	0.00	0.00	720.00
Total Licenses and Permits	720.00	0.00	0.00	603.76	0.00	1,323.76
Merchant Service Charge	3,809.35	0.00	0.00	0.00	0.00	3,809.35
Miscellaneous	0.00	0.00	0.00	19.00	0.00	19.00
Office Supplies	25.94	0.00	0.00	0.00	0.00	25.94
Payroll Expenses	671.10	0.00	0.00	0.00	0.00	671.10
Professional Fees						

Friends of the Museums of Florida History, Inc
Profit & Loss by Class
July 2020 through February 2021

	Gift Shops	Knott House	Membership	MFH	Restricted Account	TOTAL
Accounting	2,278.05	1,135.50	0.00	1,429.53	0.00	4,843.08
Auditing	0.00	2,750.01	0.00	5,499.99	0.00	8,250.00
Total Professional Fees	2,278.05	3,885.51	0.00	6,929.52	0.00	13,093.08
Workers Comp Insurance	-121.00	0.00	0.00	0.00	0.00	-121.00
Total General & Administrative Exp.	7,893.00	3,885.51	0.00	8,261.41	0.00	20,039.92
Knott House Restricted End.						
Landscape Maintenance	0.00	1,438.00	0.00	0.00	0.00	1,438.00
Total Knott House Restricted End.	0.00	1,438.00	0.00	0.00	0.00	1,438.00
Membership Expenses						
Newsletter	0.00	0.00	667.00	0.00	0.00	667.00
Printing and Reproduction	0.00	0.00	298.80	0.00	0.00	298.80
Total Membership Expenses	0.00	0.00	965.80	0.00	0.00	965.80
Total Expense	7,893.00	5,545.82	965.80	41,861.34	0.00	56,265.96
Net Ordinary Income	3,964.73	33,495.21	9,619.74	-27,513.38	0.00	19,566.30
Other Income/Expense						
Other Income						
Interest	0.00	0.00	0.00	0.00	4.73	4.73
Sales Tax Commission	15.47	0.00	0.00	0.00	0.00	15.47
Total Other Income	15.47	0.00	0.00	0.00	4.73	20.20
Net Other Income	15.47	0.00	0.00	0.00	4.73	20.20
Net Income	<u>3,980.20</u>	<u>33,495.21</u>	<u>9,619.74</u>	<u>-27,513.38</u>	<u>4.73</u>	<u>19,586.50</u>

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
July 2020 through February 2021

	Jul '20 - Feb 21	Jul '19 - Feb 20	\$ Change	% Change
Ordinary Income/Expense				
Income				
Contribution Income				
Donation Box				
Knott House	0.00	638.00	-638.00	-100.0%
MFH	0.00	10,843.70	-10,843.70	-100.0%
Total Donation Box	0.00	11,481.70	-11,481.70	-100.0%
Unrestricted Contributions	1,398.16	5,040.45	-3,642.29	-72.26%
Total Contribution Income	1,398.16	16,522.15	-15,123.99	-91.54%
Exhibit Income				
TREX	5,764.80	7,349.73	-1,584.93	-21.56%
Total Exhibit Income	5,764.80	7,349.73	-1,584.93	-21.56%
Education Program Income				
Poetry Programming	0.00	0.00	0.00	0.0%
Children's Day	0.00	1,117.24	-1,117.24	-100.0%
Emancipation Day	0.00	3,500.00	-3,500.00	-100.0%
Florida History Fair	17,195.00	2,525.00	14,670.00	580.99%
Knott House General Programming	589.76	279.00	310.76	111.38%
Misc. Educational Programming				
Misc. Ed. Programming-Other	0.00	563.71	-563.71	-100.0%
Misc. Educational Programing - Other	0.00	0.00	0.00	0.0%
Total Misc. Educational Programming	0.00	563.71	-563.71	-100.0%
Swing Dance	1,000.00	0.00	1,000.00	100.0%
Total Education Program Income	18,784.76	7,984.95	10,799.81	135.25%
Facility Use/Reception Income				
Rent from Cafe	0.00	265.87	-265.87	-100.0%
Total Facility Use/Reception Income	0.00	265.87	-265.87	-100.0%
Gift Shop Sales Income				
Service Fee-MFH CC Transactions	0.00	-9.68	9.68	100.0%
Knott House	0.00	14.88	-14.88	-100.0%
Museum	7,457.10	76,874.15	-69,417.05	-90.3%
New Capitol	478.42	22,072.64	-21,594.22	-97.83%
Old Capitol	26.95	17,889.80	-17,862.85	-99.85%
On-Line	7,485.86	6,773.33	712.53	10.52%
Gift Shop Sales Income - Other	0.00	-16.13	16.13	100.0%
Total Gift Shop Sales Income	15,448.33	123,598.99	-108,150.66	-87.5%
Grant Income				
FL Inspired-Delmas Foundation	0.00	5,000.00	-5,000.00	-100.0%
Total Grant Income	0.00	5,000.00	-5,000.00	-100.0%
Investment Income				
FMFH FL Cultural Endowment				
Unrealized Gain/Loss	-13,526.49	-10,136.69	-3,389.80	-33.44%
Dividends	6,257.43	13,273.22	-7,015.79	-52.86%
FMFH FL Cultural Endowment - Other	0.00	11,300.00	-11,300.00	-100.0%
Total FMFH FL Cultural Endowment	-7,269.06	14,436.53	-21,705.59	-150.35%
J. Charles Knott Endowment, Res				
Dividends	5,374.13	7,297.26	-1,923.13	-26.35%
Realized Gain/Loss	657.81	426.55	231.26	54.22%
Trustee Fees	-1,156.00	-746.78	-409.22	-54.8%
Unrealized Gain/Loss	4,908.48	-5,797.02	10,705.50	184.67%
J. Charles Knott Endowment, Res - Other	2,600.00	2,800.00	-200.00	-7.14%
Total J. Charles Knott Endowment, Res	12,384.42	3,980.01	8,404.41	211.17%
James Knott Endowment, Res.				
Dividends	8,123.66	8,215.39	-91.73	-1.12%
Realized Gain/Loss	2,079.93	3,697.53	-1,617.60	-43.75%
Trustee Fees	-1,512.80	-1,420.01	-92.79	-6.53%
Unrealized Gain/Loss	24,224.88	-15,230.65	39,455.53	259.05%
James Knott Endowment, Res. - Other	0.00	3,780.00	-3,780.00	-100.0%
Total James Knott Endowment, Res.	32,915.67	-957.74	33,873.41	3,536.81%
Total Investment Income	38,031.03	17,458.80	20,572.23	117.83%
Membership Income				
Membership Dues	10,585.54	8,831.99	1,753.55	19.86%
Total Membership Income	10,585.54	8,831.99	1,753.55	19.86%
Parking Income	0.00	3,597.00	-3,597.00	-100.0%
Total Income	90,012.62	190,609.48	-100,596.86	-52.78%
Cost of Goods Sold				
Change in Inventory Adjustment	-2,886.48	-1,357.36	-1,529.12	-112.65%
Cost of Goods Sold	0.00	0.00	0.00	0.0%
Purchases	6,477.08	50,684.87	-44,207.79	-87.22%
Total COGS	3,590.60	49,327.51	-45,736.91	-92.72%
Gross Profit	86,422.02	141,281.97	-54,859.95	-38.83%
Expense				
Restricted Contribution Expense				
Acquisition Fund	0.00	475.00	-475.00	-100.0%
Total Restricted Contribution Expense	0.00	475.00	-475.00	-100.0%
Grant Expense				
FL Inspired-Delmas Foundation	0.00	2,320.78	-2,320.78	-100.0%
Total Grant Expense	0.00	2,320.78	-2,320.78	-100.0%

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
July 2020 through February 2021

	Jul '20 - Feb 21	Jul '19 - Feb 20	\$ Change	% Change
Education Program Expenses				
KHM Spring Program	100.00	0.00	100.00	100.0%
Education Program Exp.-Other	100.00	142.39	-42.39	-29.77%
History at High Noon	0.00	24.61	-24.61	-100.0%
Children's Day	0.00	3,026.94	-3,026.94	-100.0%
Emancipation Day	0.00	130.20	-130.20	-100.0%
Exhibit Programming				
Florida Inspired (Risner)	0.00	3,488.40	-3,488.40	-100.0%
Quilt Show	0.00	144.18	-144.18	-100.0%
Total Exhibit Programming	0.00	3,632.58	-3,632.58	-100.0%
Florida History Fair	2,944.60	4,818.62	-1,874.02	-38.89%
Knott House General Programming	122.31	619.01	-496.70	-80.24%
Knott House Poetry Program	0.00	748.46	-748.46	-100.0%
Misc. Educational Programing				
Misc. Ed. Programming-Other	73.26	1,274.36	-1,201.10	-94.25%
Misc. Educational Programing - Other	137.02	0.00	137.02	100.0%
Total Misc. Educational Programing	210.28	1,274.36	-1,064.08	-83.5%
Outreach	0.00	125.00	-125.00	-100.0%
Second Saturday Family Program	0.00	100.44	-100.44	-100.0%
Swing Dance	0.00	401.34	-401.34	-100.0%
Third Thursday/Evening Programs	0.00	4,735.48	-4,735.48	-100.0%
Education Program Expenses - Other	24.99	0.00	24.99	100.0%
Total Education Program Expenses	3,502.18	19,779.43	-16,277.25	-82.29%
Exhibit Expenses				
Spirits of the Passage	25,000.00	0.00	25,000.00	100.0%
Florida Inspired (Risner)	0.00	400.00	-400.00	-100.0%
Alligators Dragons in Paradise	0.00	750.00	-750.00	-100.0%
Equipment/Supplies				
Forever Changed La Florida	0.00	569.99	-569.99	-100.0%
TREX Exhibits				
Maintenance/Shipping/Marketing	3,761.12	7,724.37	-3,963.25	-51.31%
New Exhibits	1,226.76	1,400.63	-173.87	-12.41%
Total TREX Exhibits	4,987.88	9,125.00	-4,137.12	-45.34%
Equipment/Supplies - Other	275.23	27.81	247.42	889.68%
Total Equipment/Supplies	5,263.11	9,722.80	-4,459.69	-45.87%
Total Exhibit Expenses	30,263.11	10,872.80	19,390.31	178.34%
Facility Use/Receptions Exp.				
Equipment/Supplies	56.95	295.60	-238.65	-80.73%
Total Facility Use/Receptions Exp.	56.95	295.60	-238.65	-80.73%
General & Administrative Exp.				
Point of sale/e-commerce system	0.00	499.00	-499.00	-100.0%
Other	5.36	50.00	-44.64	-89.28%
Advertising & Marketing	621.00	1,193.33	-572.33	-47.96%
Board Meeting Expense	27.89	73.52	-45.63	-62.07%
Depreciation	509.56	0.00	509.56	100.0%
FAW Meeting Notices	54.88	0.00	54.88	100.0%
Hospitality	0.00	87.50	-87.50	-100.0%
Licenses and Permits				
Div of Corp Non-profit	61.25	0.00	61.25	100.0%
Museum misc	368.00	787.26	-419.26	-53.26%
Licenses and Permits - Other	894.51	949.25	-54.74	-5.77%
Total Licenses and Permits	1,323.76	1,736.51	-412.75	-23.77%
Merchant Service Charge	3,809.35	9,094.92	-5,285.57	-58.12%
Miscellaneous	19.00	50.00	-31.00	-62.0%
Office Supplies	25.94	1,690.24	-1,664.30	-98.47%
Payroll Expenses	671.10	51,994.77	-51,323.67	-98.71%
Professional Fees				
Accounting	4,843.08	6,103.81	-1,260.73	-20.66%
Auditing	8,250.00	8,000.00	250.00	3.13%
Total Professional Fees	13,093.08	14,103.81	-1,010.73	-7.17%
Travel	0.00	732.02	-732.02	-100.0%
Workers Comp Insurance	-121.00	1,338.00	-1,459.00	-109.04%
Total General & Administrative Exp.	20,039.92	82,643.62	-62,603.70	-75.75%
Knott House Restricted End.				
Emergency Maintenance	0.00	389.50	-389.50	-100.0%
Landscape Maintenance	1,438.00	1,705.00	-267.00	-15.66%
Total Knott House Restricted End.	1,438.00	2,094.50	-656.50	-31.34%
Membership Expenses				
Membership Expenses-other	0.00	135.51	-135.51	-100.0%
Newsletter	667.00	1,167.36	-500.36	-42.86%
Printing and Reproduction	298.80	240.77	58.03	24.1%
Receptions and Events	0.00	1,642.72	-1,642.72	-100.0%
Total Membership Expenses	965.80	3,186.36	-2,220.56	-69.69%
Volunteer Program				
Volunteer Recognition	0.00	186.30	-186.30	-100.0%
Total Volunteer Program	0.00	186.30	-186.30	-100.0%
Total Expense	56,265.96	121,854.39	-65,588.43	-53.83%
Net Ordinary Income	30,156.06	19,427.58	10,728.48	55.22%

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
July 2020 through February 2021

	<u>Jul '20 - Feb 21</u>	<u>Jul '19 - Feb 20</u>	<u>\$ Change</u>	<u>% Change</u>
Other Income/Expense				
Other Income				
Interest	4.73	35.48	-30.75	-86.67%
Sales Tax Commission	15.47	188.56	-173.09	-91.8%
Total Other Income	<u>20.20</u>	<u>224.04</u>	<u>-203.84</u>	<u>-90.98%</u>
Net Other Income	20.20	224.04	-203.84	-90.98%
Net Income	<u><u>30,176.26</u></u>	<u><u>19,651.62</u></u>	<u><u>10,524.64</u></u>	<u><u>53.56%</u></u>