

Friends of the Museums of Florida History, Inc
DRAFT BUDGET, 2021-2022

Expense Line Item Est. Exps. 2021-22 Expenses To Date* Revenue To Date* Estimated Revenue Funding Source(s)
 *Based on April 30, 2021 details

Education Programs

Education Programs					*Estimated based on 2019-20 income
Programming					
Children's Day	\$4,000.00	\$0.00			Ticket sales(\$1000), FHS (\$500), Rollover from 20-21 (\$2500)
Outreach	\$200.00	\$0.00			Rollover from 20-21 (\$200)
Evening Programs	\$9,000.00	\$0.00			Don. box(\$3500), Sponsorship (\$1000), Rollover from 20-21 (\$4500)
Second Saturday Family Program	\$400.00	\$0.00			Rollover from 20-21 (\$400)
History at High Noon/Daytime Program	\$200.00	\$0.00			Rollover from 20-21 (\$200)
Education Program expenses - other	\$1,000.00	\$24.99			Rollover from 20-21 (\$950), Donation box (\$50)
Subtotal	\$14,800.00	\$24.99			
Exhibit Programming					
Lure of Florida Fishing	\$1,000.00	\$0.00			Donation box (\$1000)
Beyond the Vote	\$3,000.00	\$0.00			Delmas Foundation Grant (\$3000)
Spirits of the Passage	\$20,000.00	\$0.00			Sponsorships/grants (\$20,000)
Misc. exhibit programming	\$1,000.00	\$0.00			Rollover from 20-21 (\$1000)
Subtotal	\$25,000.00	\$0.00			
Misc. Educational Programming					
Misc. Educational Programming - Other	\$1,800.00	\$510.28			Program fees (\$500), Donation box (\$325), Rollover from 20-21 (\$975)
Family Guide for Permanent Exhibits	\$6,600.00	\$0.00			Designated funds from FHS (\$6600), Rolled over from 19-20 and 20-21
Subtotal	\$8,400.00	\$510.28			
			\$0.00	\$1,000.00	Children's Day ticket sales (January)
			\$0.00	\$500.00	Program fees
			\$0.00	\$4,875.00	Donation Box
			\$0.00	\$7,100.00	From FL History Shop
			\$3,000.00	\$3,000.00	Delmas Foundation Grant
			\$10,725.00	\$10,725.00	Funds Rolled Over from 20-21 Budget
				\$21,000.00	Donations, Sponsorships (NEED TO RAISE)
Subtotal Education	\$48,200.00	\$535.27	\$13,725.00	\$48,200.00	
Florida History Day					
Florida History Day - May 2022	\$36,325.00	\$2,944.60	\$7,195.00	\$17,825.00	Prog. Fees; Donations, merchandise sales
				\$8,500.00	Tourist Development Council grant
				\$10,000.00	Sponsorships
Subtotal Florida History Day	\$36,325.00	\$2,944.60	\$7,195.00	\$36,325.00	
Knott House					
20th of May	\$6,000.00	\$0.00	\$0.00	\$6,000.00	Sponsorships/Grants (\$4000), Rollover from 20-21 (\$2000)
Spring Program	\$400.00	\$118.00	\$0.00	\$400.00	Rollover from 20-21 (\$250), Donation box (\$150)
Swing Dance	\$2,000.00	\$0.00	\$0.00	\$2,000.00	Cult Prog Endow. (\$1000), Sponsorship (\$1000)
General Programming	\$3,000.00	\$122.31	\$0.00	\$3,000.00	Rollover from 20-21 (\$2500), James Knott Endowment (\$500)
Total Knott House	\$11,400.00	\$240.31	\$0.00	\$11,400.00	
					\$1,000 total from Cultural Programming Endowment
					\$500 total from James Knott Endowment
Total All Programming	\$95,925.00	\$3,720.18	\$20,920.00	\$95,925.00	

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Exhibits

Exhibits					
Exhibits					
Lure of Florida Fishing	\$500.00	\$0.00		\$500.00	Donation box (\$500)
Beyond the Vote	\$500.00	\$0.00	\$500.00	\$500.00	Delmas Foundation Grant (\$500)
Spirits of the Passage	\$5,000.00	\$0.00		\$5,000.00	Unrestricted funds/Sponsorship/Grant
Subtotal	\$6,000.00	\$0.00			

Equipment/Supplies					
Equipment/Supplies					
Permanent exhibit	\$19,743.01	\$569.99	\$19,743.01	\$19,743.01	Restricted funds raised for permanent exhibit-Forever Changed
TREX Exhibits					
New Exhibits (including add't to existing)	\$7,000.00	\$1,226.76			
Maintenance/Shipings/Marketing	\$15,000.00	\$4,682.51			
Equipment/Supplies - other	\$750.00	\$275.23	\$5,764.80	\$22,750.00	TREX: Program fees (\$12,050), Rollover (\$10,700)
Subtotal	\$42,493.01	\$6,754.49			Restricted funds released for permanent exhibit-Forever Changed; total in checking account: \$33,364.20

Total Exhibit	\$48,493.01	\$6,754.49	\$26,007.81	\$48,493.01	
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Collections Acquisition

Collections Acquisition					
Collections Acquisition					
Artifacts for Museum's permanent collection	\$4,300.00	\$0.00	\$4,300.00	\$4,300.00	Rollover from 20-21
Total Collections Acquisition	\$4,300.00	\$0.00	\$4,300.00	\$4,300.00	

Facility Use/Receptions

Facility Use/Receptions					
Facility Use/Receptions					
Equipment/Supplies	\$800.00	\$236.95		\$800.00	Café rent (\$800)
Café rent	\$0.00		\$0.00	\$0.00	
Total Facility Use/Receptions	\$800.00	\$236.95	\$0.00	\$800.00	Café rent

General & Administrative

General & Administrative					
General & Administrative					
Registration	\$150.00	\$0.00			
Board Meeting Expense	\$200.00	\$27.89			
Advertising & Marketing	\$2,500.00	\$621.00			Split Cost with History Shop
FAW Meeting Notices	\$135.00	\$84.84			
Licenses and Permits					
Museum miscellaneous (music)	\$1,400.00	\$542.51			Split Cost with History Shop
Dept. of Agriculture/Charitable Cont.	\$275.00	\$0.00			Actual filing fee-need to leave as is-if we have to file
Div. of Corporations/Non-Profit	\$61.25	\$61.25			Actual filing fee-need to leave as is
Miscellaneous	\$100.00	\$19.00			
General & Administrative Exp. - other	\$100.00	\$0.00			
Subtotal	\$4,921.25	\$1,356.49		\$4,921.25	Parking fees (\$1946.25), rollover (\$2975), rent from café if applicable

Hospitality					
Hospitality					
DOS Employee Programs	\$1,000.00	\$0.00	\$0.00	\$1,000.00	Parking fees (\$1000)
Hospitality - other	\$200.00	\$0.00	\$0.00	\$200.00	Rollover from 20-21
Subtotal	\$1,200.00	\$0.00	\$0.00	\$1,200.00	

Professional Fees					
Professional Fees					
Accounting	\$3,000.00	\$1,651.24		\$3,000.00	Cultural Endowment (\$3000)
Auditing	\$3,000.00	\$5,499.99		\$3,000.00	Cultural Endowment (\$3000)
Subtotal	\$6,000.00	\$7,151.23			

			\$0.00	\$12,921.25	Parking fees (\$2946.25), Cultural Endowment (\$6000), Donation box (\$1550), Rollover (\$3175)
Total Facility Use and G & A	\$12,921.25	\$8,744.67	\$0.00	\$12,921.25	

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Knott House Restricted Endowment

Knott House Restricted Endowment					
Designated Maintenance Projects	\$3,500.00	\$0.00	\$3,500.00	\$3,500.00	\$3500 rollover from 20-21
Emergency Maintenance	\$2,000.00	\$0.00	\$1,570.00	\$2,000.00	\$2000 rollover from 20-21
Landscape Maintenance	\$3,900.00	\$1,748.00	\$2,700.00	\$2,700.00	\$3400 from James Knott Endow.; \$500 rollover
Subtotal	\$9,400.00	\$1,748.00	\$7,770.00	\$9,400.00	
Accounting	\$3,000.00	\$1,232.21	\$3,000.00	\$3,000.00	\$2000 from J. Charles Knott Endowment; rollover (\$1000)
Auditing	\$3,000.00	\$2,750.01	\$3,000.00	\$3,000.00	\$3000 from James Knott Endowment
Subtotal	\$6,000.00	\$3,982.22	\$6,000.00	\$6,000.00	
Total Knott House Restricted Endow.	\$15,400.00	\$5,730.22	\$13,770.00	\$15,400.00	

Membership

Membership					
Newsletter	\$2,400.00	\$1,000.50	\$10,585.54	\$2,400.00	Paid by Membership dues
Printing and Reproduction	\$750.00	\$298.80		\$750.00	Paid by Membership dues
Receptions and Events	\$2,000.00	\$0.00		\$2,000.00	Unrestricted contributions, Director's Society memberships
Membership Expenses - other	\$150.00	\$0.00		\$150.00	Paid by Membership dues
Total Membership	\$5,300.00	\$1,299.30	\$10,585.54	\$5,300.00	additional membership income designated for temporary exhibits

Special Events

Special Event					
FL Heritage Month	\$0.00	\$0.00	\$0.00	\$0.00	Sponsorships raised by DOS
Board initiated fundraiser	\$2,790.00	\$0.00	\$0.00	\$2,790.00	Sponsorships; ticket, food & beverage sales
Total Special Event	\$2,790.00	\$0.00	\$0.00	\$2,790.00	Sponsorships, Donations (NEED TO RAISE)

Volunteer Program

Volunteer Program					
Volunteer Dinner	\$700.00	\$0.00			Rollover from 20-21
Volunteer Luncheon	\$50.00	\$0.00			
Volunteer Refreshments	\$200.00	\$0.00			
Volunteer Recognition	\$500.00	\$0.00			
Volunteer Training	\$300.00	\$0.00			
Knott House volunteers	\$100.00	\$0.00			
Total Volunteer Program	\$1,850.00	\$0.00	\$1,850.00	\$1,850.00	Donation Box Revenue- \$1850

Total Exp./Income for MFH	\$186,979.26	\$22,266.64	\$67,133.35	\$186,979.26	Total in MFH account \$232,728.96;
					in KHM account \$22,350.34
Total amount to be raised				\$44,500.00	

Expense Line Item

Est. Exps. 2021-22 Expenses to Date*

Funding Source(s)

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History Shop

General & Administrative Expenses

Workers Comp Insurance	\$2,000.00	\$538.00			Shop revenue
Advertising & Marketing	\$500.00	\$0.00			Rollover from 19-20
Depreciation	\$5,110.00	\$509.56			Shop revenue
Filing Fees	\$0.00	\$0.00			Shop revenue
Freight Charges	\$0.00	\$0.00			Shop revenue
Licenses, Permits, Staff Parking	\$900.00	\$720.00			Shop revenue
Merchant Service Charge	\$8,000.00	\$3,809.35			As needed; Shop revenue
Point of sale/e-commerce system	\$4,200.00	\$3,662.40			Shop revenue
Office Supplies	\$3,500.00	\$25.94			Shop revenue
Payroll Expenses	\$75,000.00	\$671.10			Shop revenue
Professional Development	\$0.00	\$0.00			Shop revenue
Total G & A Expenses	\$99,210.00	\$9,936.35			

Professional Fees

Accounting	\$4,500.00	\$2,278.05			Shop revenue: Split total cost with MFH & KHM
Auditing	\$3,000.00	\$0.00			Shop revenue: Split total cost with MFH & KHM
Subtotal	\$7,500.00	\$2,278.05			

Travel, Work-related

Travel	\$1,000.00	\$0.00			Shop revenue
Subtotal	\$1,000.00	\$0.00			

Total Est. Expenses	\$107,710.00	\$12,214.40			Total in account \$17,415.79
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Income	YTD	FY 19-20 (Audit)
Museum	\$7,457.10	\$82,692.00
New Capitol	\$478.42	\$24,061.00
Historic Capitol	\$26.95	\$19,596.00
On-Line and Knott House	\$7,485.86	\$10,081.00
Total Income	\$15,448.33	\$136,430.00
Total COGS	\$3,590.60	\$62,272.00
Gross profit	\$11,857.73	\$74,158.00
Other Income, Sales tax commission	\$15.47	\$254.00
Gross profit & Other Income total	\$11,873.20	\$74,412.00
Expenses	\$12,214.40	\$84,979.00
Net Income	-\$341.20	-\$10,567.00

Payroll, FHS share of professional fees, workers comp, office supplies, merchant fees, travel, depreciation, advertising, other