

Friends of the Museums of Florida History, Inc
Balance Sheet Prev Year Comparison
As of February 29, 2020

	<u>Feb 29, 20</u>	<u>Feb 28, 19</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
Deposits in Transit	0.00	1,393.90	-1,393.90	-100.0%
Wells Fargo-Viva Florida Restri	33,364.20	33,934.19	-569.99	-1.68%
Wells Fargo - Restricted Acc't	80,306.68	80,252.93	53.75	0.07%
Wells Fargo - FMFH	236,491.45	204,279.97	32,211.48	15.77%
Wells Fargo - FL History Shop	40,492.73	39,133.67	1,359.06	3.47%
Wells Fargo - Knott House	24,515.48	17,503.46	7,012.02	40.06%
Cash Drawer	250.00	250.00	0.00	0.0%
PayPal Account	628.37	1,601.42	-973.05	-60.76%
Total Checking/Savings	<u>416,048.91</u>	<u>378,349.54</u>	<u>37,699.37</u>	<u>9.96%</u>
Accounts Receivable				
A/R FMFH	143.00	0.00	143.00	100.0%
Accounts Receivable	74.90	44.95	29.95	66.63%
Total Accounts Receivable	<u>217.90</u>	<u>44.95</u>	<u>172.95</u>	<u>384.76%</u>
Other Current Assets				
Inventory	103,249.12	95,364.34	7,884.78	8.27%
Total Other Current Assets	<u>103,249.12</u>	<u>95,364.34</u>	<u>7,884.78</u>	<u>8.27%</u>
Total Current Assets	<u>519,515.93</u>	<u>473,758.83</u>	<u>45,757.10</u>	<u>9.66%</u>
Fixed Assets				
Accumulated Depreciation	-43,722.19	-43,818.29	96.10	0.22%
Equipment				
Furniture & Fixtures	34,281.59	34,281.59	0.00	0.0%
Office Equipment	5,990.51	5,990.51	0.00	0.0%
Total Equipment	<u>40,272.10</u>	<u>40,272.10</u>	<u>0.00</u>	<u>0.0%</u>
Renovations	8,599.15	8,599.15	0.00	0.0%
Total Fixed Assets	<u>5,149.06</u>	<u>5,052.96</u>	<u>96.10</u>	<u>1.9%</u>
Other Assets				
FMFH FL Cultural Endowment	629,509.53	628,839.05	670.48	0.11%
James Knott Endowment-W	194,607.24	180,129.52	14,477.72	8.04%
JCharles Knott Endow-W	156,987.89	145,624.93	11,362.96	7.8%
Total Other Assets	<u>981,104.66</u>	<u>954,593.50</u>	<u>26,511.16</u>	<u>2.78%</u>
TOTAL ASSETS	<u><u>1,505,769.65</u></u>	<u><u>1,433,405.29</u></u>	<u><u>72,364.36</u></u>	<u><u>5.05%</u></u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable-FMFH	0.00	357.30	-357.30	-100.0%
Accounts Payable-Gift Shop	1,369.07	1,835.12	-466.05	-25.4%
Total Accounts Payable	<u>1,369.07</u>	<u>2,192.42</u>	<u>-823.35</u>	<u>-37.55%</u>
Credit Cards				
Bank of America #0096	1,577.35	0.00	1,577.35	100.0%
Bank of America #8278	1,053.72	0.00	1,053.72	100.0%

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	<u>Feb 29, 20</u>	<u>Feb 28, 19</u>	<u>\$ Change</u>	<u>% Change</u>
Bank of America #0520	1,079.45	1,610.04	-530.59	-32.96%
Bank of America #8542	75.00	-379.68	454.68	119.75%
Total Credit Cards	3,785.52	1,230.36	2,555.16	207.68%
Other Current Liabilities				
Gift Cards	440.76	460.76	-20.00	-4.34%
Payroll Liabilities	0.00	7.01	-7.01	-100.0%
Sales Tax Payable	0.00	1,378.89	-1,378.89	-100.0%
Total Other Current Liabilities	440.76	1,846.66	-1,405.90	-76.13%
Total Current Liabilities	5,595.35	5,269.44	325.91	6.19%
Total Liabilities	5,595.35	5,269.44	325.91	6.19%
Equity				
Permanently Restricted				
FMFH Inc. FL Cultural Endowment	600,000.00	600,000.00	0.00	0.0%
Total Permanently Restricted	600,000.00	600,000.00	0.00	0.0%
Temp Restricted Net Assets				
Poetry Programming	975.00	0.00	975.00	100.0%
KHM Radio Program	1,000.00	0.00	1,000.00	100.0%
Educational Programs	5,000.00	5,000.00	0.00	0.0%
Acquisition Fund	4,775.00	5,000.00	-225.00	-4.5%
Support Your ST History Museum	142.00	142.00	0.00	0.0%
Knott House Temp Restricted	32,093.00	25,275.00	6,818.00	26.98%
General Support	2,000.00	1,000.00	1,000.00	100.0%
Viva Florida 500	29,146.00	29,146.00	0.00	0.0%
JCharles Knott Endow	152,308.00	148,510.00	3,798.00	2.56%
James Knott Endowment	188,297.00	179,695.00	8,602.00	4.79%
Women's History Collection Fund	927.00	927.00	0.00	0.0%
Total Temp Restricted Net Assets	416,663.00	394,695.00	21,968.00	5.57%
Unrestricted Net Assets				
Florida Heritage Education	4,296.31	4,296.31	0.00	0.0%
Net Gift Shop Earnings	86,038.00	94,302.00	-8,264.00	-8.76%
Operations	240,829.76	212,159.90	28,669.86	13.51%
TREX Program	106,877.00	111,145.00	-4,268.00	-3.84%
Total Unrestricted Net Assets	438,041.07	421,903.21	16,137.86	3.83%
Net Income	45,470.23	11,537.64	33,932.59	294.1%
Total Equity	1,500,174.30	1,428,135.85	72,038.45	5.04%
TOTAL LIABILITIES & EQUITY	<u>1,505,769.65</u>	<u>1,433,405.29</u>	<u>72,364.36</u>	<u>5.05%</u>

Friends of the Museums of Florida History, Inc
Budget vs Actual EXPENSE July 2019 thru February 2020

Expense Line Item	Estimated Expense	Jul-Feb 20	Over Budget	% of Budget
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Education Programs

Programming				
Children's Day	\$4,000.00	\$3,026.94	-\$973.06	75.67%
Outreach	\$650.00	\$125.00	-\$525.00	19.23%
Evening Programs	\$10,000.00	\$3,766.11	-\$6,233.89	37.66%
Second Saturday Family Program	\$400.00	\$100.44	-\$299.56	25.11%
History at High Noon/Daytime Program	\$200.00	\$0.00	-\$200.00	0.00%
Education Program expenses - other	\$1,000.00	\$142.39	-\$857.61	14.24%
Subtotal	\$16,250.00	\$7,160.88	-\$9,089.12	44.07%

Exhibit Programming				
Capital City Quilt Show	\$200.00	\$144.18	-\$55.82	72.09%
<i>Alligators: Dragons in Paradise</i>	\$300.00	\$0.00	-\$300.00	0.00%
Florida Landscape Art (Risner Exhibit)	\$3,000.00	\$3,488.40	\$488.40	116.28%
Misc. exhibit programming	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Subtotal	\$4,500.00	\$3,632.58	-\$867.42	80.72%

Misc. Educational Programming				
Misc. Educational Programming - Other	\$1,800.00	\$1,274.36	-\$525.64	70.80%
Family Guide for Permanent Exhibits	\$6,600.00	\$0.00	-\$6,600.00	0.00%
Subtotal	\$8,400.00	\$1,274.36	-\$7,125.64	15.17%

Subtotal Education	\$29,150.00	\$12,067.82	-\$17,082.18	41.40%
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Florida History Day				
Florida History Day-May 2020	\$41,325.00	\$4,818.62	-\$36,506.38	11.66%
Subtotal Florida History Day	\$41,325.00	\$4,818.62	-\$36,506.38	11.66%

Knott House				
Poetry Program	\$1,400.00	\$748.46	-\$651.54	53.46%
Emancipation Day	\$4,500.00	\$105.20	-\$4,394.80	2.34%
Valentine Program	\$450.00	\$0.00	-\$450.00	0.00%
Swing Dance	\$2,000.00	\$401.34	-\$1,598.66	20.07%
General Programming	\$2,700.00	\$644.01	-\$2,055.99	23.85%
Subtotal	\$11,050.00	\$1,899.01	-\$9,150.99	17.19%

Total All Programming	\$81,525.00	\$18,785.45	-\$62,739.55	23.04%
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Exhibits

Exhibits				
Capital City Quilt Show	\$500.00	\$0.00	-\$500.00	0.00%
Dragons in Paradise	\$1,000.00	\$750.00	-\$250.00	75.00%
FL Landscape Art (Risner Exhibit)	\$4,500.00	\$400.00	-\$4,100.00	8.89%
Subtotal	\$6,000.00	\$1,150.00	-\$4,850.00	19.17%

Equipment/Supplies				
Permanent Exhibit	\$20,313.00	\$569.99	-\$19,743.01	2.81%
TREX Exhibits				
New Exhibits (including add't to existing)	\$7,000.00	\$1,400.63	-\$5,599.37	20.01%
Maintenance/Shipments/Marketing	\$15,000.00	\$7,724.37	-\$7,275.63	51.50%
Equipment/Supplies - other	\$750.00	\$27.81	-\$722.19	3.71%
Subtotal	\$43,063.00	\$9,722.80	-\$33,340.20	22.58%

Total Exhibit	\$49,063.00	\$10,872.80	-\$38,190.20	22.16%
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Collections Acquisition

Collections Acquisition				
Artifacts for Museum's permanent collection	\$4,775.00	\$0.00	-\$4,775.00	0.00%
Total Collections Acquisition	\$4,775.00	\$0.00	-\$4,775.00	0.00%

Facility Use/Receptions

Facility Use/Receptions				
Deposit Refunds	\$0.00	\$0.00	\$0.00	0.00%
Equipment/Supplies	\$800.00	\$0.00	-\$800.00	0.00%
The Egg Express Rent	\$0.00	\$0.00	\$0.00	0.00%
Total Facility Use/Receptions	\$800.00	\$0.00	-\$800.00	0.00%

General & Administrative

General & Administrative				
Registration	\$150.00	\$0.00	-\$150.00	0.00%
Board Meeting Expense	\$200.00	\$73.52	-\$126.48	36.76%
Advertising and Marketing	\$2,500.00	\$1,193.33	-\$1,306.67	47.73%
FAW Meeting Notices	\$135.00	\$0.00	-\$135.00	0.00%
Licenses and Permits				
Museum miscellaneous (music)	\$1,400.00	\$787.26	-\$612.74	56.23%
Dept. of Agriculture/Charitable Cont.	\$275.00	\$0.00	-\$275.00	0.00%
Div. of Corporations/Non-Profit	\$61.25	\$61.25	\$0.00	100.00%
Miscellaneous	\$100.00	\$50.00	-\$50.00	50.00%
General & Administrative Exp. - other	\$100.00	\$50.00	-\$50.00	50.00%
Subtotal	\$4,921.25	\$2,215.36	-\$2,705.89	45.02%

Hospitality

DOS Employee Programs	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Hospitality - other	\$200.00	\$87.50	-\$112.50	43.75%
Subtotal	\$1,200.00	\$87.50	-\$1,112.50	7.29%

Professional Fees

Accounting	\$3,000.00	\$1,494.40	-\$1,505.60	49.81%
Auditing	\$3,000.00	\$2,666.67	-\$333.33	88.89%
Subtotal	\$6,000.00	\$4,161.07	-\$1,838.93	69.35%

Total General & Administrative	\$12,921.25	\$6,463.93	-\$6,457.32	50.03%
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Knott House Restricted Endowment

Knott House Restricted Endowment				
Designated Maintenance Projects	\$3,500.00	\$0.00	-\$3,500.00	0.00%
Emergency Maintenance	\$2,000.00	\$389.50	-\$1,610.50	19.48%
Landscape Maintenance	\$2,700.00	\$1,705.00	-\$995.00	63.15%
Subtotal	\$8,200.00	\$2,094.50	-\$6,105.50	25.54%
Accounting	\$3,000.00	\$1,225.96	-\$1,774.04	40.87%
Auditing	\$3,000.00	\$2,666.67	-\$333.33	88.89%
Subtotal	\$6,000.00	\$3,892.63	-\$2,107.37	64.88%
Total Knott House Rest. Endow.	\$14,200.00	\$5,987.13	-\$8,212.87	42.16%

Membership

Membership				
Newsletter	\$2,400.00	\$1,167.36	-\$1,232.64	48.64%
Printing and Reproduction	\$250.00	\$240.77	-\$9.23	96.31%
Receptions and Events	\$2,000.00	\$1,642.72	-\$357.28	82.14%
Membership Expenses - other	\$150.00	\$135.51	-\$14.49	90.34%
Total Membership	\$4,800.00	\$3,186.36	-\$1,613.64	66.38%

Special Events

Special Event				
FL Heritage Month Gala Exp.	\$0.00	\$0.00	\$0.00	0.00%
Board initiated fundraiser	\$2,790.00	\$0.00	-\$2,790.00	0.00%
Total Special Event	\$2,790.00	\$0.00	-\$2,790.00	0.00%

Volunteer Program

Volunteer Program				
Volunteer Dinner	\$700.00	\$0.00	-\$700.00	0.00%
Volunteer Luncheon	\$50.00	\$0.00	-\$50.00	0.00%
Volunteer Refreshments	\$200.00	\$0.00	-\$200.00	0.00%
Volunteer Recognition	\$500.00	\$186.30	-\$313.70	37.26%
Volunteer Training	\$300.00	\$0.00	-\$300.00	0.00%
Knott House volunteers	\$100.00	\$0.00	-\$100.00	0.00%
Total Volunteer Program	\$1,850.00	\$186.30	-\$1,663.70	10.07%

Total Expenses for MFH	\$167,149.25	\$45,481.97	-\$121,667.28	27.21%
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Expense Line Item	Estimated Expense	Jul-Feb 20	Over Budget	% of Budget
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History Shop

General & Administrative Expenses				
Workers Comp Insurance	\$2,000.00	\$1,338.00	-\$662.00	66.90%
Advertising & Marketing	\$500.00	\$0.00	-\$500.00	0.00%
Depreciation	\$5,110.00	\$0.00	-\$5,110.00	0.00%
Filing Fees	\$0.00	\$0.00	\$0.00	0.00%
Freight Charges	\$0.00	\$0.00	\$0.00	0.00%
Licenses and Permits, Staff Parking	\$900.00	\$888.00	-\$12.00	98.67%
Merchant Service Charge	\$8,000.00	\$7,599.43	-\$400.57	94.99%
Point of sale/e-commerce system	\$4,000.00	\$0.00	-\$4,000.00	0.00%
Miscellaneous (other)	\$1,300.00	\$0.00	-\$1,300.00	0.00%
Office Supplies	\$3,500.00	\$1,685.83	-\$1,814.17	48.17%
Payroll Expenses	\$75,000.00	\$45,141.16	-\$29,858.84	60.19%
Professional Development	\$0.00	\$0.00	\$0.00	0.00%
Total G & A Expenses	\$100,310.00	\$56,652.42	-\$43,657.58	56.48%

Professional Fees				
Accounting	\$4,500.00	\$3,383.45	-\$1,116.55	75.19%
Auditing	\$3,000.00	\$2,666.66	-\$333.34	88.89%
Total Professional Fee	\$7,500.00	\$6,050.11	-\$1,449.89	80.67%

Travel				
Travel	\$1,700.00	\$732.02	-\$967.98	43.06%
Total Travel	\$1,700.00	\$732.02	-\$967.98	43.06%

Total Est. Expenses for FHS	\$109,510.00	\$63,434.55	-\$46,075.45	57.93%
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Total of MFH & FHS	\$276,659.25	\$108,916.52	-\$167,742.73	39.37%
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**Friends of the Museums of Florida History, Inc
Budget vs Actual Revenue July thru February 2020**

Expense Line Item Estimated Expense Estimated Income* Jul-Feb 2020 Difference Percentage Funding Source(s)
*Estimated based on 2018-19 income

Education Programs

Programming

Children's Day	\$4,000.00					Ticket Sales(\$700); FHS (\$2,100); Sponsorship (\$1,200)
Outreach	\$650.00					Unrestricted contributions rollover (\$650)
Evening Programs	\$10,000.00					FHS (\$1,000), Don. Box (\$4,500), Sponsorship (\$2,500), Cultural Endowment (\$2,000)
Second Saturday Family Program	\$400.00					Unrestricted contributions rollover (\$400)
History at High Noon	\$200.00					Unrestricted contributions rollover (\$200)
Education Program expenses - other	\$1,000.00					Unrestricted contributions rollover (\$1,000)
Subtotal	\$16,250.00					

Exhibit Programming

Capital City Quilt Show	\$200.00					Donation Box(\$200)
Alligators: Dragons in Paradise	\$300.00					Donation Box(\$300)
Florida Landscape Art (Risner Exhibit)	\$3,000.00					Donation Box(\$3,000)
Misc. exhibit programming	\$1,000.00					Donation Box(\$1,000)
Subtotal	\$4,500.00					

Misc. Educational Programming

Misc. Educational Programming - Other	\$1,800.00					Program fees (\$800), Donation box (\$650), Rollover from 18-19 (\$350)
Family Guide for Permanent Exhibits	\$6,600.00					Designated funds from FHS (\$6,600)
Subtotal	\$8,400.00					

		\$700.00	\$1,117.24	\$417.24	159.6%	Children's Day ticket sales (January)
		\$800.00	\$563.71	-\$236.29	70.5%	Program fees
		\$2,600.00	\$2,600.00	\$0.00	100.0%	Unrestricted Contributions rolled over from 18-19
		\$9,650.00	\$9,650.00	\$0.00	100.0%	Donation Box
		\$9,700.00	\$0.00	-\$9,700.00	0.0%	From FHS
		\$2,000.00	\$2,000.00	\$0.00	100.0%	Funds from Cultural Endowment
		\$3,700.00	\$0.00	-\$3,700.00	0.0%	Donations, Sponsorships (Need to raise)
Subtotal Education	\$29,150.00	\$29,150.00	\$15,930.95	-\$13,219.05	54.7%	

Florida History Day

Florida History Day - May 2020	\$41,325.00	\$17,825.00	\$2,525.00	-\$15,300.00	14.2%	Prog. fees; Donations, merchandise sales
		\$15,000.00	\$0.00	-\$15,000.00	0.0%	Donations, Sponsorships (CareerSource Florida Sponsorship)
		\$8,500.00	\$0.00	-\$8,500.00	0.0%	Tourism Development Council grant (arrives in June)
Subtotal Florida History Fair	\$41,325.00	\$41,325.00	\$2,525.00	-\$38,800.00	6.1%	

Knott House

Poetry Program	\$1,400.00	\$1,400.00	\$485.00	-\$915.00	34.64%	Prog. income(\$700); Donation Box (\$485); James Knott (\$215)
Emancipation Day	\$4,500.00	\$4,500.00	\$6,500.00	\$2,000.00	144.44%	Sponsorship/Grants (\$3500); Cultural Endow. (\$1000)
Valentine Program	\$450.00	\$450.00	\$0.00	-\$450.00	0.00%	Prog. Fees (tickets\$150); Cultural Endow. (\$300)
Swing Dance	\$2,000.00	\$2,000.00	\$2,000.00	\$0.00	100.00%	Cultural Endowment (\$2000)
General Programming	\$2,700.00	\$2,700.00	\$1,432.00	-\$1,268.00	53.04%	Sponsorship (\$1000), Donation box (\$635), 18-19 Donations (\$500), JK (\$565)
Total Knott House	\$11,050.00	\$11,050.00	\$10,417.00	-\$633.00	94.27%	

\$3,300 from Cultural Endowment
\$780 from James Knott Endowment

Total All Programming	\$81,525.00	\$81,525.00	\$28,872.95	-\$52,652.05	35.4%	
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Expense Line Item Estimated Expense Estimated Income* Jul-Feb 2020 Difference Percentage Funding Source(s)
 *Estimated based on 2018-19 income

Exhibits

Exhibits					
Capital City Quilt Show	\$500.00				
Dragons in Paradise	\$1,000.00				
Florida Landscape Art (Risner Exhibit)	\$4,500.00				
Subtotal	\$6,000.00				

Equipment/Supplies							
Permanent exhibit	\$20,313.00				Restricted funds released for Forever Changed; total in account-\$33,934		
TREX Exhibits			\$7,349.73				
New Exhibits (including add'l to existing)	\$7,000.00						
Maintenance/Shipings/Marketing	\$15,000.00						
Equipment/Supplies - other	\$750.00						
Subtotal	\$43,063.00						
			\$20,313.00	\$20,313.00	\$0.00	100.00%	Restricted funds raised for Forever Changed
			\$22,750.00	\$18,099.73	-\$4,650.27	79.56%	TREX: Program fees (\$12,000); rollover (\$10,000), 18-19 cont. (\$750)
			\$6,000.00	\$6,000.00	\$0.00	100.00%	Donations (\$1000 from donation box); Sponsorships (\$5,000, need to raise)

Total Exhibit	\$49,063.00	\$49,063.00	\$44,412.73	-\$4,650.27	90.5%	
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Facility Use/Receptions

Facility Use/Receptions					
Deposit Refunds	\$0.00				Refunded back to vendor as appropriate
Equipment/Supplies	\$800.00				Paid by restaurant rent
The Egg Express Rent	\$0.00	\$8,800.00	\$285.28		Based on average of \$800 per month x 12 months (minus \$800 for E/S)
Total Facility Use/Receptions	\$800.00	\$8,800.00	\$285.28		Restaurant Rent and rentals

General & Administrative

General & Administrative					
Registration	\$150.00				Split Cost with History Shop
Board Meeting Expense	\$200.00				
Advertising & Marketing	\$2,500.00				Split Cost with History Shop
FAW Meeting Notices	\$135.00				
Licenses and Permits					
Museum miscellaneous (music)	\$1,400.00				Split Cost with History Shop
Dept. of Agriculture/Charitable Cont.	\$275.00				
Div. of Corporations/Non-Profit	\$61.25				
Miscellaneous	\$100.00				
General & Administrative Exp. - other	\$100.00				
Subtotal	\$4,921.25				Total parking fees (\$4921.25); rent from café if applicable

Hospitality					
DOS Employee Programs	\$1,000.00	\$1,000.00	\$3,597.00		Parking fees
Hospitality - other	\$200.00	\$200.00			Parking fees
Subtotal	\$1,200.00				

Expense Line Item	Estimated Expense	Estimated Income*	Jul-Feb 2020	Difference	Percentage	Funding Source(s)
		*Estimated based on 2018-19 income				

Professional Fees						
Accounting	\$3,000.00					Split Cost with History Shop & KHM
Auditing	\$3,000.00					Split Cost with History Shop & KHM
Subtotal	\$6,000.00					
		\$12,921.25	\$3,882.28	-\$9,038.97	30.05%	Rent from café and parking fees
Total Facility Use and G & A	\$12,921.25	\$12,921.25	\$3,882.28	-\$9,038.97	30.0%	

Knott House Restricted Endowment

Knott House Restricted Endowment						
Designated Maintenance Projects	\$3,500.00	\$3,500.00	\$3,500.00			\$3500 rollover from FY 18-19
Emergency Maintenance	\$2,000.00	\$2,000.00	\$1,900.00			\$1,900 rollover from 17-18; \$100 from J. Charles Knott Endowment
Landscape Maintenance	\$2,700.00	\$2,700.00	\$0.00			\$2700 from J.C. Knott Endow.
Subtotal	\$8,200.00	\$8,200.00	\$8,200.00	\$0.00	100.00%	
Accounting	\$3,000.00	\$3,000.00	\$0.00			\$3000 from James Knott Endowment
Auditing	\$3,000.00	\$3,000.00	\$0.00			\$3000 from Cultural Program Endowment
Subtotal	\$6,000.00	\$6,000.00	\$6,000.00	\$0.00	100.00%	
Total Knott House Endowments	\$14,200.00	\$14,200.00	\$14,200.00	\$0.00	100.00%	

Membership

Membership						
Newsletter	\$2,400.00	\$2,400.00	\$8,831.99			Membership dues
Printing and Reproduction	\$250.00	\$250.00				Membership dues
Receptions and Events	\$2,000.00	\$2,000.00				Membership dues (\$750), high level memberships (\$1,250)
Membership Expenses - other	\$150.00	\$150.00				Membership dues
Total Membership	\$4,800.00	\$4,800.00	\$8,831.99	\$4,031.99	184.0%	Additional Membership Income designated for temp. exhibits

Special Events

Special Event						
FL Heritage Month	\$0.00	\$0.00	\$0.00			Sponsorships raised by DOS
Board initiated fundraiser	\$2,790.00	\$2,790.00	\$0.00			Sponsorships; ticket, food & beverage sales
Total Special Event	\$2,790.00	\$2,790.00	\$0.00	-\$2,790.00	0.00%	Sponsorships, Donations (Need to Raise)

Volunteer Program

Volunteer Program						
Volunteer Dinner	\$700.00					Donation box revenue
Volunteer Luncheon	\$50.00					
Volunteer Recognition	\$500.00					
Volunteer Refreshments	\$200.00					
Volunteer Training	\$300.00					
Knott House volunteers	\$100.00					
Total Volunteer Program	\$1,850.00	\$1,850.00	\$2,750.00	\$900.00	148.6%	Donation Box Revenue-\$1,850

Total Expenses/Income for MFH	\$167,149.25	\$167,149.25	\$96,949.95	-\$70,199.30	58.0%	Total in MFH account (as of 3/13/2020) \$240,087.21;
						in KHM account \$23,714.44

Total Amount to be Raised	\$29,490.00
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Expense Line Item Estimated Expense Estimated Income* Jul-Feb 2020 Difference Percentage Funding Source(s)
 *Estimated based on 2018-19 income

History Shop

General & Administrative Expenses						
Workers Comp Insurance	\$2,000.00					Shop revenue
Advertising & Marketing	\$500.00					Shop revenue
Filing Fees	\$0.00					
Freight Charges	\$0.00					
Depreciation	\$5,110.00					Shop revenue
Licenses and Permits, Staff Parking	\$900.00					
Merchant Service Charge	\$8,000.00					As needed; Shop revenue
Point of sale/e-commerce system	\$4,000.00					Shop revenue
Miscellaneous (Other)	\$1,300.00					
Office Supplies	\$3,500.00					Shop revenue
Payroll Expenses	\$75,000.00					Shop revenue
Professional Development	\$0.00					Shop revenue
Total G & A Expenses	\$100,310.00					

Professional Fees						
Accounting	\$4,500.00					Shop revenue: Split total cost with MFH & KHM
Auditing	\$3,000.00					Shop revenue: Split total cost with MFH & KHM
	\$7,500.00					

Travel, Work-related						
Travel	\$1,700.00					Shop revenue
	\$1,700.00					

Total Est. Expenses	\$109,510.00					Total in account (as of 3/13/2020) \$39,243.58
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Income	July 2019-Feb 2020
Museum	\$77,347.47
New Capitol	\$22,561.20
Historic Capitol	\$18,248.14
On-Line	\$6,182.98
Sales-Other	-\$16.13
Total Income	\$124,323.66
Total COGS	\$42,527.68
Gross profit	\$81,795.98
Other Income, Sales tax commission	\$158.56
Gross profit & Other Income total	\$81,954.54
Expenses	\$63,434.55
Net Income	\$18,519.99

Friends of the Museums of Florida History, Inc
Profit & Loss by Class
July 2019 through February 2020

	Gift Shops	Knott House	Membership	MFH	Restricted Account	TOTAL
Ordinary Income/Expense						
Income						
Contribution Income						
Donation Box						
Knott House	0.00	638.00	0.00	0.00	0.00	638.00
MFH	0.00	0.00	0.00	10,843.70	0.00	10,843.70
Total Donation Box	0.00	638.00	0.00	10,843.70	0.00	11,481.70
Unrestricted Contributions	0.00	205.00	0.00	4,835.45	0.00	5,040.45
Total Contribution Income	0.00	843.00	0.00	15,679.15	0.00	16,522.15
Exhibit Income						
TREX	0.00	0.00	0.00	7,349.73	0.00	7,349.73
Total Exhibit Income	0.00	0.00	0.00	7,349.73	0.00	7,349.73
Education Program Income						
Poetry Programming	0.00	0.00	0.00	0.00	0.00	0.00
Children's Day	0.00	0.00	0.00	1,117.24	0.00	1,117.24
Emancipation Day	0.00	6,500.00	0.00	0.00	0.00	6,500.00
Florida History Fair	0.00	0.00	0.00	2,525.00	0.00	2,525.00
Knott House General Programming	0.00	279.00	0.00	25.00	0.00	304.00
Misc. Educational Programing						
Misc. Ed. Programming-Other	0.00	0.00	0.00	563.71	0.00	563.71
Misc. Educational Programing - Other	0.00	0.00	0.00	0.00	0.00	0.00
Total Misc. Educational Programing	0.00	0.00	0.00	563.71	0.00	563.71
Third Thursday Evening Programs	0.00	0.00	0.00	0.00	0.00	0.00
Total Education Program Income	0.00	6,779.00	0.00	4,230.95	0.00	11,009.95
Facility Use/Reception Income						
Rent from Cafe	0.00	0.00	0.00	285.28	0.00	285.28
Total Facility Use/Reception Income	0.00	0.00	0.00	285.28	0.00	285.28
Gift Shop Sales Income						
Knott House	0.00	14.88	0.00	0.00	0.00	14.88
Museum	77,347.47	0.00	0.00	0.00	0.00	77,347.47
New Capitol	22,561.20	0.00	0.00	0.00	0.00	22,561.20
Old Capitol	18,248.14	0.00	0.00	0.00	0.00	18,248.14
On-Line	6,182.98	0.00	0.00	0.00	0.00	6,182.98
Gift Shop Sales Income - Other	-16.13	0.00	0.00	0.00	0.00	-16.13

Friends of the Museums of Florida History, Inc
Profit & Loss by Class
July 2019 through February 2020

	Gift Shops	Knott House	Membership	MFH	Restricted Account	TOTAL
Total Gift Shop Sales Income	124,323.66	14.88	0.00	0.00	0.00	124,338.54
Grant Income						
FL Inspired-Delmas Foundation	0.00	0.00	0.00	5,000.00	0.00	5,000.00
Total Grant Income	0.00	0.00	0.00	5,000.00	0.00	5,000.00
Investment Income						
FMFH FL Cultural Endowment						
Unrealized Gain/Loss	0.00	-11,596.79	0.00	0.00	0.00	-11,596.79
Dividends	0.00	9,012.85	0.00	0.00	0.00	9,012.85
FMFH FL Cultural Endowment - Other	0.00	11,300.00	0.00	0.00	0.00	11,300.00
Total FMFH FL Cultural Endowment	0.00	8,716.06	0.00	0.00	0.00	8,716.06
J. Charles Knott Endowment, Res						
Dividends	0.00	7,086.60	0.00	0.00	0.00	7,086.60
Realized Gain/Loss	0.00	426.55	0.00	0.00	0.00	426.55
Trustee Fees	0.00	-746.78	0.00	0.00	0.00	-746.78
Unrealized Gain/Loss	0.00	-2,086.82	0.00	0.00	0.00	-2,086.82
J. Charles Knott Endowment, Res - Other	0.00	2,800.00	0.00	0.00	0.00	2,800.00
Total J. Charles Knott Endowment, Res	0.00	7,479.55	0.00	0.00	0.00	7,479.55
James Knott Endowment, Res.						
Dividends	0.00	7,576.45	0.00	0.00	0.00	7,576.45
Realized Gain/Loss	0.00	3,697.53	0.00	0.00	0.00	3,697.53
Trustee Fees	0.00	-929.31	0.00	0.00	0.00	-929.31
Unrealized Gain/Loss	0.00	-3,543.33	0.00	0.00	0.00	-3,543.33
James Knott Endowment, Res. - Other	0.00	3,780.00	0.00	0.00	0.00	3,780.00
Total James Knott Endowment, Res.	0.00	10,581.34	0.00	0.00	0.00	10,581.34
Total Investment Income	0.00	26,776.95	0.00	0.00	0.00	26,776.95
Membership Income						
Membership Dues	0.00	0.00	8,831.99	0.00	0.00	8,831.99
Total Membership Income	0.00	0.00	8,831.99	0.00	0.00	8,831.99
Parking Income	0.00	0.00	0.00	3,597.00	0.00	3,597.00
Total Income	124,323.66	34,413.83	8,831.99	36,142.11	0.00	203,711.59
Cost of Goods Sold						
Change in Inventory Adjustment	-8,807.42	0.00	0.00	0.00	0.00	-8,807.42
Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	51,335.10	0.00	0.00	0.00	0.00	51,335.10

Friends of the Museums of Florida History, Inc
Profit & Loss by Class
July 2019 through February 2020

	Gift Shops	Knott House	Membership	MFH	Restricted Account	TOTAL
Total COGS	42,527.68	0.00	0.00	0.00	0.00	42,527.68
Gross Profit	81,795.98	34,413.83	8,831.99	36,142.11	0.00	161,183.91
Expense						
Restricted Contribution Expense						
Acquisition Fund	0.00	0.00	0.00	475.00	0.00	475.00
Total Restricted Contribution Expense	0.00	0.00	0.00	475.00	0.00	475.00
Grant Expense						
FL Inspired-Delmas Foundation	0.00	0.00	0.00	2,145.78	0.00	2,145.78
Total Grant Expense	0.00	0.00	0.00	2,145.78	0.00	2,145.78
Education Program Expenses						
Education Program Exp.-Other	0.00	0.00	0.00	142.39	0.00	142.39
Children's Day	0.00	0.00	0.00	3,026.94	0.00	3,026.94
Emancipation Day	0.00	105.20	0.00	25.00	0.00	130.20
Exhibit Programming						
Florida Inspired (Risner)	0.00	0.00	0.00	3,488.40	0.00	3,488.40
Quilt Show	0.00	0.00	0.00	144.18	0.00	144.18
Total Exhibit Programming	0.00	0.00	0.00	3,632.58	0.00	3,632.58
Florida History Fair	0.00	0.00	0.00	4,818.62	0.00	4,818.62
Knott House General Programming	0.00	644.01	0.00	0.00	0.00	644.01
Knott House Poetry Program	0.00	748.46	0.00	0.00	0.00	748.46
Misc. Educational Programing						
Misc. Ed. Programming-Other	0.00	0.00	0.00	1,274.36	0.00	1,274.36
Misc. Educational Programing - Other	0.00	0.00	0.00	0.00	0.00	0.00
Total Misc. Educational Programing	0.00	0.00	0.00	1,274.36	0.00	1,274.36
Outreach	0.00	0.00	0.00	125.00	0.00	125.00
Second Saturday Family Program	0.00	0.00	0.00	100.44	0.00	100.44
Swing Dance	0.00	401.34	0.00	0.00	0.00	401.34
Third Thursday Evening Programs	0.00	0.00	0.00	3,766.11	0.00	3,766.11
Total Education Program Expenses	0.00	1,899.01	0.00	16,911.44	0.00	18,810.45
Exhibit Expenses						
Florida Inspired (Risner)	0.00	0.00	0.00	400.00	0.00	400.00
Alligators Dragons in Paradise	0.00	0.00	0.00	750.00	0.00	750.00
Equipment/Supplies						
Forever Changed La Florida	0.00	0.00	0.00	569.99	0.00	569.99

Friends of the Museums of Florida History, Inc
Profit & Loss by Class
July 2019 through February 2020

	Gift Shops	Knott House	Membership	MFH	Restricted Account	TOTAL
TREX Exhibits						
Maintenance/Shipping/Marketing	0.00	0.00	0.00	7,724.37	0.00	7,724.37
New Exhibits	0.00	0.00	0.00	1,400.63	0.00	1,400.63
Total TREX Exhibits	0.00	0.00	0.00	9,125.00	0.00	9,125.00
Equipment/Supplies - Other	0.00	0.00	0.00	27.81	0.00	27.81
Total Equipment/Supplies	0.00	0.00	0.00	9,722.80	0.00	9,722.80
Total Exhibit Expenses	0.00	0.00	0.00	10,872.80	0.00	10,872.80
General & Administrative Exp.						
Other	0.00	0.00	0.00	50.00	0.00	50.00
Advertising & Marketing	0.00	0.00	0.00	1,193.33	0.00	1,193.33
Board Meeting Expense	0.00	0.00	0.00	73.52	0.00	73.52
Hospitality	0.00	0.00	0.00	87.50	0.00	87.50
Licenses and Permits						
Museum misc	0.00	0.00	0.00	787.26	0.00	787.26
Licenses and Permits - Other	888.00	0.00	0.00	61.25	0.00	949.25
Total Licenses and Permits	888.00	0.00	0.00	848.51	0.00	1,736.51
Merchant Service Charge	7,599.43	0.00	0.00	-0.01	0.00	7,599.42
Miscellaneous	0.00	0.00	0.00	50.00	0.00	50.00
Office Supplies	1,685.83	0.00	0.00	41.66	0.00	1,727.49
Payroll Expenses	45,141.16	0.00	0.00	0.00	0.00	45,141.16
Professional Fees						
Accounting	3,383.45	1,225.96	0.00	1,494.40	0.00	6,103.81
Auditing	2,666.66	2,666.67	0.00	2,666.67	0.00	8,000.00
Total Professional Fees	6,050.11	3,892.63	0.00	4,161.07	0.00	14,103.81
Travel	732.02	0.00	0.00	0.00	0.00	732.02
Workers Comp Insurance	1,338.00	0.00	0.00	0.00	0.00	1,338.00
Total General & Administrative Exp.	63,434.55	3,892.63	0.00	6,505.58	0.00	73,832.76
Knott House Restricted End.						
Emergency Maintenance	0.00	389.50	0.00	0.00	0.00	389.50
Landscape Maintenance	0.00	1,705.00	0.00	0.00	0.00	1,705.00
Total Knott House Restricted End.	0.00	2,094.50	0.00	0.00	0.00	2,094.50
Membership Expenses						
Membership Expenses-other	0.00	0.00	135.51	0.00	0.00	135.51
Newsletter	0.00	0.00	1,167.36	0.00	0.00	1,167.36

Friends of the Museums of Florida History, Inc

Profit & Loss by Class

July 2019 through February 2020

	Gift Shops	Knott House	Membership	MFH	Restricted Account	TOTAL
Printing and Reproduction	0.00	0.00	240.77	0.00	0.00	240.77
Receptions and Events	0.00	0.00	1,642.72	0.00	0.00	1,642.72
Total Membership Expenses	0.00	0.00	3,186.36	0.00	0.00	3,186.36
Volunteer Program						
Volunteer Recognition	0.00	0.00	0.00	186.30	0.00	186.30
Volunteer Program - Other	0.00	0.00	0.00	0.00	0.00	0.00
Total Volunteer Program	0.00	0.00	0.00	186.30	0.00	186.30
Total Expense	63,434.55	7,886.14	3,186.36	37,096.90	0.00	111,603.95
Net Ordinary Income	18,361.43	26,527.69	5,645.63	-954.79	0.00	49,579.96
Other Income/Expense						
Other Income						
Interest	0.00	0.00	0.00	0.00	32.29	32.29
Sales Tax Commission	158.56	0.00	0.00	0.00	0.00	158.56
Total Other Income	158.56	0.00	0.00	0.00	32.29	190.85
Net Other Income	158.56	0.00	0.00	0.00	32.29	190.85
Net Income	18,519.99	26,527.69	5,645.63	-954.79	32.29	49,770.81

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
July 2019 through February 2020

	<u>Jul '19 - Feb 20</u>	<u>Jul '18 - Feb 19</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
Contribution Income				
Donation Box				
Knott House	638.00	691.40	-53.40	-7.72%
MFH	10,843.70	10,358.34	485.36	4.69%
Total Donation Box	<u>11,481.70</u>	<u>11,049.74</u>	431.96	3.91%
Unrestricted Contributions	5,040.45	3,153.21	1,887.24	59.85%
Restricted Contributions				
General Endowment	0.00	1,000.00	-1,000.00	-100.0%
Total Restricted Contributions	<u>0.00</u>	<u>1,000.00</u>	-1,000.00	-100.0%
Total Contribution Income	16,522.15	15,202.95	1,319.20	8.68%
Exhibit Income				
TREX	7,349.73	6,799.88	549.85	8.09%
Total Exhibit Income	<u>7,349.73</u>	<u>6,799.88</u>	549.85	8.09%
Education Program Income				
Poetry Programming	0.00	695.00	-695.00	-100.0%
Children's Day	1,117.24	675.38	441.86	65.42%
Emancipation Day	3,500.00	1,500.00	2,000.00	133.33%
Exhibit Programming				
Surf's Up, Florida	0.00	2,500.00	-2,500.00	-100.0%
Total Exhibit Programming	<u>0.00</u>	<u>2,500.00</u>	-2,500.00	-100.0%
Florida History Fair	2,525.00	4,314.88	-1,789.88	-41.48%
Knott House General Programming	304.00	269.00	35.00	13.01%
Misc. Educational Programing				
Misc. Ed. Programming-Other	216.57	0.00	216.57	100.0%
Misc. Educational Programing - Other	439.06	301.48	137.58	45.64%
Total Misc. Educational Programing	<u>655.63</u>	<u>301.48</u>	354.15	117.47%
Swing Dance	0.00	44.23	-44.23	-100.0%
Valentine Program	0.00	76.00	-76.00	-100.0%
Total Education Program Income	8,101.87	10,375.97	-2,274.10	-21.92%
Facility Use/Reception Income				

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
July 2019 through February 2020

	<u>Jul '19 - Feb 20</u>	<u>Jul '18 - Feb 19</u>	<u>\$ Change</u>	<u>% Change</u>
Rent from Cafe	285.28	3,528.37	-3,243.09	-91.92%
Total Facility Use/Reception Income	285.28	3,528.37	-3,243.09	-91.92%
Gift Shop Sales Income				
Knott House	14.88	22.50	-7.62	-33.87%
Museum	75,234.17	71,395.86	3,838.31	5.38%
New Capitol	21,844.74	13,171.06	8,673.68	65.85%
Old Capitol	17,241.74	16,200.67	1,041.07	6.43%
On-Line	6,182.98	6,650.92	-467.94	-7.04%
Gift Shop Sales Income - Other	-16.13	0.00	-16.13	-100.0%
Total Gift Shop Sales Income	120,502.38	107,441.01	13,061.37	12.16%
Grant Income				
FL Inspired-Delmas Foundation	5,000.00	0.00	5,000.00	100.0%
FHC-Living the Dream	0.00	0.00	0.00	0.0%
Total Grant Income	5,000.00	0.00	5,000.00	100.0%
Investment Income				
FMFH FL Cultural Endowment				
Unrealized Gain/Loss	-11,596.79	2,573.00	-14,169.79	-550.71%
Dividends	9,012.85	10,091.36	-1,078.51	-10.69%
FMFH FL Cultural Endowment - Other	11,300.00	0.00	11,300.00	100.0%
Total FMFH FL Cultural Endowment	8,716.06	12,664.36	-3,948.30	-31.18%
J. Charles Knott Endowment, Res				
Dividends	7,086.60	4,883.27	2,203.33	45.12%
Realized Gain/Loss	426.55	1,080.06	-653.51	-60.51%
Trustee Fees	-746.78	-1,065.68	318.90	29.93%
Unrealized Gain/Loss	-2,086.82	-4,163.14	2,076.32	49.87%
J. Charles Knott Endowment, Res - Other	2,800.00	0.00	2,800.00	100.0%
Total J. Charles Knott Endowment, Res	7,479.55	734.51	6,745.04	918.31%
James Knott Endowment, Res.				
Dividends	7,576.45	9,777.56	-2,201.11	-22.51%
Realized Gain/Loss	3,697.53	1,334.94	2,362.59	176.98%
Trustee Fees	-1,420.01	-1,317.40	-102.61	-7.79%
Unrealized Gain/Loss	-3,543.33	-8,069.71	4,526.38	56.09%

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
July 2019 through February 2020

	<u>Jul '19 - Feb 20</u>	<u>Jul '18 - Feb 19</u>	<u>\$ Change</u>	<u>% Change</u>
James Knott Endowment, Res. - Other	3,780.00	0.00	3,780.00	100.0%
Total James Knott Endowment, Res.	10,090.64	1,725.39	8,365.25	484.83%
Total Investment Income	26,286.25	15,124.26	11,161.99	73.8%
Membership Income				
Membership Dues	8,831.99	2,676.80	6,155.19	229.95%
Total Membership Income	8,831.99	2,676.80	6,155.19	229.95%
Parking Income	3,597.00	3,007.50	589.50	19.6%
Total Income	196,476.65	164,156.74	32,319.91	19.69%
Cost of Goods Sold				
Change in Inventory Adjustment	-8,807.42	-21,337.93	12,530.51	58.72%
Cost of Goods Sold	0.00	0.00	0.00	0.0%
Purchases	50,380.85	59,673.56	-9,292.71	-15.57%
Total COGS	41,573.43	38,335.63	3,237.80	8.45%
Gross Profit	154,903.22	125,821.11	29,082.11	23.11%
Expense				
Restricted Contribution Expense				
Acquisition Fund	475.00	0.00	475.00	100.0%
Total Restricted Contribution Expense	475.00	0.00	475.00	100.0%
Grant Expense				
FL Inspired-Delmas Foundation	1,821.11	0.00	1,821.11	100.0%
FHC-Civil Rights	0.00	100.00	-100.00	-100.0%
Total Grant Expense	1,821.11	100.00	1,721.11	1,721.11%
Education Program Expenses				
Education Program Exp.-Other	142.39	98.02	44.37	45.27%
History at High Noon	0.00	25.00	-25.00	-100.0%
Children's Day	3,026.94	2,801.83	225.11	8.03%
Emancipation Day	130.20	0.00	130.20	100.0%
Exhibit Programming				
Florida Inspired (Risner)	3,413.40	0.00	3,413.40	100.0%
Surf's Up, Florida	0.00	1,885.58	-1,885.58	-100.0%
Living the Dream	0.00	1,469.88	-1,469.88	-100.0%

Friends of the Museums of Florida History, Inc
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July 2019 through February 2020

	<u>Jul '19 - Feb 20</u>	<u>Jul '18 - Feb 19</u>	<u>\$ Change</u>	<u>% Change</u>
Quilt Show	144.18	153.50	-9.32	-6.07%
Total Exhibit Programming	3,557.58	3,508.96	48.62	1.39%
Florida History Fair	4,818.62	2,854.18	1,964.44	68.83%
Knott House General Programming	644.01	749.97	-105.96	-14.13%
Knott House Poetry Program	748.46	1,272.85	-524.39	-41.2%
Misc. Educational Programing				
Misc. Ed. Programming-Other	1,174.52	0.00	1,174.52	100.0%
Misc. Educational Programing - Other	99.84	583.23	-483.39	-82.88%
Total Misc. Educational Programing	1,274.36	583.23	691.13	118.5%
Outreach	125.00	100.00	25.00	25.0%
Second Saturday Family Program	100.44	109.67	-9.23	-8.42%
Swing Dance	401.34	1,835.43	-1,434.09	-78.13%
Third Thursday/Evening Programs	3,766.11	2,242.04	1,524.07	67.98%
Valentine Program	0.00	442.00	-442.00	-100.0%
Total Education Program Expenses	18,735.45	16,623.18	2,112.27	12.71%
Exhibit Expenses				
Florida Inspired (Risner)	400.00	0.00	400.00	100.0%
Alligators Dragons in Paradise	750.00	0.00	750.00	100.0%
Surf's Up, Florida	0.00	146.00	-146.00	-100.0%
Equipment/Supplies				
Forever Changed La Florida	569.99	0.00	569.99	100.0%
TREX Exhibits				
Maintenance/Shipping/Marketing	6,208.27	4,738.14	1,470.13	31.03%
New Exhibits	1,400.63	0.00	1,400.63	100.0%
TREX Exhibits - Other	0.00	7,108.14	-7,108.14	-100.0%
Total TREX Exhibits	7,608.90	11,846.28	-4,237.38	-35.77%
Equipment/Supplies - Other	27.81	459.00	-431.19	-93.94%
Total Equipment/Supplies	8,206.70	12,305.28	-4,098.58	-33.31%
Total Exhibit Expenses	9,356.70	12,451.28	-3,094.58	-24.85%
General & Administrative Exp.				
Other	50.00	0.00	50.00	100.0%
Miscellaneous (Point of sale)	0.00	1,251.80	-1,251.80	-100.0%

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	<u>Jul '19 - Feb 20</u>	<u>Jul '18 - Feb 19</u>	<u>\$ Change</u>	<u>% Change</u>
Advertising & Marketing	1,193.33	1,785.58	-592.25	-33.17%
Board Meeting Expense	73.52	77.89	-4.37	-5.61%
Depreciation	0.00	382.74	-382.74	-100.0%
FAW Meeting Notices	0.00	29.68	-29.68	-100.0%
Freight Charges	0.00	0.00	0.00	0.0%
Hospitality	87.50	36.39	51.11	140.45%
Licenses and Permits				
Museum misc	787.26	1,025.74	-238.48	-23.25%
Licenses and Permits - Other	888.00	949.25	-61.25	-6.45%
Total Licenses and Permits	<u>1,675.26</u>	<u>1,974.99</u>	<u>-299.73</u>	<u>-15.18%</u>
Merchant Service Charge	7,599.42	7,267.45	331.97	4.57%
Miscellaneous	50.00	1,373.00	-1,323.00	-96.36%
Office Supplies	1,565.04	1,569.00	-3.96	-0.25%
Payroll Expenses	45,141.16	49,669.94	-4,528.78	-9.12%
Professional Fees				
Accounting	6,103.81	5,570.57	533.24	9.57%
Auditing	8,000.00	7,885.50	114.50	1.45%
Total Professional Fees	<u>14,103.81</u>	<u>13,456.07</u>	<u>647.74</u>	<u>4.81%</u>
Registration	0.00	89.00	-89.00	-100.0%
Travel	732.02	1,367.40	-635.38	-46.47%
Workers Comp Insurance	1,338.00	711.00	627.00	88.19%
Total General & Administrative Exp.	<u>73,609.06</u>	<u>81,041.93</u>	<u>-7,432.87</u>	<u>-9.17%</u>
Knott House Restricted End.				
Emergency Maintenance	389.50	86.97	302.53	347.86%
Landscape Maintenance	1,705.00	1,540.00	165.00	10.71%
Total Knott House Restricted End.	<u>2,094.50</u>	<u>1,626.97</u>	<u>467.53</u>	<u>28.74%</u>
Membership Expenses				
Membership Expenses-other	135.51	75.00	60.51	80.68%
Newsletter	1,167.36	1,123.06	44.30	3.95%
Printing and Reproduction	240.77	180.62	60.15	33.3%
Receptions and Events	1,642.72	1,040.08	602.64	57.94%
Total Membership Expenses	<u>3,186.36</u>	<u>2,418.76</u>	<u>767.60</u>	<u>31.74%</u>

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Volunteer Program				
Volunteer Refreshments	0.00	96.63	-96.63	-100.0%
Volunteer Recognition	0.00	146.80	-146.80	-100.0%
Volunteer Program - Other	186.30	0.00	186.30	100.0%
Total Volunteer Program	<u>186.30</u>	<u>243.43</u>	<u>-57.13</u>	<u>-23.47%</u>
Total Expense	<u>109,464.48</u>	<u>114,505.55</u>	<u>-5,041.07</u>	<u>-4.4%</u>
Net Ordinary Income	<u>45,438.74</u>	<u>11,315.56</u>	<u>34,123.18</u>	<u>301.56%</u>
Other Income/Expense				
Other Income				
Interest	32.29	42.59	-10.30	-24.18%
Sales Tax Commission	158.56	179.49	-20.93	-11.66%
Total Other Income	<u>190.85</u>	<u>222.08</u>	<u>-31.23</u>	<u>-14.06%</u>
Net Other Income	<u>190.85</u>	<u>222.08</u>	<u>-31.23</u>	<u>-14.06%</u>
Net Income	<u><u>45,629.59</u></u>	<u><u>11,537.64</u></u>	<u><u>34,091.95</u></u>	<u><u>295.49%</u></u>