

## Friends of the Museums of Florida History, Inc Balance Sheet Prev Year Comparison

	As of May 31, 2020 May 31, 20	May 31, 19	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
Deposits in Transit	334.09	2,080.28	-1,746.19	-83.94%
Wells Fargo-Viva Florida Restri	33,364.20	33,934.19	-569.99	-1.68%
Wells Fargo - Restricted Acc't	80,314.78	80,269.11	45.67	0.06%
Wells Fargo - FMFH	244,759.40	196,979.48	47,779.92	24.26%
Wells Fargo - FL History Shop	22,738.19	41,560.65	-18,822.46	-45.29%
Wells Fargo - Knott House	21,701.42	12,747.51	8,953.91	70.24%
Cash Drawer	250.00	250.00	0.00	0.0%
PayPal Account	150.00	1,522.35	-1,372.35	-90.15%
<b>Total Checking/Savings</b>	<b>403,612.08</b>	<b>369,343.57</b>	<b>34,268.51</b>	<b>9.28%</b>
<b>Accounts Receivable</b>				
A/R FMFH	143.00	-1,393.72	1,536.72	110.26%
Accounts Receivable	44.95	2,288.72	-2,243.77	-98.04%
<b>Total Accounts Receivable</b>	<b>187.95</b>	<b>895.00</b>	<b>-707.05</b>	<b>-79.0%</b>
<b>Other Current Assets</b>				
Inventory	93,100.92	92,187.95	912.97	0.99%
<b>Total Other Current Assets</b>	<b>93,100.92</b>	<b>92,187.95</b>	<b>912.97</b>	<b>0.99%</b>
<b>Total Current Assets</b>	<b>496,900.95</b>	<b>462,426.52</b>	<b>34,474.43</b>	<b>7.46%</b>
<b>Fixed Assets</b>				
Accumulated Depreciation	-43,722.19	-44,009.66	287.47	0.65%
<b>Equipment</b>				
Furniture & Fixtures	34,281.59	34,281.59	0.00	0.0%
Office Equipment	5,990.51	5,990.51	0.00	0.0%
<b>Total Equipment</b>	<b>40,272.10</b>	<b>40,272.10</b>	<b>0.00</b>	<b>0.0%</b>
Renovations	8,599.15	8,599.15	0.00	0.0%
<b>Total Fixed Assets</b>	<b>5,149.06</b>	<b>4,861.59</b>	<b>287.47</b>	<b>5.91%</b>
<b>Other Assets</b>				
FMFH FL Cultural Endowment	642,159.63	631,006.27	11,153.36	1.77%
James Knott Endowment-W	174,005.81	178,957.48	-4,951.67	-2.77%
JCharles Knott Endow-W	146,941.43	148,106.33	-1,164.90	-0.79%
<b>Total Other Assets</b>	<b>963,106.87</b>	<b>958,070.08</b>	<b>5,036.79</b>	<b>0.53%</b>
<b>TOTAL ASSETS</b>	<b>1,465,156.88</b>	<b>1,425,358.19</b>	<b>39,798.69</b>	<b>2.79%</b>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Accounts Payable</b>				
Accounts Payable-KHM	0.00	108.92	-108.92	-100.0%
Accounts Payable-FMFH	0.00	104.25	-104.25	-100.0%
Accounts Payable-Gift Shop	1,882.58	2,116.60	-234.02	-11.06%
<b>Total Accounts Payable</b>	<b>1,882.58</b>	<b>2,329.77</b>	<b>-447.19</b>	<b>-19.2%</b>
<b>Credit Cards</b>				
Bank of America #0096	0.00	391.73	-391.73	-100.0%

## Friends of the Museums of Florida History, Inc Balance Sheet Prev Year Comparison

	As of May 31, 2020 May 31, 20	May 31, 19	\$ Change	% Change
Bank of America #8278	0.00	809.66	-809.66	-100.0%
Bank of America #2461	0.00	403.09	-403.09	-100.0%
Bank of America #8542	0.00	625.34	-625.34	-100.0%
<b>Total Credit Cards</b>	<b>0.00</b>	<b>2,229.82</b>	<b>-2,229.82</b>	<b>-100.0%</b>
<b>Other Current Liabilities</b>				
Gift Cards	430.76	460.76	-30.00	-6.51%
Payroll Liabilities	0.00	6.61	-6.61	-100.0%
Sales Tax Payable	0.00	1,109.61	-1,109.61	-100.0%
<b>Total Other Current Liabilities</b>	<b>430.76</b>	<b>1,576.98</b>	<b>-1,146.22</b>	<b>-72.68%</b>
<b>Total Current Liabilities</b>	<b>2,313.34</b>	<b>6,136.57</b>	<b>-3,823.23</b>	<b>-62.3%</b>
<b>Total Liabilities</b>	<b>2,313.34</b>	<b>6,136.57</b>	<b>-3,823.23</b>	<b>-62.3%</b>
<b>Equity</b>				
<b>Permanently Restricted</b>				
FMFH Inc. FL Cultural Endowment	600,000.00	600,000.00	0.00	0.0%
<b>Total Permanently Restricted</b>	<b>600,000.00</b>	<b>600,000.00</b>	<b>0.00</b>	<b>0.0%</b>
Retained Earnings	0.00	11.97	-11.97	-100.0%
<b>Temp Restricted Net Assets</b>				
Poetry Programming	975.00	0.00	975.00	100.0%
KHM Radio Program	1,000.00	0.00	1,000.00	100.0%
Educational Programs	5,000.00	5,000.00	0.00	0.0%
Acquisition Fund	4,775.00	5,000.00	-225.00	-4.5%
Support Your ST History Museum	142.00	142.00	0.00	0.0%
Knott House Temp Restricted	32,093.00	25,275.00	6,818.00	26.98%
General Support	2,000.00	1,000.00	1,000.00	100.0%
Viva Florida 500	29,146.00	29,146.00	0.00	0.0%
JCharles Knott Endow	152,308.00	148,510.00	3,798.00	2.56%
James Knott Endowment	188,297.00	179,695.00	8,602.00	4.79%
Women's History Collection Fund	927.00	927.00	0.00	0.0%
<b>Total Temp Restricted Net Assets</b>	<b>416,663.00</b>	<b>394,695.00</b>	<b>21,968.00</b>	<b>5.57%</b>
<b>Unrestricted Net Assets</b>				
Florida Heritage Education	4,296.31	4,296.31	0.00	0.0%
Net Gift Shop Earnings	86,038.00	94,302.00	-8,264.00	-8.76%
Operations	240,829.76	212,159.90	28,669.86	13.51%
TREX Program	106,877.00	111,145.00	-4,268.00	-3.84%
<b>Total Unrestricted Net Assets</b>	<b>438,041.07</b>	<b>421,903.21</b>	<b>16,137.86</b>	<b>3.83%</b>
<b>Net Income</b>	<b>8,139.47</b>	<b>2,611.44</b>	<b>5,528.03</b>	<b>211.69%</b>
<b>Total Equity</b>	<b>1,462,843.54</b>	<b>1,419,221.62</b>	<b>43,621.92</b>	<b>3.07%</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>1,465,156.88</b>	<b>1,425,358.19</b>	<b>39,798.69</b>	<b>2.79%</b>

**Friends of the Museums of Florida History, Inc**  
**Budget vs Actual EXPENSE July 2019 thru May 2020**

Expense Line Item	Estimated Expense	Jul-May 20	Over Budget	% of Budget
<b>Education Programs</b>				
<b>Programming</b>				
Children's Day	\$4,000.00	\$3,026.94	-\$973.06	75.67%
Outreach	\$650.00	\$125.00	-\$525.00	19.23%
Evening Programs	\$10,000.00	\$5,027.23	-\$4,972.77	50.27%
Second Saturday Family Program	\$400.00	\$109.57	-\$290.43	27.39%
History at High Noon/Daytime Program	\$200.00	\$54.85	-\$145.15	27.43%
Education Program expenses - other	\$1,000.00	\$142.39	-\$857.61	14.24%
<b>Subtotal</b>	<b>\$16,250.00</b>	<b>\$8,485.98</b>	<b>-\$7,764.02</b>	<b>52.22%</b>
<b>Exhibit Programming</b>				
Capital City Quilt Show	\$200.00	\$144.18	-\$55.82	72.09%
<i>Alligators: Dragons in Paradise</i>	\$300.00	\$0.00	-\$300.00	0.00%
Florida Landscape Art (Risner Exhibit)	\$3,000.00	\$3,488.40	\$488.40	116.28%
Misc. exhibit programming	\$1,000.00	\$0.00	-\$1,000.00	0.00%
<b>Subtotal</b>	<b>\$4,500.00</b>	<b>\$3,632.58</b>	<b>-\$867.42</b>	<b>80.72%</b>
<b>Misc. Educational Programming</b>				
Misc. Educational Programming - Other	\$1,800.00	\$1,416.77	-\$383.23	78.71%
Family Guide for Permanent Exhibits	\$6,600.00	\$0.00	-\$6,600.00	0.00%
<b>Subtotal</b>	<b>\$8,400.00</b>	<b>\$1,416.77</b>	<b>-\$6,983.23</b>	<b>16.87%</b>
<b>Subtotal Education</b>	<b>\$29,150.00</b>	<b>\$13,535.33</b>	<b>-\$15,614.67</b>	<b>46.43%</b>
<b>Florida History Day</b>				
Florida History Day-May 2020	\$41,325.00	\$4,818.62	-\$36,506.38	11.66%
<b>Subtotal Florida History Day</b>	<b>\$41,325.00</b>	<b>\$4,818.62</b>	<b>-\$36,506.38</b>	<b>11.66%</b>
<b>Knott House</b>				
Poetry Program	\$1,400.00	\$748.46	-\$651.54	53.46%
Emancipation Day	\$4,500.00	\$12,821.20	\$8,321.20	284.92%
Valentine Program	\$450.00	\$0.00	-\$450.00	0.00%
Swing Dance	\$2,000.00	\$401.34	-\$1,598.66	20.07%
General Programming	\$2,700.00	\$871.66	-\$1,828.34	32.28%
<b>Subtotal</b>	<b>\$11,050.00</b>	<b>\$14,842.66</b>	<b>\$3,792.66</b>	<b>134.32%</b>
<b>Total All Programming</b>	<b>\$81,525.00</b>	<b>\$33,196.61</b>	<b>-\$48,328.39</b>	<b>40.72%</b>
<b>Exhibits</b>				
<b>Exhibits</b>				
Capital City Quilt Show	\$500.00	\$0.00	-\$500.00	0.00%
Dragons in Paradise	\$1,000.00	\$750.00	-\$250.00	75.00%
FL Landscape Art (Risner Exhibit)	\$4,500.00	\$400.00	-\$4,100.00	8.89%
<b>Subtotal</b>	<b>\$6,000.00</b>	<b>\$1,150.00</b>	<b>-\$4,850.00</b>	<b>19.17%</b>
<b>Equipment/Supplies</b>				
Permanent Exhibit	\$20,313.00	\$569.99	-\$19,743.01	2.81%
TREX Exhibits				
New Exhibits (including add't to existing)	\$7,000.00	\$1,722.51	-\$5,277.49	24.61%
Maintenance/Shipings/Marketing	\$15,000.00	\$7,724.37	-\$7,275.63	51.50%
Equipment/Supplies - other	\$750.00	\$27.81	-\$722.19	3.71%
<b>Subtotal</b>	<b>\$43,063.00</b>	<b>\$10,044.68</b>	<b>-\$33,018.32</b>	<b>23.33%</b>
<b>Total Exhibit</b>	<b>\$49,063.00</b>	<b>\$11,194.68</b>	<b>-\$37,868.32</b>	<b>22.82%</b>
<b>Collections Acquisition</b>				
<b>Collections Acquisition</b>				
Artifacts for Museum's permanent collection	\$4,775.00	\$0.00	-\$4,775.00	0.00%
<b>Total Collections Acquisition</b>	<b>\$4,775.00</b>	<b>\$0.00</b>	<b>-\$4,775.00</b>	<b>0.00%</b>



## Facility Use/Receptions

Facility Use/Receptions				
Deposit Refunds	\$0.00	\$0.00	\$0.00	0.00%
Equipment/Supplies	\$800.00	\$295.60	-\$504.40	36.95%
The Egg Express Rent	\$0.00	\$0.00	\$0.00	0.00%
<b>Total Facility Use/Receptions</b>	<b>\$800.00</b>	<b>\$295.60</b>	<b>-\$504.40</b>	<b>36.95%</b>

## General & Administrative

General & Administrative				
Registration	\$150.00	\$0.00	-\$150.00	0.00%
Board Meeting Expense	\$200.00	\$73.52	-\$126.48	36.76%
Advertising and Marketing	\$2,500.00	\$1,193.33	-\$1,306.67	47.73%
FAW Meeting Notices	\$135.00	\$29.82	-\$105.18	22.09%
Licenses and Permits				
Museum miscellaneous (music)	\$1,400.00	\$787.26	-\$612.74	56.23%
Dept. of Agriculture/Charitable Cont.	\$275.00	\$0.00	-\$275.00	0.00%
Div. of Corporations/Non-Profit	\$61.25	\$61.25	\$0.00	100.00%
Miscellaneous	\$100.00	\$50.00	-\$50.00	50.00%
General & Administrative Exp. - other	\$100.00	\$50.00	-\$50.00	50.00%
<b>Subtotal</b>	<b>\$4,921.25</b>	<b>\$2,245.18</b>	<b>-\$2,676.07</b>	<b>45.62%</b>

### Hospitality

DOS Employee Programs	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Hospitality - other	\$200.00	\$87.50	-\$112.50	43.75%
<b>Subtotal</b>	<b>\$1,200.00</b>	<b>\$87.50</b>	<b>-\$1,112.50</b>	<b>7.29%</b>

### Professional Fees

Accounting	\$3,000.00	\$2,002.72	-\$997.28	66.76%
Auditing	\$3,000.00	\$2,666.67	-\$333.33	88.89%
<b>Subtotal</b>	<b>\$6,000.00</b>	<b>\$4,669.39</b>	<b>-\$1,330.61</b>	<b>77.82%</b>

<b>Total General &amp; Administrative</b>	<b>\$12,921.25</b>	<b>\$7,297.67</b>	<b>-\$5,623.58</b>	<b>56.48%</b>
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## Knott House Restricted Endowment

Knott House Restricted Endowment				
Designated Maintenance Projects	\$3,500.00	\$0.00	-\$3,500.00	0.00%
Emergency Maintenance	\$2,000.00	\$389.50	-\$1,610.50	19.48%
Landscape Maintenance	\$2,700.00	\$2,055.00	-\$645.00	76.11%
<b>Subtotal</b>	<b>\$8,200.00</b>	<b>\$2,444.50</b>	<b>-\$5,755.50</b>	<b>29.81%</b>
Accounting	\$3,000.00	\$1,310.96	-\$1,689.04	43.70%
Auditing	\$3,000.00	\$2,666.67	-\$333.33	88.89%
<b>Subtotal</b>	<b>\$6,000.00</b>	<b>\$3,977.63</b>	<b>-\$2,022.37</b>	<b>66.29%</b>
<b>Total Knott House Rest. Endow.</b>	<b>\$14,200.00</b>	<b>\$6,422.13</b>	<b>-\$7,777.87</b>	<b>45.23%</b>

## Membership

Membership				
Newsletter	\$2,400.00	\$1,751.04	-\$648.96	72.96%
Printing and Reproduction	\$250.00	\$240.77	-\$9.23	96.31%
Receptions and Events	\$2,000.00	\$1,642.72	-\$357.28	82.14%
Membership Expenses - other	\$150.00	\$135.51	-\$14.49	90.34%
<b>Total Membership</b>	<b>\$4,800.00</b>	<b>\$3,770.04</b>	<b>-\$1,029.96</b>	<b>78.54%</b>

## Special Events

Special Event				
FL Heritage Month Gala Exp.	\$0.00	\$0.00	\$0.00	0.00%
Board initiated fundraiser	\$2,790.00	\$0.00	-\$2,790.00	0.00%
<b>Total Special Event</b>	<b>\$2,790.00</b>	<b>\$0.00</b>	<b>-\$2,790.00</b>	<b>0.00%</b>

## Volunteer Program

Volunteer Program				
Volunteer Dinner	\$700.00	\$0.00	-\$700.00	0.00%
Volunteer Luncheon	\$50.00	\$0.00	-\$50.00	0.00%
Volunteer Refreshments	\$200.00	\$0.00	-\$200.00	0.00%
Volunteer Recognition	\$500.00	\$186.30	-\$313.70	37.26%
Volunteer Training	\$300.00	\$0.00	-\$300.00	0.00%
Knott House volunteers	\$100.00	\$0.00	-\$100.00	0.00%
<b>Total Volunteer Program</b>	<b>\$1,850.00</b>	<b>\$186.30</b>	<b>-\$1,663.70</b>	<b>10.07%</b>

<b>Total Expenses for MFH</b>	<b>\$167,149.25</b>	<b>\$62,067.43</b>	<b>-\$105,081.82</b>	<b>37.13%</b>
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Expense Line Item	Estimated Expense	Jul-May 20	Over Budget	% of Budget
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## History Shop

General & Administrative Expenses				
Workers Comp Insurance	\$2,000.00	\$2,048.00	\$48.00	102.40%
Advertising & Marketing	\$500.00	\$0.00	-\$500.00	0.00%
Depreciation	\$5,110.00	\$0.00	-\$5,110.00	0.00%
Filing Fees	\$0.00	\$0.00	\$0.00	0.00%
Freight Charges	\$0.00	\$0.00	\$0.00	0.00%
Licenses and Permits, Staff Parking	\$900.00	\$888.00	-\$12.00	98.67%
Merchant Service Charge	\$8,000.00	\$11,695.76	\$3,695.76	146.20%
Point of sale/e-commerce system	\$4,000.00	\$4,161.40	\$161.40	104.04%
Miscellaneous (other)	\$1,300.00	\$0.00	-\$1,300.00	0.00%
Office Supplies	\$3,500.00	\$1,689.36	-\$1,810.64	48.27%
Payroll Expenses	\$75,000.00	\$56,474.44	-\$18,525.56	75.30%
Professional Development	\$0.00	\$0.00	\$0.00	0.00%
<b>Total G &amp; A Expenses</b>	<b>\$100,310.00</b>	<b>\$76,956.96</b>	<b>-\$23,353.04</b>	<b>76.72%</b>

Professional Fees				
Accounting	\$4,500.00	\$3,718.64	-\$781.36	82.64%
Auditing	\$3,000.00	\$2,666.66	-\$333.34	88.89%
<b>Total Professional Fee</b>	<b>\$7,500.00</b>	<b>\$6,385.30</b>	<b>-\$1,114.70</b>	<b>85.14%</b>

Travel				
Travel	\$1,700.00	\$732.02	-\$967.98	43.06%
<b>Total Travel</b>	<b>\$1,700.00</b>	<b>\$732.02</b>	<b>-\$967.98</b>	<b>43.06%</b>

<b>Total Est. Expenses for FHS</b>	<b>\$109,510.00</b>	<b>\$84,074.28</b>	<b>-\$25,435.72</b>	<b>76.77%</b>
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<b>Total of MFH &amp; FHS</b>	<b>\$276,659.25</b>	<b>\$146,141.71</b>	<b>-\$130,517.54</b>	<b>52.82%</b>
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**Friends of the Museums of Florida History, Inc**  
**Budget vs Actual Revenue July thru May 2020**

Expense Line Item                      Estimated Expense   Estimated Income\*                      Jul-May 2020                      Difference                      Percentage                      Funding Source(s)  
 \*Estimated based on 2018-19 income

**Education Programs**

<b>Programming</b>						
Children's Day	\$4,000.00					Ticket Sales(\$700); FHS (\$2,100); Sponsorship (\$1,200)
Outreach	\$650.00					Unrestricted contributions rollover (\$650)
Evening Programs	\$10,000.00					FHS (\$1,000), Don. Box (\$4,500), Sponsorship (\$2,500), Cultural Endowment (\$2,000)
Second Saturday Family Program	\$400.00					Unrestricted contributions rollover (\$400)
History at High Noon	\$200.00					Unrestricted contributions rollover (\$200)
Education Program expenses - other	\$1,000.00					Unrestricted contributions rollover (\$1,000)
<b>Subtotal</b>	<b>\$16,250.00</b>					

<b>Exhibit Programming</b>						
Capital City Quilt Show	\$200.00					Donation Box(\$200)
Alligators: Dragons in Paradise	\$300.00					Donation Box(\$300)
Florida Landscape Art (Risner Exhibit)	\$3,000.00					Donation Box(\$3,000)
Misc. exhibit programming	\$1,000.00					Donation Box(\$1,000)
<b>Subtotal</b>	<b>\$4,500.00</b>					

<b>Misc. Educational Programming</b>						
Misc. Educational Programming - Other	\$1,800.00					Program fees (\$800), Donation box (\$650), Rollover from 18-19 (\$350)
Family Guide for Permanent Exhibits	\$6,600.00					Designated funds from FHS (\$6,600)
<b>Subtotal</b>	<b>\$8,400.00</b>					

		\$700.00	\$1,117.24	\$417.24	159.6%	Children's Day ticket sales (January)
		\$800.00	\$1,339.56	\$539.56	167.4%	Program fees
		\$2,600.00	\$2,600.00	\$0.00	100.0%	Unrestricted Contributions rolled over from 18-19
		\$9,650.00	\$12,875.05	\$3,225.05	133.4%	Donation Box
		\$9,700.00	\$0.00	-\$9,700.00	0.0%	From FHS
		\$2,000.00	\$2,000.00	\$0.00	100.0%	Funds from Cultural Endowment
		\$3,700.00	\$0.00	-\$3,700.00	0.0%	Donations, Sponsorships (Need to raise)
<b>Subtotal Education</b>	<b>\$29,150.00</b>	<b>\$29,150.00</b>	<b>\$19,931.85</b>	<b>-\$9,218.15</b>	<b>68.4%</b>	

<b>Florida History Day</b>						
Florida History Day - May 2020	\$41,325.00	\$17,825.00	\$6,525.00	-\$11,300.00	36.6%	Prog. fees; Donations, merchandise sales
		\$15,000.00	\$0.00	-\$15,000.00	0.0%	Donations, Sponsorships (CareerSource Florida Sponsorship)
		\$8,500.00	\$0.00	-\$8,500.00	0.0%	Tourism Development Council grant (arrives in June)
<b>Subtotal Florida History Fair</b>	<b>\$41,325.00</b>	<b>\$41,325.00</b>	<b>\$6,525.00</b>	<b>-\$34,800.00</b>	<b>15.8%</b>	

<b>Knott House</b>						
Poetry Program	\$1,400.00	\$1,400.00	\$485.00	-\$915.00	34.64%	Prog. income(\$700); Donation Box (\$485); James Knott (\$215)
Emancipation Day	\$4,500.00	\$4,500.00	\$4,500.00	\$0.00	100.00%	Sponsorship/Grants (\$3500); Cultural Endow. (\$1000)
Valentine Program	\$450.00	\$450.00	\$0.00	-\$450.00	0.00%	Prog. Fees (tickets\$150); Cultural Endow. (\$300)
Swing Dance	\$2,000.00	\$2,000.00	\$2,000.00	\$0.00	100.00%	Cultural Endowment (\$2000)
General Programming	\$2,700.00	\$2,700.00	\$1,733.25	-\$966.75	64.19%	Sponsorship (\$1000), Donation box (\$635), 18-19 Donations (\$500), JK (\$565)
<b>Total Knott House</b>	<b>\$11,050.00</b>	<b>\$11,050.00</b>	<b>\$8,718.25</b>	<b>-\$2,331.75</b>	<b>78.90%</b>	

						\$3,300 from Cultural Endowment
						\$780 from James Knott Endowment
<b>Total All Programming</b>	<b>\$81,525.00</b>	<b>\$81,525.00</b>	<b>\$35,175.10</b>	<b>-\$46,349.90</b>	<b>43.1%</b>	

Expense Line Item                      Estimated Expense   Estimated Income\*      Jul-May 2020      Difference      Percentage Funding Source(s)  
 \*Estimated based on 2018-19 income

### Exhibits

Exhibits							
Capital City Quilt Show	\$500.00						
Dragons in Paradise	\$1,000.00						
Florida Landscape Art (Risner Exhibit)	\$4,500.00						
<b>Subtotal</b>	<b>\$6,000.00</b>						
Equipment/Supplies							
Permanent exhibit	\$20,313.00				Restricted funds released for Forever Changed; total in account-\$33,934		
TREX Exhibits			\$10,016.39				
New Exhibits (including add'l to existing)	\$7,000.00						
Maintenance/Shipings/Marketing	\$15,000.00						
Equipment/Supplies - other	\$750.00						
<b>Subtotal</b>	<b>\$43,063.00</b>						
			\$20,313.00	\$20,313.00	\$0.00	100.00%	Restricted funds raised for Forever Changed
			\$22,750.00	\$20,766.39	-\$1,983.61	91.28%	TREX: Program fees (\$12,000); rollover (\$10,000), 18-19 cont. (\$750)
			\$6,000.00	\$6,000.00	\$0.00	100.00%	Donations (\$1000 from donation box); Sponsorships (\$5,000, need to raise)
<b>Total Exhibit</b>	<b>\$49,063.00</b>	<b>\$49,063.00</b>	<b>\$47,079.39</b>	<b>-\$1,983.61</b>		<b>96.0%</b>	

### Facility Use/Receptions

Facility Use/Receptions					
Deposit Refunds	\$0.00				Refunded back to vendor as appropriate Paid by restaurant rent Based on average of \$800 per month x 12 months (minus \$800 for E/S)
Equipment/Supplies	\$800.00				
Café Rent	\$0.00	\$8,800.00	\$735.33		
<b>Total Facility Use/Receptions</b>	<b>\$800.00</b>	<b>\$8,800.00</b>	<b>\$735.33</b>		Restaurant Rent and rentals

### General & Administrative

General & Administrative					
Registration	\$150.00				Split Cost with History Shop
Board Meeting Expense	\$200.00				
Advertising & Marketing	\$2,500.00				
FAW Meeting Notices	\$135.00				
Licenses and Permits					
Museum miscellaneous (music)	\$1,400.00				
Dept. of Agriculture/Charitable Cont.	\$275.00				
Div. of Corporations/Non-Profit	\$61.25				
Miscellaneous	\$100.00				
General & Administrative Exp. - other	\$100.00				
<b>Subtotal</b>	<b>\$4,921.25</b>				Total parking fees (\$4921.25); rent from café if applicable
Hospitality					
DOS Employee Programs	\$1,000.00	\$1,000.00	\$4,047.00		Parking fees
Hospitality - other	\$200.00	\$200.00			Parking fees
<b>Subtotal</b>	<b>\$1,200.00</b>				



Expense Line Item	Estimated Expense	Estimated Income*	Jul-May 2020	Difference	Percentage	Funding Source(s)
		*Estimated based on 2018-19 income				
<b>Professional Fees</b>						
Accounting	\$3,000.00					Split Cost with History Shop & KHM
Auditing	\$3,000.00					
<b>Subtotal</b>	<b>\$6,000.00</b>					Split Cost with History Shop & KHM
		\$12,921.25	\$4,782.33	-\$8,138.92	37.01%	Rent from café and parking fees
<b>Total Facility Use and G &amp; A</b>	<b>\$12,921.25</b>	<b>\$12,921.25</b>	<b>\$4,782.33</b>	<b>-\$8,138.92</b>	<b>37.0%</b>	
<b>Knott House Restricted Endowment</b>						
<b>Knott House Restricted Endowment</b>						
Designated Maintenance Projects	\$3,500.00	\$3,500.00	\$3,500.00			\$3500 rollover from FY 18-19 \$1,900 rollover from 17-18; \$100 from J. Charles Knott Endowment \$2700 from J.C. Knott Endow.
Emergency Maintenance	\$2,000.00	\$2,000.00	\$1,900.00			
Landscape Maintenance	\$2,700.00	\$2,700.00	\$0.00			
<b>Subtotal</b>	<b>\$8,200.00</b>	<b>\$8,200.00</b>	<b>\$8,200.00</b>	<b>\$0.00</b>	<b>100.00%</b>	
Accounting	\$3,000.00	\$3,000.00	\$0.00			\$3000 from James Knott Endowment \$3000 from Cultural Program Endowment
Auditing	\$3,000.00	\$3,000.00	\$0.00			
<b>Subtotal</b>	<b>\$6,000.00</b>	<b>\$6,000.00</b>	<b>\$6,000.00</b>	<b>\$0.00</b>	<b>100.00%</b>	
<b>Total Knott House Endowments</b>	<b>\$14,200.00</b>	<b>\$14,200.00</b>	<b>\$14,200.00</b>	<b>\$0.00</b>	<b>100.00%</b>	
<b>Membership</b>						
<b>Membership</b>						
Newsletter	\$2,400.00	\$2,400.00	\$10,682.24			Membership dues Membership dues Membership dues (\$750), high level memberships (\$1,250) Membership dues
Printing and Reproduction	\$250.00	\$250.00				
Receptions and Events	\$2,000.00	\$2,000.00				
Membership Expenses - other	\$150.00	\$150.00				
<b>Total Membership</b>	<b>\$4,800.00</b>	<b>\$4,800.00</b>	<b>\$10,682.24</b>	<b>\$5,882.24</b>	<b>222.5%</b>	Additional Membership Income designated for temp. exhibits
<b>Special Events</b>						
<b>Special Event</b>						
FL Heritage Month	\$0.00	\$0.00	\$0.00			Sponsorships raised by DOS Sponsorships; ticket, food & beverage sales
Board initiated fundraiser	\$2,790.00	\$2,790.00	\$0.00			
<b>Total Special Event</b>	<b>\$2,790.00</b>	<b>\$2,790.00</b>	<b>\$0.00</b>	<b>-\$2,790.00</b>	<b>0.00%</b>	<b>Sponsorships, Donations (Need to Raise)</b>
<b>Volunteer Program</b>						
<b>Volunteer Program</b>						
Volunteer Dinner	\$700.00					Donation box revenue
Volunteer Luncheon	\$50.00					
Volunteer Recognition	\$500.00					
Volunteer Refreshments	\$200.00					
Volunteer Training	\$300.00					
Knott House volunteers	\$100.00					
<b>Total Volunteer Program</b>	<b>\$1,850.00</b>	<b>\$1,850.00</b>	<b>\$1,850.00</b>	<b>\$0.00</b>	<b>100.0%</b>	Donation Box Revenue-\$1,850
<b>Total Expenses/Income for MFH</b>	<b>\$167,149.25</b>	<b>\$167,149.25</b>	<b>\$107,769.06</b>	<b>-\$59,380.19</b>	<b>64.5%</b>	<b>Total in MFH account (as of 6/2/2020) \$245,566.97;</b>
<b>Total Amount to be Raised</b>		<b>\$29,490.00</b>				<b>in KHM account \$21,701.42</b>

Expense Line Item      Estimated Expense   Estimated Income\*      Jul-May 2020      Difference      Percentage      Funding Source(s)  
 \*Estimated based on 2018-19 income

## History Shop

### General & Administrative Expenses

Workers Comp Insurance	\$2,000.00					Shop revenue
Advertising & Marketing	\$500.00					Shop revenue
Filing Fees	\$0.00					
Freight Charges	\$0.00					
Depreciation	\$5,110.00					Shop revenue
Licenses and Permits, Staff Parking	\$900.00					
Merchant Service Charge	\$8,000.00					As needed; Shop revenue
Point of sale/e-commerce system	\$4,000.00					Shop revenue
Miscellaneous (Other)	\$1,300.00					
Office Supplies	\$3,500.00					Shop revenue
Payroll Expenses	\$75,000.00					Shop revenue
Professional Development	\$0.00					Shop revenue
<b>Total G &amp; A Expenses</b>	<b>\$100,310.00</b>					

### Professional Fees

Accounting	\$4,500.00					Shop revenue: Split total cost with MFH & KHM
Auditing	\$3,000.00					Shop revenue: Split total cost with MFH & KHM
	<b>\$7,500.00</b>					

### Travel, Work-related

Travel	\$1,700.00					Shop revenue
	<b>\$1,700.00</b>					

<b>Total Est. Expenses</b>	<b>\$109,510.00</b>					<b>Total in account (as of 6/2/2020) \$23,146.39</b>
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### Income July 2019-May 2020

Museum	\$82,502.53
New Capitol	\$24,053.71
Historic Capitol	\$19,595.83
On-Line	\$8,077.77
Sales-Other	-\$16.13
<b>Total Income</b>	<b>\$134,213.71</b>
Total COGS	\$59,517.51
Gross profit	\$74,686.52
Other Income, Sales tax commission	\$208.99
Gross profit & Other Income total	\$74,895.51
Expenses	\$84,074.28
<b>Net Income</b>	<b>-\$9,178.77</b>

**Friends of the Museums of Florida History, Inc**  
**Profit & Loss by Class**  
July 1, 2019 through June 2, 2020

	<u>Gift Shops</u>	<u>Grant</u>	<u>Knott House</u>	<u>Membership</u>	<u>MFH</u>	<u>Restricted Account</u>	<u>TOTAL</u>
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
<b>Contribution Income</b>							
<b>Donation Box</b>							
Knott House	0.00	0.00	794.00	0.00	0.00	0.00	794.00
MFH	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>12,875.05</u>	<u>0.00</u>	<u>12,875.05</u>
<b>Total Donation Box</b>	0.00	0.00	794.00	0.00	12,875.05	0.00	13,669.05
Unrestricted Contributions	<u>0.00</u>	<u>0.00</u>	<u>205.00</u>	<u>0.00</u>	<u>6,099.70</u>	<u>0.00</u>	<u>6,304.70</u>
<b>Total Contribution Income</b>	0.00	0.00	999.00	0.00	18,974.75	0.00	19,973.75
<b>Exhibit Income</b>							
TREX	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>10,216.39</u>	<u>0.00</u>	<u>10,216.39</u>
<b>Total Exhibit Income</b>	0.00	0.00	0.00	0.00	10,216.39	0.00	10,216.39
<b>Education Program Income</b>							
KHM Radio Program	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Poetry Programming	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Children's Day	0.00	0.00	0.00	0.00	1,117.24	0.00	1,117.24
Emancipation Day	0.00	0.00	3,500.00	0.00	0.00	0.00	3,500.00
Florida History Fair	0.00	0.00	0.00	0.00	6,525.00	0.00	6,525.00
Knott House General Programming	0.00	0.00	359.25	0.00	0.00	0.00	359.25
<b>Misc. Educational Programing</b>							
Misc. Ed. Programming-Other	0.00	0.00	0.00	0.00	1,374.56	0.00	1,374.56
Misc. Educational Programing - Other	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
<b>Total Misc. Educational Programing</b>	0.00	0.00	0.00	0.00	1,374.56	0.00	1,374.56
Third Thursday/Evening Programs	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>517.75</u>	<u>0.00</u>	<u>517.75</u>
<b>Total Education Program Income</b>	0.00	0.00	3,859.25	0.00	9,534.55	0.00	13,393.80
<b>Facility Use/Reception Income</b>							
Rent from Cafe	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>735.33</u>	<u>0.00</u>	<u>735.33</u>
<b>Total Facility Use/Reception Income</b>	0.00	0.00	0.00	0.00	735.33	0.00	735.33
<b>Gift Shop Sales Income</b>							
Service Fee-MFH CC Transactions	-9.68	0.00	0.00	0.00	0.00	0.00	-9.68
Knott House	0.00	0.00	14.88	0.00	0.00	0.00	14.88
Museum	82,502.53	0.00	0.00	0.00	0.00	0.00	82,502.53
New Capitol	24,053.71	0.00	0.00	0.00	0.00	0.00	24,053.71
Old Capitol	19,595.83	0.00	0.00	0.00	0.00	0.00	19,595.83
On-Line	8,077.77	0.00	0.00	0.00	0.00	0.00	8,077.77
Gift Shop Sales Income - Other	<u>-16.13</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>-16.13</u>
<b>Total Gift Shop Sales Income</b>	134,204.03	0.00	14.88	0.00	0.00	0.00	134,218.91
<b>Grant Income</b>							
FL Inspired-Delmas Foundation	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>5,000.00</u>	<u>0.00</u>	<u>5,000.00</u>
<b>Total Grant Income</b>	0.00	0.00	0.00	0.00	5,000.00	0.00	5,000.00
<b>Investment Income</b>							
<b>FMFH FL Cultural Endowment</b>							
Unrealized Gain/Loss	0.00	0.00	-4,606.29	0.00	0.00	0.00	-4,606.29
Dividends	0.00	0.00	14,672.45	0.00	0.00	0.00	14,672.45
FMFH FL Cultural Endowment - Other	<u>0.00</u>	<u>0.00</u>	<u>11,300.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>11,300.00</u>
<b>Total FMFH FL Cultural Endowment</b>	0.00	0.00	21,366.16	0.00	0.00	0.00	21,366.16
<b>J. Charles Knott Endowment, Res</b>							
Dividends	0.00	0.00	7,819.98	0.00	0.00	0.00	7,819.98
Realized Gain/Loss	0.00	0.00	426.55	0.00	0.00	0.00	426.55
Trustee Fees	0.00	0.00	-746.78	0.00	0.00	0.00	-746.78
Unrealized Gain/Loss	0.00	0.00	-12,591.06	0.00	0.00	0.00	-12,591.06
J. Charles Knott Endowment, Res - Other	<u>0.00</u>	<u>0.00</u>	<u>2,800.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>2,800.00</u>

**Friends of the Museums of Florida History, Inc**  
**Profit & Loss by Class**  
July 1, 2019 through June 2, 2020

	<u>Gift Shops</u>	<u>Grant</u>	<u>Knott House</u>	<u>Membership</u>	<u>MFH</u>	<u>Restricted Account</u>	<u>TOTAL</u>
Total J. Charles Knott Endowment, Res	0.00	0.00	-2,291.31	0.00	0.00	0.00	-2,291.31
James Knott Endowment, Res.							
Dividends	0.00	0.00	8,648.50	0.00	0.00	0.00	8,648.50
Realized Gain/Loss	0.00	0.00	3,697.53	0.00	0.00	0.00	3,697.53
Trustee Fees	0.00	0.00	-929.31	0.00	0.00	0.00	-929.31
Unrealized Gain/Loss	0.00	0.00	-24,820.41	0.00	0.00	0.00	-24,820.41
James Knott Endowment, Res. - Other	0.00	0.00	3,780.00	0.00	0.00	0.00	3,780.00
Total James Knott Endowment, Res.	0.00	0.00	-9,623.69	0.00	0.00	0.00	-9,623.69
Total Investment Income	0.00	0.00	9,451.16	0.00	0.00	0.00	9,451.16
Membership Income							
Membership Dues	0.00	0.00	0.00	10,842.24	0.00	0.00	10,842.24
Total Membership Income	0.00	0.00	0.00	10,842.24	0.00	0.00	10,842.24
Parking Income	0.00	0.00	0.00	0.00	4,047.00	0.00	4,047.00
Total Income	134,204.03	0.00	14,324.29	10,842.24	48,508.02	0.00	207,878.58
Cost of Goods Sold							
Change in Inventory Adjustment	1,340.78	0.00	0.00	0.00	0.00	0.00	1,340.78
Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	58,176.73	0.00	0.00	0.00	0.00	0.00	58,176.73
Total COGS	59,517.51	0.00	0.00	0.00	0.00	0.00	59,517.51
Gross Profit	74,686.52	0.00	14,324.29	10,842.24	48,508.02	0.00	148,361.07
Expense							
Restricted Contribution Expense							
Acquisition Fund	0.00	0.00	0.00	0.00	475.00	0.00	475.00
Total Restricted Contribution Expense	0.00	0.00	0.00	0.00	475.00	0.00	475.00
Grant Expense							
FL Inspired-Delmas Foundation	0.00	175.00	0.00	0.00	2,145.78	0.00	2,320.78
Total Grant Expense	0.00	175.00	0.00	0.00	2,145.78	0.00	2,320.78
Education Program Expenses							
Education Program Exp.-Other	0.00	0.00	0.00	0.00	142.39	0.00	142.39
History at High Noon	0.00	0.00	0.00	0.00	54.85	0.00	54.85
Children's Day	0.00	0.00	0.00	0.00	3,026.94	0.00	3,026.94
Emancipation Day	0.00	0.00	1,306.20	0.00	0.00	0.00	1,306.20
Exhibit Programming							
Florida Inspired (Risner)	0.00	0.00	0.00	0.00	3,488.40	0.00	3,488.40
Quilt Show	0.00	0.00	0.00	0.00	144.18	0.00	144.18
Total Exhibit Programming	0.00	0.00	0.00	0.00	3,632.58	0.00	3,632.58
Florida History Fair	0.00	0.00	0.00	0.00	9,543.62	0.00	9,543.62
Knott House General Programming	0.00	0.00	846.66	0.00	0.00	0.00	846.66
Knott House Poetry Program	0.00	0.00	748.46	0.00	0.00	0.00	748.46
Misc. Educational Programing							
Misc. Ed. Programming-Other	0.00	0.00	0.00	0.00	1,388.77	0.00	1,388.77
Misc. Educational Programing - Other	0.00	0.00	0.00	0.00	28.00	0.00	28.00
Total Misc. Educational Programing	0.00	0.00	0.00	0.00	1,416.77	0.00	1,416.77
Outreach	0.00	0.00	0.00	0.00	125.00	0.00	125.00
Second Saturday Family Program	0.00	0.00	0.00	0.00	109.57	0.00	109.57
Swing Dance	0.00	0.00	401.34	0.00	0.00	0.00	401.34
Third Thursday/Evening Programs	0.00	0.00	0.00	0.00	5,027.23	0.00	5,027.23
Total Education Program Expenses	0.00	0.00	3,302.66	0.00	23,078.95	0.00	26,381.61
Exhibit Expenses							
Florida Inspired (Risner)	0.00	0.00	0.00	0.00	400.00	0.00	400.00
Alligators Dragons in Paradise	0.00	0.00	0.00	0.00	750.00	0.00	750.00
Equipment/Supplies							

**Friends of the Museums of Florida History, Inc**  
**Profit & Loss by Class**  
July 1, 2019 through June 2, 2020

	<u>Gift Shops</u>	<u>Grant</u>	<u>Knott House</u>	<u>Membership</u>	<u>MFH</u>	<u>Restricted Account</u>	<u>TOTAL</u>
Forever Changed La Florida	0.00	0.00	0.00	0.00	569.99	0.00	569.99
<b>TREX Exhibits</b>							
Maintenance/Shipping/Marketing	0.00	0.00	0.00	0.00	7,724.37	0.00	7,724.37
New Exhibits	0.00	0.00	0.00	0.00	1,722.51	0.00	1,722.51
TREX Exhibits - Other	0.00	0.00	0.00	0.00	22.52	0.00	22.52
<b>Total TREX Exhibits</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>9,469.40</u>	<u>0.00</u>	<u>9,469.40</u>
Equipment/Supplies - Other	0.00	0.00	0.00	0.00	27.81	0.00	27.81
<b>Total Equipment/Supplies</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>10,067.20</u>	<u>0.00</u>	<u>10,067.20</u>
<b>Total Exhibit Expenses</b>	0.00	0.00	0.00	0.00	11,217.20	0.00	11,217.20
<b>Facility Use/Receptions Exp.</b>							
Equipment/Supplies	0.00	0.00	0.00	0.00	295.60	0.00	295.60
<b>Total Facility Use/Receptions Exp.</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>295.60</u>	<u>0.00</u>	<u>295.60</u>
<b>General &amp; Administrative Exp.</b>							
Point of sale/e-commerce system	4,161.40	0.00	0.00	0.00	0.00	0.00	4,161.40
Other	0.00	0.00	0.00	0.00	50.00	0.00	50.00
Advertising & Marketing	0.00	0.00	0.00	0.00	1,193.33	0.00	1,193.33
Board Meeting Expense	0.00	0.00	0.00	0.00	73.52	0.00	73.52
FAW Meeting Notices	0.00	0.00	0.00	0.00	29.82	0.00	29.82
Hospitality	0.00	0.00	0.00	0.00	169.65	0.00	169.65
<b>Licenses and Permits</b>							
Museum misc	0.00	0.00	0.00	0.00	787.26	0.00	787.26
Licenses and Permits - Other	888.00	0.00	0.00	0.00	61.25	0.00	949.25
<b>Total Licenses and Permits</b>	<u>888.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>848.51</u>	<u>0.00</u>	<u>1,736.51</u>
Merchant Service Charge	11,695.76	0.00	0.00	0.00	-0.01	0.00	11,695.75
Miscellaneous	0.00	0.00	0.00	0.00	50.00	0.00	50.00
Office Supplies	1,689.36	0.00	0.00	0.00	41.66	0.00	1,731.02
Payroll Expenses	56,474.44	0.00	0.00	0.00	0.00	0.00	56,474.44
<b>Professional Fees</b>							
Accounting	3,718.64	0.00	1,310.96	0.00	2,002.72	0.00	7,032.32
Auditing	2,666.66	0.00	2,666.67	0.00	2,666.67	0.00	8,000.00
<b>Total Professional Fees</b>	<u>6,385.30</u>	<u>0.00</u>	<u>3,977.63</u>	<u>0.00</u>	<u>4,669.39</u>	<u>0.00</u>	<u>15,032.32</u>
Travel	732.02	0.00	0.00	0.00	0.00	0.00	732.02
Workers Comp Insurance	2,048.00	0.00	0.00	0.00	0.00	0.00	2,048.00
<b>Total General &amp; Administrative Exp.</b>	<u>84,074.28</u>	<u>0.00</u>	<u>3,977.63</u>	<u>0.00</u>	<u>7,125.87</u>	<u>0.00</u>	<u>95,177.78</u>
<b>Knott House Restricted End.</b>							
Emergency Maintenance	0.00	0.00	389.50	0.00	0.00	0.00	389.50
Landscape Maintenance	0.00	0.00	2,055.00	0.00	0.00	0.00	2,055.00
<b>Total Knott House Restricted End.</b>	<u>0.00</u>	<u>0.00</u>	<u>2,444.50</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>2,444.50</u>
<b>Membership Expenses</b>							
Membership Expenses-other	0.00	0.00	0.00	135.51	0.00	0.00	135.51
Newsletter	0.00	0.00	0.00	1,751.04	0.00	0.00	1,751.04
Printing and Reproduction	0.00	0.00	0.00	240.77	0.00	0.00	240.77
Receptions and Events	0.00	0.00	0.00	1,642.72	0.00	0.00	1,642.72
<b>Total Membership Expenses</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>3,770.04</u>	<u>0.00</u>	<u>0.00</u>	<u>3,770.04</u>
<b>Volunteer Program</b>							
Volunteer Recognition	0.00	0.00	0.00	0.00	220.77	0.00	220.77
<b>Total Volunteer Program</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>220.77</u>	<u>0.00</u>	<u>220.77</u>
<b>Total Expense</b>	<u>84,074.28</u>	<u>175.00</u>	<u>9,724.79</u>	<u>3,770.04</u>	<u>44,559.17</u>	<u>0.00</u>	<u>142,303.28</u>
<b>Net Ordinary Income</b>	-9,387.76	-175.00	4,599.50	7,072.20	3,948.85	0.00	6,057.79
<b>Other Income/Expense</b>							
<b>Other Income</b>							
Interest	0.00	0.00	0.00	0.00	0.00	40.39	40.39

Friends of the Museums of Florida History, Inc  
**Profit & Loss by Class**  
July 1, 2019 through June 2, 2020

	<u>Gift Shops</u>	<u>Grant</u>	<u>Knott House</u>	<u>Membership</u>	<u>MFH</u>	<u>Restricted Account</u>	<u>TOTAL</u>
Sales Tax Commission	208.99	0.00	0.00	0.00	0.00	0.00	208.99
<b>Total Other Income</b>	<u>208.99</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>40.39</u>	<u>249.38</u>
Net Other Income	208.99	0.00	0.00	0.00	0.00	40.39	249.38
<b>Net Income</b>	<u><u>-9,178.77</u></u>	<u><u>-175.00</u></u>	<u><u>4,599.50</u></u>	<u><u>7,072.20</u></u>	<u><u>3,948.85</u></u>	<u><u>40.39</u></u>	<u><u>6,307.17</u></u>

**Friends of the Museums of Florida History, Inc**  
**Profit & Loss Prev Year Comparison**  
July 2019 through May 2020

	<u>Jul '19 - May 20</u>	<u>Jul '18 - May 19</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Contribution Income</b>				
<b>Donation Box</b>				
<b>Knott House</b>	794.00	1,232.40	-438.40	-35.57%
<b>MFH</b>	12,875.05	13,992.86	-1,117.81	-7.99%
<b>Total Donation Box</b>	<u>13,669.05</u>	<u>15,225.26</u>	<u>-1,556.21</u>	<u>-10.22%</u>
<b>Unrestricted Contributions</b>	6,179.70	4,530.80	1,648.90	36.39%
<b>Restricted Contributions</b>				
<b>Acquisition Fund</b>	0.00	317.25	-317.25	-100.0%
<b>General Endowment</b>	0.00	1,000.00	-1,000.00	-100.0%
<b>Total Restricted Contributions</b>	<u>0.00</u>	<u>1,317.25</u>	<u>-1,317.25</u>	<u>-100.0%</u>
<b>Total Contribution Income</b>	19,848.75	21,073.31	-1,224.56	-5.81%
<b>Exhibit Income</b>				
<b>TREX</b>	10,016.39	10,731.84	-715.45	-6.67%
<b>Total Exhibit Income</b>	<u>10,016.39</u>	<u>10,731.84</u>	<u>-715.45</u>	<u>-6.67%</u>
<b>Education Program Income</b>				
<b>KHM Radio Program</b>	0.00	1,000.00	-1,000.00	-100.0%
<b>Poetry Programming</b>	0.00	695.00	-695.00	-100.0%
<b>Children's Day</b>	1,117.24	675.38	441.86	65.42%
<b>Emancipation Day</b>	3,500.00	1,500.00	2,000.00	133.33%
<b>Exhibit Programming</b>				
<b>Surf's Up, Florida</b>	0.00	2,500.00	-2,500.00	-100.0%
<b>Total Exhibit Programming</b>	<u>0.00</u>	<u>2,500.00</u>	<u>-2,500.00</u>	<u>-100.0%</u>
<b>Florida History Fair</b>	6,525.00	6,314.88	210.12	3.33%
<b>Knott House General Programming</b>	359.25	423.00	-63.75	-15.07%
<b>Misc. Educational Programing</b>				
<b>Misc. Ed. Programming-Other</b>	1,339.56	512.37	827.19	161.44%
<b>Misc. Educational Programing - Other</b>	0.00	338.97	-338.97	-100.0%
<b>Total Misc. Educational Programing</b>	<u>1,339.56</u>	<u>851.34</u>	<u>488.22</u>	<u>57.35%</u>
<b>Third Thursday/Evening Programs</b>	517.75	0.00	517.75	100.0%
<b>Swing Dance</b>	0.00	44.23	-44.23	-100.0%

**Friends of the Museums of Florida History, Inc**  
**Profit & Loss Prev Year Comparison**  
July 2019 through May 2020

	<u>Jul '19 - May 20</u>	<u>Jul '18 - May 19</u>	<u>\$ Change</u>	<u>% Change</u>
Valentine Program	0.00	76.00	-76.00	-100.0%
<b>Total Education Program Income</b>	<b>13,358.80</b>	<b>14,079.83</b>	<b>-721.03</b>	<b>-5.12%</b>
<b>Facility Use/Reception Income</b>				
Rent from Cafe	735.33	4,753.38	-4,018.05	-84.53%
<b>Total Facility Use/Reception Income</b>	<b>735.33</b>	<b>4,753.38</b>	<b>-4,018.05</b>	<b>-84.53%</b>
<b>Gift Shop Sales Income</b>				
Service Fee-MFH CC Transactions	-9.68	0.00	-9.68	-100.0%
Knott House	14.88	47.50	-32.62	-68.67%
Museum	82,502.53	113,029.83	-30,527.30	-27.01%
New Capitol	24,053.71	27,341.25	-3,287.54	-12.02%
Old Capitol	19,595.83	28,432.43	-8,836.60	-31.08%
On-Line	8,077.77	7,912.63	165.14	2.09%
Gift Shop Sales Income - Other	-16.13	0.00	-16.13	-100.0%
<b>Total Gift Shop Sales Income</b>	<b>134,218.91</b>	<b>176,763.64</b>	<b>-42,544.73</b>	<b>-24.07%</b>
<b>Grant Income</b>				
FL Inspired-Delmas Foundation	5,000.00	0.00	5,000.00	100.0%
FHC-Living the Dream	0.00	0.00	0.00	0.0%
<b>Total Grant Income</b>	<b>5,000.00</b>	<b>0.00</b>	<b>5,000.00</b>	<b>100.0%</b>
<b>Investment Income</b>				
<b>FMFH FL Cultural Endowment</b>				
Unrealized Gain/Loss	-4,606.29	3,427.05	-8,033.34	-234.41%
Dividends	14,672.45	11,404.53	3,267.92	28.66%
FMFH FL Cultural Endowment - Other	11,300.00	0.00	11,300.00	100.0%
<b>Total FMFH FL Cultural Endowment</b>	<b>21,366.16</b>	<b>14,831.58</b>	<b>6,534.58</b>	<b>44.06%</b>
<b>J. Charles Knott Endowment, Res</b>				
Dividends	7,819.98	5,658.31	2,161.67	38.2%
Realized Gain/Loss	493.28	1,079.98	-586.70	-54.33%
Trustee Fees	-1,089.11	-1,426.50	337.39	23.65%
Unrealized Gain/Loss	-12,591.06	-2,095.88	-10,495.18	-500.75%
J. Charles Knott Endowment, Res - Other	2,800.00	0.00	2,800.00	100.0%
<b>Total J. Charles Knott Endowment, Res</b>	<b>-2,566.91</b>	<b>3,215.91</b>	<b>-5,782.82</b>	<b>-179.82%</b>
James Knott Endowment, Res.				



**Friends of the Museums of Florida History, Inc**  
**Profit & Loss Prev Year Comparison**  
July 2019 through May 2020

	<u>Jul '19 - May 20</u>	<u>Jul '18 - May 19</u>	<u>\$ Change</u>	<u>% Change</u>
Dividends	8,648.50	10,357.21	-1,708.71	-16.5%
Realized Gain/Loss	3,697.53	1,334.94	2,362.59	176.98%
Trustee Fees	-1,816.41	-1,770.35	-46.06	-2.6%
Unrealized Gain/Loss	-24,820.41	-9,368.45	-15,451.96	-164.94%
James Knott Endowment, Res. - Other	3,780.00	0.00	3,780.00	100.0%
<b>Total James Knott Endowment, Res.</b>	<b>-10,510.79</b>	<b>553.35</b>	<b>-11,064.14</b>	<b>-1,999.48%</b>
<b>Total Investment Income</b>	<b>8,288.46</b>	<b>18,600.84</b>	<b>-10,312.38</b>	<b>-55.44%</b>
<b>Membership Income</b>				
<b>Membership Dues</b>	10,682.24	4,566.05	6,116.19	133.95%
<b>Total Membership Income</b>	10,682.24	4,566.05	6,116.19	133.95%
<b>Parking Income</b>	4,047.00	6,087.75	-2,040.75	-33.52%
<b>Total Income</b>	<b>206,195.88</b>	<b>256,656.64</b>	<b>-50,460.76</b>	<b>-19.66%</b>
<b>Cost of Goods Sold</b>				
<b>Change in Inventory Adjustment</b>	1,340.78	-18,161.54	19,502.32	107.38%
<b>Cost of Goods Sold</b>	0.00	0.00	0.00	0.0%
<b>Purchases</b>	58,176.73	96,426.79	-38,250.06	-39.67%
<b>Total COGS</b>	<b>59,517.51</b>	<b>78,265.25</b>	<b>-18,747.74</b>	<b>-23.95%</b>
<b>Gross Profit</b>	<b>146,678.37</b>	<b>178,391.39</b>	<b>-31,713.02</b>	<b>-17.78%</b>
<b>Expense</b>				
<b>Restricted Contribution Expense</b>				
<b>Acquisition Fund</b>	475.00	542.25	-67.25	-12.4%
<b>Total Restricted Contribution Expense</b>	475.00	542.25	-67.25	-12.4%
<b>Grant Expense</b>				
<b>FL Inspired-Delmas Foundation</b>	2,320.78	0.00	2,320.78	100.0%
<b>FHC-Civil Rights</b>	0.00	100.00	-100.00	-100.0%
<b>Outreach</b>	0.00	112.80	-112.80	-100.0%
<b>Total Grant Expense</b>	2,320.78	212.80	2,107.98	990.59%
<b>Education Program Expenses</b>				
<b>Education Program Exp.-Other</b>	142.39	98.02	44.37	45.27%
<b>History at High Noon</b>	54.85	25.00	29.85	119.4%
<b>Children's Day</b>	3,026.94	2,801.83	225.11	8.03%
<b>Emancipation Day</b>	1,306.20	4,593.80	-3,287.60	-71.57%

**Friends of the Museums of Florida History, Inc**  
**Profit & Loss Prev Year Comparison**  
July 2019 through May 2020

	<u>Jul '19 - May 20</u>	<u>Jul '18 - May 19</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Exhibit Programming</b>				
Florida Inspired (Risner)	3,488.40	0.00	3,488.40	100.0%
Surf's Up, Florida	0.00	1,885.58	-1,885.58	-100.0%
Living the Dream	0.00	1,469.88	-1,469.88	-100.0%
Quilt Show	144.18	153.50	-9.32	-6.07%
<b>Total Exhibit Programming</b>	<u>3,632.58</u>	<u>3,508.96</u>	<u>123.62</u>	<u>3.52%</u>
<b>Florida History Fair</b>	4,818.62	16,738.61	-11,919.99	-71.21%
<b>Knott House General Programming</b>	846.66	1,173.29	-326.63	-27.84%
<b>Knott House Poetry Program</b>	748.46	1,272.85	-524.39	-41.2%
<b>Misc. Educational Programing</b>				
Misc. Ed. Programming-Other	1,388.77	0.00	1,388.77	100.0%
Misc. Educational Programing - Other	28.00	1,428.26	-1,400.26	-98.04%
<b>Total Misc. Educational Programing</b>	<u>1,416.77</u>	<u>1,428.26</u>	<u>-11.49</u>	<u>-0.8%</u>
<b>Outreach</b>	125.00	277.71	-152.71	-54.99%
<b>Second Saturday Family Program</b>	109.57	109.67	-0.10	-0.09%
<b>Swing Dance</b>	401.34	1,835.43	-1,434.09	-78.13%
<b>Third Thursday/Evening Programs</b>	5,027.23	7,436.12	-2,408.89	-32.39%
<b>Valentine Program</b>	0.00	442.00	-442.00	-100.0%
<b>Total Education Program Expenses</b>	<u>21,656.61</u>	<u>41,741.55</u>	<u>-20,084.94</u>	<u>-48.12%</u>
<b>Exhibit Expenses</b>				
Florida Inspired (Risner)	400.00	0.00	400.00	100.0%
Alligators Dragons in Paradise	750.00	0.00	750.00	100.0%
Surf's Up, Florida	0.00	146.00	-146.00	-100.0%
<b>Equipment/Supplies</b>				
Forever Changed La Florida	569.99	0.00	569.99	100.0%
<b>TREX Exhibits</b>				
Maintenance/Shipping/Marketing	7,724.37	4,738.14	2,986.23	63.03%
New Exhibits	1,722.51	0.00	1,722.51	100.0%
TREX Exhibits - Other	22.52	8,307.34	-8,284.82	-99.73%
<b>Total TREX Exhibits</b>	<u>9,469.40</u>	<u>13,045.48</u>	<u>-3,576.08</u>	<u>-27.41%</u>
Equipment/Supplies - Other	27.81	639.91	-612.10	-95.65%
<b>Total Equipment/Supplies</b>	<u>10,067.20</u>	<u>13,685.39</u>	<u>-3,618.19</u>	<u>-26.44%</u>

**Friends of the Museums of Florida History, Inc**  
**Profit & Loss Prev Year Comparison**  
July 2019 through May 2020

	<u>Jul '19 - May 20</u>	<u>Jul '18 - May 19</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Total Exhibit Expenses</b>	11,217.20	13,831.39	-2,614.19	-18.9%
<b>Facility Use/Receptions Exp.</b>				
Equipment/Supplies	295.60	0.00	295.60	100.0%
<b>Total Facility Use/Receptions Exp.</b>	295.60	0.00	295.60	100.0%
<b>General &amp; Administrative Exp.</b>				
Point of sale/e-commerce system	4,161.40	0.00	4,161.40	100.0%
Other	50.00	0.00	50.00	100.0%
Miscellaneous (Point of sale)	0.00	1,251.80	-1,251.80	-100.0%
Advertising & Marketing	1,193.33	2,151.53	-958.20	-44.54%
Board Meeting Expense	73.52	77.89	-4.37	-5.61%
Depreciation	0.00	574.11	-574.11	-100.0%
FAW Meeting Notices	29.82	57.12	-27.30	-47.79%
Freight Charges	0.00	0.00	0.00	0.0%
Hospitality				
DOS Employee Programs	0.00	1,000.00	-1,000.00	-100.0%
Hospitality - Other	169.65	36.39	133.26	366.2%
<b>Total Hospitality</b>	169.65	1,036.39	-866.74	-83.63%
Licenses and Permits				
Museum misc	787.26	1,282.26	-495.00	-38.6%
Licenses and Permits - Other	949.25	949.25	0.00	0.0%
<b>Total Licenses and Permits</b>	1,736.51	2,231.51	-495.00	-22.18%
Merchant Service Charge	11,695.75	10,475.77	1,219.98	11.65%
Miscellaneous	50.00	1,373.00	-1,323.00	-96.36%
Office Supplies	1,731.02	3,216.94	-1,485.92	-46.19%
Payroll Expenses	56,474.44	69,614.54	-13,140.10	-18.88%
Professional Fees				
Accounting	7,032.32	8,724.80	-1,692.48	-19.4%
Auditing	8,000.00	7,885.50	114.50	1.45%
<b>Total Professional Fees</b>	15,032.32	16,610.30	-1,577.98	-9.5%
Registration	0.00	89.00	-89.00	-100.0%
Travel	732.02	1,367.40	-635.38	-46.47%
Workers Comp Insurance	2,048.00	1,566.00	482.00	30.78%

**Friends of the Museums of Florida History, Inc**  
**Profit & Loss Prev Year Comparison**  
July 2019 through May 2020

	<u>Jul '19 - May 20</u>	<u>Jul '18 - May 19</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Total General &amp; Administrative Exp.</b>	95,177.78	111,693.30	-16,515.52	-14.79%
<b>Knott House Restricted End.</b>				
Emergency Maintenance	389.50	811.97	-422.47	-52.03%
Landscape Maintenance	2,055.00	2,005.00	50.00	2.49%
<b>Total Knott House Restricted End.</b>	2,444.50	2,816.97	-372.47	-13.22%
<b>Membership Expenses</b>				
Membership Expenses-other	135.51	75.00	60.51	80.68%
Newsletter	1,751.04	1,684.59	66.45	3.95%
Printing and Reproduction	240.77	180.62	60.15	33.3%
Receptions and Events	1,642.72	2,862.24	-1,219.52	-42.61%
<b>Total Membership Expenses</b>	3,770.04	4,802.45	-1,032.41	-21.5%
<b>Volunteer Program</b>				
Volunteer Refreshments	0.00	96.63	-96.63	-100.0%
Volunteer Dinner	0.00	72.04	-72.04	-100.0%
Volunteer Recognition	220.77	297.28	-76.51	-25.74%
<b>Total Volunteer Program</b>	220.77	465.95	-245.18	-52.62%
<b>Total Expense</b>	137,578.28	176,106.66	-38,528.38	-21.88%
<b>Net Ordinary Income</b>	9,100.09	2,284.73	6,815.36	298.3%
<b>Other Income/Expense</b>				
<b>Other Income</b>				
Interest	40.39	58.77	-18.38	-31.27%
Sales Tax Commission	208.99	267.94	-58.95	-22.0%
<b>Total Other Income</b>	249.38	326.71	-77.33	-23.67%
<b>Net Other Income</b>	249.38	326.71	-77.33	-23.67%
<b>Net Income</b>	<u><u>9,349.47</u></u>	<u><u>2,611.44</u></u>	<u><u>6,738.03</u></u>	<u><u>258.02%</u></u>