

Friends of the Museums of Florida History, Inc
Budget vs Actual EXPENSE July 2019 thru August 2019

Expense Line Item	Estimated Expense	Jul-Aug 19	Over Budget	% of Budget
Education Programs				
Programming				
Children's Day	\$4,000.00	\$17.83	-\$3,982.17	0.45%
Outreach	\$650.00	\$0.00	-\$650.00	0.00%
Evening Programs	\$10,000.00	\$478.95	-\$9,521.05	4.79%
Second Saturday Family Program	\$400.00	\$34.52	-\$365.48	8.63%
History at High Noon/Daytime Program	\$200.00	\$0.00	-\$200.00	0.00%
Education Program expenses - other	\$1,000.00	\$129.93	-\$870.07	12.99%
Subtotal	\$16,250.00	\$661.23	-\$15,588.77	4.07%
Exhibit Programming				
Capital City Quilt Show	\$200.00	\$0.00	-\$200.00	0.00%
<i>Alligators: Dragons in Paradise</i>	\$300.00	\$0.00	-\$300.00	0.00%
Florida Landscape Art (Risner Exhibit)	\$3,000.00	\$0.00	-\$3,000.00	0.00%
Misc. exhibit programming	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Subtotal	\$4,500.00	\$0.00	-\$4,500.00	0.00%
Misc. Educational Programming				
Misc. Educational Programming - Other	\$1,800.00	\$143.52	-\$1,656.48	7.97%
Family Guide for Permanent Exhibits	\$6,600.00	\$0.00	-\$6,600.00	0.00%
Subtotal	\$8,400.00	\$143.52	-\$8,256.48	1.71%
Subtotal Education	\$29,150.00	\$804.75	-\$28,345.25	2.76%
Florida History Day				
Florida History Day-May 2020	\$41,325.00	\$1,229.67	-\$40,095.33	2.98%
Subtotal Florida History Day	\$41,325.00	\$1,229.67	-\$40,095.33	2.98%
Knott House				
Poetry Program	\$1,400.00	\$748.46	-\$651.54	53.46%
Emancipation Day	\$4,500.00	\$0.00	-\$4,500.00	0.00%
Valentine Program	\$450.00	\$0.00	-\$450.00	0.00%
Swing Dance	\$2,000.00	\$25.00	-\$1,975.00	1.25%
General Programming	\$2,700.00	\$0.00	-\$2,700.00	0.00%
Subtotal	\$11,050.00	\$773.46	-\$10,276.54	7.00%
Total All Programming	\$81,525.00	\$2,807.88	-\$78,717.12	3.44%
Exhibits				
Exhibits				
Capital City Quilt Show	\$500.00	\$0.00	-\$500.00	0.00%
Dragons in Paradise	\$1,000.00	\$750.00	-\$250.00	75.00%
FL Landscape Art (Risner Exhibit)	\$4,500.00	\$0.00	-\$4,500.00	0.00%
Subtotal	\$6,000.00	\$750.00	-\$5,250.00	12.50%
Equipment/Supplies				
Permanent Exhibit	\$20,313.00	\$204.24	-\$20,108.76	1.01%
TREX Exhibits				
New Exhibits (including add't to existing)	\$7,000.00	\$815.00	-\$6,185.00	11.64%
Maintenance/Shipings/Marketing	\$15,000.00	\$239.60	-\$14,760.40	1.60%
Equipment/Supplies - other	\$750.00	\$0.00	-\$750.00	0.00%
Subtotal	\$43,063.00	\$1,258.84	-\$41,804.16	2.92%
Total Exhibit	\$49,063.00	\$2,008.84	-\$47,054.16	4.09%
Collections Acquisition				
Collections Acquisition				
Artifacts for Museum's permanent collection	\$4,775.00	\$0.00	-\$4,775.00	0.00%
Total Collections Acquisition	\$4,775.00	\$0.00	-\$4,775.00	0.00%

Facility Use/Receptions

Facility Use/Receptions				
Deposit Refunds	\$0.00	\$0.00	\$0.00	0.00%
Equipment/Supplies	\$800.00	\$0.00	-\$800.00	0.00%
The Egg Express Rent	\$0.00	\$0.00	\$0.00	0.00%
Total Facility Use/Receptions	\$800.00	\$0.00	-\$800.00	0.00%

General & Administrative

General & Administrative				
Registration	\$150.00	\$0.00	-\$150.00	0.00%
Board Meeting Expense	\$200.00	\$77.89	-\$122.11	38.95%
Advertising and Marketing	\$2,500.00	\$62.70	-\$2,437.30	2.51%
FAW Meeting Notices	\$135.00	\$0.00	-\$135.00	0.00%
Licenses and Permits				
Museum miscellaneous (music)	\$1,400.00	\$0.00	-\$1,400.00	0.00%
Dept. of Agriculture/Charitable Cont.	\$275.00	\$0.00	-\$275.00	0.00%
Div. of Corporations/Non-Profit	\$61.25	\$0.00	-\$61.25	0.00%
Miscellaneous	\$100.00	\$50.00	-\$50.00	50.00%
General & Administrative Exp. - other	\$100.00	\$0.00	-\$100.00	0.00%
Subtotal	\$4,921.25	\$190.59	-\$4,730.66	3.87%

Hospitality				
DOS Employee Programs	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Hospitality - other	\$200.00	\$0.00	-\$200.00	0.00%
Subtotal	\$1,200.00	\$0.00	-\$1,200.00	0.00%

Professional Fees				
Accounting	\$3,000.00	\$119.12	-\$2,880.88	3.97%
Auditing	\$3,000.00	\$0.00	-\$3,000.00	0.00%
Subtotal	\$6,000.00	\$119.12	-\$5,880.88	1.99%

Total General & Administrative	\$12,921.25	\$309.71	-\$12,611.54	2.40%
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Knott House Restricted Endowment

Knott House Restricted Endowment				
Designated Maintenance Projects	\$3,500.00	\$0.00	-\$3,500.00	0.00%
Emergency Maintenance	\$2,000.00	\$0.00	-\$2,000.00	0.00%
Landscape Maintenance	\$2,700.00	\$155.00	-\$2,545.00	5.74%
Subtotal	\$8,200.00	\$155.00	-\$8,045.00	1.89%
Accounting	\$3,000.00	\$119.12	-\$2,880.88	3.97%
Auditing	\$3,000.00	\$0.00	-\$3,000.00	0.00%
Subtotal	\$6,000.00	\$119.12	-\$5,880.88	1.99%
Total Knott House Rest. Endow.	\$14,200.00	\$274.12	-\$13,925.88	1.93%

Membership

Membership				
Newsletter	\$2,400.00	\$0.00	-\$2,400.00	0.00%
Printing and Reproduction	\$250.00	\$240.77	-\$9.23	96.31%
Receptions and Events	\$2,000.00	\$0.00	-\$2,000.00	0.00%
Membership Expenses - other	\$150.00	\$0.00	-\$150.00	0.00%
Total Membership	\$4,800.00	\$240.77	-\$4,559.23	5.02%

Special Events

Special Event				
FL Heritage Month Gala Exp.	\$0.00	\$0.00	\$0.00	0.00%
Board initiated fundraiser	\$2,790.00	\$0.00	-\$2,790.00	0.00%
Total Special Event	\$2,790.00	\$0.00	-\$2,790.00	0.00%

Volunteer Program

Volunteer Program				
Volunteer Dinner	\$700.00	\$0.00	-\$700.00	0.00%
Volunteer Luncheon	\$50.00	\$0.00	-\$50.00	0.00%
Volunteer Refreshments	\$200.00	\$0.00	-\$200.00	0.00%
Volunteer Recognition	\$500.00	\$0.00	-\$500.00	0.00%
Volunteer Training	\$300.00	\$0.00	-\$300.00	0.00%
Knott House volunteers	\$100.00	\$0.00	-\$100.00	0.00%
Total Volunteer Program	\$1,850.00	\$0.00	-\$1,850.00	0.00%

Total Expenses for MFH	\$167,149.25	\$5,641.32	-\$161,507.93	3.38%
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Expense Line Item	Estimated Expense	Jul-Aug 19	Over Budget	% of Budget
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History Shop

General & Administrative Expenses				
Workers Comp Insurance	\$2,000.00	\$0.00	-\$2,000.00	0.00%
Advertising & Marketing	\$500.00	\$0.00	-\$500.00	0.00%
Depreciation	\$5,110.00	\$0.00	-\$5,110.00	0.00%
Filing Fees	\$0.00	\$0.00	\$0.00	0.00%
Freight Charges	\$0.00	\$0.00	\$0.00	0.00%
Licenses and Permits, Staff Parking	\$900.00	\$888.00	-\$12.00	98.67%
Merchant Service Charge	\$8,000.00	\$899.64	-\$7,100.36	11.25%
Point of sale/e-commerce system	\$4,000.00	\$0.00	-\$4,000.00	0.00%
Miscellaneous (other)	\$1,300.00	\$0.00	-\$1,300.00	0.00%
Office Supplies	\$3,500.00	\$131.38	-\$3,368.62	3.75%
Payroll Expenses	\$75,000.00	\$5,793.03	-\$69,206.97	7.72%
Professional Development	\$0.00	\$0.00	\$0.00	0.00%
Total G & A Expenses	\$100,310.00	\$7,712.05	-\$92,597.95	7.69%

Professional Fees				
Accounting	\$4,500.00	\$0.00	-\$4,500.00	0.00%
Auditing	\$3,000.00	\$0.00	-\$3,000.00	0.00%
Total Professional Fee	\$7,500.00	\$0.00	-\$7,500.00	0.00%

Travel				
Travel	\$1,700.00	\$108.33	-\$1,591.67	6.37%
Total Travel	\$1,700.00	\$108.33	-\$1,591.67	6.37%

Total Est. Expenses for FHS	\$109,510.00	\$7,820.38	-\$101,689.62	7.14%
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Total of MFH & FHS	\$276,659.25	\$13,461.70	-\$263,197.55	4.87%
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**Friends of the Museums of Florida History, Inc
Budget vs Actual Revenue July thru August 2019**

Expense Line Item	Estimated Expense	Estimated Income*	Jul-Aug 2019	Difference	Percentage	Funding Source(s)
		*Estimated based on 2018-19 income				
Education Programs						
Programming						
Children's Day	\$4,000.00					Ticket Sales(\$700); FHS (\$2,100); Sponsorship (\$1,200)
Outreach	\$650.00					Unrestricted contributions rollover (\$650)
Evening Programs	\$10,000.00					FHS (\$1,000), Don. Box (\$4,500), Sponsorship (\$2,500), Cultural Endowment (\$2,000)
Second Saturday Family Program	\$400.00					Unrestricted contributions rollover (\$400)
History at High Noon	\$200.00					Unrestricted contributions rollover (\$200)
Education Program expenses - other	\$1,000.00					Unrestricted contributions rollover (\$1,000)
Subtotal	\$16,250.00					
Exhibit Programming						
Capital City Quilt Show	\$200.00					Donation Box(\$200)
Alligators: Dragons in Paradise	\$300.00					Donation Box(\$300)
Florida Landscape Art (Risner Exhibit)	\$3,000.00					Donation Box(\$3,000)
Misc. exhibit programming	\$1,000.00					Donation Box(\$1,000)
Subtotal	\$4,500.00					
Misc. Educational Programming						
Misc. Educational Programming - Other	\$1,800.00					Program fees (\$800), Donation box (\$650), Rollover from 18-19 (\$350)
Family Guide for Permanent Exhibits	\$6,600.00					Designated funds from FHS (\$6,600)
Subtotal	\$8,400.00					
		\$700.00	\$0.00	-\$700.00	0.0%	Children's Day ticket sales (January)
		\$800.00	\$0.00	-\$800.00	0.0%	Program fees
		\$2,600.00	\$2,600.00	\$0.00	100.0%	Unrestricted Contributions rolled over from 18-19
		\$9,650.00	\$3,582.41	-\$6,067.59	37.1%	Donation Box
		\$9,700.00	\$0.00	-\$9,700.00	0.0%	From FHS
		\$2,000.00	\$0.00	-\$2,000.00	0.0%	Funds from Cultural Endowment
		\$3,700.00	\$0.00	-\$3,700.00	0.0%	Donations, Sponsorships (Need to raise)
Subtotal Education	\$29,150.00	\$29,150.00	\$6,182.41	-\$22,967.59	21.2%	
Florida History Day						
Florida History Day - May 2020	\$41,325.00	\$17,825.00	\$0.00	-\$17,825.00	0.0%	Prog. fees; Donations, merchandise sales
		\$15,000.00	\$0.00	-\$15,000.00	0.0%	Donations, Sponsorships (CareerSource Florida Sponsorship)
		\$8,500.00	\$0.00	-\$8,500.00	0.0%	Tourism Development Council grant (arrives in June)
Subtotal Florida History Fair	\$41,325.00	\$41,325.00	\$0.00	-\$41,325.00	0.0%	
Knott House						
Poetry Program	\$1,400.00	\$1,400.00	\$129.00	-\$1,271.00	9.21%	Prog. income(\$700); Donation Box (\$485); James Knott (\$215)
Emancipation Day	\$4,500.00	\$4,500.00	\$0.00	-\$4,500.00	0.00%	Sponsorship/Grants (\$3500); Cultural Endow. (\$1000)
Valentine Program	\$450.00	\$450.00	\$0.00	-\$450.00	0.00%	Prog. Fees (tickets\$150); Cultural Endow. (\$300)
Swing Dance	\$2,000.00	\$2,000.00	\$0.00	-\$2,000.00	0.00%	Cultural Endowment (\$2000)
General Programming	\$2,700.00	\$2,700.00	\$1,500.00	-\$1,200.00	55.56%	Sponsorship (\$1000), Donation box (\$635), 18-19 Donations (\$500), JK (\$565)
Total Knott House	\$11,050.00	\$11,050.00	\$1,629.00	-\$9,421.00	14.74%	
						\$3,300 from Cultural Endowment
						\$780 from James Knott Endowment
Total All Programming	\$81,525.00	\$81,525.00	\$7,811.41	-\$73,713.59	9.6%	

Expense Line Item Estimated Expense Estimated Income* Jul-Aug 2019 Difference Percentage Funding Source(s)
 *Estimated based on 2018-19 income

Exhibits

Exhibits					
Capital City Quilt Show	\$500.00				
Dragons in Paradise	\$1,000.00				
Florida Landscape Art (Risner Exhibit)	\$4,500.00				
Subtotal	\$6,000.00				

Equipment/Supplies					
Permanent exhibit	\$20,313.00				Restricted funds released for Forever Changed; total in account-\$33,934
TREX Exhibits			\$2,098.12		
New Exhibits (including add'l to existing)	\$7,000.00				
Maintenance/Shipments/Marketing	\$15,000.00				
Equipment/Supplies - other	\$750.00				
Subtotal	\$43,063.00				
	\$20,313.00	\$20,313.00	\$0.00	100.00%	Restricted funds raised for Forever Changed
	\$22,750.00	\$12,848.12	-\$9,901.88	56.48%	TREX: Program fees (\$12,000); rollover (\$10,000), 18-19 cont. (\$750)
	\$6,000.00	\$0.00	-\$6,000.00	0.00%	Donations (\$1000 from donation box); Sponsorships (\$5,000, need to raise)

Total Exhibit	\$49,063.00	\$49,063.00	\$33,161.12	-\$15,901.88	67.6%
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Facility Use/Receptions

Facility Use/Receptions					
Deposit Refunds	\$0.00				Refunded back to vendor as appropriate Paid by restaurant rent Based on average of \$800 per month x 12 months (minus \$800 for E/S)
Equipment/Supplies	\$800.00				
The Egg Express Rent	\$0.00	\$8,800.00	\$0.00		
Total Facility Use/Receptions	\$800.00	\$8,800.00	\$0.00		Restaurant Rent and rentals

General & Administrative

General & Administrative					
Registration	\$150.00				Split Cost with History Shop
Board Meeting Expense	\$200.00				
Advertising & Marketing	\$2,500.00				
FAW Meeting Notices	\$135.00				
Licenses and Permits					
Museum miscellaneous (music)	\$1,400.00				
Dept. of Agriculture/Charitable Cont.	\$275.00				
Div. of Corporations/Non-Profit	\$61.25				
Miscellaneous	\$100.00				
General & Administrative Exp. - other	\$100.00				
Subtotal	\$4,921.25				Total parking fees (\$4921.25); rent from café if applicable

Hospitality					
DOS Employee Programs	\$1,000.00	\$1,000.00	\$614.25		Parking fees
Hospitality - other	\$200.00	\$200.00			Parking fees
Subtotal	\$1,200.00				

Expense Line Item	Estimated Expense	Estimated Income*	Jul-Aug 2019	Difference	Percentage	Funding Source(s)
		*Estimated based on 2018-19 income				
Professional Fees						
Accounting	\$3,000.00					Split Cost with History Shop & KHM Split Cost with History Shop & KHM
Auditing	\$3,000.00					
Subtotal	\$6,000.00					
		\$12,921.25	\$614.25	-\$12,307.00	4.75%	Rent from café and parking fees
Total Facility Use and G & A	\$12,921.25	\$12,921.25	\$614.25	-\$12,307.00	4.8%	
Knott House Restricted Endowment						
Knott House Restricted Endowment						
Designated Maintenance Projects	\$3,500.00	\$3,500.00	\$3,500.00			\$3500 rollover from FY 18-19 \$1,900 rollover from 17-18; \$100 from J. Charles Knott Endowment \$2700 from J.C. Knott Endow.
Emergency Maintenance	\$2,000.00	\$2,000.00	\$1,900.00			
Landscape Maintenance	\$2,700.00	\$2,700.00	\$0.00			
Subtotal	\$8,200.00	\$8,200.00	\$5,400.00	-\$2,800.00	65.85%	
Accounting	\$3,000.00	\$3,000.00	\$0.00			\$3000 from James Knott Endowment \$3000 from Cultural Program Endowment
Auditing	\$3,000.00	\$3,000.00	\$0.00			
Subtotal	\$6,000.00	\$6,000.00	\$0.00	-\$6,000.00	0.00%	
Total Knott House Endowments	\$14,200.00	\$14,200.00	\$5,400.00	-\$8,800.00	38.03%	
Membership						
Membership						
Newsletter	\$2,400.00	\$2,400.00	\$430.00			Membership dues Membership dues Membership dues (\$750), high level memberships (\$1,250) Membership dues
Printing and Reproduction	\$250.00	\$250.00				
Receptions and Events	\$2,000.00	\$2,000.00				
Membership Expenses - other	\$150.00	\$150.00				
Total Membership	\$4,800.00	\$4,800.00	\$430.00	-\$4,370.00	9.0%	Additional Membership Income designated for temp. exhibits
Special Events						
Special Event						
FL Heritage Month	\$0.00	\$0.00	\$0.00			Sponsorships raised by DOS Sponsorships; ticket, food & beverage sales
Board initiated fundraiser	\$2,790.00	\$2,790.00	\$0.00			
Total Special Event	\$2,790.00	\$2,790.00	\$0.00	-\$2,790.00	0.00%	Sponsorships, Donations (Need to Raise)
Volunteer Program						
Volunteer Program						
Volunteer Dinner	\$700.00					Donation box revenue
Volunteer Luncheon	\$50.00					
Volunteer Recognition	\$500.00					
Volunteer Refreshments	\$200.00					
Volunteer Training	\$300.00					
Knott House volunteers	\$100.00					
Total Volunteer Program	\$1,850.00	\$1,850.00	\$2,750.00	\$900.00	148.6%	Donation Box Revenue-\$1,850
Total Expenses/Income for MFH	\$167,149.25	\$167,149.25	\$50,166.78	-\$116,982.47	30.0%	Total in MFH account \$221,114.43; in KHM account \$14,258.27
Total Amount to be Raised		\$29,490.00				

Expense Line Item Estimated Expense Estimated Income* Jul-Aug 2019 Difference Percentage Funding Source(s)
 *Estimated based on 2018-19 income

History Shop

General & Administrative Expenses						
Workers Comp Insurance	\$2,000.00					Shop revenue
Advertising & Marketing	\$500.00					Shop revenue
Filing Fees	\$0.00					
Freight Charges	\$0.00					
Depreciation	\$5,110.00					Shop revenue
Licenses and Permits, Staff Parking	\$900.00					
Merchant Service Charge	\$8,000.00					As needed; Shop revenue
Point of sale/e-commerce system	\$4,000.00					Shop revenue
Miscellaneous (Other)	\$1,300.00					
Office Supplies	\$3,500.00					Shop revenue
Payroll Expenses	\$75,000.00					Shop revenue
Professional Development	\$0.00					Shop revenue
Total G & A Expenses	\$100,310.00					

Professional Fees						
Accounting	\$4,500.00					Shop revenue: Split total cost with MFH & KHM
Auditing	\$3,000.00					Shop revenue: Split total cost with MFH & KHM
	\$7,500.00					

Travel, Work-related						
Travel	\$1,700.00					Shop revenue
	\$1,700.00					

Total Est. Expenses	\$109,510.00					Total in account \$24,875.58
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Income	July -Aug 2019
Museum	\$16,924.70
New Capitol	\$1,985.27
Historic Capitol	\$2,543.86
On-Line	\$394.60
Sales-Other	\$4.65
Total Income	\$21,853.08
Total COGS	\$12,383.68
Gross profit	\$9,464.75
Other Income, Sales tax commission	\$0.00
Gross profit & Other Income total	\$9,464.75
Expenses	\$7,820.38
Net Income	\$1,644.37

Friends of the Museums of Florida History, Inc
Profit & Loss by Class
July through August 2019

	<u>Gift Shops</u>	<u>Knott House</u>	<u>Membership</u>	<u>MFH</u>	<u>Restricted Account</u>	<u>TOTAL</u>
Ordinary Income/Expense						
Income						
Contribution Income						
Donation Box						
Knott House	0.00	129.00	0.00	0.00	0.00	129.00
MFH	0.00	0.00	0.00	3,582.41	0.00	3,582.41
Total Donation Box	0.00	129.00	0.00	3,582.41	0.00	3,711.41
Unrestricted Contributions	0.00	0.00	0.00	15.00	0.00	15.00
Total Contribution Income	0.00	129.00	0.00	3,597.41	0.00	3,726.41
Exhibit Income						
TREX	0.00	0.00	0.00	2,098.12	0.00	2,098.12
Total Exhibit Income	0.00	0.00	0.00	2,098.12	0.00	2,098.12
Education Program Income						
Poetry Programming	0.00	70.00	0.00	0.00	0.00	70.00
Emancipation Day	0.00	0.00	0.00	0.00	0.00	0.00
Knott House General Programming	0.00	114.00	0.00	0.00	0.00	114.00
Misc. Educational Programming						
Misc. Ed. Programming-Other	0.00	0.00	0.00	58.70	0.00	58.70
Total Misc. Educational Programming	0.00	0.00	0.00	58.70	0.00	58.70
Total Education Program Income	0.00	184.00	0.00	58.70	0.00	242.70
Gift Shop Sales Income						
Knott House	0.00	4.65	0.00	0.00	0.00	4.65
Museum	16,924.70	0.00	0.00	0.00	0.00	16,924.70
New Capitol	1,985.27	0.00	0.00	0.00	0.00	1,985.27
Old Capitol	2,543.86	0.00	0.00	0.00	0.00	2,543.86
On-Line	394.60	0.00	0.00	0.00	0.00	394.60
Total Gift Shop Sales Income	21,848.43	4.65	0.00	0.00	0.00	21,853.08
Investment Income						
FMFH FL Cultural Endowment						
Unrealized Gain/Loss	0.00	532.46	0.00	0.00	0.00	532.46
Dividends	0.00	1,729.42	0.00	0.00	0.00	1,729.42
Total FMFH FL Cultural Endowment	0.00	2,261.88	0.00	0.00	0.00	2,261.88
J. Charles Knott Endowment, Res						
Dividends	0.00	746.57	0.00	0.00	0.00	746.57
Realized Gain/Loss	0.00	20.46	0.00	0.00	0.00	20.46
Trustee Fees	0.00	-371.92	0.00	0.00	0.00	-371.92
Unrealized Gain/Loss	0.00	-346.90	0.00	0.00	0.00	-346.90
Total J. Charles Knott Endowment, Res	0.00	48.21	0.00	0.00	0.00	48.21
James Knott Endowment, Res.						
Dividends	0.00	127.50	0.00	0.00	0.00	127.50
Realized Gain/Loss	0.00	3,525.24	0.00	0.00	0.00	3,525.24
Trustee Fees	0.00	-467.84	0.00	0.00	0.00	-467.84
Unrealized Gain/Loss	0.00	-2,335.53	0.00	0.00	0.00	-2,335.53
Total James Knott Endowment, Res.	0.00	849.37	0.00	0.00	0.00	849.37
Total Investment Income	0.00	3,159.46	0.00	0.00	0.00	3,159.46
Membership Income						
Membership Dues	0.00	0.00	430.00	0.00	0.00	430.00
Total Membership Income	0.00	0.00	430.00	0.00	0.00	430.00
Parking Income	0.00	0.00	0.00	614.25	0.00	614.25
Total Income	21,848.43	3,477.11	430.00	6,368.48	0.00	32,124.02
Cost of Goods Sold						
Change in Inventory Adjustment	-5,436.40	0.00	0.00	0.00	0.00	-5,436.40
Purchases	17,820.08	0.00	0.00	0.00	0.00	17,820.08
Total COGS	12,383.68	0.00	0.00	0.00	0.00	12,383.68
Gross Profit	9,464.75	3,477.11	430.00	6,368.48	0.00	19,740.34
Expense						
Education Program Expenses						
Education Program Exp.-Other	0.00	0.00	0.00	129.93	0.00	129.93
Children's Day	0.00	0.00	0.00	17.83	0.00	17.83
Florida History Fair	0.00	0.00	0.00	1,229.67	0.00	1,229.67
Knott House Poetry Program	0.00	748.46	0.00	0.00	0.00	748.46
Misc. Educational Programming						
Misc. Ed. Programming-Other	0.00	0.00	0.00	143.52	0.00	143.52
Total Misc. Educational Programming	0.00	0.00	0.00	143.52	0.00	143.52
Second Saturday Family Program	0.00	0.00	0.00	34.52	0.00	34.52
Swing Dance	0.00	25.00	0.00	0.00	0.00	25.00
Third Thursday/Evening Programs	0.00	0.00	0.00	478.95	0.00	478.95
Total Education Program Expenses	0.00	773.46	0.00	2,034.42	0.00	2,807.88
Exhibit Expenses						
Alligators Dragons in Paradise	0.00	0.00	0.00	750.00	0.00	750.00
Equipment/Supplies						
Forever Changed La Florida	0.00	0.00	0.00	204.24	0.00	204.24
TREX Exhibits						
Maintenance/Shipping/Marketing	0.00	0.00	0.00	239.60	0.00	239.60
New Exhibits	0.00	0.00	0.00	815.00	0.00	815.00
Total TREX Exhibits	0.00	0.00	0.00	1,054.60	0.00	1,054.60
Total Equipment/Supplies	0.00	0.00	0.00	1,258.84	0.00	1,258.84
Total Exhibit Expenses	0.00	0.00	0.00	2,008.84	0.00	2,008.84
General & Administrative Exp.						
Advertising & Marketing	0.00	0.00	0.00	62.70	0.00	62.70
Licenses and Permits	888.00	0.00	0.00	0.00	0.00	888.00
Merchant Service Charge	899.64	0.00	0.00	0.00	0.00	899.64
Miscellaneous	0.00	0.00	0.00	50.00	0.00	50.00
Office Supplies	131.38	0.00	0.00	4.41	0.00	135.79
Payroll Expenses	5,793.03	0.00	0.00	0.00	0.00	5,793.03
Professional Fees						
Accounting	0.00	119.12	0.00	119.12	0.00	238.24
Total Professional Fees	0.00	119.12	0.00	119.12	0.00	238.24

Friends of the Museums of Florida History, Inc
Profit & Loss by Class
 July through August 2019

	<u>Gift Shops</u>	<u>Knott House</u>	<u>Membership</u>	<u>MFH</u>	<u>Restricted Account</u>	<u>TOTAL</u>
Travel	108.33	0.00	0.00	0.00	0.00	108.33
Total General & Administrative Exp.	7,820.38	119.12	0.00	236.23	0.00	8,175.73
Knott House Restricted End.						
Landscape Maintenance	0.00	155.00	0.00	0.00	0.00	155.00
Total Knott House Restricted End.	0.00	155.00	0.00	0.00	0.00	155.00
Membership Expenses						
Printing and Reproduction	0.00	0.00	240.77	0.00	0.00	240.77
Total Membership Expenses	0.00	0.00	240.77	0.00	0.00	240.77
Total Expense	7,820.38	1,047.58	240.77	4,279.49	0.00	13,388.22
Net Ordinary Income	1,644.37	2,429.53	189.23	2,088.99	0.00	6,352.12
Other Income/Expense						
Other Income						
Interest	0.00	0.00	0.00	0.00	5.46	5.46
Total Other Income	0.00	0.00	0.00	0.00	5.46	5.46
Net Other Income	0.00	0.00	0.00	0.00	5.46	5.46
Net Income	<u>1,644.37</u>	<u>2,429.53</u>	<u>189.23</u>	<u>2,088.99</u>	<u>5.46</u>	<u>6,357.58</u>

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
July through August 2019

	<u>Jul - Aug 19</u>	<u>Jul - Aug 18</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
Contribution Income				
Donation Box				
Knott House	129.00	180.25	-51.25	-28.43%
MFH	3,582.41	3,850.44	-268.03	-6.96%
Total Donation Box	3,711.41	4,030.69	-319.28	-7.92%
Unrestricted Contributions	15.00	105.23	-90.23	-85.75%
Total Contribution Income	3,726.41	4,135.92	-409.51	-9.9%
Exhibit Income				
TREX	2,098.12	2,071.34	26.78	1.29%
Total Exhibit Income	2,098.12	2,071.34	26.78	1.29%
Education Program Income				
Poetry Programming	70.00	695.00	-625.00	-89.93%
Emancipation Day	3,000.00	0.00	3,000.00	100.0%
Exhibit Programming				
Surf's Up, Florida	0.00	2,500.00	-2,500.00	-100.0%
Total Exhibit Programming	0.00	2,500.00	-2,500.00	-100.0%
Florida History Fair	0.00	-5,488.72	5,488.72	100.0%
Knott House General Programming	114.00	131.00	-17.00	-12.98%
Misc. Educational Programming				
Misc. Ed. Programming-Other	58.70	0.00	58.70	100.0%
Misc. Educational Programing - Other	0.00	29.67	-29.67	-100.0%
Total Misc. Educational Programming	58.70	29.67	29.03	97.84%
Total Education Program Income	3,242.70	-2,133.05	5,375.75	252.02%
Facility Use/Reception Income				
Rent from Cafe	0.00	601.12	-601.12	-100.0%
Total Facility Use/Reception Income	0.00	601.12	-601.12	-100.0%
Gift Shop Sales Income				
Knott House	4.65	13.00	-8.35	-64.23%
Museum	16,924.70	15,906.41	1,018.29	6.4%
New Capitol	1,985.27	1,843.93	141.34	7.67%
Old Capitol	2,543.86	2,666.71	-122.85	-4.61%
On-Line	394.60	1,128.97	-734.37	-65.05%
Total Gift Shop Sales Income	21,853.08	21,559.02	294.06	1.36%
Grant Income				
FHC-Living the Dream	0.00	0.00	0.00	0.0%
Total Grant Income	0.00	0.00	0.00	0.0%
Investment Income				
FMFH FL Cultural Endowment				
Unrealized Gain/Loss	532.46	767.25	-234.79	-30.6%
Dividends	1,729.42	3,673.29	-1,943.87	-52.92%
Total FMFH FL Cultural Endowment	2,261.88	4,440.54	-2,178.66	-49.06%
J. Charles Knott Endowment, Res				
Dividends	746.57	666.75	79.82	11.97%
Realized Gain/Loss	20.46	227.57	-207.11	-91.01%
Trustee Fees	-371.92	-364.88	-7.04	-1.93%
Unrealized Gain/Loss	-346.90	1,673.67	-2,020.57	-120.73%
Total J. Charles Knott Endowment, Res	48.21	2,203.11	-2,154.90	-97.81%
James Knott Endowment, Res.				
Dividends	127.50	213.87	-86.37	-40.38%
Realized Gain/Loss	3,525.24	0.00	3,525.24	100.0%
Trustee Fees	-467.84	-449.23	-18.61	-4.14%
Unrealized Gain/Loss	-2,335.53	5,740.02	-8,075.55	-140.69%
Total James Knott Endowment, Res.	849.37	5,504.66	-4,655.29	-84.57%
Total Investment Income	3,159.46	12,148.31	-8,988.85	-73.99%
Membership Income				
Membership Dues	430.00	503.50	-73.50	-14.6%
Total Membership Income	430.00	503.50	-73.50	-14.6%
Parking Income	614.25	694.50	-80.25	-11.56%
Total Income	35,124.02	39,580.66	-4,456.64	-11.26%
Cost of Goods Sold				
Change in Inventory Adjustment	-5,436.40	-10,950.93	5,514.53	50.36%
Cost of Goods Sold	0.00	0.00	0.00	0.0%
Purchases	17,820.08	15,428.47	2,391.61	15.5%
Total COGS	12,383.68	4,477.54	7,906.14	176.57%
Gross Profit	22,740.34	35,103.12	-12,362.78	-35.22%
Expense				
Grant Expense				
FHC-Civil Rights	0.00	100.00	-100.00	-100.0%
Total Grant Expense	0.00	100.00	-100.00	-100.0%

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
July through August 2019

	<u>Jul - Aug 19</u>	<u>Jul - Aug 18</u>	<u>\$ Change</u>	<u>% Change</u>
Education Program Expenses				
Education Program Exp.-Other	129.93	58.02	71.91	123.94%
Children's Day	17.83	0.00	17.83	100.0%
Exhibit Programming				
Living the Dream	0.00	1,469.88	-1,469.88	-100.0%
Quilt Show	0.00	153.50	-153.50	-100.0%
Total Exhibit Programming	<u>0.00</u>	<u>1,623.38</u>	<u>-1,623.38</u>	<u>-100.0%</u>
Florida History Fair	1,229.67	0.00	1,229.67	100.0%
Knott House General Programming	0.00	112.00	-112.00	-100.0%
Knott House Poetry Program	748.46	1,272.85	-524.39	-41.2%
Misc. Educational Programming				
Misc. Ed. Programming-Other	143.52	0.00	143.52	100.0%
Misc. Educational Programing - Other	0.00	244.67	-244.67	-100.0%
Total Misc. Educational Programing	<u>143.52</u>	<u>244.67</u>	<u>-101.15</u>	<u>-41.34%</u>
Second Saturday Family Program	34.52	25.00	9.52	38.08%
Swing Dance	25.00	25.00	0.00	0.0%
Third Thursday/Evening Programs	478.95	0.00	478.95	100.0%
Total Education Program Expenses	<u>2,807.88</u>	<u>3,360.92</u>	<u>-553.04</u>	<u>-16.46%</u>
Exhibit Expenses				
Alligators Dragons in Paradise	750.00	0.00	750.00	100.0%
Surf's Up, Florida	0.00	120.00	-120.00	-100.0%
Equipment/Supplies				
Forever Changed La Florida	204.24	0.00	204.24	100.0%
TREX Exhibits				
Maintenance/Shipping/Marketing	239.60	0.00	239.60	100.0%
New Exhibits	815.00	0.00	815.00	100.0%
TREX Exhibits - Other	0.00	3,016.60	-3,016.60	-100.0%
Total TREX Exhibits	<u>1,054.60</u>	<u>3,016.60</u>	<u>-1,962.00</u>	<u>-65.04%</u>
Total Equipment/Supplies	<u>1,258.84</u>	<u>3,016.60</u>	<u>-1,757.76</u>	<u>-58.27%</u>
Total Exhibit Expenses	<u>2,008.84</u>	<u>3,136.60</u>	<u>-1,127.76</u>	<u>-35.96%</u>
General & Administrative Exp.				
Advertising & Marketing	62.70	124.26	-61.56	-49.54%
Freight Charges	0.00	-55.86	55.86	100.0%
Hospitality	0.00	14.04	-14.04	-100.0%
Licenses and Permits				
Museum misc	0.00	248.62	-248.62	-100.0%
Licenses and Permits - Other	888.00	888.00	0.00	0.0%
Total Licenses and Permits	<u>888.00</u>	<u>1,136.62</u>	<u>-248.62</u>	<u>-21.87%</u>
Merchant Service Charge	899.64	1,627.23	-727.59	-44.71%
Miscellaneous	50.00	723.00	-673.00	-93.08%
Office Supplies	135.79	155.64	-19.85	-12.75%
Payroll Expenses	5,793.03	12,888.90	-7,095.87	-55.05%
Professional Fees				
Accounting	238.24	216.82	21.42	9.88%
Total Professional Fees	<u>238.24</u>	<u>216.82</u>	<u>21.42</u>	<u>9.88%</u>
Travel	108.33	1,137.95	-1,029.62	-90.48%
Total General & Administrative Exp.	<u>8,175.73</u>	<u>17,968.60</u>	<u>-9,792.87</u>	<u>-54.5%</u>
Knott House Restricted End.				
Landscape Maintenance	155.00	155.00	0.00	0.0%
Total Knott House Restricted End.	<u>155.00</u>	<u>155.00</u>	<u>0.00</u>	<u>0.0%</u>
Membership Expenses				
Printing and Reproduction	240.77	0.00	240.77	100.0%
Receptions and Events	0.00	149.94	-149.94	-100.0%
Total Membership Expenses	<u>240.77</u>	<u>149.94</u>	<u>90.83</u>	<u>60.58%</u>
Volunteer Program				
Volunteer Refreshments	0.00	60.00	-60.00	-100.0%
Volunteer Recognition	0.00	4.00	-4.00	-100.0%
Total Volunteer Program	<u>0.00</u>	<u>64.00</u>	<u>-64.00</u>	<u>-100.0%</u>
Total Expense	<u>13,388.22</u>	<u>24,935.06</u>	<u>-11,546.84</u>	<u>-46.31%</u>
Net Ordinary Income	<u>9,352.12</u>	<u>10,168.06</u>	<u>-815.94</u>	<u>-8.03%</u>
Other Income/Expense				
Other Income				
Interest	5.46	10.77	-5.31	-49.3%
Sales Tax Commission	0.00	37.56	-37.56	-100.0%
Total Other Income	<u>5.46</u>	<u>48.33</u>	<u>-42.87</u>	<u>-88.7%</u>
Net Other Income	<u>5.46</u>	<u>48.33</u>	<u>-42.87</u>	<u>-88.7%</u>
Net Income	<u>9,357.58</u>	<u>10,216.39</u>	<u>-858.81</u>	<u>-8.41%</u>