

Friends of the Museums of Florida History, Inc
Balance Sheet Prev Year Comparison
As of May 31, 2019

	<u>May 31, 19</u>	<u>May 31, 18</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
Petty Cash Box	120.00	0.00	120.00	100.0%
Deposits in Transit	0.00	2,628.33	-2,628.33	-100.0%
Wells Fargo-Viva Florida Restri	33,934.19	33,934.19	0.00	0.0%
Wells Fargo - Restricted Acc't	80,263.66	79,205.13	1,058.53	1.34%
Wells Fargo - FMFH	196,972.18	174,051.04	22,921.14	13.17%
Wells Fargo - FL History Shop	45,319.78	68,273.90	-22,954.12	-33.62%
Wells Fargo - Knott House	12,947.51	12,037.17	910.34	7.56%
Cash Drawer	250.00	250.00	0.00	0.0%
PayPal Account	1,368.33	1,573.32	-204.99	-13.03%
Total Checking/Savings	<u>371,175.65</u>	<u>371,953.08</u>	<u>-777.43</u>	<u>-0.21%</u>
Accounts Receivable				
A/R KHM	0.00	211.84	-211.84	-100.0%
Accounts Receivable	895.00	0.00	895.00	100.0%
Total Accounts Receivable	<u>895.00</u>	<u>211.84</u>	<u>683.16</u>	<u>322.49%</u>
Other Current Assets				
Amazon Account Reserve	0.00	108.00	-108.00	-100.0%
Inventory	94,946.01	78,068.04	16,877.97	21.62%
Total Other Current Assets	<u>94,946.01</u>	<u>78,176.04</u>	<u>16,769.97</u>	<u>21.45%</u>
Total Current Assets	<u>467,016.66</u>	<u>450,340.96</u>	<u>16,675.70</u>	<u>3.7%</u>
Fixed Assets				
Accumulated Depreciation	-44,009.66	-46,497.84	2,488.18	5.35%
Equipment				
Furniture & Fixtures	34,281.59	34,281.59	0.00	0.0%
Office Equipment	5,990.51	5,990.51	0.00	0.0%
Total Equipment	<u>40,272.10</u>	<u>40,272.10</u>	<u>0.00</u>	<u>0.0%</u>
Renovations	8,599.15	8,599.15	0.00	0.0%
Total Fixed Assets	<u>4,861.59</u>	<u>2,373.41</u>	<u>2,488.18</u>	<u>104.84%</u>
Other Assets				
FMFH FL Cultural Endowment	630,985.40	625,256.26	5,729.14	0.92%
James Knott Endowment-W	187,118.24	179,831.24	7,287.00	4.05%
JCharles Knott Endow-W	149,360.74	149,069.71	291.03	0.2%
Total Other Assets	<u>967,464.38</u>	<u>954,157.21</u>	<u>13,307.17</u>	<u>1.4%</u>
TOTAL ASSETS	<u>1,439,342.63</u>	<u>1,406,871.58</u>	<u>32,471.05</u>	<u>2.31%</u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable-FMFH	0.00	257.30	-257.30	-100.0%
Accounts Payable-Gift Shop	804.47	512.87	291.60	56.86%
Total Accounts Payable	<u>804.47</u>	<u>770.17</u>	<u>34.30</u>	<u>4.45%</u>
Credit Cards				

Friends of the Museums of Florida History, Inc
Balance Sheet Prev Year Comparison
As of May 31, 2019

	<u>May 31, 19</u>	<u>May 31, 18</u>	<u>\$ Change</u>	<u>% Change</u>
Bank of America #9063	233.85	0.00	233.85	100.0%
Bank of America #8542	0.00	585.81	-585.81	-100.0%
Bank of America #5528	0.00	1,382.42	-1,382.42	-100.0%
Total Credit Cards	233.85	1,968.23	-1,734.38	-88.12%
Other Current Liabilities				
Gift Cards	460.76	490.81	-30.05	-6.12%
Payroll Liabilities	1,241.84	7.30	1,234.54	16,911.51%
Sales Tax Payable	0.00	1,707.57	-1,707.57	-100.0%
Total Other Current Liabilities	1,702.60	2,205.68	-503.08	-22.81%
Total Current Liabilities	2,740.92	4,944.08	-2,203.16	-44.56%
Total Liabilities	2,740.92	4,944.08	-2,203.16	-44.56%
Equity				
Permanently Restricted				
FMFH Inc. FL Cultural Endowment	600,000.00	600,000.00	0.00	0.0%
Total Permanently Restricted	600,000.00	600,000.00	0.00	0.0%
Temp Restricted Net Assets				
Educational Programs	5,000.00	0.00	5,000.00	100.0%
Acquisition Fund	5,000.00	0.00	5,000.00	100.0%
Support Your ST History Museum	142.00	4,883.00	-4,741.00	-97.09%
Knott House Temp Restricted	25,275.00	20,795.00	4,480.00	21.54%
Dale Jr. Chevy-FL Auto Racing	0.00	2,231.00	-2,231.00	-100.0%
General Support	1,000.00	1,000.00	0.00	0.0%
Viva Florida 500	29,146.00	29,146.00	0.00	0.0%
C.S.A. Flag Restoration	0.00	6,543.00	-6,543.00	-100.0%
JCharles Knott Endow	148,510.00	150,030.00	-1,520.00	-1.01%
James Knott Endowment	179,695.00	174,393.00	5,302.00	3.04%
Old Capital Christmas	0.00	30.92	-30.92	-100.0%
Women's History Collection Fund	927.00	927.00	0.00	0.0%
Total Temp Restricted Net Assets	394,695.00	389,978.92	4,716.08	1.21%
Unrestricted Net Assets				
Florida Heritage Education	4,296.31	4,296.31	0.00	0.0%
Net Gift Shop Earnings	96,472.00	96,472.00	0.00	0.0%
Operations	209,304.15	181,536.00	27,768.15	15.3%
TREX Program	111,145.00	105,487.00	5,658.00	5.36%
Total Unrestricted Net Assets	421,217.46	387,791.31	33,426.15	8.62%
Net Income	20,689.25	24,157.27	-3,468.02	-14.36%
Total Equity	1,436,601.71	1,401,927.50	34,674.21	2.47%
TOTAL LIABILITIES & EQUITY	<u>1,439,342.63</u>	<u>1,406,871.58</u>	<u>32,471.05</u>	<u>2.31%</u>

Friends of the Museums of Florida History, Inc
Budget vs Actual EXPENSE July 2018 thru May 2019

Expense Line Item	Estimated Expense	Jul 18-May 2019	Over Budget	% of Budget
Education Programs				
Programming				
Children's Day	\$3,000.00	\$2,801.83	-\$198.17	93.39%
Outreach	\$2,000.00	\$277.71	-\$1,722.29	13.89%
Evening Programs	\$12,000.00	\$6,810.78	-\$5,189.22	56.76%
Second Saturday Family Program	\$400.00	\$109.67	-\$290.33	27.42%
History at High Noon	\$200.00	\$25.00	-\$175.00	12.50%
Education Program expenses - other	\$1,260.00	\$98.02	-\$1,161.98	7.78%
Subtotal	\$18,860.00	\$10,123.01	-\$8,736.99	53.67%
Exhibit Programming				
Capital City Quilt Show	\$200.00	\$153.50	-\$46.50	76.75%
<i>Surf's Up, Florida</i>	\$2,000.00	\$1,885.58	-\$114.42	94.28%
20th Century Florida-- <i>Living the Dream</i>	\$1,500.00	\$1,469.88	-\$30.12	97.99%
Misc. exhibit programming	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Subtotal	\$4,700.00	\$3,508.96	-\$1,191.04	74.66%
Misc. Educational Programming				
Misc. Educational Programming - Other	\$1,800.00	\$1,051.69	-\$748.31	58.43%
Subtotal	\$1,800.00	\$1,051.69	-\$748.31	58.43%
Subtotal Education	\$25,360.00	\$14,683.66	-\$10,676.34	57.90%
Florida History Day				
Florida History Day-May 2019	\$35,750.00	\$16,343.14	-\$19,406.86	45.72%
Subtotal Florida History Day	\$35,750.00	\$16,343.14	-\$19,406.86	45.72%
Knott House				
Poetry Program	\$1,400.00	\$1,272.85	-\$127.15	90.92%
Emancipation Day	\$4,500.00	\$4,448.67	-\$51.33	98.86%
Valentine Program	\$400.00	\$442.00	\$42.00	110.50%
Swing Dance	\$2,000.00	\$1,835.43	-\$164.57	91.77%
General Programming	\$2,700.00	\$173.29	-\$2,526.71	6.42%
Subtotal	\$11,000.00	\$8,172.24	-\$2,827.76	74.29%
Total All Programming	\$72,110.00	\$39,199.04	-\$32,910.96	54.36%
Exhibits				
Exhibits				
Capital City Quilt Show	\$900.00	\$0.00	-\$900.00	0.00%
Dragons in Paradise	\$500.00	\$0.00	-\$500.00	0.00%
<i>Surf's Up, Florida</i>	\$4,500.00	\$146.00	-\$4,354.00	3.24%
<i>Living the Dream</i>	\$0.00	\$0.00	\$0.00	0.00%
Subtotal	\$5,900.00	\$146.00	-\$5,754.00	2.47%
Equipment/Supplies				
Permanent Exhibit	\$20,313.00	\$0.00	-\$20,313.00	0.00%
TREX Exhibits				
New Exhibits (including add't to existing)	\$10,000.00	\$0.00	-\$10,000.00	0.00%
Maintenance/Shipings/Marketing	\$12,000.00	\$12,931.60	\$931.60	107.76%
Equipment/Supplies - other	\$1,000.00	\$639.91	-\$360.09	63.99%
Subtotal	\$43,313.00	\$13,571.51	-\$29,741.49	31.33%
Total Exhibit	\$49,213.00	\$13,717.51	-\$35,495.49	27.87%
Collections Acquisition				
Collections Acquisition				
Artifacts for Museum's permanent collection	\$5,000.00	\$542.25	-\$4,457.75	-12.16%
Total Collections Acquisition	\$5,000.00	\$542.25	-\$4,457.75	10.85%

Facility Use/Receptions

Facility Use/Receptions				
Deposit Refunds	\$0.00	\$0.00	\$0.00	0.00%
Equipment/Supplies	\$800.00	\$0.00	-\$800.00	0.00%
The Egg Express Rent	\$0.00	\$0.00	\$0.00	0.00%
Total Facility Use/Receptions	\$800.00	\$0.00	-\$800.00	0.00%

General & Administrative

General & Administrative				
Database software	\$1,300.00	\$0.00	-\$1,300.00	0.00%
Registration	\$180.00	\$0.00	-\$180.00	0.00%
Board Meeting Expense	\$500.00	\$77.89	-\$422.11	15.58%
Advertising and Marketing	\$2,500.00	\$1,951.53	-\$548.47	78.06%
FAW Meeting Notices	\$135.00	\$57.12	-\$77.88	42.31%
Licenses and Permits				
Museum miscellaneous (music)	\$1,215.00	\$1,282.26	\$67.26	105.54%
Dept. of Agriculture/Charitable Cont.	\$275.00	\$0.00	-\$275.00	0.00%
Div. of Corporations/Non-Profit	\$61.25	\$61.25	\$0.00	100.00%
Miscellaneous	\$200.00	\$0.00	-\$200.00	0.00%
General & Administrative Exp. - other	\$200.00	\$0.00	-\$200.00	0.00%
Subtotal	\$6,566.25	\$3,430.05	-\$3,136.20	52.24%

Hospitality

DOS Employee Programs	\$1,000.00	\$1,000.00	\$0.00	100.00%
Hospitality - other	\$200.00	\$36.39	-\$163.61	18.20%
Subtotal	\$1,200.00	\$1,036.39	-\$163.61	86.37%

Professional Fees

Accounting	\$3,000.00	\$2,389.21	-\$610.79	79.64%
Auditing	\$2,100.00	\$2,628.51	\$528.51	125.17%
Subtotal	\$5,100.00	\$5,017.72	-\$82.28	98.39%

Total General & Administrative	\$13,666.25	\$9,484.16	-\$4,182.09	69.40%
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Knott House Restricted Endowment

Knott House Restricted Endowment				
Designated Maintenance Projects	\$3,500.00	\$0.00	-\$3,500.00	0.00%
Emergency Maintenance	\$1,570.00	\$811.97	-\$758.03	51.72%
Landscape Maintenance	\$2,700.00	\$2,005.00	-\$695.00	74.26%
Subtotal	\$7,770.00	\$2,816.97	-\$4,953.03	36.25%
Accounting	\$3,000.00	\$1,866.36	-\$1,133.64	62.21%
Auditing	\$2,100.00	\$2,628.49	\$528.49	125.17%
Subtotal	\$5,100.00	\$4,494.85	-\$605.15	88.13%
Total Knott House Rest. Endow.	\$12,870.00	\$7,311.82	-\$5,558.18	56.81%

Membership

Membership				
Newsletter	\$2,800.00	\$1,684.59	-\$1,115.41	60.16%
Printing and Reproduction	\$270.00	\$180.62	-\$89.38	66.90%
Receptions and Events	\$3,000.00	\$2,567.44	-\$432.56	85.58%
Membership Expenses - other	\$180.00	\$75.00	-\$105.00	41.67%
Total Membership	\$6,250.00	\$4,507.65	-\$1,742.35	72.12%

Special Events

Special Event				
FL Heritage Month Gala Exp.	\$5,000.00	\$0.00	-\$5,000.00	0.00%
Board initiated fundraiser	\$2,790.00	\$0.00	-\$2,790.00	0.00%
Total Special Event	\$7,790.00	\$0.00	-\$7,790.00	0.00%

Volunteer Program

Volunteer Program				
Volunteer Dinner	\$1,350.00	\$72.04	-\$1,277.96	5.34%
Volunteer Luncheon	\$50.00	\$0.00	-\$50.00	0.00%
Volunteer Refreshments	\$250.00	\$96.63	-\$153.37	38.65%
Volunteer Recognition	\$700.00	\$259.66	-\$440.34	37.09%
Volunteer Training	\$300.00	\$0.00	-\$300.00	0.00%
Knott House volunteers	\$100.00	\$0.00	-\$100.00	0.00%
Total Volunteer Program	\$2,750.00	\$428.33	-\$2,321.67	15.58%

Total Expenses for MFH	\$164,649.25	\$74,648.51	-\$90,000.74	45.34%
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Expense Line Item	Estimated Expense	Jul 18-May 19	Over Budget	% of Budget
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History Shop

General & Administrative Expenses				
Workers Comp Insurance	\$2,000.00	\$1,566.00	-\$434.00	78.30%
Advertising & Marketing	\$2,250.00	\$200.00	-\$2,050.00	8.89%
Depreciation	\$5,110.00	\$574.11	-\$4,535.89	11.24%
Filing Fees	\$0.00	\$0.00	\$0.00	0.00%
Freight Charges	\$0.00	\$0.00	\$0.00	0.00%
Licenses and Permits, Staff Parking	\$900.00	\$888.00	-\$12.00	98.67%
Merchant Service Charge	\$7,050.00	\$9,410.92	\$2,360.92	133.49%
Miscellaneous (Point of sale)	\$1,300.00	\$1,251.80	-\$48.20	96.29%
Miscellaneous (other)		\$1,373.00		
Office Supplies	\$4,700.00	\$2,955.48	-\$1,744.52	62.88%
Payroll Expenses	\$98,740.00	\$63,010.49	-\$35,729.51	63.81%
Professional Development	\$500.00	\$0.00	-\$500.00	0.00%
Total G & A Expenses	\$122,550.00	\$81,229.80	-\$41,320.20	66.28%

Professional Fees				
Accounting	\$4,500.00	\$4,307.54	-\$192.46	95.72%
Auditing	\$2,500.00	\$2,628.50	\$128.50	105.14%
Total Professional Fee	\$7,000.00	\$6,936.04	-\$63.96	99.09%

Travel				
Travel	\$1,700.00	\$1,367.40	-\$332.60	80.44%
Total Travel	\$1,700.00	\$1,367.40	-\$332.60	80.44%

Total Est. Expenses for FHS	\$131,250.00	\$89,533.24	-\$41,716.76	68.22%
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Total of MFH & FHS	\$295,899.25	\$164,181.75	-\$131,717.50	55.49%
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Friends of the Museums of Florida History, Inc
Budget vs Actual Revenue July 2018 thru May 2019

Expense Line Item Estimated Expense Estimated Income* Jul 2018-May 2019 Difference Percentage Funding Source(s)
 *Estimated based on 2017-18 income

Education Programs

Programming

Children's Day	\$3,000.00					Ticket Sales(\$800); FHS (\$1,200); Sponsorship (\$1,000)
Outreach	\$2,000.00					Unrestricted contributions rollover (\$1140)
Evening Programs	\$12,000.00					FHS (\$1,200), Don. Box (\$4,500), Sponsorship (\$2,500), Cultural Endowment (\$2,000)
Second Saturday Family Program	\$400.00					Unrestricted contributions rollover (\$400)
History at High Noon	\$200.00					Unrestricted contributions rollover (\$200)
Education Program expenses - other	\$1,260.00					Unrestricted contributions rollover (\$260), FHS (\$1,000)
Subtotal	\$18,860.00					

Exhibit Programming

Capital City Quilt Show	\$200.00					Donation Box(\$200)
Surf's Up, Florida!	\$2,000.00					Donation Box(\$2000)
20th Century Florida--Living the Dream	\$1,500.00					Donation Box(\$1500)
Misc. exhibit programming	\$1,000.00					Donation Box(\$1000)
Subtotal	\$4,700.00					

Misc. Educational Programming

Misc. Educational Programming - Other	\$1,800.00					Program fees (\$1800)
Subtotal	\$1,800.00					

		\$800.00	\$675.38	-\$124.62	84.4%	Children's Day ticket sales (January)
		\$2,500.00	\$2,500.00	\$0.00	100.0%	Sponsorship/Donation/Grant; Surfing's Evolution and Presevation Fdn
		\$1,800.00	\$891.84	-\$908.16	49.5%	Misc. Ed Programming Income
		\$2,000.00	\$0.00	-\$2,000.00	0.0%	Unrestricted Contributions rolled over from 17-18
		\$9,200.00	\$13,992.86	\$4,792.86	152.1%	Donation Box
		\$3,400.00	\$0.00	-\$3,400.00	0.0%	From FHS
		\$2,000.00	\$1,000.00	-\$1,000.00	50.0%	Funds from Cultural Endowment
		\$3,660.00	\$2,534.10	-\$1,125.90	69.2%	Donations, Sponsorships (Need to raise)
Subtotal Education	\$25,360.00	\$25,360.00	\$21,594.18	-\$3,765.82	85.2%	

Florida History Day

Florida History Day - May 2019	\$35,750.00	\$13,504.00	\$6,314.88	-\$7,189.12	46.8%	Prog. fees; Donations, merchandise sales
		\$15,000.00	\$0.00	-\$15,000.00	0.0%	Donations, Sponsorships (CareerSource Florida Sponsorship)
		\$7,246.00	\$0.00	-\$7,246.00	0.0%	TDC grant does not arrive until June
Subtotal Florida History Fair	\$35,750.00	\$35,750.00	\$6,314.88	-\$29,435.12	17.7%	

Knott House

Poetry Program	\$1,400.00	\$1,400.00	\$1,180.00	-\$220.00	84.29%	Prog. income(\$915); Donation Box (\$485)
Emancipation Day	\$4,500.00	\$4,500.00	\$2,500.00	-\$2,000.00	55.56%	Sponsorship/Grants (\$4500); J.K. Endow. (\$500); Cultural Endow. (\$500)
Valentine Program	\$400.00	\$400.00	\$300.00	-\$100.00	75.00%	Prog. Fees (tickets\$100); Cultural Endow. (\$300)
Swing Dance	\$2,000.00	\$2,000.00	\$2,000.00	\$0.00	100.00%	Cultural Endowment (\$2000)
General Programming	\$2,700.00	\$2,700.00	\$2,780.40	\$80.40	102.98%	Prog. Fees(\$670); D. Box(\$420); J. K. Endow.(\$1410); Cultural Endow. (\$200)
Total Knott House	\$11,000.00	\$11,000.00	\$8,760.40	-\$2,239.60	79.64%	

\$1910 from J.K. Endow, \$3000 from Cultural Endow.

Total All Programming	\$72,110.00	\$72,110.00	\$36,669.46	-\$35,440.54	50.9%	
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Expense Line Item Estimated Expense Estimated Income* Jul 2018-May 2019 Difference Percentage Funding Source(s)
 *Estimated based on 2017-18 income

Exhibits

Exhibits

Holidays/Capital City Quilt Show	\$900.00					
Dragons in Paradise	\$500.00					
Surf's Up, Florida	\$4,500.00					
Living the Dream	\$0.00					

Subtotal	\$5,900.00					
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Equipment/Supplies

Permanent exhibit	\$20,313.00					Restricted funds released for Forever Changed; total in account-\$33,934
TREX Exhibits			\$10,731.84			
New Exhibits (including add'l to existing)	\$10,000.00					
Maintenance/Shipments/Marketing	\$12,000.00					
Equipment/Supplies - other	\$1,000.00					
Subtotal	\$43,313.00					
						Restricted funds raised for Forever Changed
	\$20,313.00	\$20,313.00	\$0.00	100.00%		TREX: Program fees profit (\$1339); rollover (\$21,661)
	\$23,000.00	\$10,731.84	-\$12,268.16	46.66%		Donations (\$1000 from donation box); Income from memberships (\$550); Sponsorships (need to raise)
	\$5,900.00	\$0.00	-\$5,900.00	0.00%		

Total Exhibit	\$49,213.00	\$49,213.00	\$31,044.84	-\$18,168.16	63.1%	
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Facility Use/Receptions

Facility Use/Receptions						
Deposit Refunds	\$0.00					Refunded back to vendor as appropriate
Equipment/Supplies	\$800.00					Paid by restaurant rent
The Egg Express Rent	\$0.00	\$8,800.00	\$4,753.38			Based on average of \$800 per month x 12 months (minus \$800 for E/S)
Total Facility Use/Receptions	\$800.00	\$8,800.00	\$4,753.38			Restaurant Rent and rentals

General & Administrative

General & Administrative						
Registration	\$180.00					
Database software	\$1,300.00					Parking fees; rent from café
Board Meeting Expense	\$500.00					
Advertising & Marketing	\$2,500.00					Split Cost with History Shop
FAW Meeting Notices	\$135.00					
Licenses and Permits						
Museum miscellaneous	\$1,215.00					Split Cost with History Shop
Dept. of Agriculture/Charitable Cont.	\$275.00					
Div. of Corporations/Non-Profit	\$61.25					
Miscellaneous	\$200.00					
General & Administrative Exp. - other	\$200.00					
Subtotal	\$6,566.25					Total parking fees (\$5014); rent from café

Hospitality						
DOS Employee Programs	\$1,000.00	\$1,000.00	\$6,087.75			Parking fees
Hospitality - other	\$200.00	\$200.00				Parking fees
Subtotal	\$1,200.00					

Expense Line Item	Estimated Expense	Estimated Income*	Jul 2018-May 2019	Difference	Percentage	Funding Source(s)
		*Estimated based on 2017-18 income				
Professional Fees						
Accounting	\$3,000.00					Split Cost with History Shop & KHM
Auditing	\$2,100.00					Split Cost with History Shop & KHM
Subtotal	\$5,100.00					
		\$13,666.25	\$10,841.13	-\$2,825.12	79.33%	Rent from café and parking fees
Total Facility Use and G & A	\$13,666.25	\$13,666.25	\$10,841.13	-\$2,825.12	79.3%	

Knott House Restricted Endowment

Knott House Restricted Endowment						
Designated Maintenance Projects	\$3,500.00	\$3,500.00	\$3,500.00			\$3500 rollover from FY 17-18
Emergency Maintenance	\$1,570.00	\$1,570.00	\$1,570.00			\$1,270 rollover from 17-18; \$300 from J. Charles Knott Endowment
Landscape Maintenance	\$2,700.00	\$2,700.00	\$2,700.00			\$2700 from J.C. Knott Endow.
Subtotal	\$7,770.00	\$7,770.00	\$7,770.00	\$0.00	100.00%	
Accounting	\$3,000.00	\$3,000.00	\$3,000.00			\$3000 from Cultural Program Endowment
Auditing	\$2,100.00	\$2,100.00	\$2,100.00			\$2100 from Cultural Program Endowment

Subtotal	\$5,100.00	\$5,100.00	\$5,100.00	\$0.00	100.00%	
Total Knott House Endowments	\$12,870.00	\$12,870.00	\$12,870.00	\$0.00	100.00%	

Membership

Membership						
Newsletter	\$2,800.00	\$2,800.00	\$4,566.05			Membership dues
Printing and Reproduction	\$270.00	\$270.00				Membership dues
Receptions and Events	\$3,000.00	\$3,000.00				Membership dues, Special membership campaign
Membership Expenses - other	\$180.00	\$180.00				Membership dues

Total Membership	\$6,250.00	\$6,250.00	\$4,566.05	-\$1,683.95	73.1%	Additional Membership Income designated for temp. exhibits
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Special Events

Special Event						
FL Heritage Month	\$5,000.00	\$5,000.00	\$0.00			
Board initiated fundraiser	\$2,790.00	\$2,790.00	\$0.00			Sponsorships; ticket, food & beverage sales

Total Special Event	\$7,790.00	\$7,790.00	\$0.00	-\$7,790.00	0.00%	Sponsorships, Donations (Need to Raise)
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Volunteer Program

Volunteer Program						
Volunteer Dinner	\$1,350.00					Donation box revenue
Volunteer Luncheon	\$50.00					
Volunteer Recognition	\$700.00					
Volunteer Refreshments	\$250.00					
Volunteer Training	\$300.00					
Knott House volunteers	\$100.00					

Total Volunteer Program	\$2,750.00	\$2,750.00	\$2,750.00	\$0.00	100.0%	Donation Box Revenue
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Total Expenses/Income for MFH	\$164,649.25	\$164,649.25	\$93,641.48	-\$71,007.77	56.9%	Total in MFH account \$206,734.24; in KHM account \$17,786.83
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Total Amount to be Raised **\$35,350.00**

Expense Line Item	Estimated Expense	Estimated Income*	Jul 2018-May 2019	Difference	Percentage	Funding Source(s)
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*Estimated based on 2016-17 income

History Shop

General & Administrative Expenses						
Workers Comp Insurance	\$2,000.00					Shop revenue
Advertising & Marketing	\$2,250.00					Shop revenue
Filing Fees	\$0.00					
Freight Charges	\$0.00					
Depreciation	\$5,110.00					Shop revenue
Licenses and Permits, Staff Parking	\$900.00					
Merchant Service Charge	\$7,050.00					As needed; Shop revenue
Miscellaneous (Point of sale)	\$1,300.00					Shop revenue
Office Supplies	\$4,700.00					Shop revenue
Payroll Expenses	\$98,740.00					Shop revenue
Professional Development	\$500.00					Shop revenue
Total G & A Expenses	\$122,550.00					

Professional Fees						
Accounting	\$4,500.00					Shop revenue: Split total cost with MFH & KHM
Auditing	\$2,500.00					Shop revenue: Split total cost with MFH & KHM
	\$7,000.00					

Travel, Work-related						
Travel	\$1,700.00					Shop revenue

	\$1,700.00				
Total Est. Expenses	\$131,250.00				Total in account \$40,576.30

Income	July -May 2019
Museum	\$110,434.47
New Capitol	\$26,973.63
Historic Capitol	\$27,778.64
On-Line	\$7,752.78
Sales-Other	\$47.50
Total Income	\$172,987.02
Total COGS	\$74,861.13
Gross profit	\$97,828.39
Other Income, Sales tax commission	\$239.49
Gross profit & Other Income total	\$98,067.88
Expenses	\$89,533.24
Net Income	\$8,534.64

Friends of the Museums of Florida History, Inc
Profit & Loss by Class
July 2018 through May 2019

	Gift Shops	Knott House	Membership	FMH	Restricted Account	Unclassified	TOTAL
Ordinary Income/Expense							
Income							
Contribution Income							
Donation Box							
Knott House	0.00	1,232.40	0.00	0.00	0.00	0.00	1,232.40
MFH	0.00	0.00	0.00	13,992.86	0.00	0.00	13,992.86
Total Donation Box	0.00	1,232.40	0.00	13,992.86	0.00	0.00	15,225.26
Unrestricted Contributions	0.00	600.00	0.00	4,130.80	0.00	0.00	4,730.80
Restricted Contributions							
Acquisition Fund	0.00	0.00	0.00	317.25	0.00	0.00	317.25
General Endowment	0.00	0.00	0.00	1,000.00	0.00	0.00	1,000.00
Total Restricted Contributions	0.00	0.00	0.00	1,317.25	0.00	0.00	1,317.25
Total Contribution Income	0.00	1,832.40	0.00	19,440.91	0.00	0.00	21,273.31
Exhibit Income							
TREN	0.00	0.00	0.00	10,731.84	0.00	0.00	10,731.84
Total Exhibit Income	0.00	0.00	0.00	10,731.84	0.00	0.00	10,731.84
Education Program Income							
Poetry Programming	0.00	695.00	0.00	0.00	0.00	0.00	695.00
Children's Day	0.00	0.00	0.00	675.38	0.00	0.00	675.38
Emancipation Day	0.00	1,500.00	0.00	0.00	0.00	0.00	1,500.00
Exhibit Programming							
Surf's Up, Florida	0.00	0.00	0.00	2,500.00	0.00	0.00	2,500.00
Total Exhibit Programming	0.00	0.00	0.00	2,500.00	0.00	0.00	2,500.00
Florida History Fair	0.00	0.00	0.00	6,314.88	0.00	0.00	6,314.88
Knott House General Programming	0.00	423.00	0.00	0.00	0.00	0.00	423.00
Misc. Educational Programing	0.00	0.00	0.00	891.84	0.00	0.00	891.84
Swing Dance	0.00	44.23	0.00	0.00	0.00	0.00	44.23
Valentine Program	0.00	76.00	0.00	0.00	0.00	0.00	76.00
Total Education Program Income	0.00	2,738.23	0.00	10,382.10	0.00	0.00	13,120.33
Facility Use/Reception Income							
Rent from Cafe	0.00	0.00	0.00	4,753.38	0.00	0.00	4,753.38
Total Facility Use/Reception Income	0.00	0.00	0.00	4,753.38	0.00	0.00	4,753.38
Gift Shop Sales Income							
Knott House	0.00	47.50	0.00	0.00	0.00	0.00	47.50
Museum	110,434.47	0.00	0.00	0.00	0.00	0.00	110,434.47
New Capitol	26,973.63	0.00	0.00	0.00	0.00	0.00	26,973.63
Old Capitol	27,778.64	0.00	0.00	0.00	0.00	0.00	27,778.64
On-Line	7,752.78	0.00	0.00	0.00	0.00	0.00	7,752.78
Gift Shop Sales Income - Other	-250.00	0.00	0.00	0.00	0.00	0.00	-250.00
Total Gift Shop Sales Income	172,689.52	47.50	0.00	0.00	0.00	0.00	172,737.02
Grant Income							
FHC-Living the Dream	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Grant Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Investment Income							
FMFH FL Cultural Endowment							
Unrealized Gain/Loss	0.00	3,408.45	0.00	0.00	0.00	0.00	3,408.45
Dividends	0.00	11,402.26	0.00	0.00	0.00	0.00	11,402.26
Total FMFH FL Cultural Endowment	0.00	14,810.71	0.00	0.00	0.00	0.00	14,810.71
J. Charles Knott Endowment, Res							
Dividends	0.00	5,415.29	0.00	0.00	0.00	0.00	5,415.29
Realized Gain/Loss	0.00	1,472.29	0.00	0.00	0.00	-392.31	1,079.98
Trustee Fees	0.00	-1,061.62	0.00	0.00	0.00	-364.88	-1,426.50
Unrealized Gain/Loss	0.00	-598.45	0.00	0.00	0.00	0.00	-598.45
Total J. Charles Knott Endowment, Res	0.00	5,227.51	0.00	0.00	0.00	-757.19	4,470.32
James Knott Endowment, Res.							
Dividends	0.00	10,228.79	0.00	0.00	0.00	0.00	10,228.79
Realized Gain/Loss	0.00	1,334.94	0.00	0.00	0.00	0.00	1,334.94
Trustee Fees	0.00	-1,321.12	0.00	0.00	0.00	-449.23	-1,770.35
Unrealized Gain/Loss	0.00	-1,079.27	0.00	0.00	0.00	0.00	-1,079.27
Total James Knott Endowment, Res.	0.00	9,163.34	0.00	0.00	0.00	-449.23	8,714.11
Total Investment Income	0.00	29,201.56	0.00	0.00	0.00	-1,206.42	27,995.14
Membership Income							
Membership Dues	0.00	0.00	4,566.05	0.00	0.00	0.00	4,566.05
Total Membership Income	0.00	0.00	4,566.05	0.00	0.00	0.00	4,566.05
Parking Income	0.00	0.00	0.00	6,087.75	0.00	0.00	6,087.75
Total Income	172,689.52	33,819.69	4,566.05	51,395.98	0.00	-1,206.42	261,264.82
Cost of Goods Sold							
Change in Inventory Adjustment	-20,919.60	0.00	0.00	0.00	0.00	0.00	-20,919.60
Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	95,780.73	0.00	0.00	270.00	0.00	400.00	96,450.73
Total COGS	74,861.13	0.00	0.00	270.00	0.00	400.00	75,531.13
Gross Profit	97,828.39	33,819.69	4,566.05	51,125.98	0.00	-1,606.42	185,733.69
Expense							
Restricted Contribution Expense							
Acquisition Fund	0.00	0.00	0.00	542.25	0.00	0.00	542.25
Total Restricted Contribution Expense	0.00	0.00	0.00	542.25	0.00	0.00	542.25
Grant Expense							
FHC-Civil Rights	0.00	0.00	0.00	100.00	0.00	0.00	100.00
Outreach	0.00	0.00	0.00	112.80	0.00	0.00	112.80
Total Grant Expense	0.00	0.00	0.00	212.80	0.00	0.00	212.80
Education Program Expenses							
Education Program Exp.-Other	0.00	0.00	0.00	98.02	0.00	0.00	98.02
History at High Noon	0.00	0.00	0.00	25.00	0.00	0.00	25.00
Children's Day	0.00	0.00	0.00	2,801.83	0.00	0.00	2,801.83
Emancipation Day	0.00	4,448.67	0.00	0.00	0.00	0.00	4,448.67
Exhibit Programming							
Surf's Up, Florida	0.00	0.00	0.00	1,885.58	0.00	0.00	1,885.58
Living the Dream	0.00	0.00	0.00	1,469.88	0.00	0.00	1,469.88
Quilt Show	0.00	0.00	0.00	153.50	0.00	0.00	153.50
Total Exhibit Programming	0.00	0.00	0.00	3,508.96	0.00	0.00	3,508.96
Florida History Fair	0.00	0.00	0.00	16,343.14	0.00	0.00	16,343.14
Knott House General Programming	0.00	173.29	0.00	0.00	0.00	0.00	173.29
Knott House Poetry Program	0.00	1,272.85	0.00	0.00	0.00	0.00	1,272.85
Misc. Educational Programing	0.00	0.00	0.00	1,051.69	0.00	0.00	1,051.69

Friends of the Museums of Florida History, Inc
Profit & Loss by Class
July 2018 through May 2019

	Gift Shops	Knott House	Membership	MFH	Restricted Account	Unclassified	TOTAL
Outreach	0.00	0.00	0.00	277.71	0.00	0.00	277.71
Second Saturday Family Program	0.00	0.00	0.00	109.67	0.00	0.00	109.67
Swing Dance	0.00	1,835.43	0.00	0.00	0.00	0.00	1,835.43
Third Thursday/Evening Programs	0.00	0.00	0.00	6,810.78	0.00	0.00	6,810.78
Valentine Program	0.00	442.00	0.00	0.00	0.00	0.00	442.00
Total Education Program Expenses	0.00	8,172.24	0.00	31,026.80	0.00	0.00	39,199.04
Exhibit Expenses							
Surf's Up, Florida	0.00	0.00	0.00	146.00	0.00	0.00	146.00
Equipment/Supplies							
TREX Exhibits	0.00	0.00	0.00	12,931.60	0.00	0.00	12,931.60
Equipment/Supplies - Other	0.00	0.00	0.00	639.91	0.00	0.00	639.91
Total Equipment/Supplies	0.00	0.00	0.00	13,571.51	0.00	0.00	13,571.51
Total Exhibit Expenses	0.00	0.00	0.00	13,717.51	0.00	0.00	13,717.51
General & Administrative Exp.							
Miscellaneous (Point of sale)	1,251.80	0.00	0.00	0.00	0.00	0.00	1,251.80
Advertising & Marketing	200.00	0.00	0.00	1,951.53	0.00	0.00	2,151.53
Board Meeting Expense	0.00	0.00	0.00	77.89	0.00	0.00	77.89
Depreciation	574.11	0.00	0.00	0.00	0.00	0.00	574.11
FAW Meeting Notices	0.00	0.00	0.00	57.12	0.00	0.00	57.12
Freight Charges	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hospitality							
DOS Employee Programs	0.00	0.00	0.00	1,000.00	0.00	0.00	1,000.00
Hospitality - Other	0.00	0.00	0.00	36.39	0.00	0.00	36.39
Total Hospitality	0.00	0.00	0.00	1,036.39	0.00	0.00	1,036.39
Licenses and Permits							
Museum misc	0.00	0.00	0.00	1,282.26	0.00	0.00	1,282.26
Licenses and Permits - Other	888.00	0.00	0.00	61.25	0.00	0.00	949.25
Total Licenses and Permits	888.00	0.00	0.00	1,343.51	0.00	0.00	2,231.51
Merchant Service Charge	9,410.92	0.90	0.00	0.00	0.00	0.00	9,411.82
Miscellaneous	1,373.00	0.00	0.00	0.00	0.00	0.00	1,373.00
Office Supplies	2,955.48	0.00	0.00	0.00	0.00	0.00	2,955.48
Payroll Expenses	63,010.49	0.00	0.00	0.00	0.00	15.75	63,026.24
Professional Fees							
Accounting	4,307.54	1,866.36	0.00	2,389.21	0.00	0.00	8,563.11
Auditing	2,628.50	2,628.49	0.00	2,628.51	0.00	0.00	7,885.50
Total Professional Fees	6,936.04	4,494.85	0.00	5,017.72	0.00	0.00	16,448.61
Registration	0.00	0.00	0.00	89.00	0.00	0.00	89.00
Travel	1,367.40	0.00	0.00	0.00	0.00	0.00	1,367.40
Workers Comp Insurance	1,566.00	0.00	0.00	0.00	0.00	0.00	1,566.00
Total General & Administrative Exp.	89,533.24	4,495.75	0.00	9,573.16	0.00	15.75	103,617.90
Knott House Restricted End.							
Emergency Maintenance	0.00	811.97	0.00	0.00	0.00	0.00	811.97
Landscape Maintenance	0.00	2,005.00	0.00	0.00	0.00	0.00	2,005.00
Total Knott House Restricted End.	0.00	2,816.97	0.00	0.00	0.00	0.00	2,816.97
Membership Expenses							
Membership Expenses-other	0.00	0.00	0.00	75.00	0.00	0.00	75.00
Newsletter	0.00	0.00	1,684.59	0.00	0.00	0.00	1,684.59
Printing and Reproduction	0.00	0.00	180.62	0.00	0.00	0.00	180.62
Receptions and Events	0.00	0.00	2,567.44	294.80	0.00	0.00	2,862.24
Total Membership Expenses	0.00	0.00	4,432.65	369.80	0.00	0.00	4,802.45
Volunteer Program							
Volunteer Refreshments	0.00	0.00	0.00	96.63	0.00	0.00	96.63
Volunteer Dinner	0.00	0.00	0.00	72.04	0.00	0.00	72.04
Volunteer Recognition	0.00	0.00	0.00	259.66	0.00	0.00	259.66
Total Volunteer Program	0.00	0.00	0.00	428.33	0.00	0.00	428.33
Total Expense	89,533.24	15,484.96	4,432.65	55,870.65	0.00	15.75	165,337.25
Net Ordinary Income	8,295.15	18,334.73	133.40	-4,744.67	0.00	-1,622.17	20,396.44
Other Income/Expense							
Other Income							
Interest	0.00	0.00	0.00	0.00	53.32	0.00	53.32
Sales Tax Commission	239.49	0.00	0.00	0.00	0.00	0.00	239.49
Total Other Income	239.49	0.00	0.00	0.00	53.32	0.00	292.81
Net Other Income	239.49	0.00	0.00	0.00	53.32	0.00	292.81
Net Income	8,534.64	18,334.73	133.40	-4,744.67	53.32	-1,622.17	20,689.25

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
July 2018 through May 2019

	<u>Jul '18 - May 19</u>	<u>Jul '17 - May 18</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
Prog. Support from FL Hist Shop	0.00	0.00	0.00	0.0%
Contribution Income				
Donation Box				
Knott House	1,232.40	1,312.95	-80.55	-6.14%
MFH	13,992.86	14,304.85	-311.99	-2.18%
Total Donation Box	15,225.26	15,617.80	-392.54	-2.51%
Unrestricted Contributions	4,730.80	2,738.17	1,992.63	72.77%
Restricted Contributions				
Acquisition Fund	317.25	5,000.00	-4,682.75	-93.66%
Educational Programs Fund	0.00	5,000.00	-5,000.00	-100.0%
General Endowment	1,000.00	0.00	1,000.00	100.0%
Total Restricted Contributions	1,317.25	10,000.00	-8,682.75	-86.83%
Total Contribution Income	21,273.31	28,355.97	-7,082.66	-24.98%
CSO Administration Fund	0.00	-631.60	631.60	100.0%
Exhibit Income				
TREX	10,731.84	14,085.25	-3,353.41	-23.81%
Total Exhibit Income	10,731.84	14,085.25	-3,353.41	-23.81%
Education Program Income				
Poetry Programming	695.00	915.00	-220.00	-24.04%
Children's Day	675.38	344.65	330.73	95.96%
Emancipation Day	1,500.00	1,500.00	0.00	0.0%
Exhibit Programming				
Surf's Up, Florida	2,500.00	0.00	2,500.00	100.0%
Total Exhibit Programming	2,500.00	0.00	2,500.00	100.0%
Florida History Fair	6,314.88	15,667.55	-9,352.67	-59.7%
Knott House General Programming	423.00	568.00	-145.00	-25.53%
Misc. Educational Programing	891.84	6,178.31	-5,286.47	-85.57%
Swing Dance	44.23	0.00	44.23	100.0%
Valentine Program	76.00	60.00	16.00	26.67%
Education Program Income - Other	0.00	133.23	-133.23	-100.0%
Total Education Program Income	13,120.33	25,366.74	-12,246.41	-48.28%
Facility Use/Reception Income				
Rent from Cafe	4,753.38	6,830.56	-2,077.18	-30.41%
Total Facility Use/Reception Income	4,753.38	6,830.56	-2,077.18	-30.41%
Gift Shop Sales Income				
Knott House	47.50	575.54	-528.04	-91.75%
Museum	110,434.47	101,788.10	8,646.37	8.49%
New Capitol	26,973.63	29,141.71	-2,168.08	-7.44%
Old Capitol	27,778.64	29,658.18	-1,879.54	-6.34%
On-Line	7,752.78	7,422.10	330.68	4.46%
Gift Shop Sales Income - Other	-250.00	-69.20	-180.80	-261.27%
Total Gift Shop Sales Income	172,737.02	168,516.43	4,220.59	2.51%
Grant Income				
FHC-Living the Dream	0.00	0.00	0.00	0.0%
Total Grant Income	0.00	0.00	0.00	0.0%
Investment Income				
FMFH FL Cultural Endowment				
Unrealized Gain/Loss	3,408.45	-2,064.60	5,473.05	265.09%
Dividends	11,402.26	7,525.91	3,876.35	51.51%
Total FMFH FL Cultural Endowment	14,810.71	5,461.31	9,349.40	171.19%
J. Charles Knott Endowment, Res				
Dividends	5,415.29	3,621.23	1,794.06	49.54%
Realized Gain/Loss	1,079.98	2,180.61	-1,100.63	-50.47%
Trustee Fees	-1,426.50	-1,479.35	52.85	3.57%
Unrealized Gain/Loss	-598.45	-1,312.71	714.26	54.41%
Total J. Charles Knott Endowment, Res	4,470.32	3,009.78	1,460.54	48.53%
James Knott Endowment, Res.				
Dividends	10,228.79	4,861.23	5,367.56	110.42%
Realized Gain/Loss	1,334.94	5,391.12	-4,056.18	-75.24%
Trustee Fees	-1,770.35	-1,779.65	9.30	0.52%
Unrealized Gain/Loss	-1,079.27	4,631.18	-5,710.45	-123.3%
Total James Knott Endowment, Res.	8,714.11	13,103.88	-4,389.77	-33.5%
Total Investment Income	27,995.14	21,574.97	6,420.17	29.76%
Membership Income				
Membership Dues	4,566.05	7,878.25	-3,312.20	-42.04%
Total Membership Income	4,566.05	7,878.25	-3,312.20	-42.04%
Parking Income	6,087.75	5,652.50	435.25	7.7%
Total Income	261,264.82	277,629.07	-16,364.25	-5.89%
Cost of Goods Sold				
Change in Inventory Adjustment	-20,919.60	-27,644.44	6,724.84	24.33%

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
July 2018 through May 2019

	<u>Jul '18 - May 19</u>	<u>Jul '17 - May 18</u>	<u>\$ Change</u>	<u>% Change</u>
Cost of Goods Sold	0.00	0.00	0.00	0.0%
Purchases	96,450.73	94,660.39	1,790.34	1.89%
Total COGS	75,531.13	67,015.95	8,515.18	12.71%
Gross Profit	185,733.69	210,613.12	-24,879.43	-11.81%
Expense				
Restricted Contribution Expense				
Acquisition Fund	542.25	0.00	542.25	100.0%
Total Restricted Contribution Expense	542.25	0.00	542.25	100.0%
Grant Expense				
FHC-Living the Dream	0.00	4,542.36	-4,542.36	-100.0%
Support Your ST History Museum	0.00	4,740.77	-4,740.77	-100.0%
FHC-Civil Rights	100.00	0.00	100.00	100.0%
Outreach	112.80	0.00	112.80	100.0%
Grant Expense - Other	0.00	30.92	-30.92	-100.0%
Total Grant Expense	212.80	9,314.05	-9,101.25	-97.72%
Flag Preservation Project	0.00	6,543.00	-6,543.00	-100.0%
Education Program Expenses				
Education Program Exp.-Other	98.02	0.00	98.02	100.0%
History at High Noon	25.00	74.17	-49.17	-66.29%
Children's Day	2,801.83	2,335.65	466.18	19.96%
Emancipation Day	4,448.67	2,849.98	1,598.69	56.1%
Exhibit Programming				
Surf's Up, Florida	1,885.58	0.00	1,885.58	100.0%
Living the Dream	1,469.88	0.00	1,469.88	100.0%
Movie Posters 2017	0.00	34.35	-34.35	-100.0%
Quilt Show	153.50	0.00	153.50	100.0%
Total Exhibit Programming	3,508.96	34.35	3,474.61	10,115.31%
Florida History Fair	16,343.14	31,791.34	-15,448.20	-48.59%
Knott House General Programming	173.29	2,306.11	-2,132.82	-92.49%
Knott House Poetry Program	1,272.85	1,315.72	-42.87	-3.26%
Misc. Educational Programing	1,051.69	3,176.67	-2,124.98	-66.89%
Outreach	277.71	385.31	-107.60	-27.93%
Second Saturday Family Program	109.67	0.00	109.67	100.0%
Swing Dance	1,835.43	1,880.00	-44.57	-2.37%
Third Thursday/Evening Programs	6,810.78	5,370.61	1,440.17	26.82%
Valentine Program	442.00	386.45	55.55	14.37%
Education Program Expenses - Other	0.00	10.00	-10.00	-100.0%
Total Education Program Expenses	39,199.04	51,916.36	-12,717.32	-24.5%
Exhibit Expenses				
Surf's Up, Florida	146.00	0.00	146.00	100.0%
Living the Dream	0.00	23.60	-23.60	-100.0%
TBD	0.00	250.00	-250.00	-100.0%
Equipment/Supplies				
Forever Changed La Florida	0.00	78.00	-78.00	-100.0%
Quilt Show	0.00	132.00	-132.00	-100.0%
TREX Exhibits	12,931.60	9,850.93	3,080.67	31.27%
Equipment/Supplies - Other	639.91	761.41	-121.50	-15.96%
Total Equipment/Supplies	13,571.51	10,822.34	2,749.17	25.4%
Total Exhibit Expenses	13,717.51	11,095.94	2,621.57	23.63%
Facility Use/Receptions Exp.				
Rent from Cafe	0.00	-882.65	882.65	100.0%
Total Facility Use/Receptions Exp.	0.00	-882.65	882.65	100.0%
General & Administrative Exp.				
Miscellaneous (Point of sale)	1,251.80	1,251.80	0.00	0.0%
Advertising & Marketing	2,151.53	1,766.29	385.24	21.81%
Board Meeting Expense	77.89	14.73	63.16	428.79%
Depreciation	574.11	3,827.88	-3,253.77	-85.0%
FAW Meeting Notices	57.12	0.00	57.12	100.0%
Freight Charges	0.00	-331.17	331.17	100.0%
Hospitality				
DOS Employee Programs	1,000.00	257.48	742.52	288.38%
Hospitality - Other	36.39	0.00	36.39	100.0%
Total Hospitality	1,036.39	257.48	778.91	302.51%
Licenses and Permits				
Museum misc	1,282.26	769.08	513.18	66.73%
Licenses and Permits - Other	949.25	949.25	0.00	0.0%
Total Licenses and Permits	2,231.51	1,718.33	513.18	29.87%
Merchant Service Charge	9,411.82	8,745.78	666.04	7.62%
Miscellaneous	1,373.00	5.00	1,368.00	27,360.0%
Office Supplies	2,955.48	2,396.12	559.36	23.34%
Payroll Expenses	63,026.24	66,557.58	-3,531.34	-5.31%
Professional Fees				
Accounting	8,563.11	6,654.36	1,908.75	28.68%

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Auditing	7,885.50	5,500.00	2,385.50	43.37%
Total Professional Fees	16,448.61	12,154.36	4,294.25	35.33%
Registration	89.00	0.00	89.00	100.0%
Travel	1,367.40	1,684.86	-317.46	-18.84%
Workers Comp Insurance	1,566.00	1,805.98	-239.98	-13.29%
Total General & Administrative Exp.	103,617.90	101,855.02	1,762.88	1.73%
Knott House Restricted End.				
Emergency Maintenance	811.97	0.00	811.97	100.0%
Landscape Maintenance	2,005.00	2,096.71	-91.71	-4.37%
Knott House Restricted End. - Other	0.00	0.00	0.00	0.0%
Total Knott House Restricted End.	2,816.97	2,096.71	720.26	34.35%
Membership Expenses				
Membership Expenses-other	75.00	0.00	75.00	100.0%
Newsletter	1,684.59	2,215.43	-530.84	-23.96%
Printing and Reproduction	180.62	200.25	-19.63	-9.8%
Receptions and Events	2,862.24	2,328.81	533.43	22.91%
Total Membership Expenses	4,802.45	4,744.49	57.96	1.22%
Volunteer Program				
Volunteer Refreshments	96.63	88.42	8.21	9.29%
Volunteer Dinner	72.04	0.00	72.04	100.0%
Volunteer Luncheon	0.00	10.29	-10.29	-100.0%
Volunteer Recognition	259.66	0.00	259.66	100.0%
Total Volunteer Program	428.33	98.71	329.62	333.93%
Total Expense	165,337.25	186,781.63	-21,444.38	-11.48%
Net Ordinary Income	20,396.44	23,831.49	-3,435.05	-14.41%
Other Income/Expense				
Other Income				
Interest	53.32	58.92	-5.60	-9.5%
Sales Tax Commission	239.49	267.47	-27.98	-10.46%
Total Other Income	292.81	326.39	-33.58	-10.29%
Other Expense				
Other Expenses	0.00	0.61	-0.61	-100.0%
Total Other Expense	0.00	0.61	-0.61	-100.0%
Net Other Income	292.81	325.78	-32.97	-10.12%
Net Income	<u>20,689.25</u>	<u>24,157.27</u>	<u>-3,468.02</u>	<u>-14.36%</u>