

Friends of the Museums of Florida History, Inc
Balance Sheet Prev Year Comparison
As of October 31, 2018

	<u>Oct 31, 18</u>	<u>Oct 31, 17</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
Deposits in Transit	1,008.47	0.00	1,008.47	100.0%
Wells Fargo-Viva Florida Restri	33,934.19	33,934.19	0.00	0.0%
Wells Fargo - Restricted Acc't	80,226.37	79,168.34	1,058.03	1.34%
Wells Fargo - FMFH	205,058.62	164,499.58	40,559.04	24.66%
Wells Fargo - FL History Shop	40,674.06	59,274.20	-18,600.14	-31.38%
Wells Fargo - Knott House	18,886.76	16,291.10	2,595.66	15.93%
Cash Drawer	250.00	450.00	-200.00	-44.44%
PayPal Account	1,378.52	739.83	638.69	86.33%
Total Checking/Savings	<u>381,416.99</u>	<u>354,357.24</u>	<u>27,059.75</u>	<u>7.64%</u>
Accounts Receivable				
A/R FMFH	0.00	9,000.00	-9,000.00	-100.0%
Accounts Receivable	0.00	50.00	-50.00	-100.0%
Total Accounts Receivable	<u>0.00</u>	<u>9,050.00</u>	<u>-9,050.00</u>	<u>-100.0%</u>
Other Current Assets				
Amazon Account Reserve	38.95	0.00	38.95	100.0%
Inventory	86,702.83	71,754.72	14,948.11	20.83%
Undeposited Funds	1,084.90	0.00	1,084.90	100.0%
Total Other Current Assets	<u>87,826.68</u>	<u>71,754.72</u>	<u>16,071.96</u>	<u>22.4%</u>
Total Current Assets	<u>469,243.67</u>	<u>435,161.96</u>	<u>34,081.71</u>	<u>7.83%</u>
Fixed Assets				
Accumulated Depreciation	-43,435.55	-44,371.24	935.69	2.11%
Equipment				
Furniture & Fixtures	34,281.59	34,281.59	0.00	0.0%
Office Equipment	5,990.51	5,990.51	0.00	0.0%
Total Equipment	<u>40,272.10</u>	<u>40,272.10</u>	<u>0.00</u>	<u>0.0%</u>
Renovations	8,599.15	8,599.15	0.00	0.0%
Total Fixed Assets	<u>5,435.70</u>	<u>4,500.01</u>	<u>935.69</u>	<u>20.79%</u>
Other Assets				
FMFH FL Cultural Endowment	621,610.08	623,814.17	-2,204.09	-0.35%
James Knott Maint. Endowment-W	183,234.70	174,716.83	8,517.87	4.88%
JCharles Knott Cultural Endow-W	146,314.23	150,063.70	-3,749.47	-2.5%
Total Other Assets	<u>951,159.01</u>	<u>948,594.70</u>	<u>2,564.31</u>	<u>0.27%</u>
TOTAL ASSETS	<u><u>1,425,838.38</u></u>	<u><u>1,388,256.67</u></u>	<u><u>37,581.71</u></u>	<u><u>2.71%</u></u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable-KHM	0.00	964.36	-964.36	-100.0%
Accounts Payable-FMFH	0.00	10,013.14	-10,013.14	-100.0%
Accounts Payable-Gift Shop	919.67	1,298.07	-378.40	-29.15%
Total Accounts Payable	<u>919.67</u>	<u>12,275.57</u>	<u>-11,355.90</u>	<u>-92.51%</u>

Friends of the Museums of Florida History, Inc
Balance Sheet Prev Year Comparison
 As of October 31, 2018

	<u>Oct 31, 18</u>	<u>Oct 31, 17</u>	<u>\$ Change</u>	<u>% Change</u>
Credit Cards				
Bank of America #8542	305.23	0.00	305.23	100.0%
Bank of America #5528	-305.23	0.00	-305.23	-100.0%
Total Credit Cards	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
Other Current Liabilities				
Gift Cards	490.81	0.00	490.81	100.0%
Payroll Liabilities	16.46	6.32	10.14	160.44%
Sales Tax Payable	0.00	804.31	-804.31	-100.0%
Total Other Current Liabilities	<u>507.27</u>	<u>810.63</u>	<u>-303.36</u>	<u>-37.42%</u>
Total Current Liabilities	<u>1,426.94</u>	<u>13,086.20</u>	<u>-11,659.26</u>	<u>-89.1%</u>
Total Liabilities	1,426.94	13,086.20	-11,659.26	-89.1%
Equity				
Permanently Restricted				
FMFH Inc. FL Cultural Endowment	600,000.00	600,000.00	0.00	0.0%
Total Permanently Restricted	<u>600,000.00</u>	<u>600,000.00</u>	<u>0.00</u>	<u>0.0%</u>
Retained Earnings	38,142.23	0.00	38,142.23	100.0%
Temp Restricted Net Assets				
Support Your ST History Museum	4,883.00	4,883.00	0.00	0.0%
Knott House Temp Restricted	20,795.00	20,795.00	0.00	0.0%
Dale Jr. Chevy-FL Auto Racing	2,231.00	2,231.00	0.00	0.0%
General Support	1,000.00	1,000.00	0.00	0.0%
Viva Florida 500	29,146.00	29,146.00	0.00	0.0%
C.S.A. Flag Restoration	6,543.00	6,543.00	0.00	0.0%
JCharles Knott Cultural Endow	150,030.00	150,030.00	0.00	0.0%
James Knott Maint. Endowment	174,393.00	174,393.00	0.00	0.0%
Old Capital Christmas	30.92	61.84	-30.92	-50.0%
Women's History Collection Fund	927.00	927.00	0.00	0.0%
Total Temp Restricted Net Assets	<u>389,978.92</u>	<u>390,009.84</u>	<u>-30.92</u>	<u>-0.01%</u>
Unrestricted Net Assets				
Florida Heritage Education	4,296.31	4,296.31	0.00	0.0%
Net Gift Shop Earnings	96,472.00	96,472.00	0.00	0.0%
Operations	181,536.00	181,536.00	0.00	0.0%
TRES Program	105,487.00	105,487.00	0.00	0.0%
Total Unrestricted Net Assets	<u>387,791.31</u>	<u>387,791.31</u>	<u>0.00</u>	<u>0.0%</u>
Net Income	8,498.98	-2,630.68	11,129.66	423.07%
Total Equity	<u>1,424,411.44</u>	<u>1,375,170.47</u>	<u>49,240.97</u>	<u>3.58%</u>
TOTAL LIABILITIES & EQUITY	<u><u>1,425,838.38</u></u>	<u><u>1,388,256.67</u></u>	<u><u>37,581.71</u></u>	<u><u>2.71%</u></u>

Friends of the Museums of Florida History, Inc
Budget vs Actual EXPENSE July 2018 thru October 2018

Expense Line Item	Estimated Expense	Jul 18-Oct 2018	Over Budget	% of Budget
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Education Programs

Programming				
Children's Day	\$3,000.00	\$0.00	-\$3,000.00	0.00%
Outreach	\$2,000.00	\$0.00	-\$2,000.00	0.00%
Evening Programs	\$12,000.00	\$1,341.04	-\$10,658.96	11.18%
Second Saturday Family Program	\$400.00	\$107.43	-\$292.57	26.86%
History at High Noon	\$200.00	\$25.00	-\$175.00	12.50%
Education Program expenses - other	\$1,260.00	\$149.10	-\$1,110.90	11.83%
Subtotal	\$18,860.00	\$1,622.57	-\$17,237.43	8.60%

Exhibit Programming				
Capital City Quilt Show	\$200.00	\$153.50	-\$46.50	76.75%
Surf's Up, Florida	\$2,000.00	\$11.25	-\$1,988.75	0.56%
20th Century Florida--Living the Dream	\$1,500.00	\$1,469.88	-\$30.12	97.99%
Misc. exhibit programming	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Subtotal	\$4,700.00	\$1,634.63	-\$3,065.37	34.78%

Misc. Educational Programming				
Misc. Educational Programming - Other	\$1,800.00	\$514.40	-\$1,285.60	28.58%
Subtotal	\$1,800.00	\$514.40	-\$1,285.60	28.58%

Subtotal Education	\$25,360.00	\$3,771.60	-\$21,588.40	14.87%
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Florida History Day				
Florida History Day-May 2019	\$35,750.00	\$2,500.00	-\$33,250.00	6.99%
Subtotal Florida History Day	\$35,750.00	\$2,500.00	-\$33,250.00	6.99%

Knott House				
Poetry Program	\$1,400.00	\$1,287.10	-\$112.90	91.94%
Emancipation Day	\$4,500.00	\$0.00	-\$4,500.00	0.00%
Valentine Program	\$400.00	\$0.00	-\$400.00	0.00%
Swing Dance	\$2,000.00	\$1,854.66	-\$145.34	92.73%
General Programming	\$2,700.00	\$376.42	-\$2,323.58	13.94%
Subtotal	\$11,000.00	\$3,518.18	-\$7,481.82	31.98%

Total All Programming	\$72,110.00	\$9,190.13	-\$62,919.87	12.74%
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Exhibits

Exhibits				
Capital City Quilt Show	\$900.00	\$0.00	-\$900.00	0.00%
Dragons in Paradise	\$500.00	\$0.00	-\$500.00	0.00%
Surf's Up, Florida	\$4,500.00	\$146.00	-\$4,354.00	3.24%
Living the Dream	\$0.00	\$0.00	\$0.00	0.00%
Subtotal	\$5,900.00	\$146.00	-\$5,754.00	2.47%

Equipment/Supplies				
Permanent Exhibit	\$20,313.00	\$0.00	-\$20,313.00	0.00%
TREX Exhibits				
New Exhibits (including add't to existing)	\$10,000.00	\$0.00	-\$10,000.00	0.00%
Maintenance/Shipings/Marketing	\$12,000.00	\$4,738.14	-\$7,261.86	39.48%
Equipment/Supplies - other	\$1,000.00	\$120.00	-\$880.00	12.00%
Subtotal	\$43,313.00	\$4,858.14	-\$38,454.86	11.22%

Total Exhibit	\$49,213.00	\$5,004.14	-\$44,208.86	10.17%
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Collections Acquisition

Collections Acquisition				
Artifacts for Museum's permanent collection	\$5,000.00	\$0.00	-\$5,000.00	0.00%
Total Collections Acquisition	\$5,000.00	\$0.00	-\$5,000.00	0.00%

Facility Use/Receptions

Facility Use/Receptions				
Deposit Refunds	\$0.00	\$0.00	\$0.00	#DIV/0!
Equipment/Supplies	\$800.00	\$0.00	-\$800.00	0.00%
The Egg Express Rent	\$0.00	\$0.00	\$0.00	#DIV/0!
Total Facility Use/Receptions	\$800.00	\$0.00	-\$800.00	0.00%

General & Administrative

General & Administrative				
Database software	\$1,300.00	\$0.00	-\$1,300.00	0.00%
Registration	\$180.00	\$0.00	-\$180.00	0.00%
Board Meeting Expense	\$500.00	\$0.00	-\$500.00	0.00%
Advertising and Marketing	\$2,500.00	\$296.16	-\$2,203.84	11.85%
FAW Meeting Notices	\$135.00	\$0.00	-\$135.00	0.00%
Licenses and Permits				
Museum miscellaneous (music)	\$1,215.00	\$248.62	-\$966.38	20.46%
Dept. of Agriculture/Charitable Cont.	\$275.00	\$0.00	-\$275.00	0.00%
Div. of Corporations/Non-Profit	\$61.25	\$0.00	-\$61.25	0.00%
Miscellaneous	\$200.00	\$0.00	-\$200.00	0.00%
General & Administrative Exp. - other	\$200.00	\$0.00	-\$200.00	0.00%
Subtotal	\$6,566.25	\$544.78	-\$6,021.47	8.30%

Hospitality

DOS Employee Programs	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Hospitality - other	\$200.00	\$36.39	-\$163.61	18.20%
Subtotal	\$1,200.00	\$36.39	-\$1,163.61	3.03%

Professional Fees

Accounting	\$3,000.00	\$909.26	-\$2,090.74	30.31%
Auditing	\$2,100.00	\$1,500.00	-\$600.00	71.43%
Subtotal	\$5,100.00	\$2,409.26	-\$2,690.74	47.24%

Total General & Administrative	\$13,666.25	\$2,990.43	-\$10,675.82	21.88%
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Knott House Restricted Endowment

Knott House Restricted Endowment				
Designated Maintenance Projects	\$3,500.00	\$0.00	-\$3,500.00	0.00%
Emergency Maintenance	\$1,570.00	\$52.26	-\$1,517.74	3.33%
Landscape Maintenance	\$2,700.00	\$465.00	-\$2,235.00	17.22%
Subtotal	\$7,770.00	\$517.26	-\$7,252.74	6.66%
Accounting	\$3,000.00	\$901.27	-\$2,098.73	30.04%
Auditing	\$2,100.00	\$1,500.00	-\$600.00	71.43%
Subtotal	\$5,100.00	\$2,401.27	-\$2,698.73	47.08%
Total Knott House Rest. Endow.	\$12,870.00	\$2,918.53	-\$9,951.47	22.68%

Membership

Membership				
Newsletter	\$2,800.00	\$561.53	-\$2,238.47	20.05%
Printing and Reproduction	\$270.00	\$0.00	-\$270.00	0.00%
Receptions and Events	\$3,000.00	\$167.44	-\$2,832.56	5.58%
Membership Expenses - other	\$180.00	\$0.00	-\$180.00	0.00%
Total Membership	\$6,250.00	\$728.97	-\$5,521.03	11.66%

Special Events

Special Event				
FL Heritage Month Gala Exp.	\$5,000.00	\$0.00	-\$5,000.00	0.00%
Board initiated fundraiser	\$2,790.00	\$0.00	-\$2,790.00	0.00%
Total Special Event	\$7,790.00	\$0.00	-\$7,790.00	0.00%

Volunteer Program

Volunteer Program				
Volunteer Dinner	\$1,350.00	\$0.00	-\$1,350.00	0.00%
Volunteer Luncheon	\$50.00	\$10.29	-\$39.71	20.58%
Volunteer Refreshments	\$250.00	\$60.00	-\$190.00	24.00%
Volunteer Recognition	\$700.00	\$4.00	-\$696.00	0.57%
Volunteer Training	\$300.00	\$0.00	-\$300.00	0.00%
Knott House volunteers	\$100.00	\$0.00	-\$100.00	0.00%
Total Volunteer Program	\$2,750.00	\$74.29	-\$2,675.71	2.70%

Total Expenses for MFH	\$164,649.25	\$20,906.49	-\$143,742.76	12.70%
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Expense Line Item	Estimated Expense	Jul 18-Oct 18	Over Budget	% of Budget
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History Shop

General & Administrative Expenses				
Workers Comp Insurance	\$2,000.00	\$0.00	-\$2,000.00	0.00%
Advertising & Marketing	\$2,250.00	\$0.00	-\$2,250.00	0.00%
Depreciation	\$5,110.00	\$0.00	-\$5,110.00	0.00%
Filing Fees	\$0.00	\$0.00	\$0.00	#DIV/0!
Freight Charges	\$0.00	\$58.84	\$58.84	#DIV/0!
Licenses and Permits, Staff Parking	\$900.00	\$888.00	-\$12.00	98.67%
Merchant Service Charge	\$7,050.00	\$2,366.71	-\$4,683.29	33.57%
Miscellaneous (Point of sale)	\$1,300.00	\$1,251.80	-\$48.20	96.29%
Office Supplies	\$4,700.00	\$1,202.29	-\$3,497.71	25.58%
Payroll Expenses	\$98,740.00	\$18,693.07	-\$80,046.93	18.93%
Professional Development	\$500.00	\$0.00	-\$500.00	0.00%
Total G & A Expenses	\$122,550.00	\$24,460.71	-\$98,089.29	19.96%

Professional Fees				
Accounting	\$4,500.00	\$1,513.39	-\$2,986.61	33.63%
Auditing	\$2,500.00	\$1,500.00	-\$1,000.00	60.00%
Total Professional Fee	\$7,000.00	\$3,013.39	-\$3,986.61	43.05%

Travel				
Travel	\$1,700.00	\$1,105.67	-\$594.33	65.04%
Total Travel	\$1,700.00	\$1,105.67	-\$594.33	65.04%

Total Est. Expenses for FHS	\$131,250.00	\$28,579.77	-\$102,670.23	21.78%
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Total of MFH & FHS	\$295,899.25	\$49,486.26	-\$246,412.99	16.72%
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Friends of the Museums of Florida History, Inc
Budget vs Actual Revenue July 2018 thru October 2018

Expense Line Item	Estimated Expense	Estimated Income*	Jul 2018-Oct 2018	Difference	Percentage	Funding Source(s)
		*Estimated based on 2017-18 income				
Education Programs						
Programming						
Children's Day	\$3,000.00					Ticket Sales(\$800); FHS (\$1,200); Sponsorship (\$1,000)
Outreach	\$2,000.00					Unrestricted contributions rollover (\$1140)
Evening Programs	\$12,000.00					FHS (\$1,200), Don. Box (\$4,500), Sponsorship (\$2,500), Cultural Endowment (\$2,000)
Second Saturday Family Program	\$400.00					Unrestricted contributions rollover (\$400)
History at High Noon	\$200.00					Unrestricted contributions rollover (\$200)
Education Program expenses - other	\$1,260.00					Unrestricted contributions rollover (\$260), FHS (\$1,000)
Subtotal	\$18,860.00					
Exhibit Programming						
Capital City Quilt Show	\$200.00					Donation Box(\$200)
Surf's Up, Florida!	\$2,000.00					Donation Box(\$2000)
20th Century Florida--Living the Dream	\$1,500.00					Donation Box(\$1500)
Misc. exhibit programming	\$1,000.00					Donation Box(\$1000)
Subtotal	\$4,700.00					
Misc. Educational Programming						
Misc. Educational Programming - Other	\$1,800.00					Program fees (\$1800)
Subtotal	\$1,800.00					
		\$800.00	\$0.00	-\$800.00	0.0%	Children's Day ticket sales (January)
		\$2,500.00	\$2,500.00	\$0.00	100.0%	Sponsorship/Donation/Grant; Surfing's Evolution and Presevation Fdn
		\$1,800.00	\$110.19	-\$1,689.81	6.1%	Misc. Ed Programming Income
		\$2,000.00	\$0.00	-\$2,000.00	0.0%	Unrestricted Contributions rolled over from 17-18
		\$9,200.00	\$5,996.17	-\$3,203.83	65.2%	Donation Box
		\$3,400.00	\$0.00	-\$3,400.00	0.0%	From FHS
		\$2,000.00	\$1,000.00	-\$1,000.00	50.0%	Funds from Cultural Endowment
		\$3,660.00	\$0.00	-\$3,660.00	0.0%	Donations, Sponsorships (Need to raise)
Subtotal Education	\$25,360.00	\$25,360.00	\$9,606.36	-\$15,753.64	37.9%	
Florida History Day						
Florida History Day - May 2019	\$35,750.00	\$13,504.00	\$2,014.88	-\$11,489.12	14.9%	Prog. fees; Donations, merchandise sales
		\$15,000.00	\$0.00	-\$15,000.00	0.0%	Donations, Sponsorships (CareerSource Florida Sponsorship)
		\$7,246.00	\$0.00	-\$7,246.00	0.0%	TDC grant does not arrive until June
Subtotal Florida History Fair	\$35,750.00	\$35,750.00	\$2,014.88	-\$33,735.12	5.6%	
Knott House						
Poetry Program	\$1,400.00	\$1,400.00	\$695.00	-\$705.00	49.64%	Prog. income(\$915); Donation Box (\$485)
Emancipation Day	\$4,500.00	\$4,500.00	\$1,000.00	-\$3,500.00	22.22%	Sponsorship/Grants (\$4500); J.K. Endow. (\$500); Cultural Endow. (\$500)
Valentine Program	\$400.00	\$400.00	\$300.00	-\$100.00	75.00%	Prog. Fees (tickets\$100); Cultural Endow. (\$300)
Swing Dance	\$2,000.00	\$2,000.00	\$2,000.00	\$0.00	100.00%	Cultural Endowment (\$2000)
General Programming	\$2,700.00	\$2,700.00	\$1,721.77	-\$978.23	63.77%	Prog. Fees(\$670); D. Box(\$420); J. K. Endow.(\$1410); Cultural Endow. (\$200)
Total Knott House	\$11,000.00	\$11,000.00	\$5,716.77	-\$5,283.23	51.97%	\$1910 from J.K. Endow, \$3000 from Cultural Endow.
Total All Programming	\$72,110.00	\$72,110.00	\$17,338.01	-\$54,771.99	24.0%	

Expense Line Item Estimated Expense Estimated Income* Jul 2018-Oct 2018 Difference Percentage Funding Source(s)
 *Estimated based on 2017-18 income

Exhibits

Exhibits					
Holidays/Capital City Quilt Show	\$900.00				
Dragons in Paradise	\$500.00				
Surf's Up, Florida	\$4,500.00				
Living the Dream	\$0.00				
Subtotal	\$5,900.00				

Equipment/Supplies					
Permanent exhibit	\$20,313.00				Restricted funds released for Forever Changed; total in account-\$33,934
TREX Exhibits					
New Exhibits (including add'l to existing)	\$10,000.00				
Maintenance/Shipings/Marketing	\$12,000.00				
Equipment/Supplies - other	\$1,000.00				
Subtotal	\$43,313.00				

\$20,313.00	\$20,313.00	\$0.00	100.00%	Restricted funds raised for Forever Changed
\$23,000.00	\$4,199.90	-\$18,800.10	18.26%	TREX: Program fees profit (\$1339); rollover (\$21,661)
\$5,900.00	\$0.00	-\$5,900.00	0.00%	Donations (\$1000 from donation box); Income from memberships (\$550); Sponsorships (need to raise)

Total Exhibit	\$49,213.00	\$49,213.00	\$24,512.90	-\$24,700.10	49.8%
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Facility Use/Receptions

Facility Use/Receptions					
Deposit Refunds	\$0.00				Refunded back to vendor as appropriate Paid by restaurant rent Based on average of \$800 per month x 12 months (minus \$800 for E/S)
Equipment/Supplies	\$800.00				
The Egg Express Rent	\$0.00	\$8,800.00	\$3,056.44		

Total Facility Use/Receptions	\$800.00	\$8,800.00	\$3,056.44		Restaurant Rent and rentals
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General & Administrative

General & Administrative					
Registration	\$180.00				Parking fees; rent from café Split Cost with History Shop Split Cost with History Shop Total parking fees (\$5014); rent from café
Database software	\$1,300.00				
Board Meeting Expense	\$500.00				
Advertising & Marketing	\$2,500.00				
FAW Meeting Notices	\$135.00				
Licenses and Permits					
Museum miscellaneous	\$1,215.00				
Dept. of Agriculture/Charitable Cont.	\$275.00				
Div. of Corporations/Non-Profit	\$61.25				
Miscellaneous	\$200.00				
General & Administrative Exp. - other	\$200.00				
Subtotal	\$6,566.25				

Hospitality					
DOS Employee Programs	\$1,000.00	\$1,000.00			Parking fees
Hospitality - other	\$200.00	\$200.00			Parking fees
Subtotal	\$1,200.00				

Expense Line Item	Estimated Expense	Estimated Income*	Jul 2018-Oct 2018	Difference	Percentage	Funding Source(s)
		*Estimated based on 2017-18 income				
Professional Fees						
Accounting	\$3,000.00					Split Cost with History Shop & KHM Split Cost with History Shop & KHM
Auditing	\$2,100.00					
Subtotal	\$5,100.00					
		\$13,666.25	\$3,056.44	-\$10,609.81	22.36%	Rent from café and parking fees
Total Facility Use and G & A	\$13,666.25	\$13,666.25	\$3,056.44	-\$10,609.81	22.4%	
Knott House Restricted Endowment						
Knott House Restricted Endowment						
Designated Maintenance Projects	\$3,500.00	\$3,500.00	\$3,500.00			\$3500 rollover from FY 17-18
Emergency Maintenance	\$1,570.00	\$1,570.00	\$1,570.00			\$1,270 rollover from 17-18; \$300 from J. Charles Knott Endowment
Landscape Maintenance	\$2,700.00	\$2,700.00	\$2,700.00			\$2700 from J.C. Knott Endow.
Subtotal	\$7,770.00	\$7,770.00	\$7,770.00	\$0.00	100.00%	
Accounting	\$3,000.00	\$3,000.00	\$3,000.00			\$3000 from Cultural Program Endowment
Auditing	\$2,100.00	\$2,100.00	\$2,100.00			\$2100 from Cultural Program Endowment
Subtotal	\$5,100.00	\$5,100.00	\$5,100.00	\$0.00	100.00%	
Total Knott House Endowments	\$12,870.00	\$12,870.00	\$12,870.00	\$0.00	100.00%	
Membership						
Membership						
Newsletter	\$2,800.00	\$2,800.00	\$933.50			Membership dues
Printing and Reproduction	\$270.00	\$270.00				Membership dues
Receptions and Events	\$3,000.00	\$3,000.00				Membership dues, Special membership campaign
Membership Expenses - other	\$180.00	\$180.00				Membership dues
Total Membership	\$6,250.00	\$6,250.00	\$933.50	-\$5,316.50	14.9%	Additional Membership Income designated for temp. exhibits
Special Events						
Special Event						
FL Heritage Month	\$5,000.00	\$5,000.00	\$0.00			
Board initiated fundraiser	\$2,790.00	\$2,790.00	\$0.00			Sponsorships; ticket, food & beverage sales
Total Special Event	\$7,790.00	\$7,790.00	\$0.00	-\$7,790.00	0.00%	Sponsorships, Donations (Need to Raise)
Volunteer Program						
Volunteer Program						
Volunteer Dinner	\$1,350.00					Donation box revenue
Volunteer Luncheon	\$50.00					
Volunteer Recognition	\$700.00					
Volunteer Refreshments	\$250.00					
Volunteer Training	\$300.00					
Knott House volunteers	\$100.00					
Total Volunteer Program	\$2,750.00	\$2,750.00	\$2,750.00	\$0.00	100.0%	Donation Box Revenue
Total Expenses/Income for MFH	\$164,649.25	\$164,649.25	\$56,360.85	-\$108,288.40	34.2%	Total in MFH account \$206,200.38; in KHM account \$19,273.42
Total Amount to be Raised		\$35,350.00				

Expense Line Item Estimated Expense Estimated Income* Jul 2018-Oct 2018 Difference Percentage Funding Source(s)
 *Estimated based on 2016-17 income

History Shop

General & Administrative Expenses

Workers Comp Insurance	\$2,000.00					Shop revenue
Advertising & Marketing	\$2,250.00					Shop revenue
Filing Fees	\$0.00					
Freight Charges	\$0.00					
Depreciation	\$5,110.00					Shop revenue
Licenses and Permits, Staff Parking	\$900.00					
Merchant Service Charge	\$7,050.00					As needed; Shop revenue
Miscellaneous (Point of sale)	\$1,300.00					Shop revenue
Office Supplies	\$4,700.00					Shop revenue
Payroll Expenses	\$98,740.00					Shop revenue
Professional Development	\$500.00					Shop revenue
Total G & A Expenses	\$122,550.00					

Professional Fees

Accounting	\$4,500.00					Shop revenue: Split total cost with MFH & KHM
Auditing	\$2,500.00					Shop revenue: Split total cost with MFH & KHM
	\$7,000.00					

Travel, Work-related

Travel	\$1,700.00					Shop revenue
	\$1,700.00					

Total Est. Expenses	\$131,250.00					Total in account \$38,612.04
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Income July -Oct 2018

Museum	\$29,297.78
New Capitol	\$2,937.53
Historic Capitol	\$5,266.17
On-Line	\$1,616.27
Sales-Other	\$13.00
Total Income	\$39,130.75
Total COGS	\$13,717.05
Gross profit	\$58,091.58
Other Income, Sales tax commission	\$72.58
Gross profit & Other Income total	\$58,164.16
Expenses	\$50,148.44
Net Income	\$8,015.72

Friends of the Museums of Florida History, Inc
Profit & Loss by Class
July through October 2018

	Gift Shops	Knott House	Membership	MFH	Restricted Account	Unclassified	TOTAL
Ordinary Income/Expense							
Income							
Contribution Income							
Donation Box							
Knott House	0.00	280.40	0.00	0.00	0.00	0.00	280.40
MFH	0.00	0.00	0.00	5,996.17	0.00	0.00	5,996.17
Total Donation Box	0.00	280.40	0.00	5,996.17	0.00	0.00	6,276.57
Unrestricted Contributions	0.00	0.00	0.00	130.23	0.00	0.00	130.23
Restricted Contributions							
General Endowment	0.00	0.00	0.00	1,000.00	0.00	0.00	1,000.00
Total Restricted Contributions	0.00	0.00	0.00	1,000.00	0.00	0.00	1,000.00
Total Contribution Income	0.00	280.40	0.00	7,126.40	0.00	0.00	7,406.80
Exhibit Income							
TREX	0.00	0.00	0.00	4,199.90	0.00	0.00	4,199.90
Total Exhibit Income	0.00	0.00	0.00	4,199.90	0.00	0.00	4,199.90
Education Program Income							
Poetry Programming	0.00	695.00	0.00	0.00	0.00	0.00	695.00
Exhibit Programming							
Surf's Up, Florida	0.00	0.00	0.00	2,500.00	0.00	0.00	2,500.00
Total Exhibit Programming	0.00	0.00	0.00	2,500.00	0.00	0.00	2,500.00
Florida History Fair	0.00	0.00	200.00	2,014.88	0.00	0.00	2,214.88
Knott House General Programming	0.00	131.00	0.00	-19.23	0.00	0.00	111.77
Misc. Educational Programing	0.00	0.00	0.00	110.19	0.00	0.00	110.19
Swing Dance	0.00	74.00	0.00	0.00	0.00	0.00	74.00
Total Education Program Income	0.00	900.00	200.00	4,605.84	0.00	0.00	5,705.84
Facility Use/Reception Income							
Rent from Cafe	0.00	0.00	0.00	1,301.32	0.00	0.00	1,301.32
Total Facility Use/Reception Income	0.00	0.00	0.00	1,301.32	0.00	0.00	1,301.32
Gift Shop Sales Income							
Knott House	0.00	13.00	0.00	0.00	0.00	0.00	13.00
Museum	29,252.83	0.00	0.00	0.00	0.00	44.95	29,297.78
New Capitol	2,937.53	0.00	0.00	0.00	0.00	0.00	2,937.53
Old Capitol	5,266.17	0.00	0.00	0.00	0.00	0.00	5,266.17
On-Line	1,616.27	0.00	0.00	0.00	0.00	0.00	1,616.27
Total Gift Shop Sales Income	39,072.80	13.00	0.00	0.00	0.00	44.95	39,130.75
Grant Income							
FHC-Living the Dream	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Grant Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Investment Income							
FMFH FL Cultural Endowment							
Unrealized Gain/Loss	0.00	432.45	0.00	0.00	0.00	0.00	432.45
Dividends	0.00	5,002.94	0.00	0.00	0.00	0.00	5,002.94
Total FMFH FL Cultural Endowment	0.00	5,435.39	0.00	0.00	0.00	0.00	5,435.39
J. Charles Knott Endowment, Res							
Dividends	0.00	905.22	0.00	0.00	0.00	0.00	905.22
Realized Gain/Loss	0.00	1,442.48	0.00	0.00	0.00	-392.23	1,050.25
Trustee Fees	0.00	0.00	0.00	0.00	0.00	-364.88	-364.88
Unrealized Gain/Loss	0.00	-166.78	0.00	0.00	0.00	0.00	-166.78
Total J. Charles Knott Endowment, Res	0.00	2,180.92	0.00	0.00	0.00	-757.11	1,423.81
James Knott Endowment, Res.							
Dividends	0.00	605.06	0.00	0.00	0.00	0.00	605.06
Realized Gain/Loss	0.00	279.63	0.00	0.00	0.00	0.00	279.63
Trustee Fees	0.00	0.00	0.00	0.00	0.00	-449.23	-449.23
Unrealized Gain/Loss	0.00	4,395.11	0.00	0.00	0.00	0.00	4,395.11
Total James Knott Endowment, Res.	0.00	5,279.80	0.00	0.00	0.00	-449.23	4,830.57
Total Investment Income	0.00	12,896.11	0.00	0.00	0.00	-1,206.34	11,689.77
Membership Income							
Membership Dues	0.00	0.00	933.50	0.00	0.00	0.00	933.50
Total Membership Income	0.00	0.00	933.50	0.00	0.00	0.00	933.50
Parking Income	0.00	0.00	0.00	1,440.75	0.00	0.00	1,440.75
Total Income	39,072.80	14,089.51	1,133.50	18,674.21	0.00	-1,161.39	71,808.63
Cost of Goods Sold							
Change in Inventory Adjustment	-12,676.42	0.00	0.00	0.00	0.00	0.00	-12,676.42
Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	26,393.47	0.00	0.00	0.00	0.00	0.00	26,393.47
Total COGS	13,717.05	0.00	0.00	0.00	0.00	0.00	13,717.05
Gross Profit	25,355.75	14,089.51	1,133.50	18,674.21	0.00	-1,161.39	58,091.58
Expense							
Grant Expense							
FHC-Civil Rights	0.00	0.00	0.00	100.00	0.00	0.00	100.00
Total Grant Expense	0.00	0.00	0.00	100.00	0.00	0.00	100.00
Education Program Expenses							
History at High Noon	0.00	0.00	0.00	25.00	0.00	0.00	25.00
Children's Day	0.00	0.00	0.00	7.30	0.00	0.00	7.30
Emancipation Day	0.00	-211.84	0.00	0.00	0.00	0.00	-211.84
Exhibit Programming							
Surf's Up, Florida	0.00	0.00	0.00	11.25	0.00	0.00	11.25
Living the Dream	0.00	0.00	0.00	1,469.88	0.00	0.00	1,469.88
Quilt Show	0.00	0.00	0.00	93.50	0.00	0.00	93.50
Total Exhibit Programming	0.00	0.00	0.00	1,574.63	0.00	0.00	1,574.63
Florida History Fair	0.00	0.00	0.00	2,500.00	0.00	0.00	2,500.00
Knott House General Programming	0.00	644.49	0.00	0.00	0.00	0.00	644.49
Knott House Poetry Program	0.00	1,272.85	0.00	0.00	0.00	0.00	1,272.85
Misc. Educational Programing	0.00	0.00	0.00	466.04	0.00	16.22	482.26
Second Saturday Family Program	0.00	0.00	0.00	57.43	0.00	0.00	57.43
Swing Dance	0.00	1,835.43	0.00	0.00	0.00	0.00	1,835.43
Third Thursday/Evening Programs	0.00	0.00	0.00	1,351.41	0.00	0.00	1,351.41
Education Program Expenses - Other	0.00	0.00	0.00	30.43	0.00	0.00	30.43
Total Education Program Expenses	0.00	3,540.93	0.00	6,012.24	0.00	16.22	9,569.39
Exhibit Expenses							
Surf's Up, Florida	0.00	0.00	0.00	146.00	0.00	0.00	146.00
Equipment/Supplies							
TREX Exhibits	0.00	0.00	0.00	4,738.14	0.00	0.00	4,738.14
Equipment/Supplies - Other	0.00	0.00	0.00	120.00	0.00	0.00	120.00

Friends of the Museums of Florida History, Inc
Profit & Loss by Class
July through October 2018

	Gift Shops	Knott House	Membership	MFH	Restricted Account	Unclassified	TOTAL
Total Equipment/Supplies	0.00	0.00	0.00	4,858.14	0.00	0.00	4,858.14
Total Exhibit Expenses	0.00	0.00	0.00	5,004.14	0.00	0.00	5,004.14
General & Administrative Exp.							
Advertising & Marketing	0.00	0.00	0.00	296.16	0.00	0.00	296.16
Freight Charges	-58.84	0.00	0.00	0.00	0.00	0.00	-58.84
Hospitality	0.00	0.00	0.00	36.39	0.00	0.00	36.39
Licenses and Permits							
Museum misc	0.00	0.00	0.00	248.62	0.00	0.00	248.62
Licenses and Permits - Other	888.00	0.00	0.00	0.00	0.00	0.00	888.00
Total Licenses and Permits	888.00	0.00	0.00	248.62	0.00	0.00	1,136.62
Merchant Service Charge	2,366.71	0.00	0.00	0.00	0.00	12.25	2,378.96
Miscellaneous	1,974.80	0.00	0.00	0.00	0.00	0.00	1,974.80
Office Supplies	1,202.29	0.00	0.00	0.00	0.00	0.00	1,202.29
Payroll Expenses	18,693.07	0.00	0.00	0.00	0.00	14.00	18,707.07
Professional Fees							
Accounting	1,513.39	482.95	0.00	482.94	0.00	0.00	2,479.28
Auditing	1,500.00	1,500.00	0.00	1,500.00	0.00	0.00	4,500.00
Total Professional Fees	3,013.39	1,982.95	0.00	1,982.94	0.00	0.00	6,979.28
Travel	1,105.67	0.00	0.00	0.00	0.00	32.28	1,137.95
General & Administrative Exp. - Other	0.00	0.00	0.00	314.00	0.00	0.00	314.00
Total General & Administrative Exp.	29,185.09	1,982.95	0.00	2,878.11	0.00	58.53	34,104.68
Knott House Restricted End.							
Emergency Maintenance	0.00	52.26	0.00	0.00	0.00	0.00	52.26
Landscape Maintenance	0.00	465.00	0.00	0.00	0.00	0.00	465.00
Total Knott House Restricted End.	0.00	517.26	0.00	0.00	0.00	0.00	517.26
Membership Expenses							
Newsletter	0.00	0.00	0.00	561.53	0.00	0.00	561.53
Receptions and Events	0.00	0.00	17.50	149.94	0.00	0.00	167.44
Total Membership Expenses	0.00	0.00	17.50	711.47	0.00	0.00	728.97
Volunteer Program							
Volunteer Refreshments	0.00	0.00	0.00	120.00	0.00	0.00	120.00
Volunteer Recognition	0.00	0.00	0.00	4.00	0.00	0.00	4.00
Total Volunteer Program	0.00	0.00	0.00	124.00	0.00	0.00	124.00
Total Expense	29,185.09	6,041.14	17.50	14,829.96	0.00	74.75	50,148.44
Net Ordinary Income	-3,829.34	8,048.37	1,116.00	3,844.25	0.00	-1,236.14	7,943.14
Other Income/Expense							
Other Income							
Interest	0.00	0.00	0.00	0.00	16.03	0.00	16.03
Sales Tax Commission	56.55	0.00	0.00	0.00	0.00	0.00	56.55
Total Other Income	56.55	0.00	0.00	0.00	16.03	0.00	72.58
Net Other Income	56.55	0.00	0.00	0.00	16.03	0.00	72.58
Net Income	-3,772.79	8,048.37	1,116.00	3,844.25	16.03	-1,236.14	8,015.72

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
 July through October 2018

	<u>Jul - Oct 18</u>	<u>Jul - Oct 17</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
Prog. Support from FL Hist Shop	0.00	0.00	0.00	0.0%
Contribution Income				
Donation Box				
Knott House	280.40	182.00	98.40	54.07%
MFH	5,996.17	5,048.33	947.84	18.78%
Total Donation Box	6,276.57	5,230.33	1,046.24	20.0%
Unrestricted Contributions	130.23	1,300.00	-1,169.77	-89.98%
Restricted Contributions				
General Endowment	1,000.00	0.00	1,000.00	100.0%
Total Restricted Contributions	1,000.00	0.00	1,000.00	100.0%
Total Contribution Income	7,406.80	6,530.33	876.47	13.42%
CSO Administration Fund	0.00	-801.60	801.60	100.0%
Exhibit Income				
TREX	4,199.90	6,000.00	-1,800.10	-30.0%
Total Exhibit Income	4,199.90	6,000.00	-1,800.10	-30.0%
Education Program Income				
Poetry Programming	695.00	810.00	-115.00	-14.2%
Emancipation Day	0.00	0.00	0.00	0.0%
Exhibit Programming				
Surf's Up, Florida	2,500.00	0.00	2,500.00	100.0%
Total Exhibit Programming	2,500.00	0.00	2,500.00	100.0%
Florida History Fair	2,214.88	1,992.09	222.79	11.18%
Knott House General Programming	111.77	25.00	86.77	347.08%
Misc. Educational Programing	110.19	668.59	-558.40	-83.52%
Swing Dance	74.00	0.00	74.00	100.0%
Total Education Program Income	5,705.84	3,495.68	2,210.16	63.23%
Facility Use/Reception Income				
Rent from Cafe	1,301.32	1,536.84	-235.52	-15.33%
Total Facility Use/Reception Income	1,301.32	1,536.84	-235.52	-15.33%
Gift Shop Sales Income				

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
 July through October 2018

	<u>Jul - Oct 18</u>	<u>Jul - Oct 17</u>	<u>\$ Change</u>	<u>% Change</u>
Knott House	13.00	231.93	-218.93	-94.4%
Museum	29,659.81	20,985.48	8,674.33	41.34%
New Capitol	2,952.47	4,534.13	-1,581.66	-34.88%
Old Capitol	5,372.46	5,701.74	-329.28	-5.78%
On-Line	1,616.27	2,580.16	-963.89	-37.36%
Gift Shop Sales Income - Other	0.00	-69.20	69.20	100.0%
Total Gift Shop Sales Income	<u>39,614.01</u>	<u>33,964.24</u>	<u>5,649.77</u>	<u>16.63%</u>
Grant Income				
FHC-Living the Dream	0.00	0.00	0.00	0.0%
Total Grant Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
Investment Income				
FMFH FL Cultural Endowment				
Unrealized Gain/Loss	432.45	387.50	44.95	11.6%
Dividends	5,002.94	3,631.72	1,371.22	37.76%
Total FMFH FL Cultural Endowment	<u>5,435.39</u>	<u>4,019.22</u>	<u>1,416.17</u>	<u>35.24%</u>
J. Charles Knott Endowment, Res				
Dividends	905.22	-572.22	1,477.44	258.19%
Realized Gain/Loss	1,050.25	2,026.56	-976.31	-48.18%
Trustee Fees	-364.88	-736.59	371.71	50.46%
Unrealized Gain/Loss	-166.78	3,286.02	-3,452.80	-105.08%
Total J. Charles Knott Endowment, Res	<u>1,423.81</u>	<u>4,003.77</u>	<u>-2,579.96</u>	<u>-64.44%</u>
James Knott Endowment, Res.				
Dividends	605.06	-4,831.80	5,436.86	112.52%
Realized Gain/Loss	279.63	4,159.81	-3,880.18	-93.28%
Trustee Fees	-449.23	-886.01	436.78	49.3%
Unrealized Gain/Loss	4,395.11	9,547.47	-5,152.36	-53.97%
Total James Knott Endowment, Res.	<u>4,830.57</u>	<u>7,989.47</u>	<u>-3,158.90</u>	<u>-39.54%</u>
Total Investment Income	<u>11,689.77</u>	<u>16,012.46</u>	<u>-4,322.69</u>	<u>-27.0%</u>
Membership Income				
Membership Dues	933.50	2,401.65	-1,468.15	-61.13%
Total Membership Income	<u>933.50</u>	<u>2,401.65</u>	<u>-1,468.15</u>	<u>-61.13%</u>
Parking Income	<u>1,440.75</u>	<u>763.25</u>	<u>677.50</u>	<u>88.77%</u>

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
 July through October 2018

	<u>Jul - Oct 18</u>	<u>Jul - Oct 17</u>	<u>\$ Change</u>	<u>% Change</u>
Total Income	72,291.89	69,902.85	2,389.04	3.42%
Cost of Goods Sold				
Change in Inventory Adjustment	-12,676.42	-21,331.12	8,654.70	40.57%
Cost of Goods Sold	0.00	0.00	0.00	0.0%
Purchases	26,393.47	29,428.41	-3,034.94	-10.31%
Total COGS	<u>13,717.05</u>	<u>8,097.29</u>	<u>5,619.76</u>	<u>69.4%</u>
Gross Profit	58,574.84	61,805.56	-3,230.72	-5.23%
Expense				
Grant Expense				
Support Your ST History Museum	0.00	4,830.58	-4,830.58	-100.0%
FHC-Civil Rights	100.00	0.00	100.00	100.0%
Grant Expense - Other	0.00	30.92	-30.92	-100.0%
Total Grant Expense	100.00	4,861.50	-4,761.50	-97.94%
Flag Preservation Project	0.00	6,543.00	-6,543.00	-100.0%
Education Program Expenses				
History at High Noon	25.00	64.52	-39.52	-61.25%
Children's Day	7.30	0.00	7.30	100.0%
Emancipation Day	-211.84	0.00	-211.84	-100.0%
Exhibit Programming				
Surf's Up, Florida	11.25	0.00	11.25	100.0%
Living the Dream	1,469.88	0.00	1,469.88	100.0%
Movie Posters 2017	0.00	34.35	-34.35	-100.0%
Quilt Show	153.50	0.00	153.50	100.0%
Total Exhibit Programming	1,634.63	34.35	1,600.28	4,658.75%
Florida History Fair	2,500.00	551.62	1,948.38	353.21%
Knott House General Programming	644.49	419.90	224.59	53.49%
Knott House Poetry Program	1,272.85	1,325.72	-52.87	-3.99%
Misc. Educational Programing	482.26	60.00	422.26	703.77%
Second Saturday Family Program	57.43	0.00	57.43	100.0%
Swing Dance	1,835.43	1,655.00	180.43	10.9%
Third Thursday/Evening Programs	1,351.41	4,676.00	-3,324.59	-71.1%
Education Program Expenses - Other	30.43	0.00	30.43	100.0%

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
July through October 2018

	<u>Jul - Oct 18</u>	<u>Jul - Oct 17</u>	<u>\$ Change</u>	<u>% Change</u>
Total Education Program Expenses	9,629.39	8,787.11	842.28	9.59%
Exhibit Expenses				
Surf's Up, Florida	146.00	0.00	146.00	100.0%
Living the Dream	0.00	23.60	-23.60	-100.0%
Equipment/Supplies				
Forever Changed La Florida	0.00	51.00	-51.00	-100.0%
Quilt Show	0.00	132.00	-132.00	-100.0%
TREX Exhibits	4,738.14	5,096.40	-358.26	-7.03%
Equipment/Supplies - Other	120.00	0.00	120.00	100.0%
Total Equipment/Supplies	<u>4,858.14</u>	<u>5,279.40</u>	<u>-421.26</u>	<u>-7.98%</u>
Total Exhibit Expenses	5,004.14	5,303.00	-298.86	-5.64%
General & Administrative Exp.				
Advertising & Marketing	296.16	75.60	220.56	291.75%
Board Meeting Expense	0.00	7.04	-7.04	-100.0%
Depreciation	0.00	1,701.28	-1,701.28	-100.0%
Freight Charges	-58.84	0.00	-58.84	-100.0%
Hospitality	36.39	0.00	36.39	100.0%
Licenses and Permits				
Museum misc	248.62	0.00	248.62	100.0%
Licenses and Permits - Other	888.00	888.00	0.00	0.0%
Total Licenses and Permits	1,136.62	888.00	248.62	28.0%
Merchant Service Charge	2,378.96	2,396.10	-17.14	-0.72%
Miscellaneous	1,974.80	1,251.80	723.00	57.76%
Office Supplies	1,202.29	872.41	329.88	37.81%
Payroll Expenses	18,707.07	22,956.35	-4,249.28	-18.51%
Professional Fees				
Accounting	2,479.28	2,021.23	458.05	22.66%
Auditing	4,500.00	1,000.00	3,500.00	350.0%
Total Professional Fees	<u>6,979.28</u>	<u>3,021.23</u>	<u>3,958.05</u>	<u>131.01%</u>
Travel	1,137.95	892.24	245.71	27.54%
Workers Comp Insurance	0.00	1,160.00	-1,160.00	-100.0%
General & Administrative Exp. - Other	<u>314.00</u>	<u>0.00</u>	<u>314.00</u>	<u>100.0%</u>

Friends of the Museums of Florida History, Inc
Profit & Loss Prev Year Comparison
 July through October 2018

	<u>Jul - Oct 18</u>	<u>Jul - Oct 17</u>	<u>\$ Change</u>	<u>% Change</u>
Total General & Administrative Exp.	34,104.68	35,222.05	-1,117.37	-3.17%
Knott House Restricted End.				
Emergency Maintenance	52.26	0.00	52.26	100.0%
Landscape Maintenance	465.00	733.50	-268.50	-36.61%
Knott House Restricted End. - Other	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
Total Knott House Restricted End.	<u>517.26</u>	<u>733.50</u>	<u>-216.24</u>	<u>-29.48%</u>
Membership Expenses				
Newsletter	561.53	756.00	-194.47	-25.72%
Receptions and Events	167.44	2,278.81	-2,111.37	-92.65%
Total Membership Expenses	<u>728.97</u>	<u>3,034.81</u>	<u>-2,305.84</u>	<u>-75.98%</u>
Volunteer Program				
Volunteer Refreshments	60.00	26.69	33.31	124.8%
Volunteer Luncheon	0.00	10.29	-10.29	-100.0%
Volunteer Recognition	4.00	0.00	4.00	100.0%
Total Volunteer Program	<u>64.00</u>	<u>36.98</u>	<u>27.02</u>	<u>73.07%</u>
Total Expense	<u>50,148.44</u>	<u>64,521.95</u>	<u>-14,373.51</u>	<u>-22.28%</u>
Net Ordinary Income	8,426.40	-2,716.39	11,142.79	410.21%
Other Income/Expense				
Other Income				
Interest	16.03	22.13	-6.10	-27.56%
Sales Tax Commission	56.55	64.19	-7.64	-11.9%
Total Other Income	<u>72.58</u>	<u>86.32</u>	<u>-13.74</u>	<u>-15.92%</u>
Other Expense				
Other Expenses	0.00	0.61	-0.61	-100.0%
Total Other Expense	<u>0.00</u>	<u>0.61</u>	<u>-0.61</u>	<u>-100.0%</u>
Net Other Income	<u>72.58</u>	<u>85.71</u>	<u>-13.13</u>	<u>-15.32%</u>
Net Income	<u><u>8,498.98</u></u>	<u><u>-2,630.68</u></u>	<u><u>11,129.66</u></u>	<u><u>423.07%</u></u>