

**Friends of the Museums of Florida History, Inc
Proposed Budget 2017-18
40th Anniversary**

Expense Line Item Est. Exps. 2017-18 Expenses To Date Revenue To Date Estimated Revenue Funding Source(s)
*Based on April 25, 2017 details

Education Programs

Programming					*Estimated based on 2016-17 income
Children's Day	\$3,000.00	\$2,602.19			Ticket sales(\$1086), Donation Box (\$1914)
Outreach	\$2,700.00	\$440.12			Parking fees(\$2700)
Third Thursday/After-hours Program	\$12,000.00	\$6,075.00			FHS(\$900), Don. box(\$9396), Rollover(\$1704)
Second Saturday Family Program	\$360.00	\$89.73			Parking fees(\$360)
History at High Noon/Daytime Program	\$180.00	\$0.00			Parking fees(\$180)
Education Program expenses - other	\$1,260.00	\$0.00			Parking fees(\$62), Donation Box(\$198), Need to raise (\$1,000)
Subtotal	\$19,500.00	\$9,207.04			

Exhibit Programming					
Capital City Quilt Show	\$180.00	\$0.00			Donation Box (\$180)
Movie Posters	\$270.00	\$0.00			Donation Box (\$270)
TBD	\$1,500.00	\$0.00			Donation Box (\$1500)
20th Century Florida	\$1,500.00	\$986.00			Donation Box (\$1500)
New Exhibit Programming	\$1,500.00	\$0.00			Donation Box (\$1500)
Subtotal	\$4,950.00	\$986.00			

Misc. Educational Programming					
Misc. Educational Programming - Other	\$1,800.00	\$810.21			Program fees (\$1800)
Subtotal	\$1,800.00	\$810.21			

			\$1,086.00	\$1,086.00	Children's Day ticket sales (January)
			\$0.00	\$1,000.00	Sponsorship/Donation/Grant/Rollover
			\$1,687.03	\$2,000.00	Misc. Ed. Programming Income
			\$560.00	\$500.00	Unrestricted Contributions
			\$0.00	\$0.00	3rd Thursday/After-hours Program Income
			\$16,202.00	\$16,457.00	Donation Box
			\$3,984.75	\$3,302.00	Parking Fees
			\$0.00	\$900.00	From FL History Shop
			\$0.00		Rollover from membership
				\$1,005.00	Rollover from account
				\$0.00	Donations, Sponsorships (NEED TO RAISE)
Subtotal Education	\$26,250.00	\$11,003.25	\$23,519.78	\$26,250.00	

Florida History Fair					
Florida History Fair - May 2017	\$23,900.00	\$10,753.19	\$9,155.00	\$14,400.00	Prog. Fees; Donations, merchandise sales
TDC grant arrives in June (\$9000)				\$9,000.00	TDC grant arrives in June
				\$500.00	Donations, Sponsorships (NEED TO RAISE)
Subtotal Florida History Fair	\$23,900.00	\$10,753.19	\$9,155.00	\$23,900.00	

Knott House					
Poetry Program	\$1,325.00	\$1,230.68	\$1,095.00	\$1,325.00	Prog. income(\$1095/\$0); Donation Box (\$230/\$0)
Emancipation Day	\$4,000.00	\$1,335.00	\$4,000.00	\$4,000.00	Sponsorship (\$3000/\$0) comes in April; J. K. Endow. (\$1000/\$0)
Valentine Program	\$350.00	\$437.69	\$340.00	\$350.00	Prog. Fees (tickets\$340/\$0); D. Box(\$10/\$0); Endow.(\$0/\$0)
Swing Dance (will only be 1, in the Fall)	\$1,655.00	\$1,622.63	\$1,655.00	\$1,655.00	James Knott Endowment (\$1655), Donations (\$0)
General Programming	\$2,670.00	\$1,343.86	\$966.27	\$2,670.00	Pro. Fees(\$966/\$0); D. B.(\$726/\$0); James K. End.(\$910/\$0)
Total Knott House	\$10,000.00	\$5,969.86	\$8,056.27	\$10,000.00	Gift shop sales(\$68)
					\$3565 total from James Knott Endow for programming

Total All Programming	\$60,150.00	\$27,726.30	\$40,731.05	\$60,150.00	
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*Based on April 25, 2017 details

Exhibits

Exhibits					
Exhibits					
Capital City Quilt Show/Movie Posters	\$900.00	\$105.00			\$5000 restricted donation, \$1000 from program
Flag Restoration	\$6,000.00	\$0.00			
TBD (Clyde Butcher)	\$2,250.00	\$1,904.46			
20th Century Florida (Guy LaBree)	\$2,250.00	\$2,267.86			
Subtotal	\$11,400.00	\$4,277.32			
Equipment/Supplies					
Permanent exhibit	\$20,313.00	\$133.17			Restricted funds released for permanent exhibit-FC
TREX Exhibits					
New Exhibits (including add't to existing)	\$10,000.00				
Maintenance/Shippings/Marketing	\$12,000.00	\$7,750.92			
Equipment/Supplies - other	\$1,000.00	\$110.00			
Subtotal	\$43,313.00	\$7,994.09			
			\$20,313.00	\$20,313.00	Restricted funds raised for permanent exhibit-Forever Changed
			\$6,000.00	\$6,000.00	Flag preservation restricted donation
			\$9,938.00	\$22,000.00	TREX: Program fees profit (\$2,187); rollover (\$19,813)
			\$0.00	\$6,400.00	Donations, Sponsorships (NEED TO RAISE)
Total Exhibit	\$54,713.00	\$12,271.41	\$36,251.00	\$54,713.00	

Facility Use/Receptions

Facility Use/Receptions					
Deposit Refunds	\$0.00				Refunded back to vendor as appropriate Paid by F.S. Rent \$8800 - average of \$800 per month x 12 months (minus \$800 for E/S)
Equipment/Supplies	\$800.00	\$0.00			
Fat Sandwich/The Egg Express Rent	\$0.00		\$7,682.00	\$8,800.00	
Total Facility Use/Receptions	\$800.00	\$0.00	\$7,682.00	\$8,800.00	F.S. Rent & rentals

General & Administrative

General & Administrative					
Registration	\$180.00	\$0.00			Split Cost with History Shop Split Cost with History Shop Actual filing fee-need to leave as is-if we have to file Actual filing fee-need to leave as is
Board Meeting Expense	\$900.00	\$334.42			
Advertising & Marketing	\$2,700.00	\$1,934.04			
FAW Meeting Notices	\$135.00	\$0.00			
Licenses and Permits					
Museum miscellaneous	\$1,215.00	\$763.94			
Dept. of Agriculture/Charitable Cont.	\$275.00	\$0.00			
Div. of Corporations/Non-Profit	\$61.25	\$0.00			
Miscellaneous	\$200.00	\$92.00			
General & Administrative Exp. - other	\$200.00	\$0.00			
Subtotal	\$5,866.25	\$3,124.40			
Hospitality					
DOS Employee Programs	\$1,000.00	\$449.95	\$1,000.00	\$1,000.00	Parking fees (\$1000)
Hospitality - other	\$1,200.00	\$46.33	\$0.00	\$0.00	
Subtotal	\$2,200.00	\$496.28	\$1,000.00	\$1,000.00	
Professional Fees					
Accounting	\$6,300.00	\$1,741.10			Split Full Cost with History Shop & KHM Split Full Cost with History Shop & KHM
Auditing	\$2,100.00	\$2,166.67			
Software	\$3,600.00	\$0.00			
Subtotal	\$12,000.00	\$3,907.77			
			\$8,682.00	\$9,800.00	Rent from café and parking fees
			\$0.00	\$11,066.25	Sponsorships, Donations (NEED TO RAISE)
Total Facility Use and G & A	\$20,866.25	\$7,528.45	\$8,682.00	\$20,866.25	

Expense Line Item Est. Exps. 2016-17 Expenses To Date Revenue To Date Estimated Revenue Funding Source(s)

*Based on May 31, 2016 details

Knott House Restricted Endowment

Knott House Restricted Endowment					
Designated Maintenance Projects	\$3,500.00	\$0.00	\$3,500.00	\$3,500.00	\$3,500 rollover from FY 16-17
Emergency Maintenance	\$2,000.00	\$1,270.00	\$2,000.00	\$2,000.00	\$730 rollover from FY 16-17
Landscape Maintenance	\$2,700.00	\$2,055.00	\$2,700.00	\$2,700.00	\$2,700 from J.C. Knott Endow.
Subtotal	\$8,200.00	\$3,325.00	\$8,200.00	\$8,200.00	
Accounting	\$3,000.00	\$1,722.91	\$3,000.00	\$3,000.00	\$3,000 from James Knott Endow.
Auditing	\$2,100.00	\$2,166.66	\$2,100.00	\$2,100.00	\$2,100 from James Knott Endow.
Subtotal	\$5,100.00	\$3,889.57	\$5,100.00	\$5,100.00	
Total Knott House Restricted Endow.	\$13,300.00	\$7,214.57	\$13,300.00	\$13,300.00	\$9070 from John Charles Knott Endowment to supplement Maint.

Membership

Membership					
Newsletter	\$3,222.00	\$2,268.00	\$2,824.80	\$3,222.00	Paid by Membership dues
Printing and Reproduction	\$270.00	\$30.95		\$270.00	Paid by Membership dues
Receptions and Events	\$4,000.00			\$4,000.00	Paid by Membership dues, special membership campaign
Membership Expenses - other	\$180.00	\$0.00		\$180.00	Paid by Membership dues
Total Membership	\$7,672.00	\$2,298.95	\$2,824.80	\$7,672.00	\$4000 (NEED TO RAISE) from special membership campaign

Special Events

Special Event					
FL Heritage Month (in March)	\$5,000.00	\$0.00	\$0.00	\$5,000.00	Sponsorships raised by DOS
Board initiated fundraiser (in May?)	\$2,790.00	\$0.00	\$0.00	\$2,790.00	Sponsorships; ticket, food & beverage sales
Total Special Event	\$7,790.00	\$0.00	\$0.00	\$7,790.00	Sponsorships, Donations (NEED TO RAISE)

Volunteer Program

Volunteer Program					
Volunteer Dinner	\$1,350.00	\$100.00			Donation box revenue
Volunteer Luncheon	\$45.00	\$0.00			
Volunteer Refreshments	\$225.00	\$109.15			
Volunteer Recognition	\$720.00	\$0.00			
Volunteer Training	\$315.00	\$0.00			
Knott House volunteers	\$90.00	\$0.00			
Total Volunteer Program	\$2,745.00	\$209.15	\$2,745.00	\$2,745.00	Donation Box Revenue- \$2,745

Additional Funding Not Accounted For In Previous Budget					
(1) 1 time grant funds for events-Chevy		\$7,583.27	\$9,718.60	\$2,135.33	
(1) 1 time funds for March 21, 2017		\$3,598.73	\$8,500.00	\$4,901.27	Rollover to Oct. 28, 2017
(1) 1 time funds for Oct. 28, 2017	\$10,000.00		\$4,901.27	\$5,098.73	Sponsorships
Total Exp./Income for MFH	\$162,136.25	\$53,359.26	\$99,433.85	\$162,136.25	Total in MFH account \$157,889.25; in KHM account \$8,866.20

Total Amount Raised by Board Or FI History Shop For General Programming & Exhi	\$0.00	\$29,756.25
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History Shop

Expense Line Item	Prop. Exp. 2017-18	Spent in FY 16-17	*Based on April 25, 2017 details	Funding Source(s)
General & Administrative Expenses				
Workers Comp Insurance	\$2,000.00	\$2,051.00		Shop revenue
Advertising & Marketing	\$2,250.00	\$995.00		Shop revenue
Depreciation	\$5,110.00	\$3,827.88		Shop revenue
Filing Fees	\$0.00	\$0.00		Shop revenue
Freight Charges	\$0.00	\$0.00		Shop revenue
Licenses and Permits	\$450.00	\$532.00		Shop revenue
Merchant Service Charge	\$7,050.00	\$4,881.17		As needed; Shop revenue
Miscellaneous	\$800.00	\$1,251.80		Shop revenue
Office Supplies	\$4,700.00	\$3,143.67		Shop revenue
Payroll Expenses	\$98,740.00	\$56,574.60		Shop revenue
Professional Development	\$500.00	\$0.00		Shop revenue
Total G & A Expenses	\$121,600.00	\$73,257.12		
Professional Fees				
Accounting	\$4,500.00	\$2,174.27		Shop revenue: Split total cost with MFH & KHM
Auditing	\$2,500.00	\$2,166.67		Shop revenue: Split total cost with MFH & KHM
	\$7,000.00	\$4,340.94		
Travel, Work-related				
Travel	\$1,700.00	\$1,492.37		Shop revenue
	\$1,700.00	\$1,492.37		
Total Est. Expenses	\$130,300.00	\$79,090.43		4/25/2017 Total in account \$80,342.29

Income	YTD	Estimated FY 15-16
Museum	\$94,300.39	\$145,500.00
New Capitol	\$27,088.89	\$38,500.00
Historic Capitol	\$26,841.39	\$45,400.00
On-Line	\$3,729.89	\$9,000.00
Total Income	\$151,960.56	\$238,400.00
Total COGS	\$55,994.09	-\$108,100.00
Gross profit	\$95,966.47	\$130,300.00
Other Income, Sales tax commission	\$210.74	\$0.00
Gross profit & Other Income total	\$96,177.21	\$130,300.00
Expenses	\$79,090.43	-\$130,300.00
Net Income	\$17,086.78	\$0.00