

**Friends of the Museums of Florida History, Inc**  
**Budget vs Actual EXPENSE July 2017 thru June 2018**

Expense Line Item	Estimated Expense	Jul 17-Sept 17	Over Budget	% of Budget
<b>Education Programs</b>				
<b>Programming</b>				
Children's Day	\$3,000.00	\$0.00	-\$3,000.00	0.00%
Outreach	\$2,700.00	\$0.00	-\$2,700.00	0.00%
Third Thursday/Evening Programs	\$12,000.00	\$0.00	-\$12,000.00	0.00%
Second Saturday Family Program	\$360.00	\$0.00	-\$360.00	0.00%
History at High Noon	\$180.00	\$0.00	-\$180.00	0.00%
Education Program expenses - other	\$1,260.00	\$0.00	-\$1,260.00	0.00%
<b>Subtotal</b>	<b>\$19,500.00</b>	<b>\$0.00</b>	<b>-\$19,500.00</b>	<b>0.00%</b>
<b>Exhibit Programming</b>				
Capital City Quilt Show	\$180.00	\$0.00	-\$180.00	0.00%
Movie Posters	\$270.00	\$34.35	-\$235.65	12.72%
TBD	\$1,500.00	\$0.00	-\$1,500.00	0.00%
Living the Dream	\$1,500.00	\$0.00	-\$1,500.00	0.00%
New Exhibit Programming (Settlement in FL)	\$1,500.00	\$0.00	-\$1,500.00	0.00%
<b>Subtotal</b>	<b>\$4,950.00</b>	<b>\$34.35</b>	<b>-\$4,915.65</b>	<b>0.69%</b>
<b>Misc. Educational Programming</b>				
Misc. Educational Programming - Other	\$1,800.00	\$33.00	-\$1,767.00	1.83%
<b>Subtotal</b>	<b>\$1,800.00</b>	<b>\$33.00</b>	<b>-\$1,767.00</b>	<b>1.83%</b>
<b>Subtotal Education</b>	<b>\$26,250.00</b>	<b>\$67.35</b>	<b>-\$26,182.65</b>	<b>0.26%</b>
<b>Florida History Fair</b>				
Florida History Fair	\$23,900.00	\$22.54	-\$23,877.46	0.09%
<b>Subtotal Florida History Fair</b>	<b>\$23,900.00</b>	<b>\$22.54</b>	<b>-\$23,877.46</b>	<b>0.09%</b>
<b>Knott House</b>				
Poetry Program	\$1,325.00	\$1,325.72	\$0.72	100.05%
Emancipation Day	\$4,000.00	\$0.00	-\$4,000.00	0.00%
Valentine Program	\$350.00	\$0.00	-\$350.00	0.00%
Swing Dance (will only be 1, in the Fall)	\$1,655.00	\$125.00	-\$1,530.00	7.55%
General Programming	\$2,670.00	\$0.00	-\$2,670.00	0.00%
<b>Subtotal</b>	<b>\$10,000.00</b>	<b>\$1,450.72</b>	<b>-\$8,549.28</b>	<b>14.51%</b>
<b>Total All Programming</b>	<b>\$60,150.00</b>	<b>\$652.36</b>	<b>-\$59,497.64</b>	<b>1.08%</b>
<b>Exhibits</b>				
<b>Exhibits</b>				
Holidays/Capital City Quilt Show	\$900.00	\$132.00	-\$768.00	14.67%
Flag Restoration	\$6,000.00	\$6,543.00	\$543.00	109.05%
TBD	\$2,250.00	\$0.00	-\$2,250.00	0.00%
Living the Dream	\$2,250.00	\$0.00	-\$2,250.00	0.00%
<b>Subtotal</b>	<b>\$11,400.00</b>	<b>\$6,675.00</b>	<b>-\$4,725.00</b>	<b>58.55%</b>
<b>Equipment/Supplies</b>				
New Exhibit Programming (Settlement in FL)	\$20,313.00	\$51.00	-\$20,262.00	0.25%
TREX Exhibits				
New Exhibits (including add't to existing)	\$10,000.00	\$3,907.95		19.54%
Maintenance/Shipings/Marketing	\$12,000.00	Totals combined		
Equipment/Supplies - other	\$1,000.00	\$0.00	-\$1,000.00	0.00%
<b>Subtotal</b>	<b>\$43,313.00</b>	<b>\$3,958.95</b>	<b>-\$39,354.05</b>	<b>9.14%</b>
<b>Total Exhibit</b>	<b>\$54,713.00</b>	<b>\$10,633.95</b>	<b>-\$44,079.05</b>	<b>19.44%</b>

## Facility Use/Receptions

Facility Use/Receptions				
Deposit Refunds	\$0.00			
Equipment/Supplies	\$800.00	\$0.00	-\$800.00	0.00%
Fat Sandwich Rent	\$0.00			
Program Rental Fees				
<b>Total Facility Use/Receptions</b>	<b>\$800.00</b>	<b>\$0.00</b>	<b>-\$800.00</b>	<b>0.00%</b>

## General & Administrative

General & Administrative				
Registration	\$180.00	\$0.00	-\$180.00	0.00%
Board Meeting Expense	\$900.00	\$0.00	-\$900.00	0.00%
Advertising & Marketing	\$2,700.00	\$0.00	-\$2,700.00	0.00%
FAW Meeting Notices	\$135.00	\$0.00	-\$135.00	0.00%
Licenses and Permits				
Museum miscellaneous	\$1,215.00	\$0.00	-\$1,215.00	0.00%
Dept. of Agriculture/Charitable Cont.	\$275.00	\$0.00	-\$275.00	0.00%
Div. of Corporations/Non-Profit	\$61.25	\$0.00	-\$61.25	0.00%
Miscellaneous	\$200.00	\$34.31	-\$165.69	17.16%
General & Administrative Exp. - other	\$200.00	\$0.00	-\$200.00	0.00%
<b>Subtotal</b>	<b>\$5,866.25</b>	<b>\$34.31</b>	<b>-\$5,831.94</b>	<b>0.58%</b>

### Hospitality

DOS Employee Programs	\$1,000.00	\$0.00	-\$1,000.00	0.00%
Hospitality - other	\$1,200.00	\$0.00	-\$1,200.00	0.00%
<b>Subtotal</b>	<b>\$2,200.00</b>	<b>\$0.00</b>	<b>-\$2,200.00</b>	<b>0.00%</b>

### Professional Fees

Accounting	\$6,300.00	\$97.46	-\$6,202.54	1.55%
Auditing	\$2,100.00	\$0.00	-\$2,100.00	0.00%
Software	\$3,600.00	\$0.00	-\$3,600.00	0.00%
<b>Subtotal</b>	<b>\$12,000.00</b>	<b>\$97.46</b>	<b>-\$11,902.54</b>	<b>0.81%</b>

<b>Total General &amp; Administrative</b>	<b>\$20,866.25</b>	<b>\$131.77</b>	<b>-\$20,734.48</b>	<b>0.63%</b>
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## Knott House Restricted Endowment

Knott House Restricted Endowment				
Designated Maintenance Projects	\$3,500.00	\$0.00	-\$3,500.00	0.00%
Emergency Maintenance	\$2,000.00	\$0.00	-\$2,000.00	0.00%
Landscape Maintenance	\$2,700.00	\$465.00	-\$2,235.00	17.22%
<b>Subtotal</b>	<b>\$8,200.00</b>	<b>\$465.00</b>	<b>-\$7,735.00</b>	<b>5.67%</b>
Accounting	\$3,000.00	\$97.47	-\$2,902.53	3.25%
Auditing	\$2,100.00	\$0.00	-\$2,100.00	0.00%
<b>Subtotal</b>	<b>\$5,100.00</b>	<b>\$97.47</b>	<b>-\$5,002.53</b>	<b>1.91%</b>
<b>Total Knott House Rest. Endow.</b>	<b>\$13,300.00</b>	<b>\$562.47</b>	<b>-\$12,737.53</b>	<b>4.23%</b>

## Membership

Membership				
Newsletter	\$3,222.00	\$756.00	-\$2,466.00	23.46%
Printing and Reproduction	\$270.00	\$0.00	-\$270.00	0.00%
Receptions and Events	\$4,000.00	\$0.00	-\$4,000.00	0.00%
Membership Expenses - other	\$180.00	\$0.00	-\$180.00	0.00%
<b>Total Membership</b>	<b>\$7,672.00</b>	<b>\$756.00</b>	<b>-\$6,916.00</b>	<b>9.85%</b>

## Special Events

Special Event				
FL Heritage Month Gala Exp.	\$5,000.00	\$0.00	-\$5,000.00	0.00%
Board initiated fundraiser	\$2,790.00	\$0.00	-\$2,790.00	0.00%
<b>Total Special Event</b>	<b>\$7,790.00</b>	<b>\$0.00</b>	<b>-\$7,790.00</b>	<b>0.00%</b>

## Volunteer Program

### Volunteer Program

Volunteer Dinner	\$1,350.00	\$0.00	-\$1,350.00	0.00%
Volunteer Luncheon	\$45.00	\$10.29	-\$34.71	22.87%
Volunteer Refreshments	\$225.00	\$26.69	-\$198.31	11.86%
Volunteer Recognition	\$720.00	\$0.00	-\$720.00	0.00%
Volunteer Training	\$315.00	\$0.00	-\$315.00	0.00%
Knott House volunteers	\$90.00	\$0.00	-\$90.00	0.00%
<b>Total Volunteer Program</b>	<b>\$2,745.00</b>	<b>\$36.98</b>	<b>-\$2,708.02</b>	<b>1.35%</b>

### 2016-17 Additional Expenses Not Accounted For In Approved Budget

(1)1 time grant sponsor for events-Chevy		\$7,583.27	\$9,718.60	\$2,135.33
(1)1 time grant sponsor for 3-21-17		\$3,598.73	\$8,500.00	\$4,901.27
(1)1 time grant sponsor for 10-28-17	\$10,000.00	\$468.30		
<b>Total Expenses for MFH</b>	<b>\$167,236.25</b>	<b>\$12,773.53</b>	<b>-\$154,462.72</b>	<b>7.64%</b>

Expense Line Item	Estimated Expense	Jul 17-Sept 17	Over Budget	% of Budget
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## History Shop

### General & Administrative Expenses

Workers Comp Insurance	\$2,000.00	\$0.00	-\$2,000.00	0.00%
Advertising & Marketing	\$2,250.00	\$0.00	-\$2,250.00	0.00%
Depreciation	\$5,110.00	\$850.64	-\$4,259.36	16.65%
Licenses and Permits	\$450.00	\$888.00	\$438.00	197.33%
Merchant Service Charge	\$7,050.00	\$1,098.45	-\$5,951.55	15.58%
Miscellaneous	\$800.00	\$1,251.80	\$451.80	156.48%
Office Supplies	\$4,700.00	\$872.41	-\$3,827.59	18.56%
Payroll Expenses	\$98,740.00	\$16,488.18	-\$82,251.82	16.70%
Professional Development	\$500.00	\$0.00	-\$500.00	0.00%
<b>Total G &amp; A Expenses</b>	<b>\$121,600.00</b>	<b>\$21,449.48</b>	<b>-\$100,150.52</b>	<b>17.64%</b>

### Professional Fees

Accounting	\$4,500.00	\$0.00	-\$4,500.00	0.00%
Auditing	\$2,500.00	\$0.00	-\$2,500.00	0.00%
<b>Total Professional Fee</b>	<b>\$7,000.00</b>	<b>\$0.00</b>	<b>-\$7,000.00</b>	<b>0.00%</b>

### Travel

Meals	\$0.00			
Travel	\$0.00			
Travel - other	\$1,700.00	\$892.24	-\$807.76	52.48%
<b>Total Travel</b>	<b>\$1,700.00</b>	<b>\$892.24</b>	<b>-\$807.76</b>	<b>52.48%</b>

<b>Total Est. Expenses for FHS</b>	<b>\$130,300.00</b>	<b>\$22,341.72</b>	<b>-\$107,958.28</b>	<b>17.15%</b>
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<b>Total of MFH &amp; FHS</b>	<b>\$297,536.25</b>	<b>\$35,115.25</b>	<b>-\$262,421.00</b>	<b>11.80%</b>
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**Friends of the Museums of Florida History, Inc**  
**Budget vs Actual Revenue July 2017 thru June 2018**

Expense Line Item	Estimated Expense	Estimated Income*	Jul 2016-Sept 2017	Difference	Percentage	Funding Source(s)
		*Estimated based on 2016-17 income				
<b>Education Programs</b>						
<b>Programming</b>						
Children's Day	\$3,000.00					Ticket Sales(\$1806); Donation Box(\$1914)
Outreach	\$2,700.00					Parking Fees (\$2700)
Third Thursday	\$12,000.00					FHS (\$900), Don. Box (\$9396), Rollover (\$1704)
Second Saturday Family Program	\$360.00					Parking Fees (\$360)
History at High Noon	\$180.00					Parking Fees (\$180)
Education Program expenses - other	\$1,260.00					Parking Fees (\$62), Don. Box (\$198), Need to raise (\$1000)
<b>Subtotal</b>	<b>\$19,500.00</b>					
<b>Exhibit Programming</b>						
Capital City Quilt Show	\$180.00					Donation Box(\$180)
Holiday Traditions in Florida	\$270.00					Donation Box(\$270)
Clyde Butcher	\$1,500.00					Donation Box(\$1000)
Florida Auto Racing	\$1,500.00					Donation Box(\$1000)
FC-New Exhibit Programming	\$1,500.00					Donation Box(\$1500)
<b>Subtotal</b>	<b>\$4,950.00</b>					
<b>Misc. Educational Programming</b>						
Misc. Educational Programming - Other	\$1,800.00					Program fees (\$1800)
<b>Subtotal</b>	<b>\$1,800.00</b>					
		\$1,086.00	\$0.00	-\$1,086.00	0.0%	Children's Day ticket sales (January)
		\$1,000.00	\$0.00	-\$1,000.00	0.0%	Sponsorship/Donation/Grant/Rollover from account
Fees(668.59), Admin. Fund(0), FHEP(0), MMVC(0)		\$2,000.00	\$668.59	-\$1,331.41	33.4%	Misc. Ed Programming Income
		\$500.00	\$1,080.00	\$580.00	216.0%	Unrestricted Contributions
		\$0.00	\$0.00	\$0.00	#DIV/0!	3rd Thursday/After-hours Income
		\$16,457.00	\$4,975.44	-\$11,481.56	30.2%	Donation Box
		\$3,302.00	\$507.25	-\$2,794.75	15.4%	Parking Fees
		\$900.00	\$900.00	\$0.00	100.0%	From FHS
		\$1,005.00	\$1,005.00	\$0.00	100.0%	Rollover from account
		\$0.00	\$0.00	\$0.00	#DIV/0!	Donations, Sponsorships (Need to raise)
<b>Subtotal Education</b>	<b>\$26,250.00</b>	<b>\$26,250.00</b>	<b>\$9,136.28</b>	<b>-\$17,113.72</b>	<b>34.8%</b>	
<b>Florida History Fair</b>						
Florida History Fair - May 2017	\$23,900.00	\$14,400.00	\$872.09	-\$13,527.91	6.1%	Prog. fees; Donations, merchandise sales
		\$500.00	\$0.00	-\$500.00	0.0%	Donations, Sponsorships (Need to raise)
		\$9,000.00	\$0.00	-\$9,000.00	0.0%	TDC grant does not arrive until June
<b>Subtotal Florida History Fair</b>	<b>\$23,900.00</b>	<b>\$23,900.00</b>	<b>\$872.09</b>	<b>-\$23,027.91</b>	<b>3.6%</b>	
<b>Knott House</b>						
Poetry Program	\$1,325.00	\$1,325.00	\$1,049.00	-\$276.00	79.17%	Prog. income(\$1000/\$810 tickets); Donation Box (\$325/\$239)
Emancipation Day	\$4,000.00	\$4,000.00	\$1,000.00	-\$3,000.00	25.00%	Sponsorship (\$3000/\$0) comes in April; Cultural Endow. (\$1000/\$1000)
Valentine Program	\$350.00	\$350.00	\$160.00	-\$190.00	45.71%	Prog. Fees (tickets\$190/\$0); D. Box (\$0/\$0); J.K. Endow. (\$160/\$160)
Swing Dance (will only be 1, in the Fall)	\$1,655.00	\$1,655.00	\$1,655.00	\$0.00	100.00%	James Knott Endowment (\$1655), Donations (\$0)
General Programming	\$2,670.00	\$2,670.00	\$1,851.29	-\$818.71	69.34%	Prog. Fees(\$400/\$20); D. Box(\$605/\$0); J. K. Endow.(\$1595/\$1595)
<b>Total Knott House</b>	<b>\$10,000.00</b>	<b>\$10,000.00</b>	<b>\$5,715.29</b>	<b>-\$4,284.71</b>	<b>57.15%</b>	Gift shop sales(\$236.29)
						\$2565 from J.K. Endow, \$1000 from Cultural Endow.
<b>Total All Programming</b>	<b>\$60,150.00</b>	<b>\$60,150.00</b>	<b>\$15,723.66</b>	<b>-\$44,426.34</b>	<b>26.1%</b>	

Expense Line Item                      Estimated Expense   Estimated Income\*   Jul 2016-Sept 2017                      Difference                      Percentage Funding Source(s)  
 \*Estimated based on 2016-17 income

### Exhibits

Exhibits					
Holidays/Capital City Quilt Show	\$900.00				
Flag Restoration	\$6,000.00				Donation \$5000, Program \$1000
Clyde Butcher	\$2,250.00				
Florida Auto Racing	\$2,250.00				
<b>Subtotal</b>	<b>\$11,400.00</b>				

Equipment/Supplies						
New Exhibit (Settlement in Florida)	\$20,313.00		\$20,313.00		Authorized to spend for phase 2	
TREX Exhibits						
New Exhibits (including addtl to existing)	\$10,000.00					
Maintenance/Shipments/Marketing	\$12,000.00		\$5,000.00			
Equipment/Supplies - other	\$1,000.00					
<b>Subtotal</b>	<b>\$43,313.00</b>		<b>\$25,313.00</b>			
	\$20,313.00		\$20,313.00	\$0.00	100.00%	Funds for FC Phase 2
	\$6,000.00		\$6,000.00	\$0.00	100.00%	Flag preservation donation, program
	\$22,000.00		\$5,000.00	-\$17,000.00	22.73%	TREX: Program fees; rollover (16,868.53)
	\$6,400.00		\$0.00	-\$6,400.00	0.00%	<b>Sponsorships, Grants, Fundraisers (NEED TO RAISE)</b>

<b>Total Exhibit</b>	<b>\$54,713.00</b>	<b>\$54,713.00</b>	<b>\$31,313.00</b>	<b>-\$23,400.00</b>	<b>57.2%</b>
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### Facility Use/Receptions

Facility Use/Receptions					
Deposit Refunds	\$0.00				Refunded back to vendor as appropriate The Egg Rent Based on average of \$735 per month x 12 months (minus \$800 for E/S)
Equipment/Supplies	\$800.00				
The Egg Express Rent	\$0.00	\$8,800.00	\$1,740.98		
<b>Total Facility Use/Receptions</b>	<b>\$800.00</b>	<b>\$8,800.00</b>	<b>\$1,740.98</b>		The Egg Rent

### General & Administrative

General & Administrative					
Registration	\$180.00				Split Cost with History Shop
Board Meeting Expense	\$900.00				
Advertising & Marketing	\$2,700.00				
FAW Meeting Notices	\$135.00				
Licenses and Permits					Split Cost with History Shop
Museum miscellaneous	\$1,215.00				
Dept. of Agriculture/Charitable Cont.	\$275.00				
Div. of Corporations/Non-Profit	\$61.25				
Miscellaneous	\$200.00				
General & Administrative Exp. - other	\$200.00				
<b>Subtotal</b>	<b>\$5,866.25</b>				

Hospitality					
DOS Employee Programs	\$1,000.00	\$1,000.00	\$0.00		Parking fees
Hospitality - other	\$1,200.00				
<b>Subtotal</b>	<b>\$2,200.00</b>				

Expense Line Item	Estimated Expense	Estimated Income*	Jul 2016-Sept 2017	Difference	Percentage	Funding Source(s)
		*Estimated based on 2016-17 income				
<b>Professional Fees</b>						
Accounting	\$6,300.00					Split Cost with History Shop & KHM
Auditing	\$2,100.00					Split Cost with History Shop & KHM
Software	\$3,600.00					Split Cost with History Shop
<b>Subtotal</b>	<b>\$12,000.00</b>					
		\$9,800.00	\$1,740.98	-\$8,059.02	17.77%	Rent from café and parking fees
		<b>\$11,066.25</b>	<b>\$0.00</b>	<b>-\$11,066.25</b>	<b>0.00%</b>	<b>Sponsorships, Donations (NEED TO RAISE)</b>
<b>Total Facility Use and G &amp; A</b>	<b>\$20,866.25</b>	<b>\$20,866.25</b>	<b>\$1,740.98</b>	<b>-\$19,125.27</b>	<b>8.3%</b>	

### Knott House Restricted Endowment

<b>Knott House Restricted Endowment</b>						
Designated Maintenance Projects	\$3,500.00	\$3,500.00	\$3,500.00			\$3500 rollover from FY 13-14
Emergency Maintenance	\$2,000.00	\$2,000.00	\$2,000.00			\$2000 from J.C. Knott Endow.
Landscape Maintenance	\$2,700.00	\$2,700.00	\$2,700.00			\$2700 from J.C. Knott Endow.
<b>Subtotal</b>	<b>\$8,200.00</b>	<b>\$8,200.00</b>	<b>\$8,200.00</b>	<b>\$0.00</b>	<b>100.00%</b>	
Accounting	\$3,000.00	\$3,000.00	\$3,000.00			\$3000 from J.C. Knott Endow.
Auditing	\$2,100.00	\$2,100.00	\$2,100.00			\$2100 from J.C. Knott Endow.
<b>Subtotal</b>	<b>\$5,100.00</b>	<b>\$5,100.00</b>	<b>\$5,100.00</b>	<b>\$0.00</b>	<b>100.00%</b>	
<b>Total Knott House Endowments</b>	<b>\$13,300.00</b>	<b>\$13,300.00</b>	<b>\$13,300.00</b>	<b>\$0.00</b>	<b>100.00%</b>	

### Membership

<b>Membership</b>						
Newsletter	\$3,222.00	\$3,222.00	\$1,969.97			Membership dues
Printing and Reproduction	\$270.00	\$270.00				Membership dues
Receptions and Events	\$4,000.00	\$4,000.00				Membership dues, Special membership campaign
Membership Expenses - other	\$180.00	\$180.00				Membership dues
<b>Total Membership</b>	<b>\$7,672.00</b>	<b>\$7,672.00</b>	<b>\$1,969.97</b>	<b>-\$5,702.03</b>	<b>25.7%</b>	

### Special Events

<b>Special Event</b>						
FL Heritage Month (in March)	\$5,000.00	\$5,000.00	\$0.00			
Board initiated fundraiser (in May?)*	\$2,790.00	\$2,790.00	\$0.00			Sponsorships; ticket, food & beverage sales
<b>Total Special Event</b>	<b>\$7,790.00</b>	<b>\$7,790.00</b>	<b>\$0.00</b>	<b>-\$7,790.00</b>	<b>0.00%</b>	<b>Need to raise</b>

### Volunteer Program

<b>Volunteer Program</b>						
Volunteer Dinner	\$1,350.00					Donation box revenue, repayments
Volunteer Luncheon	\$45.00					
Volunteer Recognition	\$720.00					
Volunteer Refreshments	\$225.00					
Volunteer Training	\$315.00					
Knott House volunteers	\$90.00					
<b>Total Volunteer Program</b>	<b>\$2,745.00</b>	<b>\$2,745.00</b>	<b>\$0.00</b>	<b>-\$2,745.00</b>	<b>0.0%</b>	Donation Box Revenue

<b>2016-17 Additional Funding Not Accounted For In Previous Budget</b>						
(1)1 time sponsor for 3-21-17		\$8,500.00	\$8,500.00			
(1)1 time grant sponsor for events-Chevy		\$9,718.60	\$9,718.60			
<b>Total Expenses/Income for MFH</b>	<b>\$167,236.25</b>	<b>\$167,236.25</b>	<b>\$58,947.61</b>	<b>-\$108,288.64</b>	<b>35.2%</b>	

**Total Amount to be Raised** **\$29,756.25**

Expense Line Item      Estimated Expense   Estimated Income\*   Jul 2017-Sept 2017      Difference      Percentage Funding Source(s)  
 \*Estimated based on 2016-17 income

## History Shop

### General & Administrative Expenses

Workers Comp Insurance	\$2,000.00					Shop revenue
Advertising & Marketing	\$2,250.00					Shop revenue
Depreciation	\$5,110.00					Shop revenue
Licenses and Permits	\$450.00					
Merchant Service Charge	\$7,050.00					As needed; Shop revenue
Miscellaneous	\$800.00					Shop revenue
Office Supplies	\$4,700.00					Shop revenue
Payroll Expenses	\$98,740.00					Shop revenue
Professional Development	\$500.00					Shop revenue
<b>Total G &amp; A Expenses</b>	<b>\$121,600.00</b>					

### Professional Fees

Accounting	\$4,500.00					Shop revenue: Split total cost with MFH & KHM
Auditing	\$2,500.00					Shop revenue: Split total cost with MFH & KHM
	<b>\$7,000.00</b>					

### Travel, Work-related

Travel	\$1,700.00					Shop revenue
	<b>\$1,700.00</b>					

<b>Total Est. Expenses</b>	<b>\$130,300.00</b>					
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Income	YTD
Museum	\$14,670.66
New Capitol	\$3,090.86
Historic Capitol	\$4,293.66
On-Line	\$156.31
Sales-Other	-\$79.95
<b>Total Income</b>	<b>\$22,131.54</b>
Total COGS	\$20,207.39
Gross profit	\$1,924.15
Other Income, Sales tax commission	\$33.74
Gross profit & Other Income total	\$1,957.89
Expenses	\$22,341.72
<b>Net Income</b>	<b>-\$20,383.83</b>